

LANKA COMMODITY BROKERS LTD TEA MARKET REPORT

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SALE NO.35 OF 07TH/08TH SEPTEMBER, 2021

<u>COMMENTS</u>

This week's tea auction (Sale # 35) was conducted on September 07 & 08 (Tue/Wed), amidst a nation-wide COVID-19 lockdown which has been further extended up to September 13, 2021. The offer quantity of 6.7 mkgs was higher to the previous week's total by 0.1 mkgs. The Low Grown Leafy, Semi Leafy/ Tippy & Small Leaf/ Premium Flowery catalogues totaled 2.9 mkgs, whilst Main Sale High & Medium had 0.8 mkgs and, Ex Estate category had 0.94 mkgs.

High Grown plantation districts have reported heavy precipitation throughout the week. The Low Grown areas too have reported dull and overcast skies with evening showers whilst the Department of Meteorology predicts showers within the next few days in all plantation districts. Crop intake in all regions has seen a decline for the second consecutive week.

The sharp rise in freight, shortage of containers and lesser vessels calling over at the Colombo Port together with the sharp strengthening of the US Dollar against the SL Rupee have all happened together, and these factors had a devastating impact on the High Grown Ex Estate market with only the well-made, select liquoring teas from both the Western and Eastern slopes commanding firm to dearer prices. Balance teas were largely irregular and easier with poor leaf types being neglected and difficult of sale. CTC Teas – The best available neater and cleaner leaf teas from all elevations were fully firm to Rs. 20/dearer, whilst poor leaf teas were neglected and often remained unsold for want of bids. Bulk buying for Russia was quite evident, whilst quality buyers for Japan and Germany concentrated on the best liquoring Western's, Nuwara Eliya's and Uva's. The UK was moderately active. There was some interest from Hong Kong and China as well.

There was fair demand for Low Grown leafy and Tippy teas whilst Semi-Leafy teas continued to attract good interest. Selected OP1's were maintained but poorer sorts were barely steady. Select best OP's and OPA's as well as improved belowbest teas held firm; others mostly were irregular and easier. BOP1's in the 'Best' category were fully firm. Well-made Pekoes and Pekoe1 grades maintained last levels while others were mostly easier. The best FBOP's/FBOPF1's, and, improved below-best types were firm while secondary types were irregularly easier. Middle Eastern and Russian buyers continued active. Turkey concentrated on the better Pekoe types while Iran mainly focused on better leaf. The CIS was active on well-made leafy teas. Iraq supported bottom level teas.

This week's auction comprised of **12,218** lots with a total quantity of **6,722,251** kgs.

The catalogue wise breakdown was as follows:-

	<u>Lot</u>	<u>Qty. (Kgs)</u>
Low Grown Leafy	2,257	973,885
Low Grown Semi Leaf	ý 1,725	802,811
Low Grown Tippy	2,169	1081,215
High & Medium	1,698	829,002
Off Grade/BOP1A	2,589	1,443,361
Dust	585	584,235
Premium Flowery	361	59,022
Ex-Estate	<u> 834 </u>	948,720
Total	<u>12,218</u>	<u>6,722,251</u>

In Lighter Vein

Senior Doctor Vs Young Doctor

A young doctor had moved out to a small community to replace a doctor who was retiring. The older doctor suggested that the young one accompany him on his rounds, so the community could become used to a new doctor. At the first house a woman complains, "I've been a little sick to my stomach." The older doctor says, "Well, you've probably been overdoing the fresh fruit. Why not cut back on the amount you've been eating and see if that does the trick?" As they left, the younger man said, "You didn't even examine that woman? How'd you come to the diagnosis so quickly?" "I didn't have to. You noticed I dropped my stethoscope on the floor in there? When I bent over to pick it up. I noticed a half dozen banana peels in the trash. That was what probably was making her sick." The younger doctor said "Pretty clever. If you don't mind, I think I'll try that at the next house." Arriving at the next house, they spent several minutes talking with a younger woman. She said that she just didn't have the energy she once did and said, "I'm feeling terribly run down lately." "You've probably been doing too much for the Church," the younger doctor told her. "Perhaps you should cut back a bit and see if that helps." As they left, the elder doctor said, "I know that woman well. Your diagnosis is almost certainly correct, she's very active in the church, but arrive how did you at it?" "I did what you did at the last house. I dropped my stethoscope and, when I bent down to retrieve it, I noticed the minister under the bed.

