

LANKA COMMODITY BROKERS LTD TEA MARKET REPORT



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SALE NO.35 OF $03^{RD} / 04^{TH}$ SEPTEMBER, 2019. C O M M E N T S

This week's auction quantity was 6.7 m/kgs and was 0.6 m/kgs lower to the previous sale. Low Grown Leafy/Tippy/Premium Flowery Grades comprised of 3 m/kgs, down by 0.3 m/kgs to last, whilst Main Sale High & Medium category teas which totaled 0.7 m/kgs was lower by 164,000 kgs. Teas on offer in the Ex Estate catalogue amounted to a little over 1 m/kgs which was around the same as in the previous week. The western high grown plantations are currently experiencing torrential rainfall which is bound to affect crop harvests and, result in lower volumes from sale catalogues closing from now onwards. Reports from plantations in the hill country indicate such adverse weather conditions that even prevents the plucking of green leaf. The quality season of Uva's from the eastern side of the island is now behind us, and, crop intakes are said to have shown some recovery following the traditional low crops that are experienced during the quality season.

There was maintained demand from the Middle Eastern buyers for a wide range of low growns. Iran, Saudi Arabia, Kuwait, Jordon, Syria and the U. A. E. were active for their usual buying standards. Turkey continued to support Pekoe grades whilst buyers for the C. I. S. and Russia were active for well-made leafy teas. Teas at the bottom end received fair demand from Iraq and Libya.

High Grown teas on offer in the "Ex Estate" catalogue are facing a deep crises with prices of rotorvane (RV) teas falling rapidly each week. Whilst the very limited selection of best available sorts are struggling to maintain previous auction prices, all balance RV teas fell by a further Rs. 20/- to 30/- at this week's auction. All Plantation Management Companies are currently facing severe losses, and, looking at the prevailing prices in regional markets, there does not seem to be an immediate sign of a recovery. Tea of CTC manufacture received some interest at firm to lower levels barring low grown PF1's that were seen to appreciate as the sale progressed. Japan was active for the select quality teas from both the western and eastern slopes, but Hong Kong was completely inactive following their unsettled conditions. Russia was selective.

The National Averages for August, 2019 and the YTD figures are given elsewhere in this report. An extremely worrisome pattern that has emerged so far this year is the wide negative variances between the elevational averages of January to August 2019 vs 2018. The Uva High category cumulative average has fallen by Rs. 66.67 whilst the Western High and Medium categories have declined by Rs. 54.92 and 54.65 respectively!

This week's auction comprised of 11,687 lots with a	a total quantity	of 6, 77 1,934 Kgs.
The catalogue-wise breakdown was as follows:-	Lot	Qty. (Kgs)

down was as follows:-	Lot	Qty. (Kgs)
Low Grown Leafy	3,977	1,875,466
Low Grown Tippy	2,003	1,090,246
High & Medium	1,353	693,950
Off Grade/BOP1A	2,402	1,339,029
Dust	646	622,383
Premium Flowery	377	86,204
Ex-Estate	<u>929</u>	1,064,656
Total	<u>11,687</u>	<u>6,771,934</u>

In lighter vein

* The Alcoholic Wine Expert*

At a winery, the regular taster died and the director started looking for a new one to hire.

A drunkard with a ragged, dirty look came in to apply for the position. The director of the winery wondered how to send him away. He gave him a glass to drink.

The drunk tried it and said, "It's a Muscat, three years old, grown on a north slope, matured in steel containers. Low grade, but acceptable."

"That's correct", said the boss. Another glass...

"This is a Cabernet, eight years old, a south-western slope, oak barrels, matured at 8 degrees. Requires three more years for the finest results."

"Correct." A third glass... "It's a Pinot Blanc Champagne, high grade and exclusive," the drunk said calmly.

The director was astonished. He winked at his secretary, secretly suggesting something. She left the room and came back in with a glass of urine.

The alcoholic tried it. "It's a blond, 26 years old, three months pregnant and if I don't get the job I'll name the father."

