



## LANKA COMMODITY BROKERS LTD TEA MARKET REPORT

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### SALE NO.42 OF 26<sup>TH</sup>/27<sup>TH</sup> OCTOBER, 2021

#### COMMENTS

This week's tea auction (Sale # 42) was conducted on October 26 & 27 (Mon/Tue), and the offer quantity was 6.5 mkg, a gain of 2.3 mkg over last week's restricted sale. The Low Grown Leafy, Semi Leafy, Tippy & Small Leaf/ Premium Flowery catalogues totaled 3 mkg, whilst Main Sale High & Medium had 0.8 mkg and, Ex Estate category had 0.8 mkg.

The Ex Estate market saw a welcome and long awaited improvement in demand. Best Western BOP's were fully firm to dearer following quality while their BOPF's counterparts advanced up to Rs. 20/-. Below best improved BOP's gained Rs. 10/- to 20/- whilst their BOPF's sold around last levels. Nuwara Eliya BOP's sold at firm to dearer levels with prices fluctuating with quality, but, their corresponding BOPF's were substantially dearer following special enquiry. The better Uda Pussellawa BOP's/BOPF's were about firm while others advanced Rs. 10/- to 20/-. Neater Uva BOP's/BOPF's gained up to Rs. 20/-, but poorer teas were irregularly easier. CTC Teas – The better High Grown PF1's were Rs. 20/- per kg dearer, while Mediums appreciated Rs. 10/- to 20/-. Low grown were fully firm to marginally dearer. BP1's – There were hardly any offerings from the High and Medium elevations, while Low Grown sorts were Rs. 20/- lower. Bulk buying for Russia was more widespread. Japan, Germany and the UK were active on the better liquoring teas. There was moderate interest from Hong Kong, and China.

There was fair demand for Low Grown teas. The better OP1's were irregular but a range of improved below-best teas were firm. Poorer sorts were firm to irregular and easier. Select best OP's and OPA's were maintained while others were irregular. Well-made BOP1's in general ruled fully firm, while others were selectively dearer. Well-made, selected, Pekoes and Pekoe1 grades were about firm; others and mixed varieties were easier. Well-made FBOP's/FBOPF1's, were mostly firm on last levels. Secondary types firm to dearer. Buyers for Germany and Middle East were active on well-made BOP1 types while the CIS continued strong on a range of clean and stylish leafy teas. Turkey was more selective on Pekoes, and, continued to follow quality, resulting in prices sliding more as the sale progressed. Iran was active on well-made Tippy descriptions while Iraq concentrated more on bottom level teas.

This week's auction comprised of **8,438** lots with a total quantity of **4,291,774** kgs.

The catalogue wise breakdown was as follows:-

	<u>Lot</u>	<u>Qty. (Kgs)</u>
Low Grown Leafy	1,677	658,678
Low Grown Semi Leafy	1,216	516,098
Low Grown Tippy	1,622	775,512
High & Medium	1,098	512,297
Off Grade/BOP1A	1,585	816,486
Dust	371	360,240
Premium Flowery	343	54,616
Ex-Estate	526	597,847
<b>Total</b>	<b><u>8,438</u></b>	<b><u>4,291,774</u></b>

#### In Lighter Vein

##### **An Ideal Present for a Keen Golfer**

A man and his wife were having an argument in bed. After the husband had finally had enough, he jumped up and took a blanket to the couch.

The next day, the wife feeling bad about what happened, decided to buy her husband a gift. Since he was an avid golfer, she went to the pro shop at the club where he usually played golf. The wife talked with the pro, and he suggested a putter and showed her one of his finest. "How much is it?" she asked. "One-hundred and fifty dollars," he replied. She felt that was kind of expensive and told him so.

"But it comes with an inscription," the pro said. "What kind of inscription?" she asked. "Whatever you wish," he explained. "But, one of the old golfers' favorites is: 'Never Up, Never In'." "Oh, that will never do!" exclaimed the wife. "That's what started the argument in the first place."