LOW GROWNS - LEAFY/SEMI LEAFY

- **BOP1** : Select best invoices maintained last week levels; balance was irregularly lower by Rs.10-20/- per kg. Teas at the lower end too declined.
- **OP1** : Teas in the select best category fully firm on last week levels; balance appreciated by Rs.10-20/- per kg. However stalky invoices declined Rs.10-15/- per kg.
- **OP** : Select best teas were lower by Rs.10-20/- per kg; balance tended irregular. Teas at the lower end maintained.
- **OPA** : Select best OPA's was barely steady; balance was maintained. Poorer sorts tended irregular.
- **PEK/PEK1:** Well-made shotty invoices were fully firm on last week levels; balance declined Rs.20/- per kg and at time more. Best bold PEK's was barely steady; balance declined Rs.30-40/- per kg and at times were difficult of sale. Teas at the lower end too declined Rs.20/- per kg and at times more.

Quotations (Rs./Kg)	Best		Below Best		Others	
	This Week	Last Week	This Week	Last Week	This Week	Last Week
BOP1	850-1100	880-1100	600-650	620-660	450-490	450-490
OP1	830-1000	800-940	620-670	600-660	360-400	360-420
ОР	620-660	620-670	520-550	520-570	330-380	330-390
OPA	620-670	630-680	500-530	510-530	330-380	330-380
PEK/PEK1	740-850	760-880	600-640	600-650	420-470	440-480

TIPPY/SMALL LEAF

- **BOP/BOPSP** : Select Best and Best BOP's held firm whilst cleaner Below Best sold around last levels. Balance were easier following quality.
- **BOPF/BOPFSP** : Well-made BOPF firm. Balance declined.
- **FBOP/FBOP1** : Few Select Best FBOP's firm. Others were easier. Best together with cleaner Below Best were firm to dearer. Balance were irregular following quality. Well-made FBOP1's were firm to dearer. Balance were irregular following quality.
- **FBOPF/FBOPF1 :** Very Tippy teas continued to attract good demand. Best together with cleaner Below Best and cleaner teas at the lower end appreciated. Balance firm on last. Select Best and Best FF1's appreciated whilst cleaner Below Best were firm. Balance were easier following quality.

FBOPFSP/EXSP: Best Tippy teas on offer appreciated whilst below best were firm whilst the lower end teas appreciated,

Quotations (Rs./Kg)	Best		Below	v Best	Others		
	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>	
BOP/BOPSP	900-1180	1100-1250	700-750	680-770	380-400	400-420	
BOPF /BOPFSP	750-1080	690-890	600-700	600-710	350-380	300-430	
FBOP/FBOP1	900-1350	940-1250	750-750	740-880	500-550	500-600	
FBOPF/FBOPF1	900-1300	940-1200	700-800	700-780	450-550	420-550	
FBOPFSP/EXSP	2500-3350	2900-3150	900-1500	850-1300	600-650	550-650	

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MEDIUM GROWN LEAFY/SEMI LEAFY TEAS

FBOP : Select best types lost Rs.30-40/- per kg whilst the others were fully firm.

FBOPF/FBOPF1: Best on offer gained Rs.10-20/- per kg whilst the others were fully firm on last levels. **PEK/PEK1** : Best on offer lost Rs 10-20/- per kg whilst the others were irregularly lower by Rs 10/- per

PEK/PEK1 :	Best on offer lost Rs.10-2	0/- per kg whilst the others were	e irregularly lower by Rs,10/- per kg.
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Quotations (Rs./Kg)	Best		Below Best		Others	
	This Week	Last Week	<u>This Week</u>	Last Week	<u>This Week</u>	<u>Last Week</u>
FBOP	760-920	800-980	660-760	700-800	550-660	580-700
FBOPF/FBOPF1	750-860	680-830	650-750	580-680	460-650	480-580
PEK/PEK1	800-920	800-960	700-800	670-800	580-700	500-670

HIGH GROWNS

BOP: Best Western's - Select invoices gained Rs. 20-40 per kg and substantially more following special inquiry, whilst the others were firm and at times lower following quality. In the Below Best category, a selection of improved teas gained Rs. 20-30 per kg, whilst the others were firm. At the lower end of the market, clean leaf teas were firm and Rs. 10 per kg dearer, whilst the poorer sorts were barely steady. Nuwara Eliya s continued to sell well. Uda Pussellawa's - Better teas were Rs. 10-20 per kg lowest whilst the others declined further and were often difficult of sale. Uva's - High priced seasonal teas were irregularly easier whilst the other non-seasonal types were Rs. 20 per kg lowest on average.

