



## LANKA COMMODITY BROKERS LTD TEA MARKET REPORT

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### SALE NO.32 OF 17<sup>TH</sup>/18<sup>TH</sup> AUGUST, 2021

#### COMMENTS

This week's tea auction (Sale # 32) was conducted on August 17 & 18 (Tue/Wed), and, the offer quantity of 6.68 mkgs was similar to the previous week's total. The Low Grown Leafy, Semi Leafy/ Tippy & Small Leaf/ Premium Flowery catalogues totaled 2.9 mkgs, whilst Main Sale High & Medium had 0.79 mkgs and, Ex Estate category had 0.9 mkgs.

There was better demand for select best Western BOP's and BOPF's, and, neater below-best BOPF's in the Ex Estate catalogue. Teas with poorer leaf and uninteresting cup quality were once again easier up to Rs.10/- per kg and sometimes more. Seasonal teas from the Uva, however, were very much in demand, with greater activity seen from buyers operating for their principals in Japan and Germany, as well as a few niche markets in Europe. Nuwara Eliya's – Select BOP's were dearer following quality, whilst their corresponding BOPF's sold well at firm to dearer rates. Uda Pussellawa's once again had a disappointing sale with poor leaf being neglected. The high elevation PF1's were barely firm to sometimes easier where leaf was poor, while Low Grown were fully firm to dearer. Mediums were firm to easier following quality. BP1's – the very limited number of lots on offer was irregular. The recent market movement seen in the Ex Estate sale seems to send out a clear signal to the Producer Sector. Teas with a neat and clean leaf style were continuing to receive fairly acceptable prices, as opposed to poor leaf teas in particular, that are being neglected and often difficult of sale. The international buyer sees good value in well-made high grown Ceylon Teas, and is prepared to pay a price for it. As for teas with poor appearance, such buyers would rather source their requirements from other origins which are currently cheaper. The underlying message is therefore clearer now than ever before. 'Do not compromise quality'.

Low Grown teas met with fair demand. Well-made OP1's and below-best sorts were fully firm to selectively dearer whilst poorer teas were easier. Cleaner OP's and OPA's held firm; poorer sorts were about firm. Select best BOP1's were fully firm to selectively dearer. The better Pek/Pek1's were in ready demand and ruled firm to selectively dearer, while, a range of improved below best sorts appreciated on last levels. Neater FBOP's and improved below-best types were firm while the balance was lower following quality. Well-made FBOPF 1's were firm to marginally dearer. Below best teas were firm. Middle Eastern and Russian buyers showed good interest for well-made leafy grades and the stylish BOP1's. The CIS too was active for their favorite buying standards. Turkey was more active for the better Pekoe types. Iran was fairly active for neat and well-made FBOP's and FBOPF1's. Iraq operated for bottom level teas.

This week's auction comprised of **12,174** lots with a total quantity of **6,681,727** kgs.

The catalogue wise breakdown was as follows:-

	<u>Lot</u>	<u>Qty. (Kgs)</u>
Low Grown Leafy	2,261	958,819
Low Grown Semi Leafy	1,772	836,676
Low Grown Tippy	2,166	1,094,393
High & Medium	1,672	796,410
Off Grade/BOP1A	2,457	1,387,022
Dust	608	619,792
Premium Flowery	431	71,113
Ex-Estate	807	917,502
<b>Total</b>	<b>12,174</b>	<b>6,681,727</b>

#### In Lighter Vein

##### The King and his Donkey

A King enrolled his donkey in a race & won. Local papers read:

'KING's ASS WON'

The king was so upset with this kind of publicity that he gave the donkey to the queen. The local paper then read: "QUEEN HAS THE BEST ASS IN TOWN"

The king fainted....

Queen sold the donkey to a farmer for Rs 1000. Next day papers read: "QUEEN SELLING HER ASS FOR Rs 1000"

The queen fainted...

The next day king ordered the queen to buy back the donkey and leave it in jungle. The Next Headlines: "QUEEN ANNOUNCES HER ASS IS FREE & WILD" The king died...!!

That's how the Media works today!!

You can't control it

### **LOW GROWNS - LEAFY/SEMI LEAFY**

- BOP1** : Select best teas were fully firm to dearer; balance tended irregular. Teas at the lower end generally lower.
- OP1** : Select best invoices were maintained; balance was irregular. Stalky invoices declined Rs.20-30/- per kg.
- OP** : Best teas declined Rs.30-40/- per kg; balance too declined Rs.10-20/- per kg. Teas at the lower end were generally lower.
- OPA** : Select best teas were Rs.10-20/- per kg lower; balance was firm on last week levels. Poorer sorts were barely steady.
- PEK/PEK1**: Well-made shotty PEKOE's tended irregular; balance was declined Rs.20/- per kg. Best bold PEKOE's held firm; balance were lower by Rs.20/- and at times more. Teas at the lower end were declined Rs.20/- and at times more difficult of sale.