### **LOW GROWNS - LEAFY/SEMI LEAFY**

- BOP1** : Select best teas were barely steady; balance maintained. Teas at the lower end tended irregular.
- OP1** : Teas in the select best category declined by Rs. 50-100/-; balance maintained last week levels. Stalky invoices tended irregular.
- OP** : Teas in the select best category declined Rs. 30-40/- per kg, balance too were lower by Rs. 20/- per kg. Teas at the lower end maintained.
- OPA** : Select best types were generally lower, balance too declined Rs. 20-30/- and at times more. Porer sorts maintained.
- PEK/PEK1:** Well made PEKOE1 were barely steady: balance declined Rs. 20-30/- and at times more. Best PEKs were lower by Rs. 30-40/- per kg, balance declined substantially and st times wew difficult of sale. Teas at the lower end too were easier.

<u>Quotations (Rs./Kg)</u>	<b>Best</b>		<b>Below Best</b>		<b>Others</b>	
	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>
<b>BOP1</b>	830-1050	850-1100	600-650	600-660	450-500	430-480
<b>OP1</b>	800-950	820-970	600-650	600-630	350-400	350-400
<b>OP</b>	600-640	620-650	500-530	500-540	330-380	320-340
<b>OPA</b>	600-640	610-630	500-530	500-530	330-360	320-340
<b>PEK/PEK1</b>	800-900	900-1000	550-600	560-600	400-430	400-430

### **TIPPY/SMALL LEAF**

- BOP/BOPSP** : Well-made BOP's on offer declined in value and met with a lesser demand.
- BOPF/BOPFSP** : Teas on the top category maintained on last levels whilst below best and cleaner teas also met with a similar demand.
- FBOP/FBOP1** : A few select best invoices on offer were firm on last levels whilst others declined in value. Below best and cleaner teas at the lower end met with good demand.
- FBOPF/FBOPF1** : Tippy teas on offer met with good demand and best and cleaner below best teas were firm to dearer.
- FBOPFSP/EXSP** : Well made FBOPFEXSP varieties appreciated whilst below best and cleaner teas at the lower end were firm.

<u>Quotations (Rs./Kg)</u>	<b>Best</b>		<b>Below Best</b>		<b>Others</b>	
	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>
<b>BOP/BOPSP</b>	850-1120	900-1180	720-770	700-750	350-420	360-400
<b>BOPF /BOPFSP</b>	800-1300	800-1200	620-720	650-700	340-400	360-400
<b>FBOP/FBOP1</b>	950-1350	1000-1400	700-800	700-800	570-650	550-600
<b>FBOPF/FBOPF1</b>	1150-1550	1100-1350	760-860	750-850	550-650	550-600
<b>FBOPFSP/EXSP</b>	2200-3200	2500-3300	1500-2000	1500-1800	700-750	700-720

(Cont'd...03)

**MEDIUM GROWN LEAFY/SEMI LEAFY TEAS**

**FBOP** : Select Well-made FBOP's tended irregular, below best teas were firm to easier. Teas at the lower end too tended irregular.

**FBOPF/FBOPF1**: Well made FBOPF1s appreciated on last levels, below best and the poorer types too met with fair demand.

**PEK/PEK1** : Except for Well made Bold Pek types, others lost Rs. 20-30/- per kg. Below best types too were irregularly lower.

<u>Quotations (Rs./Kg)</u>	<b>Best</b>		<b>Below Best</b>		<b>Others</b>	
	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>
<b>FBOP</b>	770-1080	770-1000	660-770	650-770	530-660	525-650
<b>FBOPF/FBOPF1</b>	780-860	780-870	700-780	680-780	500-700	475-680
<b>PEK/PEK1</b>	770-960	780-1160	600-780	600-780	475-600	490-600

**HIGH GROWNS**

**BOP**: Best Western's - Improved teas were once again firm and dearer following special inquiry. In the Below Best category improved sorts gained Rs. 20 per kg and more, whilst the others were irregular. Plainer sorts - Clean leaf teas were firm, whilst the others were barely steady. Nuwara Eliya's sold well with prices fluctuating following quality. Uda Pussellawa's - Better teas were barely steady, whilst teas at the lower end of the market were Rs. 20 per kg dearer. Uva's - Neat leaf teas were Rs. 20-30 per kg dearer, whilst the others were firm and dearer to a lesser extent.

