



LANKA COMMODITY BROKERS LTD
TEA MARKET REPORT

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SALE NO.49 OF 09TH/10TH DECEMBER, 2019.

C O M M E N T S

There has been no letup in the heavy showers that have been reported from most plantations in the Uva and Central Provinces as well as Sabaragamuwa over the past week, whilst the latest news release from the Department of Meteorology indicates continued rains in the days ahead. Some upcountry estates have suffered landslides amidst the heavy precipitation which has negatively impacted the day-to-day work of estates.

This week's quantity of 5.2 m/kg showed a loss of approximate 0.4 m/kgs from last auction's figure. Low Grown Leafy/Tippy/Premium Flowery Grades comprised of 2.1 m/kgs, whilst Main Sale High & Medium category teas totaled 0.6 m/kgs. Teas on offer in the Ex Estate catalogue amounted to 900,653 kgs.

Low Growns catalogued in the 'Leafy' and Tippy/Small leaf' catalogues continued to meet with fairly widespread demand throughout the sale. Stylish BOP1's and OP1's in the "best" category ruled fully firm whilst a selection of cleaner teas in the "below best" category were dearer. Leafy OP/OPA's too were fully firm whilst shotty Pekoes were selectively dearer. The better FBOP's were irregular although others together with FBOPF1's were firm to dearer. Small leaf very tippy teas were keenly sought after, and, were fully firm to dearer. Buyers for Russia, Turkey and the C.I.S. together with Saudi Arabia were active for leafy teas. Iran was more selective, but there was sustained demand from the U.A.E. and other Middle Eastern destinations.

Ex-Estate teas met with fair general demand at irregular rates. A few top-end Westerns were maintained but others had overall lower quality. In the "below best" category, cleaner BOP/BOPF initially gained Rs.10/- and more, although this trend was not maintained throughout, which resulted in lower prices by the close of the sale. The high priced CTC High Grown PF1's of last week lost Rs. 30-50/- per kg whilst CTC Medium PF1's which commenced firm, closed Rs.20-30/- easier. Some of the top quality buyers from Europe and Japan were more selective. There was good interest from "bulk" buyers and those servicing "Tea Bag" orders.

This week's auction comprised of **9,600** lots with a total quantity of **5,268,971** kgs.
 The catalogue-wise breakdown was as follows:-

	Lot	Qty.(Kgs)
Low Grown Leafy	3,078	1,262,032
Low Grown Tippy	1,722	848,172
High & Medium	1,356	698,384
Off Grade/BOP1A	1,757	948,209
Dust	540	542,700
Premium Flowery	362	68,821
Ex-Estate	<u>785</u>	<u>900,653</u>
Total	<u>9,600</u>	<u>5,268,971</u>

In Lighter Vein

Your Fly's Open

A passerby noticed that the fly of an old man was open.

He approached him and said, "Excuse me, sir. I hope you don't mind me mentioning it, but your fly is open."

"My boy", said the old man,

"There is no harm in leaving open the door of the cage when the bird is dead!".

Cont'd....(P.2)

LOW GROWNS – LEAFY

- BOP1** : A few teas in the select best category advanced Rs.30-40/- per kg; balance too were fully firm to dearer by Rs.10-20/- per kg. Teas at the lower end were maintained.
- OP1** : Select best invoices appreciated by Rs.30-40/- and at times more; balance were dearer by Rs.20/- per kg. Stalky invoices too dearer.
- OP** : Best teas maintained; balance tended irregular. Teas at the lower end held firm.
- OPA** : Select best teas held firm; balance was dearer by Rs.10-20/- per kg. Poorer sorts too gained Rs.10-20/- per kg. Poorer sorts too gained Rs.10-15/- per kg.
- PEK/PEK1**: Well-made shotty invoices declined by Rs.10-20/- per kg; balance tended irregular. Best bold Pekoe's were barely steady; balance declined Rs.10-20/- per kg. Teas at the lower end declined Rs.20-30/- per kg.