<u>Quotations (Rs./Kg)</u>	<b>Best</b>		<b>Below Best</b>		<b>Others</b>	
	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>
<b>BOP1</b>	850-1050	860-1020	620-660	630-670	450-500	450-500
<b>OP1</b>	760-860	770-880	550-600	570-600	330-360	330-370
<b>OP</b>	600-630	600-640	500-530	500-540	320-360	330-360
<b>OPA</b>	630-660	590-640	500-530	500-540	330-360	330-360
<b>PEK/PEK1</b>	750-840	770-860	580-640	580-650	440-470	450-480

### **TIPPY/SMALL LEAF**

- BOP/BOPSP** : Select Best and Best BOP's appreciated whilst cleaner Below Best sold around last levels. Balance were easier following quality.
- BOPF/BOPFSP** : Well-made BOPF firm. Balance declined.
- FBOP/FBOP1** : Few Select Best FBOP's firm. Others were easier. Best together with cleaner Below Best were firm to dearer. Balance were irregular following quality. Well-made FBOP1's were firm to dearer. Balance were irregular following quality.
- FBOPF/FBOPF1** : Very Tippy teas continued to attract good demand. Best together with cleaner Below Best and cleaner teas at the lower end appreciated. Balance firm on last. Select Best and Best FF1's appreciated whilst cleaner Below Best were firm. Balance were easier following quality.
- FBOPFSP/EXSP** : Top price tippy teas met with good demand showing buyer interest and balance too showed a similar trend. Teas at the lower end were irregularly lower following quality.

<u>Quotations (Rs./Kg)</u>	<b>Best</b>		<b>Below Best</b>		<b>Others</b>	
	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>
<b>BOP/BOPSP</b>	1400-1500	1400-1550	680-750	700-750	400-440	400-450
<b>BOPF /BOPFSP</b>	750-890	750-890	600-700	600-670	300-420	400-430
<b>FBOP/FBOP1</b>	900-1300	920-1250	780-900	770-850	520-600	550-620
<b>FBOPF/FBOPF1</b>	920-1160	900-1140	700-780	700-800	420-550	425-520
<b>FBOPFSP/EXSP</b>	1850-2750	1900-2850	850-1200	880-1150	550-650	550-625

(Cont'd...03)

### **MEDIUM GROWN LEAFY/SEMI LEAFY TEAS**

**FBOP** : Best on offer were fully firm to dearer whilst the others were irregularly lower by Rs.10-20/-.

**FBOPF/FBOPF1**: Select best types declined Rs.20-30/- whilst the secondaries and the below best types were Rs.40-50/- lower.

**PEK/PEK1** : Select best types gained Rs.50-60/- whilst the others were firm on last levels..

<b><u>Quotations (Rs./Kg)</u></b>	<b>Best</b>		<b>Below Best</b>		<b>Others</b>	
	<b><u>This Week</u></b>	<b><u>Last Week</u></b>	<b><u>This Week</u></b>	<b><u>Last Week</u></b>	<b><u>This Week</u></b>	<b><u>Last Week</u></b>
<b>FBOP</b>	800-980	800-920	700-800	800-920	600-700	560-700
<b>FBOPF/FBOPF1</b>	700-830	700-850	600-700	700-850	500-600	500-600
<b>PEK/PEK1</b>	850-1120	740-940	750-850	740-940	550-750	500-620

### **HIGH GROWNS**

**BOP**: Best Western's - Select invoices gained up to Rs. 30 per kg following special inquiry whilst the others irregular. In the Below Best category improved invoices appreciated Rs. 30-50 per kg following special inquiry whilst the others were irregular. Plainer sorts were barely steady with the poorest declining by Rs.70-20 per kg. Nuwara Eliya's were selectively dearer following quality. Uda Pussellawa's were barely maintained. Uva's - Seasonal teas sold well and gained irregularly following quality, whilst the others were Rs. 20-30 per kg lower on last.

**BOFP**: Best Western's, once again, select invoices were substantially dearer following special inquiry whilst the others were irregular though continued to sell well. In the Below Best category, select coloury invoices gained up to Rs. 20 per kg, whilst the others were irregular, Plainer sorts were irregular and barely steady. Nuwara Eliya's continued to sell well at firm to dearer rates. Uda Pussellawa's were barely steady. Uva's - Seasonal teas sold at dearer rates following quality/special inquiry whilst the others were Rs. 20-30 per kg lower on last.

