

LANKA COMMODITY BROKERS LTD TEA MARKET REPORT

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SALE NO.39 OF 05th/06th OCTOBER, 2021

<u>COMMENTS</u>

This week's tea auction (Sale # 39) was conducted on October 4 & 5 (Tue/Wed), after the relaxation of a 6 week long COVID-19 lockdown. The offer quantity of 5.9 mkgs was similar to that of the previous week's total. The Low Grown Leafy, Semi Leafy, Tippy & Small Leaf/ Premium Flowery catalogues totaled 2.72 mkgs, whilst Main Sale High & Medium had 0.7 mkgs and, Ex Estate category had 0.74 kgs.

There was improved demand for Ex Estate teas. Coloury Western BOP's in the 'Best' category gained Rs. 30/- to 50/- while their BOPF's counterparts advanced Rs. 10/- to Rs. 20/-. Below best improved Western BOP's gained substantially, while their corresponding BOPF's appreciated up to Rs. 20/-. Nuwara Eliya BOP's / BOPF's were barely steady following quality, whilst their BOPF's also followed a similar trend. A small selection of Uda Pussellawa BOP's were irregular and easier, while BOPF's with neater leaf gained Rs. 20/- to 30/-. Coloury Uva BOP's advanced Rs. 10/- to 20/- while others were easier by a similar margin. Uva BOPF's – coloury, neat leaf sorts gained Rs. 20/- to 30/-, but, poorer teas were lower. CTC Teas – Cleaner High Grown PF1's appreciated Rs. 20/- to 30/- while poorer teas sold at firm to dearer levels. Medium PF1's were mostly irregular with the exception of a small range of selected teas, whilst Low Grown sorts gained Rs. 10/- to 20/-. BP1's – There were hardly any offerings from the High and Medium elevations, while Low Grown sorts were maintained. There was a welcome revival of interest from buyers operating for the local market following the easing of COVID-19 lockdown, and, the consequent positive impact on supply-chain and logistics. Bulk buying for Russia was fairly robust. Buyers of top-end quality teas for Japan, Germany and the UK were active, but selective. There was maintained interest from Hong Kong, and China.

There was fair demand following quality for Low Grown teas. The better OP1's sold at last levels but below-best and poorer teas were easier. Select best OP's and OPA's were barely firm while cleaner below-best sorts held on to earlier prices. BOP1's in the 'Best' category were fully firm, but, poorer teas were lower. Well-made Pekoes and Pekoe1 grades maintained last levels; mixed varieties were mostly easier. The best FBOP's/FBOPF1's, were firm, and, cleaner secondary types firm to dearer. Buyers for the Middle East, Russia and Germany were active on well-made BOP1 types while the CIS continued to bid a range of clean and well sorted leafy teas. Turkey was more active on the better Pekoes, but closely followed quality. Iran continued to handpick the well-made Tippy descriptions. Iraq was active for bottom level teas.

This week's auction comprised of **11,350** lots with a total quantity of **5,997,985** kgs.

The catalogue wise breakdown was as follows:-

	Lot	Qty. (Kgs)
Low Grown Leafy	2,171	904,193
Low Grown Semi Leaf	y 1,609	720,538
Low Grown Tippy	2,115	1,044,433
High & Medium	1,526	765,574
Off Grade/BOP1A	2,382	1,289,630
Dust	540	506,848
Premium Flowery	376	58,865
Ex-Estate	631	707,894
Total	11,350	5 <u>,997,985</u>

<u>In Lighter Vein</u>

When Your Ball Strays

Two women were playing golf. One teed off and watched with horror as her ball headed directly towards a foursome of men playing the next hole. The ball hit one of them and he immediately fell to the ground clutching his hands together to his groin, rolling around in obvious agony. The woman rushed over and immediately began to apologize. "Please allow me to help, I'm a physiotherapist and I know I could relieve your pain if you'll allow me" she told him. "Oh no I'll be all right, I'll be fine in a few minutes" the man grunted, still lying in a fetal position, still clasping his hands at his groin. "Don't be silly, Let me help!" she told him and, following her persistence, he finally allowed her to help. She gently took his hands away and laid them at his sides, she loosened his trousers and put her hand inside. She administered tender and skillful massage for several long moments and then asked "How does that feel?" He replied, "It feels terrific, but my thumb still hurts like hell."

