



LANKA COMMODITY BROKERS LTD **TEA MARKET REPORT**

P.O.Box.2077, Colombo, No: 70 & 72, Maligakanda Road, Colombo 10, Sri Lanka.
Tel:94 11 5222300 Fax: 94 11 5377090 E-mail: lcbl@lcbl-sl.com Website: www.lcbl-sl.com



SALE NO.36 OF 14TH/15TH SEPTEMBER, 2021

COMMENTS

This week's tea auction (Sale # 36) was conducted on September 14 & 15 (Tue/Wed), still amidst an extended nation-wide COVID-19 lockdown which will be in force till September 21, 2021. The offer quantity of 6.3 mkg was lower to the previous week's total by 0.3 mkg. The Low Grown Leafy, Semi Leafy, Tippy & Small Leaf/ Premium Flowery catalogues totaled 2.75 mkg, whilst Main Sale High & Medium had 0.8 mkg and, Ex Estate category had 0.84 mkg.

In the Ex Estate catalogue, a range of improved Westerns as well as some of the remaining Uva seasonal teas received improved demand with buyers closely following quality. Selected Western BOP's and BOPF's advanced Rs. 20/- to 40/-, and, Rs. 30/- to 40/-, respectively. Thin liquoring teas eased Rs. 10/- to 20/- per kg. Nuwara Eliya BOP's sold well at firm to dearer rates, but, their corresponding BOPF's were a little easier on last. Uda Pussellawa's were mostly irregular and easier with the exception of a range of teas with improved leaf which ruled firm to dearer. The small availability of seasonal Uva BOP's sold well at firm levels while their BOPF's counterparts were irregularly easier. CTC Teas – Cleaner teas from all elevations were fully firm to Rs. 20/- dearer, whilst poor leaf teas were about firm. Bulk buying for Russia was more widespread this week. Buyers of top-end quality teas for Japan and Germany were active on the best liquoring Western's, Nuwara Eliya's and Uva's. The UK was also active. There was maintained interest from Hong Kong and China.

There was fair demand for LG leafy and Tippy teas whilst Semi-Leafy grades enjoyed good interest. Selected OP1's maintained last levels, but poorer sorts were mostly easier. Best available OP's and OPA's held firm; others were mostly irregular and easier. BOP1's in the 'Best' category were fully firm, while bolder sorts were barely steady. Well-made Pekoes and Pekoe1 grades maintained last levels while mixed varieties were easier. The best FBOP's/FBOPF1's, and, improved below-best types were firm while secondary types were irregularly following quality. Buyers for the Middle East and Germany were active on well-made BOP1 types while the CIS and Russia bid on clean and well-sorted leafy parcels. Turkey again concentrated on the better Pekoe types while Iran focused on better leaf Tippy teas. Iraq supported bottom level teas.

This week's auction comprised of **11,789** lots with a total quantity of **6,389,982** kgs.

The catalogue wise breakdown was as follows:-

	<u>Lot</u>	<u>Qty. (Kgs)</u>
Low Grown Leafy	2,185	917,133
Low Grown Semi Leafy	1,683	768,876
Low Grown Tippy	2,060	1,003,616
High & Medium	1,627	801,232
Off Grade/BOP1A	2,443	1,336,689
Dust	648	653,852
Premium Flowery	386	62,240
Ex-Estate	757	846,344
Total	11,789	6,389,982

In Lighter Vein

A Chinese Doctor in America

A Chinese doctor can't find a job in a hospital in America, so he opens a clinic and puts a sign outside that reads:

"GET TREATMENT FOR \$20 - IF NOT CURED GET BACK \$100."

An American lawyer thinks this is a great opportunity to earn \$100 and goes to the clinic.

Lawyer: "I have lost my sense of taste."

Chinese: "Nurse, bring medicine from box No. 14 and put 3 drops in patient's mouth."

Lawyer: "Ugh. This is kerosene."

Chinese: "Congrats, your sense of taste is restored. Give me my \$20."

The annoyed lawyer goes back after a few days to try to recover his money.

Lawyer: "I have lost my memory. I can't remember anything."

Chinese: "Nurse, bring medicine from box no. 14 and put 3 drops in his mouth."

Lawyer (annoyed): "This is kerosene. You gave this to me last time for restoring my taste."

