



LANKA COMMODITY BROKERS LTD **TEA MARKET REPORT**

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SALE NO.37 OF 20TH/21ST & 22ND SEPTEMBER, 2021

COMMENTS

Sri Lanka's Tea Production for August, 2021 shows a surplus of 1.2 Mkgs over the same month last year, with the increases coming from the High and Medium elevations which had favorable weather conditions for growth. The production for Low Grown during last month has however shown a slight decrease over August, 2020. The ytd production of 211.6 Mkgs recorded so far up to August this year is higher by 32.9 Mkgs than the comparative period of 2020, but, this may be taken 'with a pinch of salt', considering the disastrous Tea Production of 278.4 Mkgs of 2020. Meanwhile, Tea Industry sources expect the full negative impact of the non-availability of fertilizer in the ensuing months, and with it, another dismal year end production in 2021 too, unless the numerous appeals made by the Industry Stakeholders are duly considered, and, necessary fertilizer is made available again.

This week's tea auction (Sale # 37) was conducted on September 21 & 22 (Tue/Wed), still amidst a further extended nation-wide COVID-19 lockdown which will be in force till October 01, 2021. The offer quantity of 6.2 mkgs was marginally lower to the previous week's total. The Low Grown Leafy, Semi Leafy, Tippy & Small Leaf/ Premium Flowery catalogues totaled 2.72 mkgs, whilst Main Sale High & Medium had 0.7 mkgs and, Ex Estate category had 0.77 mkgs. The auction itself was conducted on a new electronic platform, with a host of exciting added features, following months of planning and continuous improvements which would benefit all stakeholders.

In the Ex Estate catalogue, improved Western BOP's and BOPF's in the 'best' and 'below-best' categories saw better demand, and, consequently appreciated Rs. 20/- and more where supported by special enquiry. Plainer Westerns were firm to irregularly easier where leaf appearance was poor. Nuwara Eliya's were irregular following quality, while Uda Pussellawa's too were irregular and lower. Uva's were substantially lower following quality. CTC Teas – Cleaner teas from High and Medium elevations were fully firm to Rs. 20/- dearer, whilst poor leaf teas were about firm. Low Grown PF1's declined Rs. 20/- per kg. Bulk buying for Russia was fairly wide-spread. Buyers of top-end quality teas for Japan and Germany were selective. The UK was also active. There was maintained interest from Hong Kong and China.

There was fair demand for LG leafy and Tippy teas whilst Semi-Leafy grades continued to enjoy good interest. Selected OP1's were fully firm whilst some improved below-best teas firmed up on last. Poorer teas however, were mostly easier. Best available OP's and OPA's held firm while some improved below-best teas were selectively dearer. BOP1's in the 'Best' category were fully firm to dearer, while bolder sorts were barely steady. Well-made Pekoes and Pekoe1 grades maintained last levels while a range of cleaner bold types were dearer. Mixed varieties continued to slide like in the previous sale. The best FBOP's/FBOPF1's, and, improved below-best types were fully firm to dearer. Buyers for the Middle East and Germany were active on well-made BOP1 types while the CIS and Russia operated across a wider range of clean and well sorted leafy parcels. Turkey again concentrated on the better Pekoes. Iran focused on well-made Tippy descriptions. Iraq was active for bottom level teas.

This week's auction comprised of **11,439** lots with a total quantity of **6,201,376** kgs.

The catalogue wise breakdown was as follows:-

	<u>Lot</u>	<u>Qty. (Kgs)</u>
Low Grown Leafy	2,089	850,985
Low Grown Semi Leafy	1,642	752,640
Low Grown Tippy	2,131	1,055,914
High & Medium	1,542	776,133
Off Grade/BOP1A	2,311	1,280,917
Dust	633	641,402
Premium Flowery	398	67,446
Ex-Estate	693	775,939
Total	11,439	6,201,376