BOPF: Best Western's - Select invoices gained Rs. 10-20 per kg on average, whilst the others were irregular and lower by a similar margin. In the Below Best category, improved sorts were Rs. 20-30 per kg dearer, whilst the others which were barely steady at the commencement and at times dearer declined towards the close of the sale and remained unsold due to lack of suitable bids.. Plainer clean leaf types too followed a similar trend and appreciated up to Rs. 20 per kg by the close. Nuwara Eliya's were barely steady. Uda Pussellawa's - Better sorts were firm, whilst the others declined Rs. 20 per kg and more following quality. Uva s - Seasonal teas were neglected and mostly unsold, whilst the other non-seasonal types were irregularly firm following quality.

Quotations (Rs./Kg)	В	OP	BOPF			
	<u>This Week</u>	Last Week	<u>This Week</u>	<u>Last Week</u>		
Best Westerns	640-750	600-680	680-790	650-750		
Below Best Westerns	530-630	510-590	580-670	550-640		
Plainer Westerns	430-520	470-500	480-560	500-540		
Nuwara Eliyas	740-850	720-800	500-670	650-660		
Brighter Uda Pussellawas	520-590	520-570	510-570	500-570		
Other Uda Pussellawas	440-510	450-500	480-500	470-490		
Best Uva's.	560-1160	560-1550	560-700	590-1400		
Other Uva's	500-550	N/A	520-550	490-580		

MEDIUM GROWN TEAS

- **BOP** : Neat leaf well-made teas were firm whilst the others were Rs.10-20/- per kg lower.
- BOPF: Better teas hardly any offerings, whilst the others were irregular and Rs.10-20/- per kg lower.

	Quotations (Rs./Kg)	BC)P	BC	OPF	7
		This Week	Last Week	This Week	Last Week	7
	Best Westerns	N/A-830	N/A-850	420-540	440-530	
<u>CTC</u>						
High Grown :	BP1s - Hardly any offering	25.				
	PF1s - Best available were appreciated Rs.20/-	- per kg and mor	0	lst the other neat	leaf coloury sor	ts at the lower end
Medium Grown :	BP1s - Hardly any offering	-				
	PF1s - Clean leaf coloury sell around last we		voices were up to	o Rs.20/- per kg o	dearer whilst the	others continued to
Low Grown :	BP1s – Rs.20-30/- per kg d					
	PF1 s – Firm and Rs.10-20/		or select invoice	es following spec	cial inquiry.	
			201		 D1	I
			PF1		P1	
	Quotations (Rs./Kg)	<u>This Week</u>	Last Week	<u>This Week</u>	Last Week	
	High	460-630	480-600	460-490	Not quoted	
	Medium	420-530	400-530	430-460	410-440	
	Low	410-750	430-760	430-650	420-610	

(Cont'd...04)

OFF GRADES

Select best Liquoring FNGS/FNGS1 firm on last week whilst others firm on last levels. Clean Low Grown FNGS/FNGS1s held firm. Best BP's irregular. Well-made BM's lost Rs.10/- per kg. Best and below best teas lost Rs.20/- per kg. Select best BOP1A's firm. Best types and lower end teas held firm.

QUOTATIONS (Rs/kg)	HIGH		MED	IUM	LOW	
	This Week	Last Week	This Week	Last Week	This Week	Last Week
Good Fannings (Orthodox)	330-530	330-530	340-420	340-420	330-450	330-450
Good Fannings (CTC)	330-400	330-400	330-390	330-390	330-380	330-380
Other Fannings (Orthodox)	370-390	370-420	330-390	330-390	370-390	370-390
Other Fannings (CTC)	N/A	N/A	N/A	N/A	N/A	N/A
Good BM's	390-420	390-430	380-440	390-440	380-460	390-460
Other BM's	330-350	330-370	330-350	330-370	330-350	330-380
Best BOP1As	420-450	420-450	390-440	390-440	530-590	530-590
Other BOP1As	350-370	350-370	350-380	350-380	350-380	350-380

DUST

Select best liquoring High Grown D1's fully firm on last levels. Low Grown Clean Dust/Dust1's also followed a similar trend whilst poorer varieties lost Rs.10-20/- per kg. PD's from High & Medium elevations declined by Rs.20/- per kg and at times more whilst Low Grown PD's held firm.