Chinese: "Congrats. You got your memory back. Give me \$20."

The fuming lawyer pays him, then comes back a week later determined to get back \$100.

Lawyer: "My eyesight has become very weak I cannot see at all."

Chinese: "Well, I don't have any medicine for that, so take this \$100."

Lawyer (staring at the note): "But this is \$20, not \$100!"

Chinese: "Congrats, your eyesight is restored. Give me \$20"

LOW GROWNS - LEAFY/SEMI LEAFY

- BOP1** : Select best invoices were maintained whilst balance was maintained. Teas at the lower end too declined.
- OP1** : Select best invoices declined by Rs,30-40/- per kg whilst balance too declined. Stalky invoices tended irregular.
- OP** : Select best invoices were lower by Rs,20/- per kg balance tended irregular. Teas at the lower end were maintained.
- OPA** : Teas at the select best category were maintained whilst balance declined by Rs.20/- per kg. Poor sorts were irregular.
- PEK/PEK1**: Well-made PEK1's were maintained whilst balance declined by Rs.20/- per kg and at times more. Select best PEK's were barely steady; balance declined by Rs.30/- per kg. Teas at the lower end were irregular and at times more.

<u>Quotations (Rs./Kg)</u>	Best		Below Best		Others	
	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>
BOP1	850-1100	850-1100	600-650	600-680	450-500	450-520
OP1	820-970	830-1000	620-660	620-670	360-400	360-400
OP	600-650	620-660	510-540	520-560	320-360	330-380
OPA	600-660	620-670	500-530	500-550	320-360	330-380
PEK/PEK1	730-860	740-860	600-630	600-640	400-450	420-470

TIPPY/SMALL LEAF

- BOP/BOPSP** : Select Best and Best BOP's maintained. Few cleaner below best too sold around last levels. Balance were easier.
- BOPF/BOPFSP** : Well-made BOPF were firm to selectively dearer. Balance declined.
- FBOP/FOBPI** : Well-made FBOP's together with improved below best were firm. Balance were easier following quality. Well-made FOBPI's sold around last levels. Balance declined.
- FBOPF/FOBPF1** : Very Tippy teas continued to attract good demand. Best, below best and cleaner teas at the bottom appreciated. Balance were firm. Selectbest FF1's were firm to selectively dearer. Best together with improved below best sold around last levels. Balance were lower following quality.
- FBOPFSP/EXSP** : Best Tippy teas on offer appreciated whilst below best were firm whilst the lower end teas appreciated,

<u>Quotations (Rs./Kg)</u>	Best		Below Best		Others	
	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>
BOP/BOPSP	850-1160	900-1180	700-750	700-750	380-400	380-400
BOPF /BOPFSP	700-1020	750-1080	600-700	600-700	350-380	350-380
FBOP/FOBPI	900-1300	900-1350	750-800	750-800	500-550	500-550
FBOPF/FOBPF1	1000-1400	900-1300	700-800	700-800	450-550	450-550
FBOPFSP/EXSP	2500-3050	2500-3350	900-1500	900-1500	600-650	600-650

(Cont'd...03)

MEDIUM GROWN LEAFY/SEMI LEAFY TEAS

FBOP : Select best types declined Rs.20-30/- per kg whilst the others were firm on last levels.

FBOPF/FBOPF1: Best on offer maintained last levels whilst the others were irregular and mostly lower.

PEK/PEK1 : Select best gained Rs.20-30/- per kg whilst the others were irregular and mostly lower.

<u>Quotations (Rs./Kg)</u>	Best		Below Best		Others	
	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>
FBOP	740-900	760-920	640-740	660-760	530-640	550-660
FBOPF/FBOPF1	730-840	750-860	620-730	650-750	440-620	460-650
PEK/PEK1	850-980	800-920	700-850	700-800	560-700	580-700

HIGH GROWNS

BOP: Best Western's gained Rs. 20-40 per kg and substantially more for select invoices following special inquiry. In the Below Best category a selection of improved teas gained Rs. 20-30 per kg and more, whilst the others were firm and dearer to a lesser extent. At the lower end, teas were firm and Rs. 20 per kg dearer on average. Nuwara Eliya's continued to sell well. Uda Pussellawa's were firm and Rs. 10-20 per kg lower. Uva seasonal teas - the limited selection on offer sold around last week's levels, whilst the other non-seasonal types were irregularly firm.