LOW GROWNS – LEAFY

BOP1: Select best teas declined by Rs20-30/- per kg; balance however appreciated by Rs.20/- per kg. Teas at the lower end maintained.

OP1 : Select best teas advanced Rs.30-40/- whilst balance was barely steady. Stalky invoices declined Rs.20-30/- and at times more difficult to sale.

OP : A few select best teas held firm whilst balance declined Rs.20/- per kg. Teas at the lower end tended irregular.

OPA: Select best teas commenced fully firm on last levels but gained Rs.20-30/- as the sale progressed; balance was easier and at times difficult of sale. Poorer sorts too declined.

PEK/PEK1: Well-made shotty invoices continued to attract good demand whilst balance declined Rs.20/- and at times more. Best bold PEKOE's were barely steady whilst balance declined Rs.20-30/- and more as the sale progressed. Teas at the lower end too declined.

Quotations (Rs./Kg)

	Best		Below	Best	Others		
	This Week	Last Week	This Week	Last Week	This Week	Last Week	
BOP1	850-990	820-1250	650-700	630-680	470-520	470-520	
OP1	900-1400	850-1350	550-600	550-620	200-225	210-230	
OP	600-810	620-830	450-500	470-520	230-280	240-300	
OPA	600-850	620-800	450-500	410-520	230-270	240-270	
PEK/PEK1	760-1175	780-1100	580-630	600-650	380-430	390-450	

TIPPY/SMALL LEAF

BOP/BOPSP: Select best maintained. Best sold on last levels. Cleaner below best were firm. Others were

lower.

BOPF/BOPFSP: Few select best on offer were dearer following special inquiry. Best maintained. Others were

irregularly lower.

FBOP/FBOP1 : Select best and best FBOP's were dearer. Cleaner bolder varieties appreciated. Others tended

irregular. Teas at the lower end were irregularly lower. Best and cleaner below best FBOP1's

were firm. Others were easier.

FBOPF/FBOPF1: Very tippy teas continued to attract good demand. Best were firm to dearer. Below best

tended irregular. Teas at the lower end were lower following quality. Select best and best FF1's were firm to dearer. Below best were dearer. Others were irregular and lower following

quality.

FBOPFSP/EXSP: Select best teas maintained on last levels whilst the balance too followed a similar trend.

Quotations (Rs./Kg)

	Best		Below Best		Others	
	This Week	Last Week	This Week	Last Week	This Week	Last Week
BOP/BOPSP	800-1000	800-920	700-750	680-750	360-400	380-420
BOPF/BOPFSP	850-1150	780-840	700-750	680-750	360-400	380-420
FBOP/FBOP1	900-1000	850-1100	700-780	650-730	650-700	600-650
FBOPF/FBOPF1	900-1210	850-1200	800-850	800-880	600-700	650-700
FBOPFSP/EXSP	1100-3400	1100-3400	800-1000	800-1100	650-750	700-800

MEDIUM GROWN LEAFY/SEMI LEAFY TEAS

FBOP : Select best invoices maintained on last levels; below best and secondary varieties tended irregular.

FBOPF/FBOPF1: Neat well made teas appreciated Rs.20-30/-; below best poorer sorts too were dearer by Rs.10-20/-

and more towards the close.

PEK/PEK1 : Except for a well made PEKOE1 and PEKOE types, others tended irregularly lower.

Quotations (Rs./Kg)	Best		Below	v Best	Others		
	This Week	Last Week	This Week	Last Week	This Week	Last Week	
FBOP	830-1000	820-960	680-830	700-800	480-680	500-700	
FBOPF/FBOPF1	775-850	750-800	675-775	630-750	525-675	500-630	
PEK/PEK1	825-900	820-920	650-825	680-820	480-650	500-700	

HIGH GROWN

BOP: Best Westerns –select invoices were firm whilst the others declined Rs.10-20/-per kg and more at times. In the below best category, few brighter sorts gained Rs.10-20/-per kg and more whilst the others declined Rs.20-30/-per kg. Plainer sorts declined Rs.10-20/-per kg and more at times following quality. Overall Nuwara Eliyas met with better demand and a few select invoices gained sharply following special inquiry. Udapussellawa clean leaf brighter sorts gained substantially whilst the others were lower. A selection of Uva seasonal teas together with coloury sorts maintained whilst the others were irregular, particularly where quality was not maintained.