In Lighter Vein –

The CHINESE DOCTOR

While in China, an American single man acts promiscuous and does not use protection the entire time he is there. A week after arriving back home in the States, he wakes one morning to find his... swimsuit area... covered with bright green and purple spots. Horrified, he immediately goes to see a doctor. The doctor, never having seen anything like this before, orders some tests and tells the man to return in two days for the results. After two days, the doctor tells him, "I've got bad news for you, you have contracted Mongolian VD. It's very rare and almost unheard of here in the US. We know very little about it." The man perplexed asks, "Well, can't you give me a shot or something to fix me up, Doc?" The doctor answers, "I'm sorry, there's no known cure. We are going to have to amputate." "Wait... WHAT?!" The man screams in horror, "Absolutely not! I want a second opinion!" The doctor replies, "Well, it's your choice. Go ahead, if you want, but surgery is your only option." The man shops around, going to many doctors and experts, but they all tell him the same, they must remove the organ. At some point a friend tells him, "You contracted this in China right? Then why not go to a CHINESE doctor?" The man, having not thought of that, seeks out a Chinese doctor in the hopes he'll know more about the disease. The Chinese doctor examines the problematic area and proclaims, "Ahh... yes, Mongolian VD. Very rare disease." The guy says to the doctor, "Yeah, yeah, I already know that, but what can we do? My American doctor wants to cut off my organ!" The Chinese doctor shakes his head and laughs, "Stupid American doctors, always want operate, make more money that way. No need to amputate!" "Oh, thank God!" the man exclaims. "Yes yes," says the Chinese doctor. "Wait two weeks. Fall off by itself."

LOW GROWNS - LEAFY/SEMI LEAFY

- BOP1** : Select best teas were barely steady; balance was maintained last week levels. Teas at the lower end tended irregular.
- OP1** : Teas at the select best category declined by Rs.40-50/- per kg and at times more; balance was fully firm on last week levels. Stalky invoices tended irregular.
- OP** : Select best invoices declined by Rs.20/- per kg; balance was barely steady. Teas at the lower end were maintained.
- OPA** : Select best teas held firm; balance too maintained last week levels. Poor sorts declined Rs.20/- per kg..
- PEK/PEK1**: Well-made PEK1's were fully firm on last week levels; balance was irregularly lower by Rs.20/- per kg. Best bold PEK's were maintained; balance declined on average Rs.20/- per kg. Teas at the lower end too lower by Rs.10-20/- per kg.

<u>Quotations (Rs./Kg)</u>	Best		Below Best		Others	
	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>
BOP1	850-1100	850-1100	600-650	600-650	450-500	450-500
OP1	820-950	820-970	620-660	620-660	350-380	360-400
OP	600-650	600-650	500-530	510-540	320-350	320-360
OPA	600-650	600-660	500-530	500-530	320-350	320-360
PEK/PEK1	730-850	730-860	600-620	600-630	400-440	400-450

TIPPY/SMALL LEAF

- BOP/BOPSP** : Select best together with best were firm. Cleaner below best and cleaner teas at the bottom appreciated. Balance sold around last levels.
- BOPF/BOPFSP** : Well-made BOPF were firm. Balance appreciated.
- FBOP/FBOP1** : Select best FBOP's were firm whilst best together with cleaner below best and cleaner teas at the bottom appreciated. Balance were firm on last. FBOP1's in general dearer
- FBOPF/FBOPF1** : Very Tippy teas continued to attract good demand. Best and cleaner below best together with cleaner teas at the bottom appreciated. Balance were firm. Well-made FF1's firm to selectively dearer whilst improved below best gained substantially. Cleaner teas at the bottom too appreciated. Balance were firm on last.
- FBOPFSP/EXSP** : Best Tippy teas on offer held firm whilst below best were firm whilst the lower end teas appreciated,

<u>Quotations (Rs./Kg)</u>	Best		Below Best		Others	
	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>
BOP/BOPSP	880-1200	850-1160	650-760	700-750	360-380	380-400
BOPF /BOPFSP	750-940	700-1020	600-700	600-700	360-380	350-380
FBOP/FBOP1	900-1300	900-1300	750-850	750-800	500-550	500-550
FBOPF/FBOPF1	1000-1350	1000-1400	700-800	700-800	450-550	450-550
FBOPFSP/EXSP	2500-3200	2500-3050	1000-1500	900-1500	600-650	600-650

(Cont'd...03)

MEDIUM GROWN LEAFY/SEMI LEAFY TEAS

FBOP : Select best types gained Rs.10-20/- per kg whilst the others were firm on last levels.

FBOPF/FBOPF1: Best on offer gained Rs.30-40/- per kg whilst the others were fully firm to dearer.

PEK/PEK1 : Best on offer declined Rs.50-60/- per kg whilst the others were irregular and mostly lower.