QUOTATIONS (Rs/kg)	HIGH		MEDIUM		LOW	
	This Week	Last Week	This Week	<u>Last Week</u>	This Week	<u>Last Week</u>
Good Primary Dust 1(Orthodox)	600-880	600-870	480-570	480-540	500-640	500-620
Good Primary PD (CTC)	500-630	500-640	480-530	500-560	520-700	500-630
Secondary Dust	300-330	320-330	320-400	340-400	320-380	300-380

World Crop Statistics (MKGS)

Country	Month	2020	2021	Difference +/-	To-date 2020	To-date 2021	Difference +/-
SRI LANKA	July	26.48	26.16	-0.32	156.94	187.78	30.84
BANGLADESH	June	8.96	13.54	4.58	21.81	25.74	3.9
KENYA	Мау	47.00	45.32	-1.68	254.20	230.60	-23.6
SOUTH INDIA	Мау	20.73	24.36	3.6	46.65	97.15	50.50
NORTH INDIA	Мау	76.02	77.4	1.35	133.58	177.86	44.28
MALAWI	Apr.	6.38	6.42	0.04	27.04	28.63	1.6

Country	Month	2019	2020	Difference +/-	To-date 2019	To-date 2020	Difference +/-
UGANDA	Dec.	6.11	5.90	-0.2	70.33	66.39	-3.94

"Africa Tea Brokers Bulletin of Statistics"

(Cont'd...05)

WESTERN ME	DIUM
*Harangalla	BOP
*Dartry Valley	BOP
*Ancoombra	BOPSP
*Vellai Oya	BOPF/BOPFSP
Dartry Valley	BOP1
Craighead	FBOP/FBOP1
Doombagastalawa	FBOP/FBOP1
Doombagastalawa	FBOPF/FBOPF1
Cooroondoowatte	OP/ OPA
Weralugolla	OP1
New Fernland	PEK/PEK1
*Harangalla	PEK/PEK1
C	
WESTERN HIG	H
Somerset	BOP
Gouravilla	BOP
Bearwell	BOPSP
Somerset	BOPF/BOPFSP
Glenloch	BOP1
Bambarakelly	FBOP/ FBOP1
Bogahawatte	FBOP/ FBOP1
Bambarakelly	FBOPF/FBOPF1
Glenloch	OP/OPA
Venture	OP1
Bogahawatte	PEK/PEK1
	7 A
NUWARA ELIY	
Mahagastotte Kenmare	BOP DODE/DODESD
	BOPF/BOPFSP FBOP/FBOP1
Lovers Leap	OP/OPA
Court lodge	OP/OPA PEK/PEK1
Mahagastotte Lovers Leap	PEK/PEK1 PEK/PEK1
Lovers Leap	I EK/I EKI
CTC TEAS	
HIGH GROWN	
Dunsinane CTC	PF1
Ulugedara	BP1
Dunsinane CTC	BPS
MEDIUM GRO	wN
Rothschild CTC	PF1
Rouisennu CTC	ГГІ

850/-

670/-

750/-

480/-

580/-

580/-

630/-

490/-

520/-

530/-

460/-

460/-

440/-

440/-

750/-

650/-

BP1

BP1

BPS

BPS

PF1

BP1

Strathdon CTC Aultmore CTC *Donside CTC Aultmore CTC

LOW GROWN

Hingalgoda CTC Ceciliyan CTC

UVA MEDIUM 830/-St.James BOP 820/-Telbedde BOPSP 780/-*Halpewatte Uva BOPSP 540/-St.James BOPF/BOPFSP 870/-Demodara S BOP1 920/-Halpewatte Uva FBOP/FBOP1 920/-Shawlands FBOPF/FBOPF1 860/-Shawlands OP/OPA 710/-Glen Alphin OP1 860/-St.James PEK /PEK1 980/-920/-**UVA HIGH** BOP Aislaby Ranaya BOPSP 750/-Aislaby BOPF/BOPFSP 750/-*Battawatte BOP1 690/-Oodoowerre FBOP/ FBOP1 800/-Oodoowerre FBOPF/FBOPF1 780/-Glenanore FBOPF/FBOPF1 790/-Glenanore OP/OPA 790/-Glenanore OP1 750/-Uva Highlands PEK /PEK1 640/-750/-810/-**UDA PUSSELLAWA** K K K