<b><u>Quotations (Rs./Kg)</u></b>	<b>BOP</b>		<b>BOFP</b>	
	<b><u>This Week</u></b>	<b><u>Last Week</u></b>	<b><u>This Week</u></b>	<b><u>Last Week</u></b>
Best Westerns	620-700	580-680	630-790	610-750
Below Best Westerns	520-610	500-570	510-620	510-600
Plainer Westerns	450-510	450-490	490-500	470-500
Nuwara Eliyas	640-770	540-730	600-730	570-640
Brighter Uda Pussellawas	500-560	500-550	500-560	530-590
Other Uda Pussellawas	480-490	450-490	470-490	460-520
Best Uva's.	550-3000	550-1850	580-1300	560-1180
Other Uva's	520-540	500-540	490-570	480-540

### **MEDIUM GROWN TEAS**

**BOP** : Neat leaf well-made teas were irregular and tended easier whilst the others too were irregularly lower.

**BOFP** : Better teas - hardly any offerings, whilst the poorer sorts declined Rs.20/- per kg this week.

<b><u>Quotations (Rs./Kg)</u></b>	<b>BOP</b>		<b>BOFP</b>	
	<b><u>This Week</u></b>	<b><u>Last Week</u></b>	<b><u>This Week</u></b>	<b><u>Last Week</u></b>
Best Westerns	510 - 700	N/A - 720	N/A-530	430-500

### **CTC**

**High Grown** : **BP1s** - Hardly any offerings.  
**PF1s** - Barely steady and prices were irregular following quality.

**Medium Grown** : **BP1s** - Hardly any offerings.  
**PF1s** - Rs. 10-20 per kg lower.

**Low Grown** : **BP1s** – Hardly any offerings.  
**PF1s** – Select invoices were firm, whilst the others were Rs. 10-20/- per kg lower.

<b><u>Quotations (Rs./Kg)</u></b>	<b>PF1</b>		<b>BP1</b>	
	<b><u>This Week</u></b>	<b><u>Last Week</u></b>	<b><u>This Week</u></b>	<b><u>Last Week</u></b>
High	410-510	430-630	440-600	450-530
Medium	410-470	410-530	400-510	420-460
Low	410-560	420-810	420-690	Not quoted

### **OFF GRADES**

Select best Liquoring FNGS/FNGS1 appreciated Rs.10/-: others lost Rs.10/-.. Clean Low Grown FNGS/FNGS1s firm on last. Best BP's irregular lower Rs.20/- per kg. Well-made BM's lost Rs.10-30/- per kg. Lower end teas held firm. Select best BOP1A's firm. Best types and lower end teas held firm.

QUOTATIONS (Rs/kg)	HIGH		MEDIUM		LOW	
	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>
Good Fannings (Orthodox)	300-500	350-500	350-420	350-420	330-450	330-450
Good Fannings (CTC)	330-400	330-400	330-400	330-400	330-390	330-390
Other Fannings (Orthodox)	370-420	370-420	370-420	370-420	370-420	370-420
Other Fannings (CTC)	N/A	N/A	N/A	N/A	N/A	N/A
Good BM's	400-440	420-480	400-450	420-460	400-460	420-460
Other BM's	330-380	330-380	330-370	330-370	330-380	330-380
Best BOP1As	420-450	420-450	390-440	390-440	530-590	530-590
Other BOP1As	360-390	360-390	350-380	350-380	350-380	350-380

### **DUST**

Select best liquoring High Grown D1's held on last levels. Low Grown Clean Dust/Dust1's irregularly lower by Rs.10-20/- per kg whilst poorer varieties also followed a similar trend. PD's from High & Medium elevations fully firm to dearer whilst Low Grown PD's also firm on last levels.

QUOTATIONS (Rs/kg)	HIGH		MEDIUM		LOW	
	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>
Good Primary Dust 1(Orthodox)	600-820	600-820	500-620	500-620	500-630	500-630
Good Primary PD (CTC)	530-650	530-650	500-570	500-570	530-750	530-750
Secondary Dust	340-400	340-400	350-410	350-410	380-420	380-420

### **World Crop Statistics (MKGS)**

Country	Month	2020	2021	Difference +/-	To-date 2020	To-date 2021	Difference +/-
<b>SRI LANKA</b>	<b>June</b>	<b>27.35</b>	<b>25.94</b>	<b>-1.41</b>	<b>130.47</b>	<b>161.49</b>	<b>31.02</b>
BANGLADESH	June	8.96	13.54	4.58	21.81	25.74	3.9
KENYA	May	47.00	45.32	-1.68	254.20	230.60	-23.6
SOUTH INDIA	May	20.73	24.36	3.6	46.65	97.15	50.50
NORTH INDIA	May	76.02	77.4	1.35	133.58	177.86	44.28
MALAWI	Apr.	6.38	6.42	0.04	27.04	28.63	1.6

Country	Month	2019	2020	Difference +/-	To-date 2019	To-date 2020	Difference +/-
UGANDA	Dec.	6.11	5.90	-0.2	70.33	66.39	-3.94

*"Africa Tea Brokers Bulletin of Statistics"*

(Cont'd...05)

