

# SALE NO.01 OF 05<sup>TH</sup>/06<sup>TH</sup> JANUARY, 2021.

This week's auction comprised of 11,414 lots with a total quantity of 6,405,744kgs. The catalogue-wise breakdown was as follows:-

	Lot	<u>Qty.(Kgs)</u>
Low Crown Loofy	9.916	071.960
Low Grown Leafy	2,216	971,860
Low Grown Semi Leafy	1,810	912,865
Low Grown Tippy	1,852	998,565
High & Medium	1,601	782,752
Off Grade/BOP1A	2,059	1,076,262
Dust	623	644,706
Premium Flowery	409	75,694
Ex-Estate	844	943,040
Total	<u>11,414</u>	<u>6,405,744</u>



# LANKA COMMODITY BROKERS LTD TEA MARKET REPORT

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# SALE NO.01 OF 05<sup>TH</sup>/06<sup>TH</sup> JANUARY, 2021

# **COMMENTS**

The first tea auction for 2021 begins amidst fresh hope by the Producer Sector as well as the Buyers. The Producers would wish for sustained prices and kinder weather that will allow an increase in production, following the disastrous pattern of last year where the annual rainfall dropped in 16 districts, including Badulla by 50%, Matale by 18%, Kandy by 41%, and Nuwara Eliya by 18%; all of which are key areas for Tea. The Buyers on the other hand, would expect more robust trading conditions and greater marketing opportunities to a world battered with the COVID-19 pandemic throughout last year.

This week's auction (Sale # 01) was the first to be held in the New Year, and was conducted on January 5 & 6 (Tue/Wed) with a quantity 6.4 m/kgs. The Low Grown Leafy/ Semi Leafy/ Tippy & Small Leaf/ Premium Flowery catalogues totaled 2.95 m/kgs, whilst Main Sale High & Medium category amounted to 0.78 m/kgs. The Ex Estate catalogue had 0.94 m/kgs.

Ex Estate teas met with fair general demand at lower levels. The better liquoring as well as below-best Western BOP/BOPF eased Rs. 20/- to 30/- per kg whilst teas at the lower end were barely steady to a little easier. Nuwara Eliya's were substantially lower while, Uva/ Uda Pussellawa BOP's eased Rs. 10/- to 30/- per kg and, their BOPF counterparts too were mostly of an easier market. CTC PF1's from all three elevations met with better interest than what was seen at the final sale of 2020 in December, following which prices were firm, although there were some price fluctuations following quality. High and Medium BP1's were about firm while Low Grown teas were easier. There was fair demand from China and Taiwan, whilst Japan was more selective on liquoring teas. The "tea bag" sector operating for Russia was active albeit Europe and North America were again subdued.

Low growns met with fair demand. Leafy OP1's were again barely steady while some below-best teas were maintained. A selection of the better OP/OPA's were fully firm to selectively dearer but all others were irregular and easier. Well-made BOP1's were barely steady. Well-made Pekoe and Pekoe1 grades were generally fully firm to dearer. In the "Tippy" segment, all well-made FBOP's were irregular whilst neater FBOPF1's held firm. There was fairly widespread demand from the Middle Eastern buyers whilst interest from Turkey was maintained. The C.I.S. and Russia were selective. Meanwhile, Iraq's Central Bank recently devalued the national currency against the US dollar by almost twenty percent. Iraq's Central Bank sources said that the exchange rate would be set at 1,460 dinars per US dollar to the public banks, whilst previously the dollar was sold for 1,182 Iraqi dinars. Iraq is the second largest buyer of teas from Sri Lanka and it is feared that the impact of this devaluation would eventually filter down to price.

#### <u>In Lighter Vein</u>

# The Old Man and the Puddle

It was a long day at work, and George decided to leave his London office and walk to the pub across the street to get a few drinks.

The rain was pouring as he stepped out, and there was a big puddle in front of the pub. As he crossed the street, he noticed a ragged old man was standing there with a rod and hanging a string into the puddle.