Quotations (Rs./Kg)

	Best		Below Best		Others	
	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>
BOP1	900-1100	880-1100	700-740	680-730	550-600	550-600
OP1	1000-1500	1000-1500	680-730	675-725	300-350	280-330
OP	660-780	660-780	530-560	530-560	330-380	330-380
OPA	680-900	670-900	530-560	530-560	330-370	320-360
PEK/PEK1	770-960	770-970	650-700	670-720	500-550	550-600

TIPPY/SMALL LEAF

- BOP/BOPSP** : Select best together with the best were firm whilst cleaner below best and cleaner teas at the lower end were firm to dearer. Balance tended irregular.
- BOPF/BOPFSP** : Select best together with the best declined. Balance however firm on last.
- FBOP/FBOP1** : Select best and best FBOP's were firm. Cleaner below best and cleaner teas at the lower end sold on last levels. Balance lower following quality. Select best and best FBOP1's firm. Balance were easier.
- FBOPF/FBOPF1** : Very tippy teas continue to attract good demand. Best together with cleaner below best and cleaner teas at the lower end appreciated. Balance were firm. Select best and best FF1's appreciated. Balance were firm on last.
- FBOPFSP/EXSP** : Best tippy teas were firm to dearer whilst the others appreciated. Small tippy varieties met with good demand whilst below best were firm to dearer. Teas at the lower end too gained, particularly the cleaner varieties.

Quotations (Rs./Kg)

	Best		Below Best		Others	
	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>
BOP/BOPSP	800-860	820-940	700-750	680-740	480-550	450-500
BOPF /BOPFSP	800-830	800-900	680-740	660-720	450-500	420-500
FBOP/FBOP1	850-1150	850-1050	680-750	650-720	650-700	600-650
FBOPF/FBOPF1	850-1250	850-1050	700-750	650-750	550-600	500-550
FBOPFSP/EXSP	2000-3100	2200-8050	1000-1400	900-1200	700-750	680-800

Cont'd...(3)

MEDIUM GROWN LEAFY/SEMI LEAFY TEAS

FBOP : Select best types maintained last levels whilst the other were irregularly lower by Rs.20-30/-.

FBOPF/FBOPF1: Best on offer declined Rs.40-60/- whilst the other were Rs.20-30/- lower.

PEK/PEK1 : Select best types maintained last levels whilst the others were irregular and mostly lower.

Quotations (Rs./Kg)	Best		Below Best		Others	
	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>
FBOP	850-980	820-970	740-850	750-820	540-740	580-750
FBOPF/FBOPF1	760-850	700-790	640-760	630-700	520-640	550-630
PEK/PEK1	830-940	850-940	760-830	750-850	580-760	600-750

HIGH GROWN

BOP: Best Westerns –select high priced teas of last week were irregular following quality whilst the others appreciated Rs.20-30/-per kg. In the below best category, brighter teas gained Rs.20/-per kg and more following special inquiry whilst the others were irregular. At the lower end, clean leaf teas gained Rs.30/-per kg and more whilst the others were barely steady. Nuwara Eliyas –brighter sorts declined Rs.20-30/-per kg whilst the others were firm. Udupussellawas were Rs.20-30/-per kg lower. Uvas continued to sell well, though irregular following quality.

BOPF: Best Westerns –select high priced teas were irregular following quality whilst the others were generally firm with select invoices gaining Rs.10-20/-per kg following special inquiry. In the below best category, brighter clean leaf teas were firm and tended dearer whilst the others tended easier. At the lower end, clean leaf teas were firm to marginally easier whilst the poorer sorts declined Rs.20-40/-per kg. Nuwara Eliyas were firm and Rs.30-40/-per kg dearer. Udupussellawas declined Rs.30-40/-per kg and more following quality. Uvas –select invoices were substantially dearer whilst the others were irregular.