UDA PUSSEL	LAWA	
Kirklees	BOP	500/-
Kirklees	BOPSP	590/-
Kirklees	BOPF/BOPFSP	570/-
Blairlomond	BOPF/BOPFSP	570/-
Delmar	FBOP	750/-
*Delmar	FBOPF/FBOPF1	740/-
Delmar	OP/OPA	600/-
Gordon	OP/OPA	600/-
Delmar	OP1	550/-
Blairlomond	PEK/PEK1	730/-
Delmar	PEK/PEK1	700/-
OFF GRADES		
Wanaraja	FNGS/FNGS1	580/-
Hingalgoda CTC	PF	510/-
Kiruwanaganga	BP	610/-
Waturawila	BM	640/-
Rajuruwatte	BOP1A	660/-
*Arbour Valley	BOP1A	650/-
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LOW GROWN LEAFY GRADES 1140/-New Vithanakande BOP1 760/-Pothotuwa BOP1 750/-BOP1 *Sithaka 700/-Mulathiyana Hills OP1 870/-Livonta OP1 890/-Mulathiyana Hills OP 880/-1020/-Livonta OP 880/-690/-Green Lanka OPA 860/-Liyonta PEKOE 1060/-Deerwood Super PEKOE1 Allerton PEKOE1 *K D U Super PEKOE1 1160/-LOW GROWN TIPPY GRADES 640/-700/-Golden Garden BOP *Kanneliya BOP 790/-Sudugahahena BOPSP 800/-*Peak Paradise BOPSP 980/-810/-810/-Sudugahahena BOPF 680/-*K.D.U Super BOPFSP 860/-830/-Kiruwanaganga BOPFSP 850/-1180/-*Ihalapanapitiya BOPFSP 840/-*Sithaka FBOP Pothotuwa FBOP Kiruwanaganga FBOP *Hidellana FBOP *Hidellana FBOP1 *Hidellana FBOPF *Goorookova FBOPF1 *Ihalapanapitiya FBOPF1 980/-Pothotuwa FBOPF1 980/-*Hidellana FBOPF1 940/-**PREMIUM FLOWERY** Parakaduwa 3350/-FBOPFSP New Laksakanda FBOPFSP 2900/-*New Galagawa 2700/-FBOPFSP Lickra FBOPFEXSP 2900/-2650/-Sunrise FBOPFEXSP1 *KDU Super FBOPFEXSP1 2350/-

DUST

Mattakelle Dust1 Ceciliyan CTC PD

880/-700/-

1800/-

1650/-

1550/-

1650/-

1650/-

1140/-

1350/-

1300/-

1300/-

1250/-

1180/-

1100/-

1000/-

1080/-

1350/-

1300/-

1300/-

1250/-

1200/-

1300/-

1200/-

-05-

COLOMBO AUCTION - GROSS SALE AVERAGES

SALE NO.34 OF 31ST AUGUST, 2021

		2021		2020		
	Weekly	Month to Date	Year to Date	Weekly	Year to Date	
Uva High Grown	568.35	541.64	553.14	52742	542.66	
Western High Grown	573.31	578.20	599.33	549.03	588.39	
High Grown	571.43	564.59	585.34	541.87	574.46	
Uva Medium	572.47	568.65	571.58	562.63	584.11	
Western Merdium	494.27	501.77	542.89	503.19	527.97	
Medium Grown	518.08	523.22	551.52	522.74	545.68	
Low Grown (Orthodox)	636.91	628.98	657.57	657.37	684.72	
Combined L.G. (Orthodox + CTC)	630.72	620.46	649.15	648.50	668.11	
Total	598.23	591.71	618.73	606.68	627.15	

DETAILS OF TEAS AWAITING SALES

	<u>Sale of 14</u>	th /15 th Sept, 2021	Sale of 21 st	/22 nd Sept, 2021
	Lots	Qty. (Kgs)	Lots	Qty. (Kgs)
Low Grown Leafy	2,185	917,133	2,089	850,985
Low Grown Semi Leafy	1,683	768,876	1,642	752,640
Low Grown Tippy	2,060	1,003,616	2,131	1,055,914
High & Medium	1,627	801,232	1,542	776,133
Off Grade/BOP1A	2,443	1,336,689	2,311	1,280,917
Dust	648	653,852	633	641,402
Premium Flowery	386	62,240	398	67,446
Ex-Estate	757	846,344	693	775,939
Total	<u>11,789</u>	<u>6,389,982</u>	<u>11,439</u>	<u>6,201,376</u>

Cont'd....07)

CATALOGUES

Sale No.37 of 21st/22nd September, 2021

The Main Sale & Ex-Estate Sale catalogues closed on 02nd September, 2021.. Sale No.38 of 28th/29th September, 2021

The Main Sale & Ex-Estate Sale catalogues are scheduled to be closed on 09th September, 2021 at 04.30 p.m. but sale may close before the scheduled date when the number of lots if reached Sale No.39 of 05th/06th October, 2021

The Main Sale & Ex-Estate Sale catalogues are scheduled to be closed on 16th September, 2021 at 04.30 p.m. but sale may close before the scheduled date when the number of lots if reached.