His curiosity piqued, he stopped next to the old man and asked what he was doing.

"Fishing." The old man said simply without looking at George.

"Poor old fool." George thought, and he invited the ragged old man to a drink in the pub.

He felt he should start some conversation while they were sipping their whiskey, so he thought he'd humor the old man and asked, "Well... how many have you caught?"

"You're the eighth."

(Cont'd...2)

#### LOW GROWNS - LEAFY

- **BOP1** : Select best teas were barely steady; balance declined by Rs.20-30/- per kg. Teas at the lower end tended irregular.
- **OP1** : Select best and the balance were irregular. Teas at the lower end were generally firm.
- **OP** : Best teas tended irregular, balance too declined Rs.30/- per kg. Poorer sorts maintained.
- **OPA** : Select best teas tended irregular; balance declined Rs.30/- per kg. Teas at the lower end were firm on last week levels.

**PEK/PEK1:** Well made Pekoe1's maintained; balance were generally firm. Best bold Pekoes' were firm on last week levels. Balance and the lower end were irregular.

#### Quotations (Rs./Kg)

	Best		Belov	v Best	Others	
	<u>This Week</u>	Last Week	<u>This Week</u>	Last Week	<u>This Week</u>	Last Week
BOP1	860-1400	880-1400	620-640	630-660	500-560	500-570
OP1	730-1000	760-1060	620-640	620-640	300-350	300-350
ОР	650-720	650-730	500-540	520-560	320-350	320-360
OPA	650-720	650-730	500-540	520-560	320-340	320-340
PEK/PEK1	900-1100	900-1100	780-850	780-850	560-630	580-630

# TIPPY/SMALL LEAF

- **BOP/BOPSP** : A few Select Best BOP's maintained. Balance were easier. Best, together with cleaner Below Best firm to selectively dearer. Others firm on last.
- **BOPF/BOPFSP** : Well-made BOPF were firm to dearer. Others sold around last levels.
- **FBOP/FBOP1** : A few Select Best FBOP's maintained. Balance were easier. Best and Below Best together with cleaner teas at the lower end were firm to dearer. Balance were irregular following quality. Well made FBOP1's together with cleaner Below Best maintained. Others were easier.
- **FBOPF/FBOPF1 :** Very Tippy teas together with the well-made teas firm to dearer. Best and cleaner Below Best too were firm on last. Balance were irregular following quality. However, the leafier varieties were easier. Select Best FF1's were firm to selectively dearer. Best together with cleaner Below Best too were firm to dearer. Others sold around last levels.
- **FBOPFSP/EXSP :** Except for few Invoices in the top category which sold well others declined and below best varieties held firm. Teas at the lower end sold at last week levels.

#### **Quotations (Rs./Kg)**

	Best		Below	v Best	Others	
	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>
BOP/BOPSP	900-1200	850-960	680-720	650-700	500-550	500-550
<b>BOPF / BOPFSP</b>	750-940	700-800	650-750	600-700	480-550	450-550
FBOP/FBOP1	900-1140	900-1100	680-750	700750	600-60	600-620
FBOPF/FBOPF1	900-1100	900-1200	700-800	650-750	500-550	500-550
FBOPFSP/EXSP	1500-2800	1500-2850	900-1200	900-1100	600-700	600-650

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(Cont'd...3)

# MEDIUM GROWN LEAFY/SEMI LEAFY TEAS

**FBOP** : Select best types gained Rs.20-30/- whilst the others were Rs.30-40/- lower following quality.

FBOPF/FBOPF1 : Overall showed an irregular market condition and declined Rs.40-50/-.