<u>Quotations (Rs./Kg)</u>	Best		Below Best		Others	
	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>
FBOP	760-920	740-900	650-760	640-740	550-650	530-640
FBOPF/FBOPF1	770-900	730-840	650-770	620-730	460-650	440-620
PEK/PEK1	800-920	850-980	650-800	700-850	530-650	560-700

HIGH GROWNS

BOP: Best Western's - Select invoices gained Rs. 30-50 per kg, whilst the others were irregular. In the Below Best category, an improved selection of teas gained Rs. 20-30 per kg and more following special inquiry whilst the others were firm and dearer to a lesser extent. Plainer sorts continued to sell around last week's levels. Nuwara Eliya's were irregular and mostly easier. Uda Pussellawa's were mostly firm and often irregular following quality. Uva seasonal teas were irregular following quality for the limited availability. Non-seasonal types - few select invoices were Rs. 20-30 per kg dearer following special inquiry, whilst the others were lower by a similar margin.

BOPF: Best Western's - Select invoices gained Rs. 20 per kg and substantially more for select invoices following special inquiry whilst the others were often firm and Rs. 10-20 per kg dearer. In the Below Best category, a selection of improved teas appreciated Rs. 20 per kg and substantially more for select invoices, whilst the others were irregular. Lighter thinner liquoring types were firm and Rs. 10-20 per kg lower, Plainer sorts which commenced firm appreciated Rs. 20 per kg by the close. Nuwara Eliya's were irregular and barely maintained. Uda Pussellawa's were irregular following quality. Uva's - the limited availability of seasonal teas continued to be neglected, whilst the non-seasonal coloury types - select invoices were Rs. 20-30 per kg dearer, whilst the others were lower by a similar margin following quality.

<u>Quotations (Rs./Kg)</u>	BOP		BOPF	
	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>
Best Westerns	680-810	660-790	680-800	690-790
Below Best Westerns	580-670	530-650	600-670	580-680
Plainer Westerns	540-570	440-520	500-590	510-570
Nuwara Eliyas	720-840	740-920	540-600	630
Brighter Uda Pussellawas	540-590	500-500	550-660	520-590
Other Uda Pussellawas	460-510	480-490	500-540	480-510
Best Uva's.	540-870	560-1080	550-640	580-710
Other Uva's	480-520	480-550	500-540	520-550

MEDIUM GROWN TEAS

BOP : Neat leaf well-made teas were Rs.20-30/- per kg dearer whilst the others were lower by a similar margin.

BOPF : Better teas - hardly any offerings, whilst the others were firm and Rs.10-20/- per kg dearer.

<u>Quotations (Rs./Kg)</u>	BOP		BOPF	
	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>
Best Westerns	420-830	N/A-820	N/A-520	440-540

CTC

High Grown : **BP1s** - Hardly any offerings.

PF1s - Best available were Rs.20-30/- per kg dearer. Other coloury sorts gained Rs.10-20/- per kg whilst the poorest were mostly firm.

Medium Grown : **BP1s** - Hardly any offerings.

PF1s - Clean leafy coloury/Brighter sorts were Rs.10-20/- per kg dearer whilst the others maintained to sell at firm to marginally dearer rates.

Low Grown : **BP1s** - Rs.20/- per kg dearer.

PF1s - Declined Rs.20/- per kg on last week's closing levels.

<u>Quotations (Rs./Kg)</u>	PF1		BP1	
	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>
High	470-650	490-620	440-450	450-490
Medium	400-530	440-530	430-440	380-490
Low	430-790	470-710	410-680	410-460

(Cont'd...04)

OFF GRADES

Select best Liquoring FNGS/FNGS1 firm on last week whilst others firm on last levels. Clean Low Grown FNGS/FNGS1s firm on last levels. Best BP's irregular. Well-made BM's appreciated Rs.20/- per kg. Best and below best teas a little irregular. Select best BOP1A's firm. Best types and lower end teas lost Rs.20/- per kg.

QUOTATIONS (Rs/kg)	HIGH		MEDIUM		LOW	
	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>
Good Fannings (Orthodox)	330-530	330-530	340-400	340-400	330-430	330-430
Good Fannings (CTC)	330-380	330-400	330-380	330-390	330-360	330-380
Other Fannings (Orthodox)	370-390	370-390	330-390	330-390	370-390	370-390
Other Fannings (CTC)	N/A	N/A	N/A	N/A	N/A	N/A
Good BM's	390-440	390-420	380-450	380-440	390-470	390-450
Other BM's	330-350	330-350	330-350	330-350	330-350	330-350
Best BOP1As	420-450	420-450	390-440	390-440	530-590	530-590
Other BOP1As	330-360	350-360	330-360	350-360	330-360	350-360

DUST

Select best liquoring High Grown D1's maintained last levels whilst below best types lost Rs.20-30/- per kg and at times more. Low Grown Clean Dust/Dust1's too declined whilst poorer varieties lost Rs.10-20/- per kg. PD's from High & Medium elevations too declined by Rs.20-40/- per kg and at times more whilst Low Grown PD's held firm.