SALE NO.36

BROKER'S SELLING ORDER Auction of 14th/15th September, 2021

Leafy/Tippy/BOP1A/ Premium Flowery

- 1. John Keells PLC
- 2 Bartleet Producing Marketing (Pvt) Ltd
- 3. Ceylon Tea Brokers PLC
- 4 Forbes & Walker Tea Brokers (Pvt) Ltd
- 5. Eastern Brokers Ltd.
- 6. Mercantile Produce Brokers (Pvt) Ltd
- 7. Asia Siyaka Commoditites PLC
- 8. Lanka Commodity Brokers Ltd

High & Medium/Off Grades/Dust

- 1. Forbes & Walker Tea Brokers (Pvt) Ltd
- 2. Mercantile Produce Brokers (Pvt) Ltd
- 3 Asia Siyaka Commodities PLC
- 4. John Keells PLC
- 5 . Eastern Brokers Ltd
- 6. Ceylon Tea Brokers PLC
- 7. Lanka Commodity Brokers Ltd
- 8. Bartleet Produce Marketing (Pvt) Ltd

Ex-Estate

- 1. Mercantile Produce Brokers (Pvt) Ltd
- 2. Bartleet Produce Marketing (Pvt) Ltd
- 3. Eastern Brokers Ltd
- 4. Forbes & Walker Tea Brokers (Pvt) Ltd
- 5. John Keells PLC
- 6. Ceylon Tea Brokers PLC

7. Lanka Commodity Brokers Ltd

8. Asia Siyaka Commodities PLC

Private Sale Figures (30.08.2021 – 04.09.2021)

75,212.00 Kgs

Cumulative

- 4,101,222.59 Kgs

(Cont'd...8)

Crop & Weather

For the period 30th August to 05th September, 2021

<u>Western/Nuwara Eliya Regions</u> - The Western and Nuwara Eliya regions reported overcast weather conditions and rain throughout the week. Scattered showers and strong winds are expected in the Nuwara Eliya Region in the week ahead by the Department of Meteorology.

<u>Uva/Udapussellawa Regions</u> - The Uva Region reported overcast weather conditions with scattered showers, whilst the Udapussellawa Region reported dull weather conditions throughout the week. The Department of Meteorology expects scattered showers in both regions in the week ahead.

Low Growns - Overcast weather conditions with heavy evening showers were reported in the Low Grown Region throughout the week. Scattered showers are expected in the Ruhuna and Sabaragamuwa regions in the week ahead.

Crop Intake

Western, Uva, Udapussellawa and Low Grown regions reported a decline in the crop intake, whilst the Nuwara Eliya Region maintained.

OTHER MARKETS-

BANGLADESH AUCTION- SALE NO.17 HELD ON MONDAY 06TH SEPTEMBER, 2021

CTC LEAF : 441,735 packages of Current Season teas on offer met with little improved demand.

BROKENS : Well made good liquoring Brokens were a good market and tended dearer. Medium varieties were well competed for and were also dearer. Plain and BLF teas were again an easier market with a lot of withdrawals.

FANNINGS : Good liquoring Fannings once again met with good demand and were mostly firm. Medium varieties followed a similar trend and were occasionally a little dearer. Plain and BLF teas were again an easier market with a lot of withdrawals.

CTC DUST : 11,269 packages of Current Season and 25 packages of Old Season teas on offer met with quite a good demand. Well made good liquoring Dusts were a good market and were fully firm to slightly dearer. Medium varieties met with a good competition and sold at around last levels except for CDs which were easier by Tk.10/- to Tk.15/-. Plain and BLF teas were again an easier market with a lot of withdrawals. Blenders lent strong support with fair interest from the Loose tea buyers.

COMMENTS: Market witnessed some improvement in demand this week with buyers showing more interest and competing more freely. Both Blenders and Loose tea buyers were more active. Higher valued teas once again declined in prices in line with quality.

CDs once again were a weak feature of the sale.

Our catalogue (Sale 17): Avg: Tk 200.97, Sold 74.0% & (Sale 16) Avg: Tk 200.00, sold 78.3%.