**PEK/PEK1** : Select best teas maintained last levels whilst the others were irregular and mostly lower.

<b>Quotations (Rs./Kg)</b>	Best		Below	v Best	Others	
	This Week	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>
FBOP	800-980	750-850	720-800	620-750	550-720	520-620
FBOPF/FBOPF1	730-830	760-880	620-730	650-760	540-620	530-650
PEK/PEK1	840-940	840-960	720-840	730-840	600-720	620-730

#### HIGH GROWN

**BOP:** Best Westerns A few select invoices were firm and dearer following special inquiry, whilst the others were irregular and easier. Teas in the Below Best category were Rs. 20-30 per kg lower, whilst teas at the lower end were Rs. 10-20 per kg lower. Nuwara Eliyas declined Rs. 50 per kg and more. Uda Pussellawas were Rs. 10 per kg easier. Uvas were Rs. 10-20 per kg lower.

**BOPF:** Best Westerns together with the brighter Below Best sorts declined Rs. 20-30 per kg, whilst the others and teas at the lower end were generally firm. Nuwara Eliyas were substantially easier. Uva/Uda Pussellawas sold around last auction (Sale No.50 of 2019) levels.

Quotations (Rs./Kg)	I	BOP	BOPF		
	This Week	Last Week	This Week	Last Week	
Best Westerns	670-830	680-780	670-730	670-730	
Below Best Westerns	630-650	650-670	640-660	650-660	
Plainer Westerns	580-620	610-640	610-630	610-640	
Nuwara Eliyas	520-820	590-900	530-760	860-900	
Brighter Uda Pussellawas	600-610	600-660	600-640	630-660	
Other Uda Pussellawas	570-590	580	560-580	580-610	
Best Uva's.	600-630	600-660	640-670	620-640	
Other Uva's	570-590	N/A	600-630	580-600	

#### MEDIUM GROWN TEAS

BOP: Irregular.

BOPF: Rs. 10-20/- per kg lower.

Quotations (Rs./Kg)	BC	P	BOPF		
	<u>This Week</u>	Last Week	<u>This Week</u>	Last Week	
Best Westerns	590-780	650-780	530-650	550-650	

# <u>CTC</u>

**PF1:** High Grown PF1's –Best available were firm and Rs. 10-20/- per kg dearer, whilst the others sold around last auction (Sale No. 50 of 2020) levels. Medium grown PF1's - Generally firm with price fluctuations following quality. Low Grown PF1's - Best available were firm, whilst the others were irregular and easier with the poorest on offer being difficult of sale.

**BP1:** High grown BP1's - Sold around last. Medium grown - Select invoices were Rs.20/- per kg dearer, whilst the others sold around last auction (Sale No. 50 of 2020) levels. Low Grown BP1's - Tended easier.

	P	F1	BP1		
Quotations (Rs./Kg)	This Week	Last Week	<u>This Week</u>	Last Week	
High	540-670	580-620	520-580	580-610	
Medium	510-660	510-630	420-600	400-560	
Low	430-860	450-840	420-650	410-640	

# OFF GRADES

Liquoring FNGS were firm to dearer by Rs.10/- per kg. Clean Low Grown FNGS/FNGS1s firm on last week levels. Best BP's irregularly lower. Well made BMs firm. Lower end teas advanced Rs.5/- per kg. Select best BOP1A's lost Rs.20-40/- per kg. Below best/Poorer sorts irregular lower Rs.10-20/-.

QUOTATIONS (Rs/kg)	HIGH		MEDIUM		LOW	
	<u>This Week</u>	Last Week	<u>This Week</u>	Last Week	<u>This Week</u>	<u>Last Week</u>
Good Fannings (Orthodox)	400-620	400-590	400-450	400-450	380-460	370-460
Good Fannings (CTC)	350-510	350-510	380-470	380-470	320-450	320-450
Other Fannings (Orthodox)	370-400	330-390	370-400	330-390	330-370	330-370
Other Fannings (CTC)	N/A	N/A	N/A	N/A	N/A	N/A
Good BM's	390-460	390-450	410-490	410-490	410-510	410-510
Other BM's	370-410	370-410	370-410	370-410	370-410	370-410
Best BOP1As	430-530	450-550	430-580	450-620	470-690	490-720
Other BOP1As	380-440	380-440	380-440	380-440	380-450	380-450

# **DUST**

Select best liquoring High Grown D1's were lower by Rs.60/- per kg and at times more whilst the secondary and below best types declined by Rs.20-30//-. Poor varieties held firm. Low Grown Clean Dust were firm to dearer PD's from High & Medium elevations declined by Rs.30-40/- per kg whilst Low Grown PD's held firm at last levels.