**BOPF**: Best Western's - Improved teas were firm and up to Rs.20 per kg dearer whilst the others were irregular. Teas in the Below Best and Plainer categories sold around last week's levels, Nuwara Eliya's - Select invoices were substantially dearer following special inquiry whilst the others met with better demand and were more saleable this week. Uda Pussellawa's - Better teas were barely steady, whilst the others were Rs. 10-20 per kg dearer. Uva's - Better teas were firm and Rs. 10-20 per kg dearer, whilst the others were irregular.

<u>Quotations (Rs./Kg)</u>	<b>BOP</b>		<b>BOPF</b>	
	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>
Best Westerns	720-850	680-1020	710-800	680-790
Below Best Westerns	650-710	600-670	650-700	600-670
Plainer Westerns	620-640	530-590	590-640	550-570
Nuwara Eliyas	630-790	620-720	600-890	N/A
Brighter Uda Pussellawas	590-630	520-610	590-640	530-610
Other Uda Pussellawas	510-540	400-470	540-570	N/A
Best Uva's.	580-630	550-600	590-650	570-620
Other Uva's	500-570	480-500	540-550	500-560

**MEDIUM GROWN TEAS**

**BOP**: Teas in the higher price bracket were Rs. 20-30 per kg dearer following quality, whilst the others were firm and dearer to a lesser extent.

**BOPF**: Better teas had hardly any offerings, whilst the poorer sorts appreciated a further Rs. 10-20 per kg this week.

<u>Quotations (Rs./Kg)</u>	<b>BOP</b>		<b>BOPF</b>	
	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>
Best Westerns	430-840	410-830	410-N/A	440-N/A

**CTC**

**High Grown** : **BP1s** - Hardly any offerings.

**PF1s** – available gained Rs. 20 per kg whilst the other select coloury sorts were firm and up to Rs. 30 per kg dearer.

**Medium Grown** : **BP1s** - Hardly any offerings.

**PF1s** - Firm and Rs. 20 per kg dearer.

**Low Grown** : **BP1s** - Rs. 20 per kg lower.

**PF1s** – Firm to marginally dearer. However, a few select invoices appreciated further following special inquiry.

<u>Quotations (Rs./Kg)</u>	<b>PF1</b>		<b>BP1</b>	
	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>
High	480-650	550-590	450-550	440-570
Medium	380-560	420-590	370-500	410-470
Low	420-830	470-720	480-650	440-730

**OFF GRADES**

Select best Liquoring FNGS/FNGS1s were lower by Rs.20-30/- per kg whilst others firm on last levels. Clean Low Grown FNGS/FNGS1s also followed a similar trend. Best BP's were irregularly lower. Well-made BM's appreciated Rs.10/- per kg. Lower end teas appreciated by Rs.10-20/- per kg. Select best BOP1A's were dearer by Rs.10-20/- whilst best types firm on last levels and lower end teas dearer by Rs.10-20/-.

QUOTATIONS (Rs/kg)	HIGH		MEDIUM		LOW	
	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>
Good Fannings (Orthodox)	350-500	350-520	350-410	350-420	360-460	360-470
Good Fannings (CTC)	320-360	320-360	320-360	320-360	330-350	330-350
Other Fannings (Orthodox)	350-360	360-370	330-370	330-380	350-380	360-380
Other Fannings (CTC)	N/A	N/A	N/A	N/A	N/A	N/A
Good BM's	420-470	420-470	410-480	410-480	410-550	410-520
Other BM's	360-410	360-400	360-410	360-400	360-410	360-400
Best BOP1As	430-470	420-460	390-430	390-430	520-580	520-570
Other BOP1As	360-410	350-400	360-410	350-400	360-410	350-400

**DUST**

Select best liquoring High Grown D1's maintained on last levels whilst poor sorts too followed a similar trend. Low Grown Clean Dust/Dust1's appreciated by Rs.50-60/- per kg/-. PD's from High & Medium elevations witnessed an irregular demand whilst Low Grown PD's declined by Rs. 30-50/-.