<b><u>WESTERN MEDIUM</u></b>			<b><u>UVA MEDIUM</u></b>			<b><u>LOW GROWN LEAFY GRADES</u></b>		
Dartry Valley	BOP	740/-	St James	BOP	1750/-	N/Vithanakande	BOP1	1500/-
Ancoombra	BOP	740/-	Demodera S	BOPSP	730/-	<b>*Sithaka</b>	<b>BOP1</b>	<b>1450/-</b>
Doombagastalawa	BOPSP	750/-	St James	BOPF/BOPFSP	1350/-	Lumbini	OP1	1550/-
<b>*Hatale</b>	<b>BOPF/BOPFSP</b>	<b>640/-</b>	Demodera S	BOP1	880/-	Liyonta	OP	820/-
<b>*Dartry Valley</b>	<b>BOP1</b>	<b>860/-</b>	St James	FBOP/FOBOP1	1400/-	Thundola Ella	OP	790/-
Kenilworth	BOP1	860/-	Shawlands	FBOPF/FOBOPF1	1000/-	<b>*New Galagawa</b>	<b>OP</b>	<b>780/-</b>
Doombagastalawa	FBOP/FOBOP1	1020/-	Dickwella	OP/OPA	720/-	Liyonta	OPA	980/-
Dartry Valley	FBOPF/FOBOPF1	840/-	Dickwella	OP1	810/-	Mulathiyana Hills	OPA	890/-
<b>*Dartry Valley</b>	<b>OP/OPA</b>	<b>750/-</b>	St James	PEK /PEK1	1750/-	<b>*Makandura</b>	<b>OPA</b>	<b>880/-</b>
Weralugolla	OP1	820/-				Liyonta	PEKOE	1400/-
Uplands	PEK/PEK1	1120/-				Pothotuwa	PEKOE1	1450/-
<b><u>WESTERN HIGH</u></b>			<b><u>UVA HIGH</u></b>			<b><u>LOW GROWN TIPPY GRADES</u></b>		
Wattegodla	BOP	700/-	Uva Highlands	BOP	3000/-	<b>*Mahaliyadda</b>	<b>BOP ++</b>	<b>1550/-</b>
Queensberry	BOPSP	660/-	Sprinvalley	BOPSP	650/-	<b>*Kanneliya</b>	<b>BOP ++</b>	<b>1550/-</b>
Somerset	BOPF/BOPFSP	790/-	Aislaby	BOPF/BOPFSP	1300/-	Golden Garden	BOP ++	1550/-
Glentilt	BOPF/BOPFSP	790/-	Oodoowerre	BOP1	740/-	Waturavilla	BOP ++	1550/-
Inverness	BOP1	800/-	Glenanore	FBOP/ FBOP1	770/-	<b>*Geekiyannahena</b>	<b>BOPSP</b>	<b>1500/-</b>
Bambarakelly	FBOP/ FBOP1	780/-	Sprinvalley	FBOPF/FOBOPF1	740/-	Sudugahahena	BOPSP	1450/-
Bambarakelly	FBOPF/FOBOPF1	730/-	Aislaby	OP/OPA	670/-	<b>*Peak Paradise</b>	<b>BOPSP</b>	<b>1400/-</b>
Bambarakelly	OP/OPA	710/-	<b>*Batawatte</b>	<b>OP1</b>	<b>760/-</b>	Millavitiya Sup	BOPF	1450/-
Venture	OP1	740/-	Uva Highlands	PEK /PEK1	1750/-	<b>*Hidellana</b>	<b>BOPF</b>	<b>890/-</b>
Torrington	OP1	740/-				<b>*KDU Super</b>	<b>BOPFSP</b>	<b>840/-</b>
Weddemulla	PEK/PEK1	830/-				Golden Garden	BOPFSP	840/-
<b><u>NUWARA ELIYA</u></b>			<b><u>UDA PUSSELLAWA</u></b>			Rajjuruwatta	BOPFSP	830/-
Mahagastotte	BOP	770/-	Mooloya	BOP	560/-	<b>*Peak Paradise</b>	<b>BOPFSP</b>	<b>820/-</b>
Loversleap	BOP	770/-	Kirklees	BOPSP	560/-	Pothotuwa	FBOP	1300/-
Mahagastotte	BOPF/BOPFSP	730/-	Mooloya	BOPF/BOPFSP	560/-	Sunrise	FBOP	1140/-
Loversleap	FBOP/FOBOP1	680/-	Gordon	BOP1	650/-	<b>*Hidellana</b>	<b>FBOP</b>	<b>1100/-</b>
Mahagastotte	OP/OPA	600/-	<b>*Delmar</b>	<b>FBOP/FOBOP1</b>	<b>740/-</b>	<b>*Hidellana</b>	<b>FBOP1</b>	<b>1080/-</b>
Mahagastotte	PEK/PEK1	620/-	Delmar	FBOPF/FOBOPF1	740/-	Ceyenta	FBOPF	1160/-
<b><u>CTC TEAS</u></b>			Blairlomonnd	OP/OPA	630/-	Balagala	FBOPF1	1020/-
<b><u>HIGH GROWN</u></b>			Gampaha	OP1	570/-	<b>*Geekiyannahena</b>	<b>FBOPF1</b>	<b>980/-</b>
Dunsinane CTC	PF1	600/-	Blairlomonnd	PEK /PEK1	850/-			
Ulugedara CTC	BP1	510/-				<b><u>PREMIUM FLOWERY</u></b>		
Ulugedara CTC	BPS	500/-				<b>*New Galagawa</b>	<b>FBOPFSP</b>	<b>2600/-</b>
<b><u>MEDIUM GROWN</u></b>						New Udakada	FBOPFSP	2200/-
<b>* N/Peacock CTC</b>	<b>PF1</b>	<b>490/-</b>				<b>*Garden Leaf</b>	<b>FBOPFSP</b>	<b>2100/-</b>
<b>* Rothchild CTC</b>	<b>PF1</b>	<b>490/-</b>				New Deniyaya	FBOPFEXSP	2750/-
<b>*Donside CTC</b>	<b>PF1</b>	<b>490/-</b>				Green lanka	FBOPFEXSP	2750/-
Delta CTC	PF1	490/-				<b>*Sanasa</b>	<b>FBOPFEXSP1</b>	<b>2650/-</b>
<b>*Donside CTC</b>	<b>BP1</b>	<b>470/-</b>				Waturavilla	FBOPFEXSP1	2600/-
<b>*BirchwoodCTC</b>	<b>BP1</b>	<b>470/-</b>				<b>*KDU Super</b>	<b>FBOPFEXSP1</b>	<b>2150/-</b>
Carolina CTC	BPS	450/-						
<b><u>LOW GROWN</u></b>						<b><u>DUST</u></b>		
Kalubovitiyana CTC	PF1	690/-				Mattakelle	Dust1	1000/-
Suduwelipothahena	BP1	560/-				Cecilayan CTC	PD	750/-
Cecilayan	BPS	500/-						