QUOTATIONS (Rs/kg)	HIGH		MEDIUM		LOW	
	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>
Good Primary Dust 1(Orthodox)	650-920	690-940	500-560	520-600	590-630	650-670
Good Primary PD (CTC)	590-630	650-720	470-550	510-590	550-660	550-690
Secondary Dust	300-310	300-330	350-380	370-400	320-370	320-380

World Crop Statistics (MKGS)

Country	Month	2020	2021	Difference +/-	To-date 2020	To-date 2021	Difference +/-
SRI LANKA	July	26.48	26.16	-0.32	156.94	187.78	30.84
BANGLADESH	June	8.96	13.54	4.58	21.81	25.74	3.9
KENYA	May	47.00	45.32	-1.68	254.20	230.60	-23.6
SOUTH INDIA	May	20.73	24.36	3.6	46.65	97.15	50.50
NORTH INDIA	May	76.02	77.4	1.35	133.58	177.86	44.28
MALAWI	Apr.	6.38	6.42	0.04	27.04	28.63	1.6

Country	Month	2019	2020	Difference +/-	To-date 2019	To-date 2020	Difference +/-
UGANDA	Dec.	6.11	5.90	-0.2	70.33	66.39	-3.94

"Africa Tea Brokers Bulletin of Statistics"

(Cont'd...05)