BOPF: Best Westerns –select invoices appreciated following special inquiry whilst the others were irregular and easier. Teas in the below best category which commenced firm, declined towards the latter part of the sale. Teas at the lower end too which commenced around last levels, declined sharply towards the close and at times were difficult of sale. A few brighter Nuwara Eliyas were firm to dearer following quality whilst the others declined Rs.20-30/-per kg. Udapussellawa clean leaf varieties gained Rs.10-20/-per kg whilst the balance declined by a similar margin. Uva seasonal teas were firm but the coloury sorts declined Rs.20-30/-per kg and more at times.

Quotations (Rs./Kg)	В	OP	BOPF		
	This Week Last Week		This Week	Last Week	
Best Westerns	500-630	520-640	500-740	510-680	
Below Best Westerns	420-480	440-500	440-480	440-500	
Plainer Westerns	340-410	355-420	365-420	360-430	
Nuwara Eliyas	520-960	450-620	450-530	350-510	
Other Uda Pussellawas	360	N/A	350-410	370-410	
Best Uva's	650-1200	700-1200	470-1100	450-1000	
Other Uva's	380-600	400-600	400-420	405-430	

MEDIUM GROWN TEAS

BOP: Rs.20-30/-per kg lower.

BOPF: Were lower Rs.10-20/-per kg and more.

Quotations (Rs./Kg)	В	OP	В	OPF
	This Week	Last Week	This Week	Last Week
Best Westerns	410-800	400-780	370-450	385-430

CTC

PF1: High Grown invoices declined by Rs.20-30/- whilst Medium Growns were firm. Low Grown sorts however gained sharply.

BP1: High Growns were dearer Rs.20-30/- whilst Medium Growns were declined Rs.20/- per kg. Low Grown varieties to lost Rs.10-20/-per kg.

O	F	PF1	BP1		
Quotations (Rs./Kg)	This Week	Last Week	This Week	Last Week	
High	375-430	370-460	480-530	UNQUOTED	
Medium	365-530	330-460	300-410	315-530	
Low	320-730	340-710	310-540	315-500	

OFF GRADES

Best liquoring FNGS/FNGS1 were firm to lower Rs.10-15/-. Clean Low Grown FNGS/FNGS1 lost Rs.10/-. Best BPs' were firm on last week levels. Well-made BM's advanced Rs.10-20/- per kg. Poor BM's declined Rs.20/- per kg. Well-made BOP1A's advanced Rs.10-20/-, whilst poor types were easier by Rs.20-25/- per kg.

QUOTATIONS (Rs/kg)	HIGH		MED	IUM	LOW	
	This Week	Last Week	This Week	Last Week	This Week	Last Week
Good Fannings (Orthodox)	220-360	250-370	210-260	240-280	210-270	230-290
Good Fannings (CTC)	220-300	250-310	220-300	220-320	220-300	220-320
Other Fannings (Orthodox)	210-250	220-260	210-250	220-290	210-250	220-290
Other Fannings (CTC)	N/A	N/A	N/A	N/A	N/A	N/A
Good BM's	260-330	290-330	260-310	290-300	300-520	320-500
Other BM's	190-210	210-230	190-220	210-240	190-220	210-240
Best BOP1As	240-290	270-310	240-310	290-370	300-420	280-460
Other BOP1As	190-210	210-220	190-210	210-220	190-210	210-220

DUST

High Grown select best D/D1 gained by Rs.50/- and at times more, whilst secondary and below best types were fully firm to dearer. However the poorer varieties declined by Rs.30-40/-. Low Grown clean DUST1 were fully firm to dearer; whilst the others lost in value. CTC PDs were lower by Rs.20-30/-.