QUOTATIONS (Rs/kg)	HIGH		MEDIUM		LOW	
	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>
Good Primary Dust 1(Orthodox)	700-1020	660-1020	550-630	570-650	630-750	580-700
Good Primary PD (CTC)	540-610	560-690	530-610	500-590	580-750	600-820
Secondary Dust	320-350	310-340	360-400	360-400	330-390	330-390

**World Crop Statistics (MKGS)**

Country	Month	2020	2021	Difference +/-	To-date 2020	To-date 2021	Difference +/-
<b>SRI LANKA</b>	<b>Sept.</b>	<b>22.04</b>	<b>22.56</b>	<b>0.53</b>	<b>201.44</b>	<b>234.43</b>	<b>32.99</b>
BANGLADESH	July	12.10	12.50	0.40	33.90	38.30	4.4
KENYA	June	46.37	43.46	-2.91	300.67	274.07	-26.6
SOUTH INDIA	July	20.40	21.80	1.4	119.00	144.20	25.20
NORTH INDIA	July	141.20	157.2	16.00	392.00	478.70	86.70
MALAWI	June	1.30	2.10	0.80	31.20	34.50	3.3
TANZANIA	June	1.67	1.80	0.13	17.52	16.56	-1.0
UGANDA	Mar	5.55	2.89	-2.7	15.87	13.50	-2.37

### **WESTERN MEDIUM**

*Harangalla	BOP	840/-
Craighead	BOP	840/-
*Ancoombra	BOPSP	800/-
*Hatale	BOPSP	790/-
*Ancoomra	BOPF/BOPFSP	740/-
Nayapane	BOP1	1060/-
Doombagastalawa	FBOP/FBOP1	1080/-
Craighead	FBOP/FBOP1	940/-
*Hatale	FBOP/FBOP1	920/-
Dartry Valley	FBOPF/FBOPF1	870/-
*Harangalla	FBOPF/FBOPF1	860/-
*Dartry Valley	OP/ OPA	660/-
*Ingurugala	OP/ OPA	660/-
Harangalla	OP1	860/-
Craighead	PEK/PEK1	960/-

### **WESTERN HIGH**

Somerset	BOP	850/-
Ingestre	BOPF/BOPFSP	800/-
Bearwell	BOPF/BOPFSP	800/-
Inverness	BOP1	920/-
Venture	FBOP/ FBOP1	860/-
Bogahawatte	FBOPF/FBOPF1	800/-
Inverness	OP/OPA	780/-
Venture	OP1	860/-
Bogahawatte	PEK/PEK1	740/-

### **NUWARA ELIYA**

Lovers Leap	BOP	790/-
Mahagastotte	BOP/BOPFSP	890/-
Court Lodge	FBOP/FBOP1	860/-
Court Lodge	FBOPF/FBOPF1	730/-
Court Lodge	PEK /PEK1	730/-

### **CTC TEAS**

#### **HIGH GROWN**

Dunsinane CTC	PF1	650/-
*Florence CTC	PF1	630/-
UlugedaraCTC	BP1	550/-

#### **MEDIUM GROWN**

*Rothschild CTC	PF1	560/-
Delta CTC	PF1	560/-
*Strathdon CTC	BP1	500/-

#### **LOW GROWN**

Hingalgoda CTC	PF1	830/-
Ceciliyan CTC	BP1	650/-

### **UVA MEDIUM**

Elteb	BOP	600/-
Halpewatte Uva	BOPSP	820/-
Halpewatte Uva	BOPF/BOPFSP	650/-
Demodera S	BOP1	1000/-
Halpewatte Uva	FBOP/FBOP1	980/-
Demodera S	FBOPF/FBOPF1	840/-
*Halpewatte Uva	FBOPF/FBOPF1	820/-
Telbedde	OP/OPA	660/-
Demoderas S	OP1	960/-
Dickwella	PEK /PEK1	840/-

### **UVA HIGH**

Aislaby	BOP	810/-
Craig	BOPSP	720/-
Uva Highlands	BOPFSP	750/-
Aislaby	BOP1	810/-
Aislaby	FBOP/FBOP1	870/-
Glenanore	FBOPF/FBOPF1	840/-
*Battawatte	OP/OPA	620/-
Uvakellie	OP1	770/-
*Battawatte	PEK/PEK1	830/-