\* Sold by Lanka Commodity Brokers Ltd / +++All Time Record Price / ++ Equal All Time Record Price

**CBA MONTHLY AVERAGES (COMPILED BY M.S.L. COMPUTER SERVICES (PVT) LTD**

	July 2021	Jan/July 2021
<b>ORTHODOX TEAS</b>		
Uva High Grown	524.83	561.63
Western High Grown	579.03	620.09
High Grown	560.64	602.39
Uva Medium	554.33	572.26
Western Medium	521.28	565.62
Medium Grown	534.51	568.12
Low Grown	636.79	632.25
<b>Total</b>	<b>612.49</b>	<b>634.34</b>
<b>CTC TEAS</b>		
High Grown	502.04	531.94
Medium Grown	466.69	512.18
Low Grown	477.84	511.33
<b>Total</b>	<b>478.43</b>	<b>515.45</b>

**COLOMBO AUCTION - GROSS SALE AVERAGES**

SALE NO.31 OF 11<sup>TH</sup> AUGUST, 2021

	2021			2020	
	Weekly	Month to Date	Year to Date	Weekly	Year to Date
Uva High Grown	529.45	533.58	554.03	516.93	544.16
Western High Grown	572.52	579.62	601.45	556.01	591.88
High Grown	556.08	562.70	587.40	543.00	577.47
Uva Medium	557.59	559.53	571.27	573.32	585.77
Western Merdium	506.58	503.78	546.84	522.23	528.47
Medium Grown	523.46	521.97	554.17	536.94	546.60
Low Grown (Orthodox)	623.80	623.55	659.92	676.42	685.91
Combined L.G. (Orthodox + CTC)	618.84	615.54	651.24	661.90	668.65
<b>Total</b>	<b>589.22</b>	<b>587.80</b>	<b>620.88</b>	<b>618.91</b>	<b>628.08</b>

**DETAILS OF TEAS AWAITING SALES**

	<u>Sale of 24<sup>th</sup>/25<sup>th</sup> Aug, 2021</u>		<u>Sale of 31<sup>st</sup> Aug &amp; 01<sup>st</sup> Sep., 2021</u>	
	Lots	Qty. (Kgs)	Lots	Qty. (Kgs)
Low Grown Leafy	2,300	980,379	2,188	940,125
Low Grown Semi Leafy	1,813	860,413	1,720	801,920
Low Grown Tippy	2,187	1,107,495	2,174	1,075,037
High & Medium	1,668	819,637	1,745	843,137
Off Grade/BOP1A	2,429	1,391,658	2,240	1,277,778
Dust	641	657,018	621	634,150
Premium Flowery	433	76,603	397	64,539
Ex-Estate	<u>826</u>	<u>934,725</u>	<u>849</u>	<u>951,778</u>
<b>Total</b>	<u>12,297</u>	<u>6,827,927</u>	<u>11,934</u>	<u>6,588,464</u>