BOPF: Best Western's - Select invoices were Rs. 30-40 per kg dearer following special inquiry whilst the others particularly the thinner liquoring teas were Rs. 10-20 per kg lower. In the Below Best category improved coloury sorts gained Rs. 20-40 per kg whilst the other thinner liquoring teas were barely steady. Plainer clean leaf types were barely steady, whilst the poorer sorts gained Rs. 10-20 per kg. Nuwara Eliya's and Uda Pussellawa's were irregular. Uva's - the limited selection of seasonal teas continued to be neglected, whilst the other non-seasonal coloury clean leaf types Rs. 10-20 per kg dearer. Others were firm.

<u>Quotations (Rs./Kg)</u>	BOP		BOPF	
	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>
Best Westerns	660-790	640-750	690-790	680-790
Below Best Westerns	530-650	530-630	580-680	580-670
Plainer Westerns	440-520	430-520	510-570	480-560
Nuwara Eliyas	740-920	740-850	630	500-670
Brighter Uda Pussellawas	500-550	520-590	520-590	510-570
Other Uda Pussellawas	480-490	440-510	480-510	480-500
Best Uva's.	560-1080	560-1160	580-710	560-700
Other Uva's	480-550	500-550	520-550	520-550

MEDIUM GROWN TEAS

BOP : Neat leaf well-made teas were barely steady whilst the others were Rs.20-30/- per kg lower.

BOPF : Better teas - hardly any offerings, whilst the others were irregular and often difficult of sale.

<u>Quotations (Rs./Kg)</u>	BOP		BOPF	
	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>
Best Westerns	N/A-820	N/A-830	N/A-520	420-540

CTC

High Grown : **BP1s** - Hardly any offerings.

PF1s - Best available were firm to marginally dearer whilst other neat leaf coloury sorts at the lower end appreciated a further Rs.10-20/- per kg this week particularly towards the close of the sale.

Medium Grown : **BP1s** - Hardly any offerings.

PF1s - Clean leaf coloury sorts – select invoices were up to Rs.20/- per kg dearer whilst the others continued to sell at firm to marginally dearer rates.

Low Grown : **BP1s** – Rs.20/- per kg dearer.

PF1s – Commenced firm around last week's levels and appreciated substantially by the close.

<u>Quotations (Rs./Kg)</u>	PF1		BP1	
	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>
High	490-620	460-630	450-490	460-490
Medium	440-530	420-530	380-490	430-460
Low	470-710	410-750	410-660	430-650

(Cont'd...04)

OFF GRADES

Select best Liquoring FNGS/FNGS1 firm on last week whilst others firm on last levels. Clean Low Grown FNGS/FNGS1s lost Rs.20-30/- per kg. Best BP's irregular. Well-made BM's lost Rs.10/- per kg. Best and below best teas firm to lower by Rs.5/- per kg. Select best BOP1A's firm. Best types and lower end teas lost Rs.20/- per kg.

QUOTATIONS (Rs/kg)	HIGH		MEDIUM		LOW	
	This Week	Last Week	This Week	Last Week	This Week	Last Week
Good Fannings (Orthodox)	330-530	330-530	340-400	340-420	330-430	330-450
Good Fannings (CTC)	330-400	330-400	330-390	330-390	330-380	330-380
Other Fannings (Orthodox)	370-390	370-390	330-390	330-390	370-390	370-390
Other Fannings (CTC)	N/A	N/A	N/A	N/A	N/A	N/A
Good BM's	390-420	390-420	380-440	380-440	390-450	390-460
Other BM's	330-350	330-350	330-350	330-350	330-350	330-350
Best BOP1As	420-450	420-450	390-440	390-440	530-590	530-590
Other BOP1As	350-360	350-370	340-360	350-380	350-360	350-380

DUST

Select best liquoring High Grown D1's appreciated by Rs.20-30/- per kg. Low Grown Clean Dust/Dust1's also followed a similar trend whilst poorer varieties lost Rs.10-20/- per kg. PD's from High & Medium elevations declined by Rs.20-40/- per kg and at times more whilst Low Grown PD's held firm.