### **UDA PUSSELLAWA**

Mooloya	BOP	630/-
Mooloya	BOPF/BOPFSP	640/-
*Liddesdale	BOPF/BOPFSP	610/-
*Delmar	FBOP/FBOP1	720/-
* Delmar	OP/OPA	640/-
*Delmar	OP1	650/-
*Delmar	PEK/PEK1	760/-

### **OFF GRADES**

*Strathdon CTC	PF	490/-
*Ranwin	BP	700/-
Gunawardana	BM	700/-
Holyrood	FNGS/FNGS1	590/-
Talangaha	BOP1A	680/-

### **LOW GROWN LEAFY GRADES**

Pothotuwa	BOP1	1600/-
Sithaka	OP1	1650/-
Green Lanka	OP	830/-
*Makandura	OPA	1080/-
Lumbini	PEKOE	1700/-
Liyonta	PEKOE	1700/-
Green Lanka	PEKOE1	1500/-

### **LOW GROWN TIPPY GRADES**

Wathurawila	BOP	1120/-
Suduwelipothahena Sup	BOPSP	980/-
Sithaka	BOPFSP	1300/-
*Allen Valley	BOPFSP	900/-
Millawitiya Super	BOPF	1000/-
Berubeula	BOPF	1000/-
*Hidellana	BOPF	900/-
Pothotuwa	FBOP	1350/-
Gunawardana	FBOP	1350/-
Sithka	FBOP	1350/-
*Hidellana	FBOP1	1160/-
Rajjuruwatte Super	FBOPF	1550/-
New Rekadahena	FBOPF1	1350/-

### **PREMIUM FLOWERY**

Biyolta	FBOPFSP	2700/-
Yalta	FBOPFEXSP	3200/-
*KDU Super	FBOPFEXSP1	3200/-

### **DUST**

Mattakelle	DUST1	1020/-
Ceciliyan CTC	PD	750/-

**COLOMBO AUCTION - GROSS SALE AVERAGES**

**SALE NO.41 OF 18<sup>TH</sup> OCTOBER 2021**

	<b>2021</b>			<b>2020</b>	
	<b>Weekly</b>	<b>Month to Date</b>	<b>Year to Date</b>	<b>Weekly</b>	<b>Year to Date</b>
<b>Uva High Grown</b>	554.12	538.01	548.20	576.72	543.13
<b>Western High Grown</b>	641.66	631.73	600.27	631.96	590.61
<b>High Grown</b>	613.37	598.39	584.11	611.93	576.03
<b>Uva Medium</b>	558.79	549.38	565.98	601.08	582.79
<b>Western Merdium</b>	526.25	509.09	536.07	561.82	545.46
<b>Medium Grown</b>	537.26	523.20	545.21	574.26	545.45
<b>Low Grown (Orthodox)</b>	661.15	643.56	654.45	696.27	684.17
<b>Combined L.G. (Orthodox + CTC)</b>	650.98	633.31	646.16	686.16	668.69
<b>Total</b>	624.50	607.45	615.70	652.85	628.51

Private Sale Figures (18.10.2021 – 23.10.2021) - 77,052.00 Kgs  
Cumulative - 4,880,944.59 Kgs

**DETAILS OF TEAS AWAITING SALES**

	<b>Sale of 02<sup>nd</sup>/03<sup>rd</sup> Nov, 2021</b>		<b>Sale of 09<sup>th</sup>/10<sup>th</sup> Nov, 2021</b>	
	<b>Lots</b>	<b>Qty. (Kgs)</b>	<b>Lots</b>	<b>Qty. (Kgs)</b>
Low Grown Leafy	2,389	987,000	2,321	969,680
Low Grown Semi Leafy	1,837	827,719	1,681	752,614
Low Grown Tippy	2,343	1,159,139	2,173	1,080,450
High & Medium	1,545	737,345	1,519	720,189
Off Grade/BOP1A	2,552	1,379,622	2,412	1,271,941
Dust	624	586,273	568	559,246
Premium Flowery	384	65,428	413	70,604
Ex-Estate	<u>682</u>	<u>756,328</u>	<u>708</u>	<u>806,300</u>
<b>Total</b>	<b><u>12,356</u></b>	<b><u>6,498,854</u></b>	<b><u>11,795</u></b>	<b><u>6,231,024</u></b>