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### CATALOGUES

#### Sale No.34 of 31<sup>st</sup> August/ 01<sup>st</sup> September, 2021

The Main Sale & Ex-Estate Sale catalogues closed on **12<sup>th</sup> August, 2021 at 04.30 p.m.**

#### Sale No.35 of 07<sup>th</sup>/08<sup>th</sup> September, 2021

The Main Sale & Ex-Estate Sale catalogues are scheduled to be closed on **19<sup>th</sup> August, 2021 at 04.30 p.m.** but sale may close before the scheduled date when the number of lots if reached

#### Sale No.36 of 14<sup>th</sup>/15<sup>th</sup> September, 2021

The Main Sale & Ex-Estate Sale catalogues are scheduled to be closed on **26<sup>th</sup> August, 2021 at 04.30 p.m.** but sale may close before the scheduled date when the number of lots if reached.

### SALE NO.33

### BROKER'S SELLING ORDER

**Auction of 24<sup>th</sup>/25<sup>th</sup> August, 2021**

#### Leafy/Tippy/BOP1A/ Premium Flowery

1. Mercantile Produce Brokers (Pvt) Ltd
2. Asia Siyaka Commodities PLC
- 3. Lanka Commodity Brokers Ltd**
4. Eastern Brokers Ltd
- 5 John Keells PLC**
6. Bartleet Produce Marketing (Pvt) Ltd
7. Ceylon Tea Brokers PLC
8. Forbes & Walker Tea Brokers (Pvt) Ltd

#### High & Medium/Off Grades/Dust

1. Ceylon Tea Brokers PLC
- 2. Lanka Commodity Brokers Ltd**
3. Bartleet Produce Marketing (Pvt) Ltd
4. Forbes & Walker Tea Brokers (Pvt) Ltd
5. Mercantile Produce Brokers (Pvt) Ltd
- 6 Asia Siyaka Commodities PLC
7. John Keells PLC
8. Eastern Brokers Ltd

#### Ex-Estate

- 1.Ceylon Tea Brokers PLC
- 2. Lanka Commodity Brokers Ltd**
3. Asia Siyaka Commodities PLC
4. Mercantile Produce Brokers (Pvt) Ltd
5. Bartleet Produce Marketing (Pvt) Ltd
6. Eastern Brokers Ltd
7. Forbes & Walker Tea Brokers (Pvt) Ltd
8. John Keells PLC

Private Sale Figures (09.08.2021 – 14.08.2021)	- 117,324.00 Kgs
Cumulative	- 3,785,476.59 Kgs

(Cont'd...8)

**Crop & Weather**  
**For the period 09<sup>th</sup> to 15<sup>th</sup> August, 2021**

**Western/Nuwara Eliya Regions** - The Western Region reported overcast weather with showers, whilst sunny mornings and overcast evenings were reported in the Nuwara Eliya Region throughout the week. According to the Department of Meteorology, scattered showers are expected in the Nuwara Eliya Region in the week ahead.

**Uva/Udapussellawa Regions** - Mixed and overcast weather conditions were reported in the Uva and Udapussellawa regions during the week.

**Low Grown** - Clear weather was reported in the Low Grown Region, whilst selective sub-districts in the Sabaragamuwa Region reported overcast evenings.

**Crop Intake** - The Western, Udapussellawa and Low Grown regions reported a decline in the crop intake, whilst the Nuwara Eliya and Uva regions maintained.

**INTERNATIONAL TEA NEWS**

**VIETNAM'S TEA EXPORTS TO AUSTRALIA SURGE**

**Hanoi (VNA)** - [Vietnam](#) shipped six tonnes of tea worth 74,000 USD to Australia in the [first half of 2021](#), showing year-on-year surges of 62.1 percent in volume and 85 percent in value, according to the [Agency of Foreign Trade](#) at the Ministry of Industry and Trade.

Both black tea and green tea grown in Vietnam are becoming more popular in the market. Average prices of Vietnamese tea stand at 12,308 USD per tonne, up 14.1 percent compared to the same period last year.

Data from the International Trade Centre showed that Australia imported a total of 7,400 tonnes of tea valued at 60.3 million USD in H1, up 27.2 percent in volume and 39 percent in value against the same period of 2020.

Vietnam accounted for just 0.08 percent of [Australia's](#) tea imports, up 0.02 percentage point year on year.

The Vietnamese tea sector saw positive signs in exports in the first two months of 2021 when shipping 17,000 tonnes abroad and earning 29 million USD, down 1.6 percent in volume but up 11 percent in value year-on-year.