LOW GROWNS - LEAFY/SEMI LEAFY

- BOP1 : Select best invoices held firm around last week levels. Balance too maintained. Teas at the lower end tended irregular.
- **OP1** : Select best invoices were maintained. Balance too appreciated by Rs20-30/- per kg. Stalky invoices were maintained.
- **OP** : A few selected OP's appreciated by Rs.10-20/- per kg; balance too maintained. Teas at the lower end tended irregular
- **OPA** : Select best teas were firm on last week levels; balance was firm on last week levels. Poor sorts were maintained.
- **PEK/PEK1:** Select best PEK1's were maintained. Balance too maintained with a good demand. Bold PEK's held firm; balance tended irregular. Teas at the lower end declined Rs.20/- per kg.

Quotations (Rs./Kg)	Best		Below Best		Others	
	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>
BOP1		850-1100		600-640		450-500
OP1		820-920		620-650		350-370
ОР		620-650		500-530		320-350
ОРА		620-650		500-530		320-350
PEK/PEK1		720-820		600-620		400-440

TIPPY/SMALL LEAF

- **BOP/BOPSP** : Select Best and Best BOP's appreciated whilst cleaner Below Best sold around last levels. Balance were easier following quality.
- **BOPF/BOPFSP** : Well-made BOPF firm. Balance declined.
- **FBOP/FBOP1** : Few Select Best FBOP's firm. Others were easier. Best together with cleaner Below Best were firm to dearer. Balance were irregular following quality. Well-made FBOP1's were firm to dearer. Balance were irregular following quality.
- **FBOPF/FBOPF1 :** Very Tippy teas continued to attract good demand. Best together with cleaner Below Best and cleaner teas at the lower end appreciated. Balance firm on last. Select Best and Best FF1's appreciated whilst cleaner Below Best were firm. Balance were easier following quality.

FBOPFSP/EXSP: Best Tippy teas on offer appreciated whilst below best were irregular and the lower end teas appreciated,

Quotations (Rs./Kg)	Best		Below Best		Others	
	<u>This Week</u>	Last Week	<u>This Week</u>	Last Week	<u>This Week</u>	Last Week
BOP/BOPSP		900-1400		650-750		360-380
BOPF /BOPFSP		800-920		650-750		360-380
FBOP/FBOP1		1000-1350		700-750		500-550
FBOPF/FBOPF1		1100-1400		700-800		500-520
FBOPFSP/EXSP		2500-3400		1000-1500		600-650

(Cont'd...03)

MEDIUM GROWN LEAFY/SEMI LEAFY TEAS

FBOP : Well made teas on offer appreciated on last levels whilst the below best and poor sorts too were sold well.

FBOPF/FBOPF1: Except for the well made FF types others tended irregular. Well made neat FF1s and the secondary varieties appreciated on last levels.

PEK/PEK1

: Neat well made Pekoes and Pekoe1 types appreciated Rs.20-40/-. Secondary and the mixed varieties declined in value.

Quotations (Rs./Kg)	Best		Below Best		Others	
	This Week	Last Week	<u>This Week</u>	Last Week	<u>This Week</u>	Last Week
FBOP	780-980	770-980	650-780	640-770	550-650	530-640
FBOPF/FBOPF1	780-840	760-840	650-780	630-760	470-650	450-630
PEK/PEK1	800-940	790-1140	650-800	625-790	500-650	500-625

HIGH GROWNS

BOP: Best Western's, particularly the coloury sorts gained Rs.30-50 per kg whilst the others were firm and dearer to a lesser extent. In the Below Best category a selection of improved teas gained Rs.30-50 per kg and substantially more following special inquiry. At the lower end of the market, clean leaf teas gained Rs.20 per kg whilst the others continued to sell around last week s levels, Nuwara Eiya's together with the Uda Pussellawa's were irregular and barely steady following quality. Uva's - Select coloury te.as were firm and Rs.10-20 per kg deareq whilst the others declined by a similar margin and more.

BOPF: Best Western's were firm and Rs.10-20 per kg dearer. In the Below Best category teas in the higher price bracket gained Rs.20-40 per kg and more, whilst the others were lower by a similar margin. At the lower end of the market, clean leaf teas were firm and Rs.10 per kg deare4 whilst the poorer sorts were barely steady. Nuwara Eliya s were irregular and barely steady. Uda Pussellawa's - Few select neat leafteas gained Rs.20-30 per kg whilst the others continued to sell around last week's levels. Uva's - Few select coloury teas were Rs.20-30 per kg deare4, whilst the other lighter liquoring teas declined by a similar margin.