<u>WESTERN MEDIUM</u>			<u>UVA MEDIUM</u>			<u>LOW GROWN LEAFY GRADES</u>		
Dartry Valley	BOP	880/-	St.James	BOP	870/-	New Vithanakande	BOP1	1700/-
*Hatale	BOPSP	710/-	Halpewatte Uva	BOPSP	770/-	Green House	OP1	1350/-
Doombagastalawa	BOPF/BOPFSP	790/-	Aruna Passara	BOPSP	770/-	Liyonta	OP	850/-
Harangalla	BOP1	840/-	Halpewatte Uva	BOPF/BOPFSP	720/-	Liyonta	OPA	1100/-
Doombagastalawa	FBOP/FBOP1	920/-	Telbedde	BOP1	960/-	Liyonta	PEKOE +++	1800/-
Doombagastalawa	FBOPF/FBOPF1	900/-	Demodara S	BOP1	960/-	Ruwanthanne	PEKOE1	1350/-
Craighead	OP/ OPA	690/-	Dickwella	FBOP/FBOP1	890/-	Rajjuruwatte Super	PEKOE1	1350/-
Harangalla	OP1	890/-	Demodara S	FBOPF/FBOPF1	850/-	Matuwagala Super	PEKOE1	1350/-
Dartry Valley	PEK/PEK1	920/-	Glen Alpin	OP/OPA	680/-	Suduwelipothahena	PEKOE1	1350/-
Craighead	PEK/PEK1	920/-	Glen Alpin	OP1	920/-	New JSP	PEKOE1	1350/-
*Kurugama	PEK/PEK1	900/-	Dickwella	PEK /PEK1	880/-	Tea Lanka	PEKOE1	1350/-
*Harangalla	PEK/PEK1	900/-						
<u>WESTERN HIGH</u>			<u>UVA HIGH</u>			<u>LOW GROWN TIPPY GRADES</u>		
Somerset	BOP	810/-	Uva Highlands	BOP	760/-	*Mahaliyadda	BOP	1200/-
Bearwell	BOPF/BOPFSP	800/-	*Battawatte	BOPSP	570/-	*Kanneliya	BOP	1200/-
Bambrakelly	BOP1	870/-	Pitaratmalie	BOPF/BOPFSP	640/-	Golden Garden	BOP	1200/-
Bogahawatte	FBOP/ FBOP1	820/-	Glenanore	BOP1	900/-	Brombil	BOP	1200/-
Bambrakelly	FBOPF/FBOPF1	770/-	Mount Uva	FBOP/ FBOP1	800/-	*Peak Paradise	BOPSP	980/-
Bambrakelly	OP/OPA	660/-	Aislaby	FBOP/ FBOP1	790/-	*Geekiyanhena	BOPSP	960/-
Bogahawatte	PEK/PEK1	860/-	*Battawatte	FBOP/ FBOP1	770/-	*KDU Super	BOPSP	920/-
			Glenanore	FBOPF/FBOPF1	810/-	*Allen Valley	BOPSP	890/-
<u>NUWARA ELIYA</u>			Mount Uva	FBOPF/FBOPF1	790/-	Golden Garden	BOPFSP	880/-
Mahagastotte	BOP	840/-	*Battawatte	FBOPF/FBOPF1	760/-	*Peak Paradise	BOPFSP	870/-
Lovers Leap	BOPF/BOPFSP	600/-	Mount Uva	OP/OPA	630/-	*Allen Valley	BOPFSP	860/-
Mahagastotte	BOP1	780/-	Glenanore	OP1	960/-	*Hidellana	BOPF	940/-
Court Lodge	FBOP/FBOP1	630/-	*Battawatte	PEK /PEK1	880/-	Millawitiya Super	BOPF	940/-
Kenmare	FBOPF/FBOPF1	730/-	*Battawatte	PEK /PEK1	870/-	Sithaka	FBOP	1300/-
						Gunawardena	FBOP	1300/-
<u>CTC TEAS</u>			<u>UDA PUSSELLAWA</u>			Peak Forest	FBOP1	1250/-
<u>HIGH GROWN</u>			Kirklees	BOP	540/-	Himara	FBOPF	1350/-
Dunsinane CTC	PF1	650/-	Liddesdale	BOPF/BOPFSP	660/-	Ceyenta	FBOPF	1350/-
Mount Vernon CTC	BP1	450/-	Gordon	FBOP	740/-	Bulathsinghala Tea	FBOPF	1350/-
			*Delmar	FBOPF/FBOPF1	780/-	Lions	FBOPF1	1350/-
<u>MEDIUM GROWN</u>			Delmar	OP/OPA	620/-			
New Peacock	PF1	530/-	Gordon	OP1	680/-	<u>PREMIUM FLOWERY</u>		
Strathdon CTC	BP1	440/-	*Delmar	OP1	610/-	Belhewan	FBOPFSP	2650/-
			*Delmar	PEK/PEK1	720/-	New Deniyaya	FBOPFEXSP	3200/-
<u>LOW GROWN</u>						Berubeula	FBOPFEXSP1	2550/-
Hingalgoda CTC	PF1	790/-	<u>OFF GRADES</u>			Kamarangapitiya	FBOPFEXSP1	2550/-
Suduwelipothahena CTC	BP1	680/-	Wattegoda	FNGS/FNGS1	660/-	*KDU Super	FBOPFEXSP1	2500/-
			Hingalgoda CTC	PF	520/-			
			*Ranwin	BP	680/-	<u>DUST</u>		
			Weliwathura	BM	680/-	Wattegoda	DUST1	790/-
			*Goorookoya Sup	BOP1A	640/-	Gouravilla	DUST1	790/-
			*Garden Leaf	BOP1A	630/-	Cecilayan CTC	PD	670/-

COLOMBO AUCTION - GROSS SALE AVERAGES

SALE NO.36 OF 15TH SEPTEMBER, 2021

	2021			2020	
	Weekly	Month to Date	Year to Date	Weekly	Year to Date
Uva High Grown	505.72	519.01	550.93	530.03	541.94
Western High Grown	595.08	588.76	598.64	580.12	587.70
High Grown	564.53	564.35	584.09	562.89	573.68
Uva Medium	513.90	529.99	569.06	566.71	582.97
Western Merdium	479.40	485.58	539.99	521.56	527.45
Medium Grown	490.77	500.49	548.77	535.42	544.99
Low Grown (Orthodox)	629.16	622.13	655.75	675.31	683.94
Combined L.G. (Orthodox + CTC)	622.71	613.95	647.44	665.06	667.75
Total	587.93	583.94	616.97	625.10	626.81

DETAILS OF TEAS AWAITING SALES

	<u>Sale of 28th/29th Sept, 2021</u>		<u>Sale of 05th/06th Oct, 2021</u>	
	Lots	Qty. (Kgs)	Lots	Qty. (Kgs)
Low Grown Leafy	2,094	858,080	2,171	904,193
Low Grown Semi Leafy	1,774	781,106	1,609	720,538
Low Grown Tippy	2,126	1,024,236	2,115	1,044,443
High & Medium	1,581	773,250	1,526	765,574
Off Grade/BOP1A	2,141	1,183,707	2,382	1,289,630
Dust	516	512,920	540	506,848
Premium Flowery	408	63,593	376	58,865
Ex-Estate	<u>660</u>	<u>744,011</u>	<u>631</u>	<u>707,894</u>
Total	<u>11,300</u>	<u>5,940,903</u>	<u>11,350</u>	<u>5,997,985</u>