Quotations (Rs./Kg)	BOP		BOPF	
	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>
Best Westerns	590-720	570-730	640-740	650-740
Below Best Westerns	520-580	520-550	570-630	580-640
Plainer Westerns	415-500	400-490	480-560	480-570
Nuwara Eliyas	480-520	470-600	430-530	400-440
Other Uda Pussellawas	415-460	450-470	430-470	460-490
Best Uva's	600-720	620-700	580-690	590-670
Other Uva's	450-580	550	500-550	500-550

MEDIUM GROWN TEAS

BOP : Irregular.

BOPF: Declined Rs.20-30/-per kg and more.

Quotations (Rs./Kg)	BOP		BOPF	
	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>
Best Westerns	470-800	450-810	370-580	420-590

CTC

PF1: High Grown select high priced teas of last week were Rs.30-50/-per kg easier whilst the others sold around Last level. Medium Grown select invoices gained up to Rs.50/-per kg whilst the others were firm and dearer to a lesser extent. Low Grown PF1's firm and Rs.10-20/-per kg dearer.

BP1: High Grown BP1's barely steady. Medium Grown firm and Rs.10-20/-per kg dearer. Low Grown BP1's generally firm.

Quotations (Rs./Kg)	PF1		BP1	
	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>
High	500-650	460-710	380-500	450-510
Medium	350-610	295-620	370-510	360-470
Low	450-1100	370-920	320-590	510-600

Cont'd... (P4)

OFF GRADES

Best liquoring FNGS/FNGS1 firm on last week levels. Clean Low Grown FNGS/FNGS1 too held firm. Best BPs' were irregularly lower. Best BMs were firm whilst poorer types advanced Rs.10/-. Well-made BOP1A's were lost Rs.10-20/- whilst poorer types were firm.

QUOTATIONS (Rs/kg)	HIGH		MEDIUM		LOW	
	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>
Good Fannings (Orthodox)	270-490	270-480	220-320	220-320	220-350	230-350
Good Fannings (CTC)	200-230	200-230	200-230	200-230	180-220	180-210
Other Fannings (Orthodox)	210-330	210-320	210-320	210-310	210-310	210-310
Other Fannings (CTC)	N/A	N/A	N/A	N/A	N/A	N/A
Good BM's	320-470	320-450	330-480	320-480	330-530	320-500
Other BM's	270-310	270-300	270-310	270-300	270-310	270-300
Best BOP1As	280-320	280-320	280-330	280-320	400-550	400-600
Other BOP1As	270-300	270-300	270-310	270-320	270-310	270-300

DUST

Select best liquoring High Grown D1's declined by Rs.30-40/- per kg and at times more whilst the secondary and below best types maintained last levels. The poor varieties too held firm. Low Grown Clean D/D1s eased Rs.30-40/- per kg whilst the balance too lost by Rs.10-20/- per kg and at times more. CTC Low Grown PD's declined by Rs.50-60/-.

QUOTATIONS (Rs/kg)	HIGH		MEDIUM		LOW	
	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>
Good Primary Dust 1(Orthodox)	700-870	700-1100	480-610	540-670	580-640	500-720
Good Primary PD (CTC)	500-640	540-680	500-590	600-680	600-860	650-890
Other Primary Dust (Orthodox)	260-270	260-270	260-280	260-280	280-300	280-300
Other Primary Dust (CTC)	N/A	N/A	260-290	260-290	260-280	260-280
Secondary Dust	240-270	240-270	240-260	240-260	240-270	240-270
Poorer Dust	230-250	230-250	180-250	180-250	190-250	190-250

World Crop Statistics (MKGS)

Country	Month	2018	2019	Difference +/-	To-date 2018	To-date 2019	Difference +/-
SRI LANKA	Oct.	29.71	20.81	-8.90	252.74	253.72	0.98
BANGLADESH	Oct.	11.90	13.40	1.50	66.7	79.3	12.6
MALAWI	Oct.	2.2	2.3	0.1	42.8	42.0	-0.8
NORTH INDIA	Oct.	155.8	151.7	-4.1	976.5	1004.1	27.6
SOUTH INDIA	Oct.	27.0	25.2	-1.8	185.5	179.2	-6.30
KENYA	Oct.	49.28	46.30	-2.98	395.52	363.10	-32.4
UGANDA	May	7.30	6.10	-1.2	28.18	21.95	-6.23