In January, Vietnam's tea exports to Pakistan – its biggest importer – rose by 0.9 percent in volume and 8.9 percent in value.

Last year, Vietnam exported nearly 135,000 tonnes of tea and pocketed 217 million USD, down 1.8 percent in volume and 7.8 percent in value compared to those in 2019.

(Cont'd...09)



- OTHER MARKETS -

**BANGLADESH AUCTION- SALE NO.14 HELD ON MONDAY 16<sup>TH</sup> AUGUST, 2021**

**CTC LEAF** : 43,495 packages of Current Season teas on offer met with an improved demand.

**BROKENS** : Well made good liquoring Brokens met with a good demand and were firm to slightly easier following quality. Good and medium varieties also saw an improved demand and were a touch easier. Plain and BLFs met with a fair demand at around last levels easing slightly with some withdrawals.

**FANNINGS** : Best liquoring Fannings met with a good demand at around last levels easing slightly in line with quality. Good and mediums varieties witnessed a slightly improved demand and were a touch easier than last. Plain and BLFs met with a fair demand at around last levels easing slightly with some withdrawals.

**CTC DUST** : 13,678 packages of Current Season teas on offer met with fairly good demand. Good liquoring Dusts sold well at around last levels. Their Mediums were dearer by Tk.5/- to Tk.7/- closing following quality. However, Plain and BLF teas met with less demand and sold at easier rates. Blenders lent strong support with fair interest from the Loose tea buyers.

**COMMENTS:** Today's sale witnessed little more demand both from Blenders and Loose tea buyers, the latter being virtually absent in the recent sales. All best liquoring varieties witnessed good demand and were mostly firm to occasionally dearer following competition.

Dusts sold well.

Our catalogue ( Sale 14 ): Avg: Tk 202.14, Sold 81.7% & ( Sale 13 ) Avg: Tk 199.98, sold 78.1%.

Brokens	This Week	Last Week	Fannings	This week	Last Week	Dust	This Week	Last Week
<b>Large</b>	195-200N	197-202N	<b>Best</b>	203-212	205-212	<b>PD</b>	185-215	180-212
<b>Medium</b>	193-200	194-200	<b>Good</b>	195-201	197-201	<b>RD</b>	170-284	164-260
<b>Small</b>	194-201	195-201	<b>Medium</b>	190-193	192-195	<b>D</b>	167-282	168-275
<b>Plain</b>	175-180	175-180	<b>Plain</b>	175-180	175-180	<b>CD</b>	167-405	170-417
<b>BLF</b>	152-175	155-175	<b>BLF</b>	152-175	155-175	<b>BLF</b>	167-182	164-184

COURTESY: NATIONAL BROKERS LTD

**MOMBASA TEA AUCTION MARKET REPORT**

**Sale No.33 of the 16<sup>th</sup> & 17<sup>th</sup> August, 2021**

Irregularly firm to dearer demand for the 136,540 packages (8.80m/kgs) on offer with 30.35% and some teas were unsold due to higher price limits.

Best **BP1's** in the market met strong support advancing by USC2-128 while Brighter types were a strong feature and appreciated substantially by USC5-USC145 with Medium categories firm to USC6 dearer but many lines were neglected with higher price limits. Plainer varieties between USC3-USC6 dearer to easier by USC2 to USC16 and some lines remained without bids.

The Best **PF1s** is available were USC4-USC6 dearer with Brighter types gaining USC4- USC20 while Medium varieties held steady to USC15 above previous week's rates but some invoices were neglected due to higher price limits. Plainer descriptions met an irregular interest and ranged between USC2-USC14 dearer to easier by USC2-USSSCCC8 with some teas neglected.

Best **PDUSTs** available were well absorbed at USC15-USC20 above previous rates while brighter categories advanced by USC5-USC14. Medium varieties saw better interest at USC2-USC14 dearer but some lines remained unsold. Plainer categories ranged between USC3-USC12 dearer to easier by USC6 to USC8 with some teas unsold.

The Best **DUST1s** on offer advanced by USC5-USC17 while Brighter types appreciated by USC6-USC26 with Medium categories a strong feature and gained USC6-USC51 but a few lines were unsold. Plainer descriptions varies between USC2-USC14 above last prices to easier by USC5-USC8 and some invoices were neglected.

In the **Secondary Catalogues**, Best **BPs** gained while others eased with **PFs** steady. Clean well sorted coloury Fannings were firm with similar **DUSTs** dearer. Other Fannings held value while **DUSTs** were easier. **BMFs** were well absorbed.

Pakistan Packers, Kazakhstan and other CIS Nations lent more and strong interest with Pakistan Packers dominant while Sudan showed increased support and were strong. UK and Russia were more active while Egyptian Packers, Yemen and other Middle Eastern Countries lent good activity with Bazaar selective while Afghanistan reduced interest. Iran was quieter and there was more support from Local Packers on account of price. Somalia were active at the lower end of the market.