QUOTATIONS (Rs/kg)	HIGH		MEI	DIUM	LOW	
	This Week	Last Week	<u>This Week</u>	Last Week	<u>This Week</u>	Last Week
Good Primary Dust 1(Orthodox)	630-770	650-820	600-670	600-670	600-680	600-670
Good Primary PD (CTC)	500-590	600-640	600-680	600-700	600-780	600-790
Secondary Dust	420-460	420-460	400-410	400-410	420-460	420-480

#### **World Crop Statistics (MKGS)**

Country	Month	2019	2020	Difference +/-	To-date 2019	To-date 2020	Difference +/-
SRI LANKA	Nov.	24.02	24.80	0.78	278.22	249.90	-28.32
BANGLADESH	Sep.	13.38	12.14	-1.24	65.94	57.45	-8.5
KENYA	Sep.	35.53	43.41	7.88	316.80	419.16	102.4
SOUTH INDIA	Sep.	24.1	16.9	-7.2	153.9	159.6	5.70
NORTH INDIA	Sep.	168.9	163.8	-5.1	853.4	697.3	-156.1
MALAWI	Aug.	1.66	1.26	-0.4	37.60	33.60	-4.0
UGANDA	June	4.92	4.58	-0.3	33.50	28.28	-5.22

"Africa Tea Brokers Bulletin of Statistics"

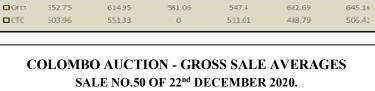
WESTERN MED		
Dartry Valley	BOP	850/-
*Harangalla	BOP	840/-
Doombagastalawa		840/-
Craighead	BOPF/BOPFSP	660/-
Craighead	BOP1	1250/-
Craighead	FBOP /FBOP1	980/-
Doombagastalawa		840/-
Doombagastalawa		700/-
Harangalla	OP/OPA	700/-
*Harangalla	OP/OPA OP1	<b>670/-</b> 1060/-
Craighead	PEK/PEK1	940/-
Nayapane		
Craighead	PEK/PEK1	940/-
Doombagastalawa		940/-
*Harangalla *Daataa Vallaa	PEK/PEK1	900/-
*Dartry Valley	PEK/PEK1	900/-
WESTERN HIGH	L	
Somerset	BOP	830/-
Bearwell	BOPSP	700/-
Mattakelle	BOPF/BOPFSP	720/-
Inverness	BOP1	900/-
Inverness	FBOP/FBOP1	920/-
Invernesss	FBOPF/FBOPF1	900/-
Venture	OP/OPA	680/-
Queensberry	OP1	780/-
Inverness	PEK /PEK1	850/-
NUWARA ELIYA	A	
Lovers Leap	BOP	820/-
Court Lodge	BOPF	760/-
Court Lodge	FBOP/FBOP1	940/-
Court Lodge	PEK/PEK1	920/-
CTC TEAS		
HIGH GROWN		
Dunsinane	PF1	670/-
Dunsinane	BP1	610/-
Mount Vernon CTO		540/-
With the second se		5 10/
MEDIUM GROW		
Strathdon CTC	PF1	660/-
Strathdon CTC	BP1	600/-
LOW GROWN		
Hingalgoda CTC	PF1	860/-
Ceciliyan CTC	BP1	680/-
Ranwin CTC	BPS	360/-