QUOTATIONS (Rs/kg)	HIGH		MEDIUM		LOW	
	This Week	Last Week	This Week	Last Week	This Week	Last Week
Good Primary Dust 1(Orthodox)	690-940	600-880	520-600	480-570	650-670	500-640
Good Primary PD (CTC)	650-720	500-630	510-590	480-530	550-690	520-700
Secondary Dust	300-330	300-330	370-400	340-400	320-380	320-380

World Crop Statistics (MKGS)

Country	Month	2020	2021	Difference +/-	To-date 2020	To-date 2021	Difference +/-
SRI LANKA	July	26.48	26.16	-0.32	156.94	187.78	30.84
BANGLADESH	June	8.96	13.54	4.58	21.81	25.74	3.9
KENYA	May	47.00	45.32	-1.68	254.20	230.60	-23.6
SOUTH INDIA	May	20.73	24.36	3.6	46.65	97.15	50.50
NORTH INDIA	May	76.02	77.4	1.35	133.58	177.86	44.28
MALAWI	Apr.	6.38	6.42	0.04	27.04	28.63	1.6

Country	Month	2019	2020	Difference +/-	To-date 2019	To-date 2020	Difference +/-
UGANDA	Dec.	6.11	5.90	-0.2	70.33	66.39	-3.94

"Africa Tea Brokers Bulletin of Statistics"

(Cont'd...05)