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CATALOGUES

Sale No.39 of 05th/06th October, 2021

The Main Sale & Ex-Estate Sale catalogues closed on **16th September, 2021..**

Sale No.40 of 12th/13th October, 2021

The Main Sale & Ex-Estate Sale catalogues are scheduled to be closed on **23rd September, 2021 at 04.30 p.m.** but sale may close before the scheduled date when the number of lots if reached

Sale No.41 of 18th October, 2021 (One Day Auction)

The Main Sale & Ex-Estate Sale catalogues are scheduled to be closed on **30th September, 2021 at 04.30 p.m.** but sale may close before the scheduled date when the number of lots if reached.

SALE NO.38

BROKER'S SELLING ORDER
Auction of 28th/29th September, 2021

Leafy/Tippy/BOPIA/ Premium Flowery

1. Ceylon Tea Brokers PLC
2. Forbes & Walker Tea Brokers (Pvt) Ltd
3. Eastern Brokers Ltd.
4. Mercantile Produce Brokers (Pvt) Ltd
5. Asia Siyaka Commodities PLC
- 6. Lanka Commodity Brokers Ltd**
7. John Keells PLC
8. Bartleet Produce Marketing (Pvt) Ltd

High & Medium/Off Grades/Dust

1. Asia Siyaka Commodities PLC
2. John Keells PLC
3. Eastern Brokers Ltd
4. Ceylon Tea Brokers PLC
- 5. Lanka Commodity Brokers Ltd**
6. Bartleet Produce Marketing (Pvt) Ltd
7. Forbes & Walker Tea Brokers (Pvt) Ltd
8. Mercantile Produce Brokers (Pvt) Ltd

Ex-Estate

1. John Keells PLC
- 2. Lanka Commodity Brokers Ltd**
3. Mercantile Produce Brokers (Pvt) Ltd
4. Eastern Brokers Ltd
5. Ceylon Tea Brokers PLC
6. Forbes & Walker Tea Brokers (Pvt) Ltd
7. Bartleet Produce Marketing (Pvt) Ltd.
8. Asia Siyaka Commodities PLC

Private Sale Figures (13.09.2021 – 18.09.2021)	- 97,969.00 Kgs
Cumulative	- 4,316,914.59 Kg

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Crop & Weather

For the period 13th to 19th September, 2021

Western/Nuwara Eliya Regions - The Western Medium Grown Region reported overcast mornings and evening showers, whilst the Western High Grown Region reported sunny mornings and evening showers. The Nuwara Eliya Region reported clear mornings with scattered showers and overcast evenings. According to the Department of Meteorology, rain is expected in both regions in the week ahead.

Uva/Udapussellawa Region - Bright mornings and scattered evening showers were reported in the Uva Region, whilst overcast weather with scattered showers were reported in the Udapussellawa Region. The Department of Meteorology expects heavy showers in the Uva Region in the week ahead.

Low Growns - The Ruhuna Region reported overcast weather with rain, whilst the Sabaragamuwa Region reported bright weather. Scattered showers are expected in the Ruhuna Region in the week ahead by the Department of Meteorology.

Crop Intake - The Western and Udapussellawa regions reported a decline in the crop intake, whilst the Nuwara Eliya, Uva and Low Grown regions maintained.

INTERNATIONAL TEA NEWS

Pallavi Chakravorty

Published: 19 Sep 2021, Updated: 19 Sep 2021 8:53 pm

Brewhouse – For the Love of Healthy Teas

“India has the world’s largest tea drinking population but one of the lowest penetrations of bottled teas in the world. While China, Japan and most of Europe now spend more on cold teas, for 99.5% of Indians, tea still means hot. We wish to change that,” says Siddharth Jain, Founder & CEO, Brewhouse, a certified organic maker of iced teas and coolers.

Jain, an ardent lover of tea, was part of the banking world in Singapore, till about 2012. But a startup dream and bringing real-brewed iced tea to the market made him establish Brewhouse. After some initial home experiments, he launched Brewhouse in 2017 after being funded by Food Empire, a global FMCG Group listed on the Singapore Stock Exchange, and converted to fully organic in October 2019.