QUOTATIONS (Rs/kg)	HIGH		MEI	DIUM	LOW	
	This Week	Last Week	This Week	<u>Last Week</u>	This Week	Last Week
Good Primary Dust 1(Orthodox)	550-960	550-900	400-530	430-540	450-595	450-530
Good Primary PD (CTC)	400-440	400-470	430-550	400-470	500-650	500-640
Other Primary Dust (Orthodox)	260-300	260-300	270-280	270-290	310-350	310-360
Other Primary Dust (CTC)	N/A	N/A	260-310	260-310	260-300	260-300
Secondary Dust	240-280	240-280	250-280	250-280	270-300	270-300
Poorer Dust	250-270	250-270	230-260	230-260	250-280	250-280

World Crop Statistics (MKGS)

Country	Month	2018	2019	Difference +/-	To-date 2018	To-date 2019	Difference +/-
SRI LANKA	July	23.92	25.27	1.35	182.08	184.06	1.99
BANGLADESH	July	11.00	11.10	0.10	30.4	39.1	8.7
MALAWI	July	1.3	1.4	0.1	35.4	36.0	0.6
NORTH INDIA	July	145.9	154.4	8.5	487.6	527.6	40.0
SOUTH INDIA	July	16.6	21.7	5.1	126.8	122.2	-4.60
KENYA	June	43.29	42.42	-0.87	230.99	212.61	-18.4

Country	Month	2017	2018	Difference +/-	To-date 2017	To-date 2018	Difference +/-
UGANDA	Nov.	5.63	3.06	-2.6	47.67	52.95	5.28

[&]quot;International Tea Committee Bulletin of Statistics"