<u>WESTERN MEDIUM</u>			<u>UVA MEDIUM</u>			<u>LOW GROWN LEAFY GRADES</u>		
Harangalla	BOP	820/-	St.James	BOP	1080/-	New Vithanakande	BOP1	1800/-
Craighead	BOPSP	880/-	Halpewatte Uva	BOPSP	830/-	*Sithaka	BOP1	1450/-
Imboolpittia	BOPF/BOPFSP	660/-	St.James	BOPF/BOPFSP	590/-	Sithaka	OP1	1500/-
*Ancoombra	BOPF/BOPFSP	530/-	Spring Valley	BOPF/BOPFSP	590/-	Mulathiyana Hills	OP	880/-
Harangalla	BOP1	860/-	Telbedde	BOP1	940/-	Liyonta	OPA	1100/-
Dartry Valley	BOP1	860/-	Halpewatte Uva	FBOP/ FBOP1	920/-	Mulathiyana Hills	OPA	1000/-
Doombagastalawa	FBOP/ FBOP1	900/-	Shawlands	FBOPF/ FBOPF1	810/-	*Makandura	OPA	980/-
Harangalla	FBOP/ FBOP1	900/-	Halpewatte Uva	FBOPF/ FBOPF1	810/-	Liyonta	PEKOE	1500/-
*Hatale	FBOP/ FBOP1	890/-	Telbedde	OP/ OPA	690/-	Waturawila	PEKOE1	1400/-
Harangalla	FBOPF/ FBOPF1	860/-	Shawlands	OP1	1200/-	*Makandura	PEKOE1	1300/-
Craighead	OP/ OPA	680/-	St.James	PEK /PEK1	900/-	Matuwagala Super	PEKOE1	1300/-
Dartry Valley	OP1	780/-				Brombil	PEKOE1	1300/-
Uplands	PEK/ PEK1	980/-				Peak View Super	PEKOE1	1300/-
						*K D U Super	PEKOE1	1250/-
<u>WESTERN HIGH</u>			<u>UVA HIGH</u>			<u>LOW GROWN TIPPY GRADES</u>		
Somerset	BOP	790/-	Glenanore	BOP	750/-	Waturawila	BOP	1160/-
Bearwell	BOP	790/-	Kelliebedde	BOPSP	680/-	Brombil	BOP	1160/-
Gouravilla	BOPF/BOPFSP	790/-	Pitaratmalie	BOPF/BOPFSP	710/-	*Mahaliyadda	BOP	1120/-
Venture	BOP1	860/-	Uva Highlands	BOP1	810/-	*Peak Paradise	BOPSP	900/-
Torrington	FBOP/ FBOP1	790/-	Aislabay	FBOP/ FBOP1	840/-	Cecilayan	BOPSP	900/-
Inverness	FBOPF/ FBOPF1	750/-	*Battawatte	FBOP/ FBOP1	780/-	*KDU Super	BOPSP	890/-
Inverness	OP/ OPA	690/-	Glenanore	FBOPF/ FBOPF1	800/-	*Allen Valley	BOPSP	890/-
Venture	OP1	780/-	Glenanore	OP/ OPA	670/-	*Hidellana	BOPF	880/-
Bogahawatte	PEK/ PEK1	800/-	Battawatte	OP1	830/-	Liyonta	BOPFSP	1020/-
			Uva Highlands	PEK /PEK1	900/-	Mulathiyana Hills	FBOP	1250/-
			*Battawatte	PEK /PEK1	850/-	Pothotuwa	FBOP	1250/-
<u>NUWARA ELIYA</u>			<u>UDA PUSSELLAWA</u>			Thundola Ella	FBOP	1250/-
Mahagastotte	BOP	920/-	*Mooloya	BOP	520/-	Sihara	FBOP1	1300/-
Lovers Leap	BOP	920/-	Blairlomond	BOPSP	560/-	*Hidellana	FBOP1	1160/-
Kenmare	BOPF/BOPFSP	630/-	Luckyland	BOPF/BOPFSP	590/-	Fortune	FBOPF	1350/-
Mahagastotte	FBOP/ FBOP1	680/-	*Delmar	FBOP	800/-	New Vithanakanda	FBOPF1	1400/-
Mahagastotte	OP/ OPA	560/-	Delmar	FBOPF/ FBOPF1	730/-			
Mahagastotte	OP1	580/-	Delmar	OP/ OPA	600/-			
			Gordon	OP1	720/-			
			Delmar	PEK/ PEK1	750/-			
<u>CTC TEAS</u>			<u>OFF GRADES</u>			<u>PREMIUM FLOWERY</u>		
<u>HIGH GROWN</u>			*Chandrika Est	FNGS/ FNGS1	560/-	Garden Leaf	FBOPFSP	2800/-
Dunsinane CTC	PF1	620/-	Holyrood	FNGS/ FNGS1	560/-	Alhevan Super	FBOPFSP	2800/-
Ulugedara	BP1	490/-	Hingalgoda CTC	PF	560/-	Green House	FBOPFEXSP	3050/-
<u>MEDIUM GROWN</u>			Adams View	BP	650/-	Yalta	FBOPFEXSP	2850/-
Rothschild CTC	PF1	530/-	Waturawila	BM	660/-	*Peak Paradise	FBOPFEXSP	2800/-
*Strathdon CTC	BP1	490/-	Brombil	BOP1A	620/-	Waturawila	FBOPFEXSP1	2900/-
			*Goorookoya Sup	BOP1A	600/-	Deerwood Super	FBOPFEXSP1	2650
						*KDU Super	FBOPFEXSP1	2450/-
<u>LOW GROWN</u>						*Sithaka	FBOPFEXSP1	2450/-
Suduwelipothahena CTC	PF1	710/-				<u>DUST</u>		
Cecilayan CTC	BP1	660/-				Mattakelle	Dust1	940/-
						Dunsinane CTC	PD	720/-

COLOMBO AUCTION - GROSS SALE AVERAGES

SALE NO.35 OF 08TH SEPTEMBER, 2021

	2021			2020	
	Weekly	Month to Date	Year to Date	Weekly	Year to Date
Uva High Grown	520.92	523.97	554.55	529.82	542.26
Western High Grown	573.76	580.85	598.73	569.21	587.87
High Grown	555.22	560.95	584.59	555.89	573.94
Uva Medium	535.48	543.06	570.57	563.71	583.42
Western Merdium	485.65	488.18	541.45	516.28	527.62
Medium Grown	501.74	506.89	550.23	532.48	545.27
Low Grown (Orthodox)	615.38	615.38	656.42	669.39	684.21
Combined L.G. (Orthodox + CTC)	609.39	607.67	648.08	659.47	667.83
Total	579.85	580.36	617.71	618.00	626.86