"Africa Tea Brokers Bulletin of Statistics"

Cont'd.... (P5)

<u>WESTERN MEDIUM</u>			
Nayapane	BOP		800/-
Doombagastalawa	BOPSP		780/-
Craighead	BOPF/BOPFSP		700/-
Craighead	BOP1	1300/-	
Craighead	FBOP/FBOP1		980/-
*Dartry valley	FBOP/FBOP1	940/-	
Craighead	FBOPF/FBOPF1		850/-
Cooroondoowatta	OP/OPA		690/-
Craighead	OP1		980/-
* Dartry valley	PEK/PEK1	940/-	
Doombagastalawa	PEK/PEK1		950/-
<u>WESTERN HIGH</u>			
Moray	BOP		720/-
Millington	BOPSP		550/-
Bearwell	BOPSP		550/-
Adisham	BOPF/ BOPFSP		740/-
Inverness	BOP1		830/-
Venture	FBOP/ FBOP1		840/-
Inverness	FBOPF/FBOPF1		760/-
Inverness	OP/OPA		630/-
Glenloch	OP1		710/-
Venture	OP1		710/-
Weddemulla	PEK/PEK1		900/-
<u>NUWARA ELIYA</u>			
Mahagastotte	BOP		520/-
Lovers Leap	BOP		520/-
Mahagastotte	BOPF /BOPF SP		530/-
Lovers Leap	FBOP/ FBOP1		680/-
Mahagastotte	OP/OPA		550/-
Court Lodge	PEK/PEK1		600/-
<u>CTC TEAS</u>			
<u>HIGH GROWN</u>			
Dunsinane CTC	PF1		650/-
Dunsinane CTC	BP1		500/-
Dunsinane CTC	BPS		480/-
<u>MEDIUM GROWN</u>			
Carolina	PF1		610/-
New Peacock	PF1		610/-
Delta CTC	BP1		530/-
*Carolina	BPS	470/-	
<u>LOW GROWN</u>			
Hingalgoda CTC	PF1	+++	1100/-
Ceciliyan	BP1		590/-

<u>UVA MEDIUM</u>			
Demodera S	BOP		700/-
Halpewatte Uva	BOPSP		720/-
Halpewatte Uva	BOPF/BOPFSP		600/-
El Teb	BOPF/BOPFSP		600/-
Glen Alpin	BOP1		850/-
Glen Alpin	FBOP /FBOP1		780/-
Dickwella	FBOPF/FBOPF1		760/-
Shawlands	OP/OPA		690/-
Telbedde	OP1		860/-
Aruna Passara	PEK /PEK1		940/-
<u>UVA HIGH</u>			
Nayabedde	BOP		720/-
Kelliebedde	BOP		720/-
Ranaya	BOP		720/-
Spring Valley	BOPSP		720/-
Battawatte	BOP1		800/-
Bandaraeliya	BOPF/BOPFSP		690/-
Uvakellie	FBOP/ FBOP1		790/-
Uvakellie	FBOPF/FBOPF1		750/-
Uvakellie	OP/OPA		610/-
*Battawatte	OP/OPA	610/-	
Uva Highland	OP1		750/-
Uvakellie	PEK/PEK1		900/-
<u>UDA PUSSELLAWA</u>			
Lucky Land	BOP		620/-
Kirklees	BOP		620/-
Blairmond	BOPF/BOPFSP		620/-
Delmar	FBOP/ FBOP1		620/-
Gonapitiya	FBOPF/FBOPF1		640/-
*Delmar	OP/OPA	600/-	
Delmar	OP1		600/-
Delmar	PEK /PEK1		760/-
<u>OFF GRADES</u>			
Wanarajah	FNGS/FNGS1		540/-
Hingalgoda CTC	PFGS		640/-
Gunawardena	BM		640/-
Kothmale Hills	BP		620/-
Telbedde	BP		620/-
Nandane	BP		620/-
Chandrika Estate	BOP1A		700/-
<u>DUST</u>			
Mattakelle	Dust1		870/-
Hingalgoda	PD		860/-