Quotations (Rs./Kg)	В	ОР	BOPF		
	<u>This Week</u>	Last Week	<u>This Week</u>	<u>Last Week</u>	
Best Westerns	680-880	660-850	690-920	650-750	
Below Best Westerns	580-670	570-650	610-680	580-640	
Plainer Westerns	450-590	480-560	490-600	480-570	
Nuwara Eliyas	620-750	800	N/A	770	
Brighter Uda Pussellawas	500-540	520-560	550-600	550-660	
Other Uda Pussellawas	N/A	480-510	500-540	490-540	
Best Uva's.	560-660	550-630	580-650	580-820	
Other Uva's	480-520	460-540	520-540	500-570	

MEDIUM GROWN TEAS

BOP: Neat well-made teas were barely steady, whilst the others were irregular.

BOPF: Hardly any offerings for the better teas, whilst the poorer sorts were irregular and Rs.10 per kg lower on average.

Quotations (Rs./Kg)	BO	P	BOPF		
	This Week	Last Week	This Week	Last Week	
Best Westerns	510-860	N/A-850	N/A - 450	440-510	

<u>CTC</u>

- High Grown : BP1s Hardly any offerings.
 - PF1s Best available which commenced around last week s levels appreciated by Rs.20-30 per kg as the sale progressed. In addition, a selection of coloury sorts at the lower end of the market appreciated a further Rs.10 per kg on select invoices.
- Medium Grown : BP1s Hardly any offerings.
 - **PF1s** Irregular.
- Low Grown : BP1s Firm around last week's levels. PF1s - Firm and Rs.10-20/- per Kg dearer following special inquiry.

	PF1		B	P1
Quotations (Rs./Kg)	This Week	Last Week	This Week	Last Week
High		440-510		460-560
Medium		440-510		410-530
Low		440-510		435-690

(Cont'd...04)

OFF GRADES

Select best Liquoring FNGS/FNGS1 advanced Rs.10-20/- per kg whilst others firm on last levels. Clean Low Grown FNGS/FNGS1s held firm. Best BP's irregular. Well-made BM's appreciated Rs.10-20/- per kg. Lower end teas dearer by 10-15/- per kg per kg. Select best BOP1A's firm. Best types and lower end teas held firm.

QUOTATIONS (Rs/kg)	HIGH		MEDIUM		LOW	
	This Week	Last Week	This Week	Last Week	This Week	Last Week
Good Fannings (Orthodox)		330-540		340-400		330-430
Good Fannings (CTC)		330-370		330-370		330-350
Other Fannings (Orthodox)		370-380		330-390		370-390
Other Fannings (CTC)		N/A		N/A		N/A
Good BM's		390-460		390-470		390-480
Other BM's		340-370		340-370		340-370
Best BOP1As		420-450		390-440		525-560
Other BOP1As		350-370		340-380		340-380

DUST

Select best liquoring High Grown D1's fully firm on last levels. Low Grown Clean Dust/Dust1's declined by Rs.20-40/- per kg whilst poorer varieties too followed a similar trend. PD's from High & Medium elevations held at last levels whilst Low Grown PD's lower by Rs.20-30/- per kg and at times more.

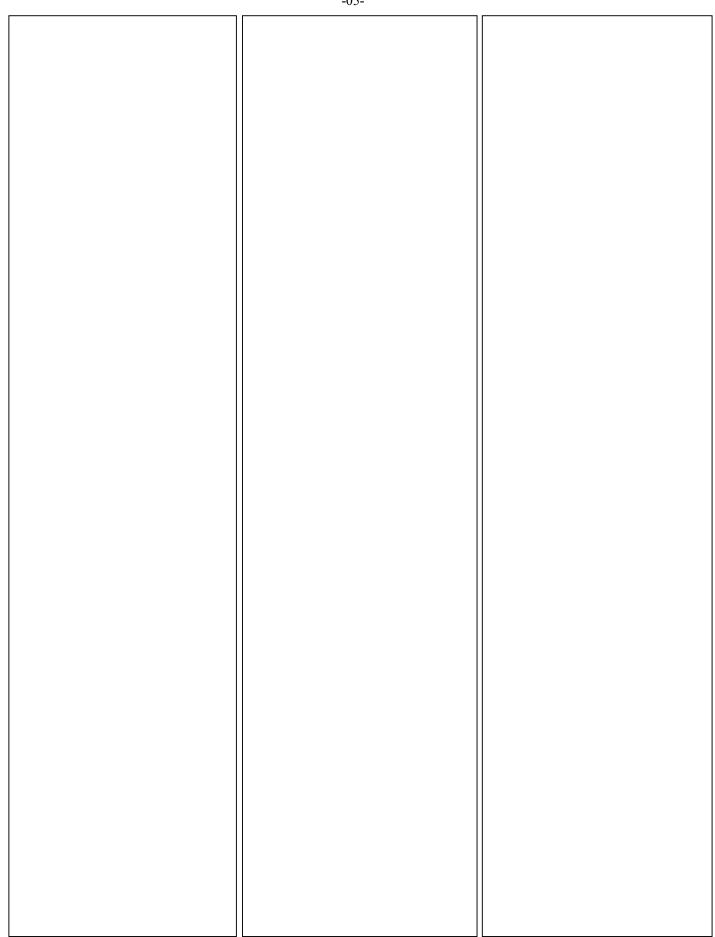
QUOTATIONS (Rs/kg)	HIGH		MEDIUM		LOW	
	This Week	Last Week	This Week	<u>Last Week</u>	This Week	Last Week
Good Primary Dust 1(Orthodox)		650-900	500-560	500-560		590-700
Good Primary PD (CTC)		580-640	480-620	480-620		500-620
Secondary Dust		300-330	350-400	350-400		320-390