DETAILS OF TEAS AWAITING SALES

	<u>Sale of 20th/21st & 22nd Sept, 2021</u>		<u>Sale of 28th/29th Sept, 2021</u>	
	Lots	Qty. (Kgs)	Lots	Qty. (Kgs)
Low Grown Leafy	2,089	850,985	2,094	858,080
Low Grown Semi Leafy	1,642	752,640	1,774	781,106
Low Grown Tippy	2,131	1,055,914	2,126	1,024,236
High & Medium	1,542	776,133	1,581	773,250
Off Grade/BOP1A	2,311	1,280,917	2,141	1,183,707
Dust	633	641,402	516	512,920
Premium Flowery	398	67,446	408	63,593
Ex-Estate	<u>693</u>	<u>775,939</u>	<u>660</u>	<u>744,011</u>
Total	<u>11,439</u>	<u>6,201,376</u>	<u>11,300</u>	<u>5,940,903</u>

*We wish to offer our **Congratulations***

to

TANGAKELLE ESTATE

Managed by

HATTON PLANTATIONS PLC

for obtaining certifications of

 **GMP**

 **HACCP**

 **ISO 22000:2018**

CATALOGUES

Sale No.38 of 28th/29th September, 2021

The Main Sale & Ex-Estate Sale catalogues closed on **09th September, 2021..**

Sale No.39 of 05th/06th October, 2021

The Main Sale & Ex-Estate Sale catalogues are scheduled to be closed on **16th September, 2021 at 04.30 p.m.** but sale may close before the scheduled date when the number of lots if reached

Sale No.40 of 12th/13th October, 2021

The Main Sale & Ex-Estate Sale catalogues are scheduled to be closed on **23rd September, 2021 at 04.30 p.m.** but sale may close before the scheduled date when the number of lots if reached.

SALE NO.37

BROKER'S SELLING ORDER
Auction of 20th/21st & 22nd September, 2021

Leafy/Tippy/BOP1A/ Premium Flowery

1. Bartleet Producing Marketing (Pvt) Ltd
2. Ceylon Tea Brokers PLC
3. Forbes & Walker Tea Brokers (Pvt) Ltd
4. Eastern Brokers Ltd.
5. Mercantile Produce Brokers (Pvt) Ltd
6. Asia Siyaka Commodities PLC
- 7. Lanka Commodity Brokers Ltd**
8. John Keells PLC

High & Medium/Off Grades/Dust

1. Mercantile Produce Brokers (Pvt) Ltd
2. Asia Siyaka Commodities PLC
3. John Keells PLC
4. Eastern Brokers Ltd
5. Ceylon Tea Brokers PLC
- 6. Lanka Commodity Brokers Ltd**
7. Bartleet Produce Marketing (Pvt) Ltd
8. Forbes & Walker Tea Brokers (Pvt) Ltd

Ex-Estate

1. Eastern Brokers Ltd
2. Forbes & Walker Tea Brokers (Pvt) Ltd
3. John Keells PLC
4. Ceylon Tea Brokers PLC
- 5. Lanka Commodity Brokers Ltd**
6. Asia Siyaka Commodities PLC
7. Bartleet Produce Marketing (Pvt) Ltd
8. Mercantile Produce Brokers (Pvt) Ltd

Private Sale Figures (06.09.2021 – 11.09.2021)	- 117,723.00 Kgs
Cumulative	- 4,218,945.59 Kg

(Cont'd...8)

Crop & Weather

For the period 06th to 12th September, 2021

Western/Nuwara Eliya Regions - Clear mornings with scattered showers were reported in the Western Region, whilst the Nuwara Eliya Region reported bright weather conditions throughout the week. The Department of Meteorology expects sporadic showers in both regions in the week ahead.

Uva/Udapussellawa Region - Sunny weather was reported in both regions throughout the week. According to the Department of Meteorology, scattered showers are expected in both regions in the week ahead.

Low Grown - The Low Grown Region reported bright mornings with scattered showers throughout the week. Sporadic heavy showers are expected in the Ruhuna and Sabaragamuwa regions in the week ahead.

Crop Intake - The Western, Nuwara Eliya, Uva and Low Grown regions reported a decline in the crop intake, whilst the Udupussellawa Region maintained.

OTHER MARKETS -

BANGLADESH AUCTION- SALE NO.18 HELD ON MONDAY 13TH SEPTEMBER, 2021

CTC LEAF : 45,626 packages of Current Season teas on offer met with a fairly good demand.

BROKENS : Well made good liquoring Brokens met with a fairly good market and were generally firm. Their Medium varieties were also a good market and tended dearer. Plain and BLF teas met with an improved market and withdrawals were less.