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THIS WEEK'S TOP PRICES

WESTERN MED	<u>IUM</u>		UVA MEDIUM			LOW GROWN L	EAFY GRADES	
Craighead	BOP	800/-	St. James	BOP	800/-	Lumbini	BOP1	990/-
Doombagasthalaw	aBOPSP	810/-	Adawatte	BOPSP	700/-	*Mahaliyadda	BOP1	980/-
Craighead	BOPF/BOPFSP	650/-	*Halpewatte Uva	BOPSP	680/-	Golden Garden	BOP1	980/-
*Dartry Valley	BOP1	1250/-	Aruna Passara	BOPF/BOPFSP	720/-	Liyonta	BOP1	980/-
Craighead	FBOP/FBOP1	1000/-	Adawatte	BOP1	980/-	Wathurawila	BOP1	980/-
Harangalla	FBOPF/FBOPF1	850/-	Demmodera'S'	BOP1	980/-	*Makandura	BOP1	970/-
Craighead	FBOPF/FBOPF1	850/-	*Halpewatte Uva	BOP1	950/-	Gunawardena	OP1	1400/-
*Dartry Valley	FBOPF/FBOPF1	810/-	*Halpewatte Uva	FBOP/FBOP1	870/-	Navinda	OP	810/-
Harangalla	OP/OPA	560/-	Adawatte	FBOPF/FBOPF1	830/-	ACU Super	OPA	850/-
Kenilworth	OP1	980/-	Shawlands	OP/OPA	840/-	Liyonta	PEKOE	1175/-
*Dartry Valley	OP1	920/-	Adawatte	OP1 ++	1500/-	*Nawalakanda Su	ip PEKOE1	1050/-
Craighead	PEK/PEK1	900/-	Aruna Passara	PEK/PEK1	870/-	Peak View Super	PEKOE1	1050/-
*Dartry Valley	PEK/PEK1	890/-				Matuwagala Super		1050/-
			UVA HIGH			Nilgiri	PEKOE1	1010/-
WESTERN HIGH	<u>H</u>		Aislaby	BOP	1250/-	*Nawalakanda Su	ip PEKOE1	1000/-
Queensberry	BOP	630/-	Craig	BOPSP	680/-			
Somerset	BOP	630/-	Uva Highlands	BOPF/BOPFSP	1100/-			
Mellington	BOPSP	650/-	Glenanore	BOP1	610/-	LOW GROWN T	TPPY GRADES	
Tillyrie	BOPF/BOPFSP	740/-	Oodoowerre	FBOP/FBOP1	790/-	*Geekiyanahena		800/-
Wattegoda	BOPF/BOPFSP	740/-	Battawatte	OP/OPA	670/-	Brombil	BOP	800/-
Inverness	BOP1	980/-	Battawatte	OP1	670/-	*Mahaliyadda	BOP	790/-
Inverness	FBOP/ FBOP1	820/-	Uva Highlands	PEK/PEK	1000/-	*Wikiliya	BOP	790/-
Inverness	FBOPF/FBOPF1	730/-				*New Hopewell	BOP	790/-
Inverness	OP/OPA	650/-	UDA PUSSELLA	WA		Kelani	BOPSP	1000/-
Inverness	OP1	790/-	Kirklees	BOP	760/-	Pothatuwa	BOPF	1150/-
Weddemulla	PEK/PEK1	810/-	Lucky land	BOP SP	500/-	Pothatuwa	BOPFSP	1150/-
			Kirklees	BOPF/BOPFSP	590/-	Ceciliyan	FBOP	1000/-
NUWARA ELIY	<u>A</u>		Gordon	BOP1	680/-	Suduwelipotahena	FBOP	1000/-
Mahagastotte	BOP	960/-	*Almaa	FBOP/ FBOP1	720/-	Gunawardena	FBOP	1000/-
Mahagastotte	BOPF/BOPFSP	450/-	Almaa	FBOPF/FBOPF1	710/-	*Sithaka	FBOP	980/-
Mahagastotte	FBOP/ FBOP1	800/-	*Almaa	OP/OPA	500/-	Brombil	FBOP1	860/-
Court Lodge	PEK/PEK1	570/-	Gorden	OP1	500/-	Ceyenta	FBOP1	840/-
_			*Almaa	PEK/PEK1	870/-	Aruna	FBOP1	840/-
CTC TEAS						*Andaradeniya Sup	FBOP1	830/-
HIGH GROWN			OFF GRADES			*Ganganee	FBOP1	810/-
Dunsinane CTC	PF1	430/-	Gunawardena	BM	620/-	*Lucky Kottawa	FBOPF	1210/-
Mt. Vernon	BP1	530/-	Chandrika Est	BP	530/-	*Lucky Pinnaduwa		1150/-
Mt. Vernon	BPS	340/-	*Chandrika Est.	FNGS/FNGS1	540/-	*Lucky Pinnaduwa		880/-
			Hingalgoda CTC	PFGS	450/-	,		
MEDIUM GROV	VN		Cee Tee Hills	PFGS	450/-	PREMIUM FLOV	WERY	
New Peacock	PF1	530/-	New J.S.P	BOP1A	590/-	Mulatiyana Hills	FBOPFSP	2800/-
Delta CTC	BP1	410/-				New J.S.P	FBOPFEXSP	3400/-
*Strathdon CTC	BPS	380/-				Berubeula	FBOPFEXSP1	2550/-
New Peacock	BPS	380/-	DUST			*Peak Paradise	FBOPFEXSP1	2350/-
			Mattakelle	Dust1	940/-			
LOW GROWN			Kalubowitiyana CT		650/-			
Kalubowitiyana C'	TC PF1	730/-						
Ceciliyan CTC	BP1	540/-						
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- * Sold by Lanka Commodity Brokers Ltd
- +++ All Time Record Price
- ++ Equal All Time Record Price

MONTHLY AVERAGE - AUGUST, 2019

Elevation	Orthodox		C	тс	Orth. & CTC Combined	
	Month	To-date	Month	To-date	Month	To-date
Uva High	436.60	470.03	Ī	-	436.60	470.03
Western High	469.37	537.27	410.58	455.62	465.21	530.71
Uva Medium	444.69	496.53	-	-	444.69	496.53
Western Medium	435.31	469.46	394.87	430.39	425.21	460.11
Low Grown	554.19	587.62	408.54	420.11	543.87	576.72
TOTAL	518.03	556.66	403.84	428.55	508.18	546.16

COLOMBO AUCTION – GROSS SALE AVERAGES SALE NO.34 OF 28TH AUGUST, 2019.