World Crop Statistics (MKGS)

Country	Month	2020	2021	Difference +/-	To-date 2020	To-date 2021	Difference +/-
SRI LANKA	July	26.48	26.16	-0.32	156.94	187.78	30.84
BANGLADESH	July	12.10	12.50	0.40	33.90	38.30	4.4
KENYA	June	46.37	43.46	-2.91	300.67	274.07	-26.6
SOUTH INDIA	July	20.40	21.80	1.4	119.00	144.20	25.20
NORTH INDIA	July	141.20	157.2	16.00	392.00	478.70	86.70
MALAWI	June	1.30	2.10	0.80	31.20	34.50	3.3
TANZANIA	June	1.67	1.80	0.13	17.52	16.56	-1.0
UGANDA	Mar	5.55	2.89	-2.7	15.87	13.50	-2.37

"Africa Tea Brokers Bulletin of Statistics"

(Cont'd...05)



COLOMBO AUCTION - GROSS SALE AVERAGES

-06-

SALE NO.38 OF 29TH SEPTEMBER, 2021

		2021	2020		
	Weekly	Month to Date	Year to Date	Weekly	Year to Date
Uva High Grown	518.07	518.35	548.91	558.18	541.96
Western High Grown	602.99	597.64	598.86	609.00	588.19
High Grown	567.99	568.49	583.46	592.34	573.95
Uva Medium	525.55	533.88	567.13	567.52	582.20
Western Merdium	493.50	488.91	537.68	543.53	527.80
Medium Grown	503.90	503.94	546.61	550.65	544.95
Low Grown (Orthodox)	646.41	632.68	655.15	689.27	684.02
Combined L.G. (Orthodox + CTC)	638.48	623.55	646.87	678.35	668.13
Total	602.04	591.48	616.16	640.86	627.27

	DETAILS OF TEAS AWAITING SALES					
	Sale of 11	th /12 th Oct, 2021	Sale of 18	8 th Oct, 2021		
	Lots	Qty. (Kgs)	Lots	Qty. (Kgs)		
Low Grown Leafy	1,985	800,716	1,677	658,678		
Low Grown Semi Leafy	1,527	669,937	1,216	516,098		
Low Grown Tippy	1,942	951,365	1,622	775,512		
High & Medium	1,488	731,197	1,098	512,297		
Off Grade/BOP1A	2,192	1,179,135	1,585	816,486		
Dust	615	601,411	371	360,240		
Premium Flowery	384	61,252	343	54,616		
Ex-Estate	663	748,819	526	597,847		
Total	<u>10,796</u>	<u>5,743,832</u>	<u>8,438</u>	<u>4,291,774</u>		

LANKA COMMODITY BROKERS LTD 70 & 72, Maligakanda Road Colombo 10



Circular No: LCBL/01/2021

To : All Producer Clients

INDICATION OF MOISTURE READING ON INVOICE PARTICULARS

The Sri Lanka Tea Board has issued a directive that Clients who have not already indicated the moisture reading on the invoice copy at the time of dispatch, must do so immediately as it a <u>mandatory requirement</u>.

The Tea Commissioner has informed that the Sri Lanka Tea Board has received 323 applications from producers for the subsidy to purchase moisture meters and approximately 50 applications have already been approved to disburse the funds, whilst the balance will be approved within the next 2 weeks, provided that the documentation is in order.

Please be guided accordingly.