<u>LOW GROWN LEAFY GRADES</u>			
*Sithaka	BOP1		1400/-
Sithaka	OP1	+++	1850/-
Pothotuwa	OP1		1650/-
*Makandura	OP1		1600/-
Rotumba	OP		850/-
Mulathiyana Hills	OPA		950/-
A C U Super	OPA		950/-
*Makandura	OPA		940/-
Brombil	PEKOE		1110/-
*Makandura	PEKOE		1050/-
Kuttapitiya Super	PEKOE1		1050/-
Karagoda	PEKOE1		1050/-
Three Times Tea	PEKOE1		1050/-
<u>LOW GROWN TIPPY GRADES</u>			
Pothatuwa	BOP		860/-
Ceciliyan	BOPSP		850/-
Pothotuwa	BOPF		830/-
Broadlands	BOPFSP		820/-
Pothatuwa	FBOP		1150/-
Brombil	FBOP1		920/-
*Sudugahahena	FBOPF		1250/-
*Lucky Kottawa	FBOPF		1150/-
New J.S.P	FBOPF1		870/-
<u>PREMIUM FLOWERY</u>			
Nilgiri	FBOPFSP		3250/-
*New Galagawa	FBOPFEXSP		2700/-
Nilgiri	FBOPFEXSP1		2950/-

*** Sold by Lanka Commodity Brokers Ltd**

+++ All Time Record Price

++ Equal All Time Record Price

COLOMBO AUCTION – GROSS SALE AVERAGES

SALE NO.48 OF 04TH DECEMBER, 2019.

	Weekly	2019		Weekly	2018 Year to Date
		Month to Date	Year to Date		
Uva High Grown	508.32	512.32	461.65	484.95	522.85
Western High Grown	580.03	578.86	522.88	570.99	589.67
High Grown	561.08	561.31	505.80	546.03	571.35
Uva Medium	509.73	510.26	492.04	522.55	527.28
Western Medium	469.67	472.02	454.10	495.46	513.75
Medium Grown	482.09	483.82	464.50	502.77	517.92
Low Grown (Orthodox)	621.06	621.06	585.59	605.96	609.28
Combined L.G. (Orthodox + CTC)	607.85	607.67	574.76	592.77	601.75
Total	573.14	573.38	543.35	569.24	582.40

DETAILS OF TEAS AWAITING SALES

	<u>Sale of 16th & 17th Dec.'19</u>		<u>Sale of 30th December'19</u>	
	Lots	Qty. (Kgs)	Lots	Qty. (Kgs)
Low Grown Leafy	3,365	1,445,855	2,179	882,517
Low Grown Tippy	2,084	1,085,325	1,276	631,908
High & Medium	1,438	757,193	929	469,007
Off Grade/BOP1A	1,974	1,108,431	1,222	681,821
Dust	699	701,173	371	372,800
Premium Flowery	381	76,194	234	43,501
Ex-Estate	<u>885</u>	<u>1,037,664</u>	<u>560</u>	<u>647,519</u>
Total	<u>10,826</u>	<u>6,211,835</u>	<u>6,771</u>	<u>3,729,073</u>

Weekly Private Sale Figures (From 02/12/2019 - 07/12/2019) - 74,467.70 Kgs
 Cumulative - 5,268,292.00 Kgs.

**Crop & Weather
 For the period 02nd -08th December, 2019**

Western/ Nuwara Eliya Region : Clear mornings and heavy evening showers were reported throughout the week in both regions. The Department of Meteorology predicted fairly heavy showers in the afternoons during the week ahead.