Brokens	This Week	Last Week	Fannings	This week	Last Week	Dust	This Week	Last Week
Large	180-190N	180-190N	Best	204-209	203-208	PD	180-243	182-207
Medium	190-202	190-200	Good	193-200	193-199	RD	160-280	151-275
Small	192-202	192-201	Medium	189-192	188-192	D	172-285	157-279
Plain	175-180	175-180	Plain	175-180	175-180	CD	173-406	170-406
BLF	150-170	150-175	BLF	150-170	150-175	BLF	160-173	151-170

NATIONAL BROKERS LIMITED

MOMBASA TEA AUCTION MARKET REPORT

Sale No.36 of the 6th/7th September, 2021

There was good but irregular demand for the 128,659 packages (8.39m/kgs) on offer closely following quality and 28.94% remained unsold

Best **BP1s** on offer were better absorbed advancing by USC12 - USC26 closely following quality and Brighter varieties USC3 - USC4 dearer with quality while Medium categories held firm to USC23 above previous week's levels and some lines remained unsold. Lower Medium types saw an irregular interest ranging between firm to USC14 dearer to easier by USC4 - USC18 and some invoices remained without bids. Plainer descriptions varied between USC5 - USC13 dearer to easier by a similar rate and some teas remained unsold.

The Best **PF1s** in the market held firm to USC10 dearer with quality while Brighter types were steady to USC28 following quality. Medium categories were irregular with quality varying between firm to USC22 above previous week's levels to easier by USC2 - USC7 and some invoices remained unsold. Lower Medium varieties were irregular with improved lines gaining USC4 - USC10 but others eased by USC2 - USC13 where sold while Plainer sorts ranged between USC10 - USC14 above last prices to easier by USC2 - USC2 - USC2 and some teas were unsold.

The Best **PDUSTs** on offer appreciated by USC4 - USC17 with Brighter types USC4 - USC8 above last levels while Mediums were irregular varying between firm to USC4 dearer to easier by a similar level and a few lines remained without bids. Lower Medium varieties met an irregular enquiry ranging between steady to USC13 above previous week's rates to easier by USC2 - USC26 and a few invoices were unsold.Plainer descriptions varied between firm to USC12 dearer to easier by USC3 - USC15 with some teas unsold.

Best **DUST1s** available saw better absorption and advanced by USC6 - USC28 with Brighter categories steady to USC10 below last similar DUSTs firm. Other Fannings week's levels. Medium types met an irregular support ranging between firm to USC18 above last prices to easier by USC11 - USC24 and many invoices remained unsold due to price limits while Lower Medium types varied between steady to USC10 above last rates to easier by USC8 - USC14 with some invoices unsold Plainer categories were irregular varying between USC2 - USC10 dearer to easier by a similar level and some teas remained without bids.

In the secondary catalogues, Best BPs were dearer with others steady while PFs gained. Clean well sorted coloury Fannings held value but best appreciated with similar DUSTs firm. Other Fannings were steady with DUSTs firm. BMFs were well absorbed.

Kazakhstan, other CIS states and Sudan lent more and strong support while Egyptian Packers, Bazaar, Yemen and other Middle Eastern Countries were active. Pakistan Packers reduced interest while UK were active but selective with less activity from Russia. There were some purchases from Iran with Afghanistan quiet. Local Packers showed good interest in line with price. Somalia lent good support at the lower end of the market.

	BP1	PF1	PD
Best	280-650	290-346	292-336
Good Medium	245-300	270-312	266-310
Lower Medium	130-198	124-220	100-238
Plainer	108-170	090-206	090-179

Contd.....P.10

SOUTH INDIAN ROUND-UP FOR THE WEEK ENDING 04TH SEPTEMBER, 2021

KOCHI

ORTH LEAF

Demand : Good demand.

Market : Prices realized were fully firm to occasionally dearer for all varieties.

Buying Pattern : Middle East shippers operated with some support from CIS.

ORTH DUST

Demand : Fair demand.

Market : Market for the popular marks and better liquoring sorts sold around last levels whilst the others are tending irregularly lower with some withdrawals.

Buying Pattern: Popular marks witnessed good support from Blenders, internal & regional packeteers. Upcountry buyers operated on bolder grades.

CTC LEAF

COONOOR

Demand: Strong.

- **Market :** Market had opened on a barely steady note selling around last levels across all grades and categories. As the sale progressed market had gained momentum and went on to be sold fully firm to dearer on the Brokens by Rs. 3/- to Rs. 5/-, however the Fannings were rather irregularly easier and suffered some withdrawals. **The overall sale percentage is 91% at an average of Rs. 92.88**.
- **Buying Pattern**; Yet again strong enquiry was witnessed from the Major Blenders along with the other Regional Packeteers. The Internal was also lending good support in which Vikrama Impex was active on the Medium categories. Girnar Food and Beverages, Siewart and Dholakia were active on the Export front.