The company sources its ingredients from small organic tea farms in the Nilgiris. “Each batch of tea that we purchase is lab tasted for its genuine organic nature, absence of pesticides, etc. Tea is perhaps the only food item that is consumed without washing; what we drink is usually the first wash of the product. Therefore, it becomes even more important that the tea has no chemical residues on the surface,” says Jain.

Having sold more than 50 lakh bottles of teas and coolers so far, Brewhouse is certainly getting its brew right. It started as an offline retail brand with institutional space and then expanded to retail stores across the country. But once the pandemic hit, the company switched to online modes of selling through its website and other ecommerce platforms – now contributing to about one-third of its sales

(Cont’d...9)

- OTHER MARKETS -

BANGLADESH AUCTION- SALE NO.19 HELD ON MONDAY 20TH SEPTEMBER, 2021

CTC LEAF : 49,466 packages of Current Season teas on offer met with a good demand.

BROKENS : Well made good liquoring Brokens were a fairly strong market and were dearer by Tk.1/- to Tk.2/-. Their Medium sorts were also a good market and were slightly dearer. Plain and BLF teas met with a fair demand at around last levels.

FANNINGS : Good liquoring Fannings met with a good demand and were generally firm. Medium varieties followed a similar trend and were slightly dearer following competition. Plain and BLF teas were an irregular market following quality.

CTC DUST : 12,107 packages of Current Season teas on offer met with good demand. Select best liquoring Dusts met with good competition and advanced by Tk. Tk.8/- to Tk.10/-. Other good liquoring Dusts were also fully firm to slightly dearer. Their Mediums were barely steady. Plain and BLFs were again an easier market with few withdrawals. Blenders lent strong support with fair interest from the Loose tea buyers.

COMMENTS: Good liquoring teas were once again a strong feature of the market and were mostly firm to dearer. Blenders continued to lent useful support with a little more interest from the Loose tea buyers.

Dusts sold well.

Our catalogue (Sale 19): Avg: Tk 203.12, Sold 80.3% & (Sale 18) Avg: Tk 202.36, sold 81.1%.

Brokens	This Week	Last Week	Fannings	This week	Last Week	Dust	This Week	Last Week
Large	180-195N	180-195N	Best	207-212	205-210	PD	179-225	175-240
Medium	192-203	190-202	Good	195-202	195-200	RD	164-264	163-270
Small	193-205	193-203	Medium	189-194	189-193	D	175-268	166-278
Plain	180-185	178-183	Plain	182-187	180-185	CD	175-395	180-402
BLF	155-175	155-175	BLF	155-175	155-175	BLF	164-175	163-166

NATIONAL BROKERS LTD

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MOMBASA TEA AUCTION MARKET REPORT

Sale No.38 of 20th & 21st September, 2021

There was good demand for the 123,777 packages (8.10m/kgs) on offer at irregular levels following quality and 20.22% remained unsold.

Best **BP1s** on offer eased by up to USC20 but a few lines were steady to USC4 dearer following quality while Brighter varieties met strong enquiry at firm levels and a few improved invoices advanced substantially by up to USC70. Medium types held firm to USC10 above last week's rates but some invoices were neglected with Lower Medium categories irregular and improved lines gained USC4 - USC43 while others were discounted by USC5 - USC22 where sold. Plainer sorts lost USC3 - USC18 and some teas remained without bids but a few lines were up to USC4 dearer with quality.

The Best **PF1s** in the market held firm to USC18 dearer but a few lines shed up to USC10 following quality while Brighter types appreciated by up to USC16 with Medium varieties steady to USC11 dearer. Lower Medium categories were irregular varying between USC3 - USC28 above previous levels to easier by USC2 - USC35 and some lines remained without bids while Plainer types ranged between firm to USC9 dearer to easier by USC2 - USC21 and some teas were neglected.

The Best **PDUSTs** on offer held firm to USC24 above last week's levels with Brighter categories a strong feature and advanced by USC2 - USC74 while Mediums were well-competed for gaining USC2 - USC32 closely following quality. Lower Medium varieties met an irregular interest with improved lines appreciating by USC3 - USC8 following quality but others eased by USC2 - USC15 and some invoices remained unsold. Plainer descriptions ranged between steady to USC8 dearer to easier by USC5 - USC30 with some lines remaining without bids.