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UVA MEDIUM		
Demodera S	BOP	730/-
Telbedde	BOPSP	750/-
El Teb	BOPF/BOPFSP	670/-
Dickwella	BOP1	860/-
Aruna Pressara	FBOP/FBOP1	800/-
*Halpewatte Uva	FBOPF/FBOPF1	760/-
Glen Alpin	OP/OPA	670/-
Dickwella	OP1	800/-
Aruna Pressara	PEK/PEK1	900/-
*Halpewatte Uva	PEK/ PEK1	890/-
1		
UVA HIGH		
Ranaya	BOP	690/-
Glenanore	BOP	690/-
Uva Highlands	BOPSP	670/-
Bandaraelliya	BOPF/BOPFSP	670/-
Uva Highlands	BOP1	800/-
Uva Highlands	FBOP/FBOP1	780/-
Uva Highlands	FBOPF/FBOPF1	730/-
Oodoowerre	FBOPF/FBOPF1	730/-
*Battawatte	FBOPF/FBOPF1	700/-
Uvakellie	OP/OPA	630/-
Glenanore	OP/OPA OP/OPA	630/-
Uva Highlands Glenanore	OP1 OP1	730/-
		730/-
Uva Highlands	PEK/ PEK1	880/-
UDA DUSSELLA	<b>VX</b> 7 A	
UDA PUSSELLA Kirkless	BOP	610/-
Kirkless		600/-
	BOPSP	
Kirkless	BOPF/BOPFSP	650/-
Gonapitiya	FBOP/ FBOP1	760/-
Gonapitiya	FBOPF/FBOPF1	700/-
Gonapitiya	OP/OPA	600/-
Gonapitiya	OP1	660/-
Gampaha	PEK/PEK1	790/-
OFF GRADES	ENCO	(10)
Waltrim	FNGS	640/-
Hingalgoda CTC	PF	680/-
*Ihalapanapitiya	BM	710/-
New JSP	BP	680/-
*Garden leaf	BOP1A	770/-

LOW GROWN I	LEAFY GRADES	
Pothotuwa	BOP1	1450/-
Sithaka	OP1	2500/-
Lions	OP	830/-
Karagoda	OPA	890/-
Yalta	OPA	880/-
*Arbour Valley		870/-
Green House	PEKOE	1060/-
K D U Super	PEKOE1	1100/-
Veddagala	PEKOE1	1080/-
Kuttapitiya Super		1080/-
*Hidellana	PEKOE1	1060/-
писпапа	TEROEI	1000/-
LOW GROWN 1	TIPPY GRADES.	
*Sithaka	BOP	980/-
Kelani	BOP	980/-
*Geekiyanahena	BOPSP	1200/-
*Nawagamuwehe		1040/-
Pothotuwa	BOPF	780/-
*Chandrika Esta		720/-
*Geekiyanahena		710/-
Berubeula	BOPFSP	940/-
*Sithaka	FBOP	1140/-
Sithaka	FBOP	1140/-
Sithaka	FBOP1	900/-
	FBOPF	900/- 1100/-
Andaradeniya Yalta	FBOPF FBOPF1	1080/-
ralla	FBOPFI	1080/-
PREMIUM FLO	WERY.	
Sherwood Super	FBOPFSP	2700/-
Lickra	FBOPFEXSP	2800/-
Lieldid	FBOPFEXSP	2250/-
*New Galagawa	I DOI I LIMOI	
*New Galagawa *K.D.U Super	FBOPFEXSP1	2800/-
*New Galagawa *K.D.U Super	FBOPFEXSP1	2800/-
-	FBOPFEXSP1	2800/-
*K.D.U Super	FBOPFEXSP1	<b>2800/-</b> 770/-
*K.D.U Super <u>DUST</u>		
* <b>K.D.U Super</b> <u><b>DUST</b></u> Great Western	DUST1	770/-
* <b>K.D.U Super</b> <u><b>DUST</b></u> Great Western	DUST1	770/-
* <b>K.D.U Super</b> <u><b>DUST</b></u> Great Western	DUST1	770/-
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* <b>K.D.U Super</b> <u><b>DUST</b></u> Great Western	DUST1	770/-
* <b>K.D.U Super</b> <u><b>DUST</b></u> Great Western	DUST1	770/-
* <b>K.D.U Super</b> <u><b>DUST</b></u> Great Western	DUST1	770/-