	<b>BP1</b>	<b>PF1</b>	<b>PD</b>
<b>Best</b>	265-634	264-308	<b>264-302</b>
<b>Good Medium</b>	252-286	260-278	<b>264-276</b>
<b>Lower Medium</b>	118-184	116-212	<b>106-234</b>
<b>Plainer</b>	<b>078-144</b>	<b>080-194</b>	<b>086-181</b>

(Cont'd...10)

**SOUTH INDIAN ROUND-UP FOR THE WEEK ENDING 14<sup>TH</sup> AUGUST, 2021**

**CTC LEAF**

**KOCHI**

**Demand:** Fair demand, All varieties sold were irregularly around last.

**ORTH LEAF**

**Demand:** Good demand.

**Market:** Whole leaf grades & brokens witnessed improved enquiry, prices realized were fully firm to occasionally dearer. Limited quantity of fannings met with less demand and prices are irregular and lower.

**Buying Pattern:** Middle East shippers operated with some support from CIS. Upcountry buyers lent support on whole leaf grades.

**DUST**

**Demand:** Fair demand.

**Market:** Prices for popular marks and good liquoring varieties ruled around last levels. Plainer sorts eased in value by Rs 2 to 3, the bolder dust grades met with improved enquiry from the exporters.

**Buying Pattern:** Major blenders AVT and KSCSC were active. Popular marks witnessed good support from internal & regional packeteers. Upcountry buyers operated on bolder grades.

**CTC LEAF**

**COONOR**

**Demand:** Strong demand.

**Market:** Yet again an irregular market with the better and medium brokens which are fairly blacker and cleaner have sold steady to fully firm and dearer at times. The browner and plainer types have continued to trade with less demand by dropping in prices or rather suffered with fair withdrawals.

**The overall sale percentage is 84.67% at an average of Rs. 88.57**

**Buying Pattern:** Strong enquiry was forthcoming from the major blenders and equally well supported by the other internal buyers. There has been an improved buying from the exporters as well.

**ORTH LEAF**

**Demand:** Only fair.

**Market:** An irregular market with whole leaf and brokens selling at Rs.3/- to Rs.5/- and up Rs.10/- easier, however the price drop was little lesser on the secondaries and fannings. Sale has witnessed heavy withdrawals.

**The overall sale percentage is 50.22% at an average of Rs.120.87**

**Buying Pattern:** Fair enquiry from the exporters with the internal buyers are also lending fair support.

**CTC DUST**

**Demand:** Strong.

**Market:** Unlike the other categories the CTC dust have been continued to rule fully firm to dearer with an impressive absorption on the bolder dust grades.

**The overall sale percentage is 85.92% at an average of Rs. 91.62**

**Buying Pattern:** Yet again a strong operation was witnessed with M/s. Girnar food & Beverages absorbing considerably good percentage of quantity. Internal and the major blenders were also supporting well.

**ORTH DUST**

**Demand:** Fair.

**Market:** Market witnessed a further drop in prices with the primary dust selling upto Rs.5/- to Rs.10/- down, secondaries were selling at Rs.3/- to Rs.5/-. However some selected popular high grown have maintained at their levels. Territories were also seen dropping in prices Rs.3/- to Rs.5/- and suffered some withdrawals.

**The overall sale percentage is 68.87% at an average of Rs. 97.81**

**Buying Pattern:** Fairly good internal operation was forthcoming with the exporters lending fair support.

**CTC LEAF**

**COIMBATORE**

**Demand:** Fair demand.

**Market:** Better medium bolder brokens were dearer by Rs.3/- to Rs.5/-. Others lower by Rs.2/- with some withdrawals. Medium bolder brokens were firm. Others lower by Rs.2/- to Rs.4/- with heavy withdrawals. Plainer teas brokens were lower by Rs.2/-. BOPF's were barely steady.

**Buying Pattern:** Blenders and packeteers were active. Others selective.

**ORTH LEAF:**

**Demand:** Less demand.

**Market:** Around lower by Rs.2/- to Rs.5/- with some withdrawals.

**Buying Pattern:** Exporters were active. Internal buyers were selective.

**CTC DUST**

**Demand:** Good demand.

**Market:** Better liquoring and popular sorts were barely steady to occasionally dearer. Medium teas were irregular and lower by Rs.2/- to Rs.3/-. Plainer teas were firm to dearer with few withdrawals. However as sale progressed the medium teas became firm to dearer..

**Buying Pattern:** Exporters and internal buyers were active. Blenders and packeteers were selective.

**ORTH DUST**

**Demand:** Fair demand.

**Market:** Irregular and lower by Re.1/- to Rs.2/- with some withdrawals.

**Buying Pattern:** Exporters were selective.

19<sup>th</sup> August, 2021.

Source: Paramount Tea Marketing (SI) Private Limited

-/ra.