Uva/Udapussellawa Regions : Both regions reported bright weather during the mornings and heavy showers in the evenings.

Low Growns : Bright mornings and scattered evening showers were experienced in both the Ruhuna and Sabaragamuwa regions. The Department of Meteorology expects showers (up to 50-75 mm) in the days to come.

Crop Intake Ruhuna and Sabaragamuwa regions showed an increase in the crop intake, whilst the Western, Nuwara Eliya and Udapussellawa regions maintained and Uva Region showed a decline.

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CATALOGUES

Sale No.51 of 30th December, 2019

The Main Sale & Ex-Estate Sale catalogues closed on **03rd December, 2019** at **04.30 p.m.** 2 days ahead of scheduled.

Sale No.01 of 06th/07th January, 2020

The Main Sale & Ex-Estate Sale catalogues are scheduled to be closed on **12th December, 2019** at **04.30 p.m.** but sale will be closed before the scheduled date when the number of lots if reached.

Sale No.02 of 14th/15th January, 2020

The Main Sale & Ex-Estate Sale catalogues are scheduled to be closed on **19th December, 2019** at **04.30 p.m.** but sale will be closed before the scheduled date when the number of lots if reached.

SALE NO.50

BROKER'S ORDER

Auction of 16th & 17th December, 2019

Leafy/Tippy/BOP1A/ Premium Flowery

- 1.. Asia Siyaka Commodities PLC
- 2. Lanka Commodity Brokers Ltd**
3. Mercantile Produce Brokers (Pvt) Ltd
4. Eastern Brokers (Pvt) Ltd
5. Forbes & Walker Tea Brokers (Pvt) Ltd
6. Bartleet Produce Brokers (Pvt) Ltd
7. Ceylon Tea Brokers PLC
8. John Keells PLC

High & Medium/Off Grades/Dust

- 1. Lanka Commodity Brokers Ltd**
2. Ceylon Tea Brokers PLC
3. Eastern Brokers (Pvt) Ltd
4. John Keells PLC
5. Asia Siyaka Commodities PLC
6. Mercantile Produce Brokers (Pvt) Ltd
7. Forbes & Walker Tea Brokers(Pvt)Ltd
8. Bartleet Produce Brokers (Pvt) Ltd

Ex-Estate

1. John Keells PLC
2. Asia Siyaka Commodities PLC
3. Forbes & Walker Tea Brokers (Pvt) Ltd
4. Eastern Brokers (Pvt) Ltd
5. Bartleet Produce Brokers (Pvt) Ltd
- 6. Lanka Commodity Brokers Ltd**
7. Ceylon Tea Brokers PLC
8. Mercantile Produce Brokers (Pvt) Ltd

LCBL APPROXIMATE SELLING TIMES

Monday 16th December'19

- High & Medium : 08.00 a.m.
- Low Grown Tippy : 09.35 a.m.
- Low Grown Leafy : 10.15 a.m.
- Premium Flowery : 11.00 a.m.
- BOP1A : 03.35 p.m.

Tuesday 17th December,'19

- Off Grades : 08.45 a.m.
- Ex-Estate : 12.00 noon
- Dust : 12.35 p.m.

- HOLIDAY NOTICE-

Please note that Asia Siyaka Warehouse Complex located at No.95 and No.97, Ela Road, Hendala, Wattala will be closed on Saturday, 14th of December, 2019 due to their Annual Company get-together.

OTHER MARKETS
LIMBE MARKET REPORT SALE 50 HELD ON 10/12/2019

There was very selective demand for the small quantity of 1160 packages on offer.
BP1 – two lines available received low bids.
PF1 – Bright and coloury invoices were supported at firm to dearer rates, balance were neglected.
PD/D1- Few available were not supported.
Secondary grades were mainly neglected.

WEATHER/CROP FOR THE WEEK ENDING 08th DECEMBER, 2019

Hot to very hot with light showers in some areas.