Elevation	Orthodox		СТС		Orth. & CTC Combined	
	Month	To-date	Month	To-date	Month	To-date
Uva High	580.41	552.75	589.75	503.96	580.66	552.59
Western High	674.23	614.95	633.08	551.33	670.32	607.60
Uva Medium	576.59	581.06	-	-	576.29	581.06
Western Medium	581.32	547.40	596.96	511.01	585.19	537.60
Low Grown	672.18	682.69	551.45	488.79	663.02	667.72
TOTAL	653.22	645.16	578.59	506.42	646.24	631.78





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	2020			2019	
	Weekly	Month to Date	Year to Date	Weekly	Year to Date
Uva High Grown	575.99	579.76	549.12	463.39	462.21
Western High Grown	644.42	668.78	602.59	554.76	524.56
High Grown	627.72	645.73	586.03	531.21	507.21
Uva Medium	590.04	578.97	582.67	475.44	491.63
Western Medium	590.60	589.01	538.27	488.89	455.13
Medium Grown	590.45	586.33	551.98	484.89	465.18
Low Grown (Orthodox)	682.75	671.38	682.60	639.81	587.33
Combined L.G. (Orthodox + CTC)	670.87	662.36	668.32	624.65	576.39
Total	647.49	645.83	631.56	579.31	544.63

(Cont'd....7)

	Sale of 11	l <sup>th</sup> /12 <sup>th</sup> Jan.'2021	Sale of 19th	<sup>1</sup> /20 <sup>th</sup> Jan.'2021
	Lots	Qty. (Kgs)	Lots	Qty. (Kgs)
Low Grown Leafy	2,343	1,072,706	2,339	1,176,403
Low Grown Semi Leafy	1,797	944,662	2,021	1,185,428
Low Grown Tippy	2,005	1,102,562	2,278	1,366,952
High & Medium	1,673	852,476	1,843	1,019,800
Off Grade/BOP1A	2,049	1,064,627	1,896	1,057,819
Dust	617	641,588	694	744,848
Premium Flowery	390	73,185	415	80,130
Ex-Estate	876	981,607	1,007	<u>1,179,121</u>
Total	<u>11,750</u>	<u>6,733,413</u>	<u>12,493</u>	<u>7,810,501</u>
Private Sale Figures				6.00 Kgs

# **CATALOGUES**

# Sale No.03 of 19th/20th January, 2021

The Ex-Estate, High & Medium, Leafy, Semi Leafy, Tippy, Premium Flowery, BOP1A & DUST catalogues were closed on Monday **28<sup>th</sup> December 2020 2 days ahead of schedule.** Off Grade catalogues closed on Thursday **24<sup>th</sup> December, 2020** 6 days ahead of schedule.

# Sale No.04 of 25th/26th January, 2021

The Main Sale & Ex-Estate Sale catalogues are scheduled to be closed on 7<sup>th</sup> January, 2020 at 04.30 p.m. but sale may close before the scheduled date when the number of lots if reached.

#### Sale No.05 of 01st /02nd February, 2021

The Main Sale & Ex-Estate Sale catalogues are scheduled to be closed on 15<sup>th</sup> January 2021at 04.30 p.m. but sale may close before the scheduled date when the number of lots if reached.