	Weekly	2019 Month to Date	Year to Date	Weekly	2018 Year to Date
Uva High Grown	460.29	436.83	463.99	519.42	530.49
Western High Grown	464.64	466.23	526.65	622.14	585.42
High Grown	463.34	457.90	508.78	586.28	570.34
Uva Medium	446.04	443.24	493.07	474.56	530.82
Western Medium	427.37	427.76	459.13	459.05	516.63
Medium Grown	431.80	431.53	468.51	463.55	521.17
Low Grown (Orthodox)	561.45	553.63	587.68	537.62	614.25
Combined L.G. (Orthodox + CTC)	548.82	543.65	576.42	532.42	608.10
Total	513.97	508.34	545.34	528.68	586.79

DETAILS OF TEAS AWAITING SALES

	Sale of 10	th & 11th Sept.'19	Sale of 17th & 18th Sept.'19		
	Lots	Qty. (Kgs)	Lots	Qty. (Kgs)	
Low Grown Leafy	4,286	2,039,925	4,281	2,016,001	
Low Grown Tippy	2,265	1,229,966	2,171	1,164,744	
High & Medium	1,411	754,364	1,611	879,020	
Off Grade/BOP1A	2,415	1,372,455	2,370	1,363,443	
Dust	704	711,356	792	783,066	
Premium Flower	390	89,134	439	107,562	
Ex-Estate	829	947,161	<u>874</u>	<u>1,011,187</u>	
Total	<u>12,300</u>	<u>7,144,361</u>	<u>12,538</u>	<u>7,325,023</u>	

Weekly Private Sale Figures (From 26/08/2019 – 31/08/2019) - 79,610.00 Kgs Cumulative - 4,314,743.80 Kgs

CROP & WEATHER For the period 26th August to 01st September, 2019

Western/Nuwara Eliya Regions - Dull and rainy weather was reported in both regions, and showers are expected to continue in the week ahead according to the Department of Meteorology. Uva and Udapussellawa Regions - Both regions reported bright weather with occasional showers throughout the week. Low Growns - Ruhuna and Sabaragamuwa regions reported heavy showers. According to the Department of Meteorology, heavy showers may occur in the days to come.

Crop Intake - Uva, Udapussellawa and Sabaragamuwa regions maintained, whilst Western and Nuwara Eliya regions showed a decline.

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CATALOGUES

Sale No.37 of 17th & 18th September, 2019.

The Main Sale & Ex-Estate Sale catalogues closed on 29th August, 2019 at 04.30 p.m.

Sale No.38 of 24th & 25th September, 2019.

The Main Sale & Ex-Estate Sale catalogues are scheduled to be closed on 05th September, 2019 at 04.30 p.m. but sale will be closed before the scheduled date when the number of lots is reached.

Sale No.39 of 01st & 02nd October, 2019.

The Main Sale & Ex-Estate Sale catalogues are scheduled to be closed on, 12th September, 2019 at 04.30 p.m. but sale will be closed before the scheduled date when the number of lots is reached.