Courtesy: TEA BROKERS CENTRAL AFRICA LIMITED

MOMBASA MARKET REPORT NOT AVAILABLE AT THE TIME OF PRINTING

BANGLADESH AUCTION

Sale 31 held on Tuesday 10th December, 2019

CTC LEAF: 68,680 packages of Current Season and 186 packages of Old Season teas on offer met with fair demand.

BROKENS: A small weight of good Brokens on offer met with a good demand and were about steady. Medium varieties met with a fair demand but eased slightly whilst larger Brokens were irregular. Poor varieties were again a difficult market and withdrawals were heavy.

FANNINGS: Good liquoring varieties on offer were a good market and were firm to slightly dearer. Medium types witnessed a fair demand and were a little easier on last. Plain and poor types were again an easier market with heavy withdrawals..

CTC DUST: 9,695 packages of Current Season teas on offer met with an improved demand. The best liquoring teas met with a good competition and advanced by Tk.10/- to 15/- following quality. Good teas were fully firm to slightly dearer. Medium teas had fair demand. Brownish, plainer liquoring BLF teas were an easier market and witnessed fair withdrawals. Blenders lent strong support with fair interest from the Loose teas buyers.

COMMENTS: It was evident throughout the sale that the market was closely following quality. Blenders lent good support for good liquoring varieties along with fair interest from the Loose tea buyers. Withdrawals continued to be heavy for plain and poor types particularly in the reprinted section of the catalogue.

CDs were a strong market.

Our catalogue (Sale 31): Avg: Tk 178.22, Sold 59.2% & (Sale 30) Avg: Tk 183.45, sold 56.8%.

Brokens	This Week	Last Week	Fannings	This Week	Last Week	Dust	This Week	Last Week
Large	158-178	150-160	Best	195-205	195-200	PD	150-240	166-237
Medium	165-175	160-170	Good	184-194	182-192	RD	090-280	100-272
Small	170-180	165-175	Medium	165-175	165-175	D	115-270	095-250
Plain	100-120	105-115	Plain	100-120	105-115	CD	120-290	135-288
BLF	095-120	100-115	BLF	095-120	100-115	BLF	090-195	106-175

Courtesy: NATIONAL BROKERS LIMITED

SOUTH INDIAN ROUND-UP FOR THE WEEK ENDING 07TH DECEMBER, 2019

KOCHI

CTC LEAF

Demand: Fair demand. Larger brokens are selling at barely steady levels. Fannings ruled at fully firm levels to occasionally easier levels. Less demand from Internal and Upcountry buyers. Export buyers lent fair support.

LEAF-ORTHODOX:

Demand: Less demand.

Market: Market ruled at irregular levels for the well-made whole leaf grades and brokens. Mediums and Plainers sorts were selling at easier levels with withdrawals.

Buying Pattern: CIS/Middle East exporters were selective. Upcountry buyers lent support on whole leaf grades.

DUST

Demand: Fair demand.

Market: Best liquoring popular finer grades are selling at around last levels. Bolder grades are selling at irregular to lower levels. Plainers sorts were selling at fully firm levels.

Buying Pattern: Major blender AVT active and KSCSC was less active. Best mediums fetched with fair support from regional packeters. Domestic buyers were active in their purchases. Exporters were selective.

COONOR

CTC LEAF

Demand: Good.

Market: Market opened barely steady to irregularly lower on the Brokers by a Re to Rs. 2/-. However the Brighter Liquoring types and cleaner BOPF's have had better enquiry by selling at steady to fully firm level. The Plainers rather suffered fair out lots towards the end of the sale..

Buying Pattern: Good participation from all quarters of the Buyers.

ORTH LEAF

Demand: Fairly good.

Market: Generally easier trend with teas being easier by Rs. 2/- to Rs. 5/- on all categories.

Buying Pattern: Strong Export operation with fair Internal participation.

CTC DUST

Demand: Good.