# **Crop & Weather**

#### For the period 28/12/20 to 03/01/2021

Western/Nuwara Eliya Regions: Clear mornings and evening showers were reported from both regions during the week. The Department of Meteorology expects heavy showers in the Western Region in the week ahead. Uva/Udapussellawa Regions: Both regions reported dull and rainy weather throughout the week. Heavy showers are anticipated in the Uva Region in the week ahead according to the Department of Meteorology. Low Growns: The Low Grown Region reported bright mornings and overcast evenings with occasional showers, whilst a few sub-districts in the Ruhuna Region experienced dull weather throughout the week. The Department of Meteorology expects heavy showers in the Sabaragamuwa Region in the week ahead.

**Crop Intake:** The Western, Nuwara Eliya and Udapussellawa Regions maintained, whilst the Uva Region reported a decrease. The Low Grown Region reported a slight increase, whilst a few sub-districts in the Ruhuna Region reported a slight decrease.

## SALE NO.02 of 2021

BLF

155-165

155-165

# **BROKER'S SELLING ORDER**

# Auction of 11<sup>th</sup>/12<sup>th</sup> January, 2021

#### Leafy/Tippy/BOP1A/ Premium Flowery

- 1. John Keells PLC
- 2. Asia Siyaka Commodities PLC
- 3. Ceylon Tea Brokers PLC
- 4. Forbes & Walker Tea Brokers (Pvt) Ltd
- 5. Eastern Brokers Ltd
- 6. Bartleet Produce Marketing (Pvt) Ltd
- 7. Mercantile Produce Brokers (Pvt) Ltd
- 8. Lanka Commodity Brokers Ltd

#### High & Medium/Off Grades/Dust

- 1. Eastern Brokers Ltd
- 2. Forbes & Walker Tea Brokers (Pvt) Ltd
- 3. Mercantile Produce Brokers (Pvt) Ltd
- 4. Lanka Commodity Brokers Ltd
- 5. Asia Siyaka Commodities PLC
- 6. Bartleet Produce Marketing (Pvt) Ltd
- 7.Ceylon Tea Brokers PLC
- 8. John Keells PLC

#### **Ex-Estate**

#### 1. Lanka Commodity Brokers Ltd

- 2. Bartleet Produce Marketing (Pvt) Ltd
- 3. Eastern Brokers Ltd
- 4. Forbes & Walker Tea Brokers (Pvt) Ltd
- 5. Asia Siyaka Commodities PLC
- 6. John Keells PLC
- 7. Mercantile Produce Brokers (Pvt) Ltd
- 8. Ceylon Tea Brokers PLC

# OTHER MARKETS

#### BANGLADESH AUCTION- SALE NO.32 HELD ON MONDAY 04th JANUARY, 2021

CTC LEAF: 39,317 packages of Current Season teas on offer met with a good general demand.

BROKENS: All good liquoring Brokens met with a strong demand and were generally firm to occasionally dearer following competition. All other Brokens saw a better demand and were mostly firm. Plain and BLF types witnessed some interest and sold at around last levels.

FANNINGS: Good liquoring Fannings met with a better demand and sold readily at around last levels and were often slightly dearer following competition. Medium and others were about firm. Plain and BLF teas sold fairly well although there were a few withdrawals.

CTC DUST: 9,438 packages of Current Season teas on offer met with a fairly strong demand. Good liquoring teas sold well at around last levels. Their Mediums were fully firm to slightly dearer following quality. Plain and BLF Dusts met with less demand with a few withdrawals. Blenders lent strong support with fair interest from the Loose tea buyers.

**COMMENTS:** Market started off with a better demand than last and with the progress of sale it improved further particularly for the brighter teas. Blenders were more active and also there was fair interest from the Loose tea buyers. Good liquoring Dusts were a strong feature of the sale.

Our catalogue (Sale 32): Avg: Tk 201.05, Sold 90.1% & (Sale 31) Avg: Tk 202.89, sold 87.6%.