Best **DUST1s** in the market saw useful enquiry at USC8 - USC14 dearer with quality and Brighter categories appreciated by USC12 DUSTs were easier. BMFs were - USC22 closely following quality. Medium types met an irregular interest varying between firm to USC14 above previous week's rates to easier by up to USC61 while Lower Medium categories were discounted by USC2 - USC15 and some invoices were unsold although a few improved lines held value. Plainer sorts were about steady to USC17 below last prices and some teas were neglected.

In the Secondary Catalogues, Best BPs gained while others were steady with PFs firm. Clean well sorted coloury Fannings were firm with similar DUSTs discounted. Other Fannings held value while DUSTs were easier. BMFs were well absorbed.

Pakistan Packers lent more and strong support with increased activity from Yemen, other Middle Eastern countries and UK while Egyptian Packers and Sudan showed useful interest. Russia and Bazaar were active but the latter were selective; Kazakhstan and other CIS states were selective. Afghanistan and Iran were subdued. There was less interest from Local Packers on account of price. Somalia were active at the lower end of the market.

	BP1	PF1	PD
Best	264-630	296-364	322-348
Good Medium	249-290	274-329	310-340
Lower Medium	119-223	124-226	092-256
Plainer	105-156	105-197	088-172

SOUTH INDIAN ROUND-UP FOR THE WEEK ENDING 18TH SEPTEMBER, 2021

KOCHI

ORTH LEAF

Demand : Good demand.

Market : Prices realized were barely steady to easier for all varieties.

Buying Pattern : Middle East shippers operated with some support from CIS.

ORTH DUST

Demand : Good demand.

Market : Prices for the better liquoring and popular varieties were maintained to last levels. Medium and plainers barely steady and witnessed fair withdrawal.

Buying Pattern : A Major blenders was active with useful support from other blenders. Best mediums witnessed fair support from internal & regional packeteers. Upcountry buyers operated on bolder grades.

CTC LEAF

COONOOR

Demand: Fairly Good.

Market : Market opened with good demand for the Medium Bolder Broken which have sold at steady to firm and dearer at times. Other categories were irregular and mostly easier. As the sale progressed it witnessed less demand with the Best and Better types rather suffering fair withdrawals. **The overall sale percentage is 76% at an average of Rs. 91.06.**

Buying Pattern ; Fairly good enquiry was forthcoming from the Major Blenders with fair support from the Internal buyers. On the Export front Girnar Food and beverages was active, others were selective.

ORTH LEAF

Demand : Fair

Market: Market has generally moved up in prices across all categories by Rs. 5/- to Rs. 10/-. However there has been a considerable percentage of out list was witnessed. **The overall sale percentage is 68% at an average of Rs.122.31.**

Buying Pattern: Fairly good Export enquiry was forthcoming with the Internal buyers supporting as well

CTC DUST

Demand: Fair.

Market: Market had opened with fairly good demand. As the sale progressed it comparatively less demand overall and also witnessed fair withdrawals. However, the prices were ruling irregular and mostly steady to occasionally dearer on the brighter liquoring types. Latter parts of the sale prices dropped considerably and also witnessed fair withdrawals. **The overall sale percentage is 77% at an average of Rs. 97.35.**

Buying Pattern : Sale had continued to witness a dominant buying from Girnar Food and Beverages with fair support from Internal and Major Blenders. Tea Sip and Taste continued to support on the Best and Better types.

ORTH DUST

Demand: Fair.

Market: Though the market had witnessed only fair demand, the prices were ruling fully firm to dearer by Rs. 3/- to Rs. 5/- and upto Rs. 10/-, across all grades and categories. **The overall sale percentage is 66% at an average of Rs. 102.35.**

Buying Pattern : Yet again fairly good export enquiry in which Shah Brothers was seen active followed by Internal buyers, in which Tea Sip and Taste continued to support on the Primary High-grown dusts.

COIMBATORE

CTC LEAF

Demand: Fair general demand.

Market : Better medium teas were irregular and lower by Rs.2/- with some withdrawals. Medium teas were barely steady. Plain teas were irregular and lower by Rs.2/- to Rs.3/-.

Buying Pattern: Blenders, packeteers were active. Internal and exporters were selective.

ORTH DUST

Demand: Good demand.

Market: Better medium and popular marks were fully firm to dearer by Rs.2/- sometimes more. Medium teas lower by Rs.2/- to Rs.4/-. Plain teas were irregular and lower by Re.1/- to Rs.2/- with few withdrawals. As sale progressed the medium teas become firm.

Buying Pattern: All sections operated.

Source: Paramount Tea Marketing (SI) Private Limited

22nd September, 2021

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