FANNINGS : Good liquoring Fannings were in good demand and were a slightly dearer market. Medium varieties were again a little dearer following competition. Plain and BLF teas met with an improved market with less withdrawals

CTC DUST : 10,392 packages of Current Season and 30 packages of Old Season teas on offer met with a good demand. Select few bright liquoring Dusts met with good competition and advanced by Tk.8/- to Tk.10/-. The remainder sold around last levels. Medium varieties were fully firm to slightly dearer closely following quality. Plain and BLFs were easier market particularly latter which witnessed more withdrawals. Blenders were the mainstay of the market whilst Loose tea buyers lent a little more support particularly for CD grade.

COMMENTS: Demand was a little more widespread this week with more spontaneous bids emanating from both the Blenders and the Loose tea buyers particularly for the bright liquoring sorts. As a result, more teas were sold this week compared to last.

Dusts sold well.

Our catalogue (Sale 18): Avg: Tk 201.85, Sold 80.4% & (Sale 17) Avg: Tk 200.91, sold 75.1%.

Brokens	This Week	Last Week	Fannings	This week	Last Week	Dust	This Week	Last Week
Large	180-195N	180-190N	Best	205-210	204-209	PD	175-240	180-243
Medium	192-202	190-202	Good	195-200	193-200	RD	163-270	160-280
Small	193-203	192-202	Medium	189-193	189-192	D	166-278	172-285
Plain	178-183	175-180	Plain	180-185	175-180	CD	180-402	173-406
BLF	155-175	150-170	BLF	155-175	150-170	BLF	163-166	160-173

SOUTH INDIAN ROUND-UP FOR THE WEEK ENDING 11TH SEPTEMBER, 2021**KOCHI****ORTH LEAF**

Demand : Good demand.

Market : Select best high grown were selling around last and were at times firm while medium Whole leaf and primary larger brokens were steady to dearer, Smaller brokens were irregularly lower with secondaries and fannings steady

Buying Pattern : Middle East shippers operated with some support from CIS.

ORTH DUST

Demand : Fair demand.

Market : Market for best liquoring varieties opened on an irregular and easier note but firmed up as the sale progressed Medium and plainers followed a downward trend and witnessed fair withdrawal.

Buying Pattern : Popular marks witnessed fair support from Blenders, internal & regional packeteers. Upcountry buyers operated on bolder grades.

CTC LEAF**COONOR**

Demand: Good.

Market : The Best and Better types have witnessed less demand and suffered fair to heavy withdrawals on the Brokens, barring BOPF's which have sold at firm to dearer levels. The Mediums and Plainers were rather trading steady to fully firm and dearer on the Larger Brokens and Fannings. **The overall sale percentage is 86% at an average of Rs. 91.57.**

Buying Pattern ; Strong enquiry from the Major Blenders on the Mediums and select buying from the Internal buyers. Export has been selective or rather subdued except Girnar Food and Beverages who was seen active.

ORTH LEAF

Demand: Fair.

Market: Market was tending generally lower on the Whole leaf grades and Brokens by Rs. 3/- to Rs. 5/-, however the popular and cleaner types have sold at steady to occasionally dearer. The High-grown BOPF's were also trading steady to firm and dearer mostly. **The overall sale percentage is 70% at an average of Rs.115.81.**

Buying Pattern: Fairly good Export operating in which Shah Brothers and Girnar were seen active. On the Internal front Kailash Associates was seen covering fair quantity.

CTC DUST

Demand: Strong.

Market: An irregular market with the Bolder Dusts selling at steady to firm and dearer at times. Others were irregular and mostly lower across all types. **The overall sale percentage is 87% at an average of Rs. 96.64.**

Buying Pattern : Fair Internal participation was witnessed alongwith Major Blenders and other Packeteers. On the Export front Girnar Food and Beverages continued to be stronger otherwise a selective participation from the others.

ORTH DUST

Demand: Fair.

Market: Market for the Popular and Primary dusts were steady to occasionally dearer. Others have dropped in prices by Rs. 5/- to Rs. 8/- with fair withdrawals. **The overall sale percentage is 63% at an average of Rs. 96.13.**

Buying Pattern: Fair participation from the Internal buyers with Tea & Sip seen covering most of the Primary grades and Santosh Tea Industries on the Tertiaries. On the Export from Madhu Jayanthi was seen active.