BLF

#### **Brokens This Week** Last Week Fannings This week Last Week Dust This Week Last Week Large 170-180N 170-175N Best 203-208 200-207 PD 202-275 162-277 Medium 177-185 175-182 194-199 170-273 160-316 Good 192-199 RD Small 183-205 Medium 185-205 183-188 180-185 D 185-301 166-315 160-170 160-170 180-380 Plain 160-170 Plain 165-170 CD 155-286

#### Quotations - This Week - (In Taka)

155-165

155-165

BLF

COURTESY: NATIONAL BROKERS LTD

155-211

170-208

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# SOUTH INDIAN ROUND-UP FOR THE WEEK ENDING 26<sup>TH</sup> DECEMBER, 2020.

	КОСНІ
CTC LEAF	
	Fair demand. Bolder Brokens sold at firm levels. Smaller brokens and fannings sold at easier levels by Rs.2 to 3 and sometimes more. Less demand from Internal and Upcountry buyers. Export buyers lent fair support.
LEAF-ORTHODO	
Demand:	Good demand.
Market:	Well made high grown whole leaf, brokens and fannings were selling at firm levels. Medium whole leaf, bolder brokens were irregular and occasionally dearer. Smaller brokens and fannings witnessed improved enquiry and realized prices which were fully firm and sometimes appreciated in value.
<b>Buying Pattern:</b>	CIS/Middle East exporters were active. Upcountry buyers lent support on whole leaf grades.
<u>DUST</u>	
Demand:	Good demand.
Market:	Best liquoring popular and better mediums ruled at fully firm to occasionally dearer by Rs.2 to 3 and sometimes more. Bolder grades sold at fully firm levels. Plainer sorts were shed by Rs.3 to 4.
Buying Pattern:	Major blender AVT was active and KSCSC were less active. Best mediums fetched with fair support from regional packeeters. Domestic buyers were active in their purchases. Exporters were selective. COONOOR
CTC LEAF	COULOUK
Demand:	Strong
Market:	Generally firm market with the Brokens selling at steady to occasionally dearer and Fannings were fully firm dearer by Rs. 3/- to Rs. 5/- and more on the blacker well made types.
Buying Pattern:	Strong presence of the Major Blenders with equally good Internal participation was witnessed. Export has been lending fairly good support and mostly operating on the Fannings
ORTH LEAF	
Demand:	Strong.
Market:	Market opened irregularly and mostly lower. As the sale progressed some of the popular marks of the Whole Leaf and Fannings sold at fully firm levels.
Buying Pattern: <u>CTC DUST</u>	Good Export enquiry was forthcoming with equally good support from the Internal buyers.
Demand:	Good.
Market:	Bolder dusts were irregular and easier, Smaller dusts were barely steady to occasionally dearer.
	There has been a widespread buying from all quarters of buyers with Major Blenders and Regional Packeteers also supporting well.
<u>ORTH DUST</u> Demand:	Good.
Market:	Primary dusts on the popular marks were selling at steady to firm levels. Secondaries were barely steady with the Tertiaries selling at steady to lower by Rs. 2/-
Buying Pattern:	Fair participation from Export and Internal buyers.
	COIMBATORE
<u>CTC LEAF</u>	
Demand:	Good general demand.
Market:	Better medium teas were dearer by Rs.4-/ to Rs.5/- sometimes more on BOPF's. Medium teas were dearer by Rs.5/- to Rs.7/- sometimes more on smaller brokens / BOPF's. Plainer teas were irregular with some withdrawals.
ORTH LEAF:	Good demand. Whole leaf were dearer by Rs.5/- sometimes more following quality. Secondary brokens / BOPF's were dearer by Rs.2/- to Rs.3/
<u>CTC DUST</u>	
Demand:	Good general demand.
Market:	Better liquoring and popular sorts were barely steady to firm. Medium sorts were irregular and lower on bolder grades. Others dearer by Rs.2/- to Rs.3/- sometimes more. Plainer sorts were dearer by Rs.2/
<u>ORTH DUST</u>	Fair demand. Lower by Rs.2/- with some withdrawals.
	Source: Paramount Tea Marketing (SI) Private Limited.
06 <sup>th</sup> January, 2021 -/ra.	