October 5, 2021 -/sr.

CATALOGUES

Sale No.41 of 18th October, 2021 (One Day Auction)

The Main Sale & Ex-Estate Sale catalogues closed as at 29th September, 2021 one day ahead of scheduled.

Sale No.42 of 26th/27th October, 2021

The Main Sale & Ex-Estate Sale catalogues are scheduled to be closed on 07th October, 2021 at 04.30 p.m. but sale may close before the scheduled date when the number of lots if reached

Sale No.43 of 02nd /03rd November, 2021

The Main Sale & Ex-Estate Sale catalogues are scheduled to be closed on 14th October, 2021 at 04.30 p.m. but sale may close before the scheduled date when the number of lots if reached.

SALE NO.40

BROKER'S SELLING ORDER

Auction of 12th/13th October, 2021

Leafy/Tippy/BOP1A/ Premium Flowery

1 Lanka Commodity Brokers Ltd

- 2. Asia Siyaka Commodities PLC
- 3. John Keells PLC

Cumulative

- 4. Ceylon Tea Brokers PLC
- 5. Eastern Brokers Ltd
- 6. Bartleet Produce Marketing (Pvt) Ltd
- 7. Forbes & Walker Tea Brokers (Pvt) Ltd
- 8. Mercantile Produce Brokers (Pvt) Ltd

High & Medium/Off Grades/Dust

- 1. Eastern Brokers Ltd
- 2. Ceylon Tea Brokers PLC
- 3. Lanka Commodity Brokers Ltd
- 4. Bartleet Produce Marketing (Pvt) Ltd
- 5. Forbes & Walker Tea Brokers (Pvt) Ltd
- 6. Mercantile Produce Brokers (Pvt) Ltd
- 7. Asia Siyaka Commodities PLC
- 8. John Keells PLC

- 4,562,237.59 Kgs

Ex-Estate

	1. Mercantile Produce Brokers (Pvt) Ltd
	2. Eastern Brokers Ltd
	3. Ceylon Tea Brokers PLC
	4. Forbes & Walker Tea Brokers (Pvt) Ltd
	5. Bartleet Produce Marketing (Pvt) Ltd.
	6. Asia Siyaka Commodities PLC
	7. John Keells PLC
	8. Lanka Commodity Brokers Ltd
Private Sale Figures (27.09.202	- 145,524.00 Kgs

Crop & Weather

For the period 27 September - 03 October 2021

Western/Nuwara Eliya Regions: The Western Region reported overcast weather conditions and occasional spells of bright weather. Dull and rainy weather was reported in the Nuwara Eliya Region throughout theweek. According to the Department of Meteorology, scattered showers and strong winds are expected in both regions in the week ahead. Uva/Udapussellawa Region: Clear mornings and overcast weather with showers were reported in the Uva Region, whilst the Udapussellawa Region reported dull and rainy weather throughout the week. Low Growns: Overcast weather conditions and rain was reported in the Low Grown Region throughout the week. The Department of Meteorology expects sporadic showers in the Sabaragamuwa Region in the week ahead.

Crop Intake:The Western, Uva, Udapussellawa and Low Grown regions reported a decline in the crop intake, whilst the Nuwara Eliya Region maintained.

(Cont'd...8)

-OTHER MARKETS-

BANGLADESH AUCTION- SALE NO.21 HELD ON MONDAY 04th OCTOBER, 2021.

CTC LEAF : 49,191 packages of Current Season teas on offer once again met with a fairly strong demand.

BROKENS : Well made good liquoring Brokens continued to be a strong market and were fully firm to slightly dearer. Their Mediums followed a similar trend and mostly sold at around last levels. Plainer varieties were about steady whilst BLF teas were an improved market.

FANNINGS : Good liquoring Fannings were again a good market and sold at little dearer rate. Medium varieties were also a good market and were firm. Plainer sorts were a little easier. BLF teas met with more enquiry and withdrawals were less.

CTC DUST : 12,348 packages of Current Season teas on offer met with a good demand. Good liquoring Dusts were fully firm to slightly dearer. Their Mediums were irregular around last. Plain and BLF Dusts were easier by Tk.2/- to Tk.3/- with a few withdrawals. Blenders lent strong support with fair interest from the Loose tea buyers.

COMMENTS: Demand was well sustained this week with good liquoring varieties attracting quite useful support. Blenders continued to operate strongly whilst Loose tea buyers also lent a fairly good support which resulted in a little dearer market. Dusts sold well.