COIMBATORE**CTC LEAF**

Demand: Fair demand.

Market :: Better medium teas were barely steady to easier by Rs.3/- with heavy withdrawals. Medium teas were irregular and lower. Plainer teas were firm to dearer with few withdrawals.

Buying Pattern: Blenders, packeters were active. Internal and exporters were selective

ORTH DUST

Demand: Fair general demand.

Market: Barely steady with few withdrawals.

Buying Pattern: Exporters were active.

Source: Paramount Tea Marketing (SI) Private Limited

15th September, 2021

-/tp

Thomas Lipton: The Gorbals boy who became world-famous tea tycoon

From humble beginnings in 19th century Glasgow, entrepreneur Thomas Lipton would go on to create a product that remains famous around the world to this day.



Lipton's origins can be traced to the Gorbals in the mid-19th century. Picture: Creative Commons.

No matter where you are in the world, everyone knows the name Lipton. It's a name positively "steeped" in success.

Raking in millions every year as the largest tea producer on the planet, the **Lipton brand** is synonymous with the world's favourite aromatic brew - and its origins can all be traced back to just one **Glasgow man** born more than 170 years ago.

The son of Ulster immigrants, company founder Thomas Lipton (1848-1931) grew up in a four-room tenement at 10 Crown Street, in the Hutchesontown area of the Gorbals.

After leaving school, Lipton found work as a cabin boy aboard a steamer and was able to save up enough money for his passage to America, where he would spend the next five years.

In the US, the young Lipton worked as a farm laborer on tobacco and rice plantations across the Deep South, eventually making his way to New York, where he was employed at a successful grocery chain.



Thomas Lipton's is a name famous around the world.

It was there in the Big Apple that Lipton would learn the tricks of the trade that would one day make him a millionaire.

Returning to Glasgow in 1869, and armed with all the latest retail, advertising and marketing techniques, Lipton opened his first store at 101 Stobcross Street in Anderston.

Within a decade, Lipton's business was doing so well, he had relocated to the High Street, and would go on to expand into towns and cities up and down the country.

The Tea Industry

With his grocery empire going great guns, Lipton turned his attention to tea, which, by the 1880s, was becoming extremely popular among Britain's middle classes, but remained mostly unaffordable for the common working man or woman.

Lipton made his way to Ceylon (now Sri Lanka), and acquired five tea plantations to make him a major player in the international market.



Lipton acquired five plantations in Sri Lanka.

Owning his own tea gardens meant Lipton could cut out the middle man; he was able to pay growers generously high wages, while customers could receive a more affordable product. Watertight packaging also ensured Lipton's tea remained fresh wherever it was exported.

First to adopt the tea bag

The Glasgow trader was known for innovations. When American merchant Thomas Sullivan sent out tea samples wrapped in silk, his customers mistakenly presumed they should be placed in the pot. Inspired by this accidental discovery, Lipton became the first to start selling tea bags.

By the turn of the 20th century, with tea now popular among all classes on both sides of the Atlantic, Lipton was on course to become one of the wealthiest traders of all time.

In later years, Lipton would pursue his passion for sailing and would make several valiant - but ultimately unsuccessful - attempts to win the America's Cup.

At the outbreak of the First World War, he volunteered his prize yacht *Éireann* for use as a hospital ship, and supplied funds for medical equipment and staff.

In a 2018 BBC documentary about the Glasgow entrepreneur's life, titled *The Man Who Charmed The World*, *Dragons' Den* star [Duncan Bannatyne](#) paid tribute to Lipton, stating that he "transformed the way we do business". Bannatyne said: "He used his vast wealth to help the poor but also to fund his obsession with winning the most prestigious trophy of his day."

Legacy

Following Lipton's death in London in 1931, the company he founded has gone from strength to strength.

Lipton remains one of the world's top 10 most successful tea brands and is the clear market leader in virtually every country it's sold - including the US, which differs from most other countries in that Lipton's tea is most commonly consumed cold.

The [Mitchell Library](#) holds an extensive archive relating to Thomas Lipton, comprising of more than 100 large volumes of press cuttings, photographs and memorabilia all from the Gorbals-born tycoon's own personal collection.