ORTH LEAF

- **Demand:** Fairly good,
- Market: Though the percentage of sale improved considerably from last week, the market tended irregular and mostly easier with Brokens and Whole leaf grades tending Rs. 3/- to Rs. 5/- sometimes upto Rs. 8/- lower. However the Fannings were barely steady and occasionally dearer. The overall sale percentage is 73% at an average of Rs.117.46.

Buying Pattern: Fairly good export enquiry was witnessed with Internal buyers also seen lending equal good support.

CTC DUST

Demand: Good.

Market: An irregular market selling around last levels. However there has been a less enquiry for the Better Mediums which have sold lower by Rs. 3/- to Rs. 5/- or suffered fair withdrawals on the Bolder dusts. Some of the blacker and cleaner types have moved in prices. **The overall sale percentage is 84% at an average of Rs. 97.52.**

Buying Pattern : Fairly good Internal enquiry was forthcoming with Tea Sip and Taste continued to support on the Best and Better liquoring types. Major Blenders were seen lending fair support. On the Export front there has been an overwhelming support from Girnar Food and Beverages.

ORTH DUST

Demand: Fair.

Market: Market had shown an improvement in prices by Rs. 3/- to Rs. 5/- and upto Rs. 10/- on the primary dust, more so on the popular cleaner types. The Tertiaries were rather irregular and sometimes occasionally dearer.

The overall sale percentage is 69% at an average of Rs. 104.

Buying Pattern: Both Internal and Export were operating at an equal quantity.

COIMBATORE

CTC LEAF

Demand: Fair general demand.

Market: Better medium BOPF's were steady. Others irregular with some withdrawals. Mediums were irregular and lower by Rs.2/- with few withdrawals. Plainer sorts were fully firm to occasionally dearer by Rs.2/- with some withdrawals.

Buying Pattern: Blenders, packeeters and internal buyers were active. Exporters selective.

ORTH DUST

Demand: Fair demand.

Market: Barely steady with heavy withdrawals.

Buying Pattern: Exporters were selective.

Source: Paramount Tea Marketing (SI) Private Limited

TEA ASSOCIATION OF MALAWI PRODUCTION STATISTICS FOR MADE TEA (IN KILOGRAMS)

	AVERAGES				YEAR, 2019			us Year)20		ent Year 021
Month	10 ye	ear by	5 Year by		Actu	Actual by				
	Month	Cumulative	Month	Cumulative	Month	Cumulative	Month	Cumulative	Month	Cumulative
January	6486234	6486234	6186830	6186830	7446625	7446625	6325776	6325776	7008428	7008428
February	6490809	13636513	6886514	13073344	7282858	14729483	7609720	13935496	7206809	14215237
March	7150279	20786792	7145678	20219022	6441811	21171294	6727868	20663364	7997397	22212634
April	6160576	26947368	6376206	26595228	7374647	28545941	6383233	27046597	6422709	28635343
Мау	4116984	31064352	3993177	30588405	4490354	33036295	2845190	29891787	3753705	32389048
June	1867575	32931927	1716743	32305148	1617585	34653880	1386937	31278724	2163156	34552204
July	1238451	34170378	1209441	33514589	1359254	36013134	1076998	32355722	1796747	36348951
August	1436547	35606925	1574873	33514589	1667125	37680259	1264253	33619975	2086928	38435879
September	2284906	37891831	2622154	36136743	2109550	39789809	2786664	36406639		
October	1961732	39853563	1907103	38043846	2301837	42091646	2126599	38533238		
November	1562167	41415730	1351818	39395664	1116555	43208201	1386304	39919542		
December	4641128	45397388	5562077	44957741	4983407	48191608	5253912	45173454		
TOTAL	45397388	45397388	46532614	46532614	48191608	48191608	45173454	45173454		

			PREVIO	US SEASON	CURRENT	SEASON	
	2019/	2020	2020	0 / 2021	2021 / 2022		
Month	Month	Cumulative	Month	Cumulative	Month	Cumulative	
July	1359254	1359254	1076998	1076998	1796747	1796747	
August	1667125	3026379	1264253	2341251	2086928	3883675	
September	2109550	5135929	2786664	5127915			
October	2301837	7437766	2126599	7254514			
November	1116555	8554321	1386304	8640818			
December	4983407	13537728	5253912	13894730			
January	6325776	19863504	7008428	20903158			
February	7609720	27473224	7206809	28109967			
March	6727868	34201092	7997397	36107364			
April	6383233	40584325	6422709	42530073			
Мау	2845190	43429515	3753705	46283778			
June	1386937	44816452	2163156	48446934			
TOTAL	44816452	44816452	48446934	48446934			

SOURCE: TEA ASSOCIATION OF MALAWI, BLANTYRE.