Market: Market opened barely steady to irregularly easier by Rs. 2/- to Rs. 3/- throughout the sale. However the Brighter liquoring types have had better enquiry and sold at fully firm to dearer levels.

Buying Pattern: Good Internal participation with equally good support from the Major Blenders. Exporters were also lending good support.

ORTH DUST

Demand: Fair.

Market: Market was tending lower by Rs. 2/- across all categories. However the primary grades of the popular marks have sold occasionally dearer.

Buying Pattern: Fair participation from the Internal buyers with Exporters supporting well

COIMBATORE

CTC LEAF

Demand: Good general demand.

Market: Better medium smaller brokens and BOPF's were firm to occasionally dearer. Medium BOPF's were dearer by Rs.2/- to Rs.4/- sometimes more. Others barely steady. Plainers sorts lower by Rs.2/- to Rs.3/- with some withdrawals.

ORTH LEAF: Good demand. Whole leaf were dearer by Rs.5/- to Rs.8/- sometimes more on quality. Others steady.

CTC DUST

Demand: Fair general demand.

Market: Better liquoring and popular sorts were barely steady to firm. Mediums and plainers sorts were lower by Rs.2/- with heavy withdrawals.

ORTH DUST Less demand. Barely steady with some withdrawals.

Source: Paramount Tea Marketing (SI) Private Limited.

10th December, 2019.

-/ra.



TEA SALE ARRANGEMENTS FOR 01ST QUARTER-2020



JANUARY / FEBRUARY / MARCH

SALE NO	DATE OF SALE	CATALOGUE CLOSING DATES		PROMPT DATES		10% PAYMENT
		EX ESTATE	MAIN SALE	BUYER'S	SELLER'S	
JANUARY						
01	Mon / Tue 06 th /07 th	12/12/2019 at 04.30 PM		14/01/2020	16/01/2020	13/01/2020
02	Mon / Tue 13 th /14 th	19/12/2019 at 04.30 PM		20/01/2020	21/01/2020	17/01/2020
03	Tue / Wed 21 st /22 nd	02/01/2020 at 04.30 PM		28/01/2020	29/01/2020	24/01/2020
04	Tue / Wed 28 th /29 th	09/01/2020 at 04.30 PM		05/02/2020	06/02/2020	31/01/2020
FEBRUARY						
05	Mon / Wed 03 rd /05 th	16/01/2020 at 04.30 PM		11/02/2020	12/02/2020	07/02/2020
06	Tue / Wed 11 th /12 th	23/01/2020 at 04.30 PM		18/02/2020	19/02/2020	14/02/2020
07	Tue / Wed 18 th /19 th	30/01/2020 at 04.30 PM		25/02/2020	26/02/2020	24/02/2020
08	Tue / Wed 25 th /26 th	06/02/2020 at 04.30 PM		03/03/2020	04/03/2020	28/02/2020
MARCH						
09	Tue / Wed 03 rd /04 th	13/02/2020 at 04.30 PM		10/03/2020	11/03/2020	06/03/2020
10	Tue / Wed 10 th /11 th	20/02/2020 at 04.30 PM		17/03/2020	18/03/2020	13/03/2020
11	Tue / Wed 17 th /18 th	27/02/2020 at 04.30 PM		24/03/2020	25/03/2020	20/03/2020
12	Tue / Wed 24 th /25 th	05/03/2020 at 04.30 PM		31/03/2020	01/04/2020	27/03/2020
13	Mon / Tue 30 th /31 st	12/03/2020 at 04.30 PM		06/04/2020	08/04/2020	03/04/2020

HOLIDAYS

January	Friday	10 th January, 2020	-	Duruthu Full Moon Poya Day
	Wednesday	15 th January, 2020	-	Tamil Thai Pongal Day
February	Tuesday	04 th February, 2020	-	National Independence Day
	Saturday	08 th February, 2020	-	Nawam Full Moon Poya Day
	Friday	21 st February, 2020	-	Mahasivarathri Day
March	Monday	09 th March, 2020	-	Medin Full Moon Poya Day