Our catalogue (Sale 21): Avg: Tk 204.71, Sold 82.4% & (Sale 20) Avg: Tk 200.68, sold 85.8%.

Brokens	This Week	Last Week	Fannings	This week	Last Week	Dust	This Week	Last Week
Large	180-195N	180-195N	Best	207-213	207-212	PD	180-241	179-225
Medium	192-203	192-203	Good	195-202	195-202	RD	174-278	164-264
Small	193-208	193-206	Medium	188-193	189-194	D	182-278	175-268
Plain	183-188	182-187	Plain	182-187	182-187	CD	187-361	175-395
BLF	155-180	155-178	BLF	155-180	155-175	BLF	174-182	164-175

COURTESY: NATIONAL BROKERS LTD

(Cont'd...9)

SOUTH INDIAN ROUND-UP FOR THE WEEK ENDING 02ND OCTOBER, 2021

	SOUTH INDIAN ROUND-UP FOR THE WEEK ENDING 02 ⁻¹² OCTOBER, 2021
CTC LEAF	КОСНІ
Demand:	Good enquiry in all varieties selling at irregularly lower levels.
ORTH LEAF	
Demand:	Good demand.
Market:	Prices realized were steady to occasionally dearer for all varieties except for fannings witnessed less enquiry.
Buying Pattern:	CIS/Middle East exporters were active. Upcountry buyers lent support on whole leaf grades.
<u>DUST</u>	
Demand:	Fair Demand.
Market:	Good liquoring sorts barely steady to easier by Rs.3 to 5 and sometimes more. Medium and plainers were irregular and easier by Rs.5 and more on the brown fibrous types and witnessed fair withdrawals.
Buying Pattern:	A Major blender was active with useful support from upcountry buyers on bolder grades. Best mediums witnessed fair support from internal & regional packeteers.
CTC LEAF	COONOOR
Demand:	Less demand.
Market:	Market was generally lower by Rs. 2/- to Rs. 3/- and more upto Rs. 5/- on all categories. Sale had witnessed fair to heavy withdrawals.
Buying Pattern:	Major Blenders absorbed he major quantity that was traded with fair participation from the Internal buyers. No export enquiry was evident.
ORTH LEAF	
Demand:	Less demand.
Market:	Market was irregularly lower by Rs.5/- to Rs.10/- and more sometimes, also suffered heavy withdrawals.
	Only fair Internal operation was forthcoming with absolutely no sign of Export participation.
CTC DUST	
Demand:	Less demand.
Market:	Market had witnessed a downtrend with prices dropping by Rs. 3/- to Rs.5/ on the Medium and Better Mediums. Sales also witnessed heavy withdrawals. However a small quantity of Brighter liquoring teas have sold at fully firm to dearer levels. Select buying from the Major Blenders was evident with other Internal buyers. Yet again no sign of Export enquiry.
	Select buying nom the major blenders was evident with other internal buyers. Tet again no sign of Export enquiry.
<u>ORTH DUST</u> Demand:	Poor demand.
Market:	Though the sale witnessed heavy withdrawals, teas whatever traded were selling at barely steady to occasionally dearer levels on the Primary dusts. Secondaries and Tertiaries were selling at Rs. 2/- to Rs. 3/- lower.
Buying Pattern:	Very selective Internal buying was witnessed.
CTC LEAF	COIMBATORE
Demand:	Fair demand.
Market:	Better medium teas were irregular and lower with heavy withdrawals. Medium and plainer teas were lower by Rs.2/- to Rs.4/
Buying Pattern:	Blenders and packeeters were active. Internal were selective.
ORTH LEAF:	
Demand:	Less demand.
Market:	Whole leaf lower by Rs.5/ Brokens were irregular and lower by Rs.2/- to Rs.5/-with some withdrawals. Fannings suffered heavy withdrawals.
Buying Pattern:	Exporters were selective.
CTC DUST	
Demand:	Fair demand.
Market:	Better medium and popular teas were barely steady to lower by Rs.2/- sometimes more. Mediums lower by Rs.5/- to Rs.8/- sometimes more with heavy withdrawals. Plainer teas were lower by Rs.3/- to Rs.5/- and suffered heavy withdrawals.
Buying Pattern:	Blenders & packeeters and internal were selective. Exporters subdued.
<u>ORTH DUST</u>	
Demand:	Less Demand.
Market:	Barely steady with heavy withdrawals.
Buying Pattern:	Not quotable. Source: Paramount Tea Marketing (SI) Private Limited.
6th October 2021	
6 th October, 2021. -/mk	