SALE NO.36

BROKER'S ORDER

Auction of 10th/11th September, 2019 - Main Sale

Leafy/Tippy/BOP1A/ Premium

1. Lanka Commodity Brokers Ltd

- 2. John Keells PLC
- 3. Bartleet Produce Brokers (Pvt) Ltd
- 4. Ceylon Tea Brokers PLC
- 5. Forbes & Walker Tea Brokers (Pvt) Ltd
- 6. Eastern Brokers (Pvt) Ltd
- 7. Mercantile Produce Brokers (Pvt) Ltd
- 8. Asia Siyaka Commodities PLC

High & Medium/Off Grades/Dust

- 1. Forbes & Walker Tea Brokers (Pvt) Ltd
- 2. Mercantile Produce Brokers (Pvt) Ltd
- 3. Asia Siyaka Commodities PLC
- 4. John Keells PLC
- 5. Eastern Brokers (Pvt) Ltd
- 6. Ceylon Tea Brokers PLC
- 7. Lanka Commodity Brokers Ltd
- 8. Bartleet Produce Brokers (Pvt) Ltd

Auction of 11th September, 2019 - Ex-Estate

- 1. Ceylon Tea Brokers PLC
- 2. Lanka Commodity Brokers Ltd
- 3. Asia Siyaka Commodities PLC
- 4. Mercantile Produce Brokers (Pvt) Ltd
- 5. Bartleet Produce Brokers (Pvt) Ltd
- 6. Eastern Brokers (Pvt) Ltd
- 7. Forbes & Walker Tea Brokers (Pvt) Ltd
- 8. John Keells PLC

LCBL APPROXIMATE SELLING TIME

Tuesday 10th September'19.

Low Grown Tippy : 08.00 a.m.

Low Grown Leafy : 08.00 a.m.

Premium Flowery : 09.20 a.m.

High & Medium : 12.30 p.m. BOP1A : 03.15 p.m. Wednesday 11th September '19.

Ex-Estate : 08.10 a.m.

Off Grades : 03.30 p.m.

Dust : 04.00 p.m.

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OTHER MARKETS

BANGLADESH AUCTION

Sale No. 17 held on Tuesday 3rd September, 2019.

CTC LEAF: 69,722 packages of Current Season and 25 packages of Old Season Teas on offer met with a strong demand at progressively dearer rates.

BROKENS: Well made Brokens met with a strong demand and prices advanced with the progress of sale. Most teas appreciated by Tk.5/- to Tk.10/-. Medium Brokens were similarly dearer. Plain teas saw an improved demand and prices were about firm. Poor types sold well at about steady rates. There were less withdrawals.

FANNINGS: Well made bright Fannings were a strong feature and advanced by Tk.4/- to Tk.7/-. Mediums were dearer by Tk.2/- to Tk.4/-. Plain types were firm. Poorest saw a fair demand and there were less withdrawals.

CTC DUST: 10,726 packages of Current Season Teas on offer met with a strong demand at dearer rates. Best and good liquoring teas met with good competition and advanced by Tk.10/- to Tk.15. Medium varieties were also fully firm to slightly dearer. Plain and BLF teas met with improved demand and prices were Tk.10/- to Tk.12/- higher than last sale with less withdrawals. Blenders lent strong support with fair interest from the Loose tea buyers.

QUOTATIONS – This week – (In Taka)

Brokens	This Week	Last Week	Fannings	This Week	Last Week	Dust	This Week	Last Week
Large	200-210	190-205	Best	215-225	210-220	PD	190-273	187-213
Medium	200-215	190-202	Good	205-210	202-207	RD	115-273	107-288
Small	203-212	197-207	Medium	195-200	188-195	D	123-258	130-230
Plain	140-160	130-150	Plain	140-160	130-150	CD	190-370	197-370
BLF	90-130	85-120	BLF	90-130	85-110	BLF	115-220	107-197

Courtesy: NATIONAL BROKERS LIMITED

LIMBE MARKET REPORT SALE 36 HELD ON 03/09/2019

There was good but selective demand at firm to dearer rates following quality for the limited quantity of 2900 packages on offer.

BP1- N/A

PF1SC met strong competition at dearer rates with some lines going up by 25 to 30 USC

PF1- Better invoices were firm but lesser sorts lost up to 4 USC where sold.

PD - N/A.

D1- Few available were dearer by 10 USC

SECONDARIES – F1/F2 were firm to 3 USC down on last. D2/RD were generally firm to dearer on last.

WEATHER/CROP FOR THE WEEK ENDING 01ST SEPTEMBER, 2019.

Very dry, cool at night but warm to hot during the day.

Crop intakes - Low.

Courtesy: TEA BROKERS CENTRAL AFRICA LIMITED

Cont'd.... (09)

MOMBASA TEA AUCTION MARKET REPORT

SALE NO.36 OF THE 02ND – 03RD SEPTEMBER, 2019.

Good but irregular demand for the 125,922 packages (8.20m/kgs) on offer with prices closely following quality, 17.02% remained unsold.

The Best **BP1s** in the market were well competed for advancing by USC15-USC28 with brighter varieties irregular varying between firm to USC17 dearer to easier by up to USC10 while Medium ranged between UWC5-USC15 dearer to easier by USC10-USC21. Plainer varieties were firm to USC8 on last levels.

Best **PF1s** available eased by up to USC10 with brighter types irregular varying between steady to USC14 dearer to easier by up to USC4 while Medium varieties were a weak feature and shed USC6-USC26. Plainer categories were discounted by USC7-USC20.

The Best **PDUSTs** of offer a strong feature and well competed for appreciating by USC38-USC48 while brighter varieties advanced by USC22-USC39 with Medium sorts irregular ranging between firm to USC33dearer to easier by USC5-USC9. Plainer sorts were mostly firm to USC6 dearer but Plainest were discounted by up to USC13.

Best **DUST1s** in the market saw an irregular enquiry and varied between firm to USC9 above previous rates to easier by up to USC2 while brighter varieties appreciated by USC6-USC22 with Medium categories irregular and raged between USC2-USC54 and more above last prices to easier by USC4-USC30. Plainer descriptions well absorbed and gained USC8-USC15.

In the **Secondary Catalogues**, BPs held value with PFs steady. Clean well sorted coloury Fannings were firm with similar DUSTs steady. Other fannings appreciated while DUSTs sold at last levels. BMFs were well absorbed at dearer rates.

Pakistan Packers lent strong support with useful and strong interest from Yemen, other Middle Eastern Countries, Egyptian Packers and Sudan, Kazakhstan and other CIS nations showed more and strong enquiry. There was less activity from Afghanistan with Bazaar active while UK and Russia were active but selective. Iran were subdued while Somalia were more active at the lower and of the market.

	BP1	PF1	PD
Best	325-650	268-316	360-390
Good Medium	250-380	240-278	266-290
Lower Medium	120-272	118-226	142-224
Plainer	092-158	072-2193	095-202

THE JAKARTA AUCTION OF 04TH SEPTEMBER 2019

Auction No. 34

Orthodox 7,720 Sacks (403,020 Kgs) CTC 1,240 Sack (70,280 Kgs) Total 8,960 Sacks (472,300 Kgs)

Demand around last.

Russia strong for Sumatra. Van Rees active across the board for all Tea Bags and Packet sorts but teas out listed due to them bidding below market. Lipton quiet. Japan and USA similarly quiet. Other traditional buyers showed a keener interest around market for UK/Europe. Pakistan little interest.

JAVA - BOP mostly withdrawn as bids fell below Sellers limits. Corresponding BOPF few sold irregularly lower others withdrawn. Good PF all withdrawn at lower bids for VR. plainer teas sold marginally easier. PF2 sold around last. Dust 1—2 Cents easier with better liquoring Dust withdrawn. Powdery little change. BT and other Off Grades remained unsold.

SUM - BOP none sold and hence unquotable. Corresponding BOPF easier feature. PF none available. Dust gained substantially. powdery sorts 2—3 Cents dearer.BT and other Off Grades remained steady.

CTC – Few BP1 were all unsold. The PF1 sold around last levels. The PD and D1 all remained unsold due to lack of decent bids. Fannings gained by 3—6 Cents. D2 unquotable.

04th September, 2019.

-/ra.