**We congratulate  
Andaradeniya Estate (Pvt) Ltd  
for obtaining certifications of**

- **ISO 22000 : 2018**
- **HACCP**
- **G.M.P**

**CATALOGUES**

**Sale No.44 of 09<sup>th</sup>/10<sup>th</sup> November, 2021**

The Main Sale & Ex-Estate Sale catalogues closed as at **22<sup>nd</sup> October, 2021.**

**Sale No.45 of 16<sup>th</sup>/17<sup>th</sup> November, 2021**

The Main Sale & Ex-Estate Sale catalogues are scheduled to be closed **28<sup>th</sup> October, 2021 at 04.30 p.m.** but sale may close before the scheduled date when the number of lots if reached.

**Sale No.46 of 23<sup>rd</sup>/24<sup>th</sup> November, 2021**

The Main Sale & Ex-Estate Sale catalogues are scheduled to be closed on **04<sup>th</sup> November, 2021 at 04.30 p.m.** but sale may close before the scheduled date when the number of lots if reached.

**SALE NO.43**

**BROKER'S SELLING ORDER**

**Auction of 02<sup>nd</sup> / 03<sup>rd</sup> November, 2021**

**Leafy/Tippy/BOP1A/ Premium Flowery**

1. Ceylon Tea Brokers PLC
2. Bartleet Produce Marketing (Pvt) Ltd
3. Forbes & Walker Tea Brokers (Pvt) L
4. Eastern Brokers Ltd
5. Mercantile Produce Brokers (Pvt) Ltd
- 6. Lanka Commodity Brokers Ltd**
7. Asia Siyaka Commodities PLC
8. John Keells PLC

**High & Medium/Off Grades/Dust**

1. Ceylon Tea Brokers PLC
2. Eastern Brokers Ltd
3. John Keells PLC
4. Asia Siyaka Commodities PLC
5. Mercantile Produce Brokers (Pvt) Ltd
6. Forbes & Walker Tea Brokers (Pvt) Ltd
7. Bartleet Produce Marketing (Pvt) Ltd
- 8. Lanka Commodity Brokers Ltd**

**Ex-Estate**

1. Forbes & Walker Tea Brokers (Pvt) Ltd
2. Bartleet Produce Marketing (Pvt) Ltd.
3. Asia Siyaka Commodities PLC
4. John Keells PLC
- 5. Lanka Commodity Brokers Ltd**
6. Mercantile Produce Brokers (Pvt) Ltd
7. Eastern Brokers PLC
8. Ceylon Tea Brokers PLC

**Crop & Weather**

**For the period 18<sup>th</sup> to 24<sup>th</sup> October 2021**

**Western/Nuwara Eliya Regions** - Clear mornings and dull evenings with showers were reported in the Western Region, whilst the Nuwara Eliya Region reported overcast weather condition with occasional spells of bright weather throughout the week. According to the Department of Meteorology, heavy showers and misty conditions are expected in the mornings in the Nuwara Eliya Region in the week ahead.

**Uva/Udapussellawa Region** - Both regions reported sunny mornings and overcast evenings with rain throughout the week. The Department of Meteorology expects heavy showers in the Uva Region in the week ahead.

**Low Grown** - The Low Grown Region reported bright weather, whilst the Sabaragamuwa Region reported occasional showers throughout the week. Heavy showers and misty conditions are expected in the mornings in the Sabaragamuwa Region in the week ahead according to the Department of Meteorology.

**Crop Intake** -The Western High, Uva and Udapussellawa regions reported an increase in the crop intake, whilst the Western Medium, Nuwara Eliya and Low Grown regions maintained.

**(Cont'd...8)**



## **International Tea News**

### **Tea imports from Nepal hurting Indian tea industry**

By: FE Bureau |  
October 20, 2021

A large quantity of duty-free tea imports, meant for re-export comes to India at a very low price from origins such as Africa, Argentina, Vietnam and Nepal.

According to Monem, in the last three years, India imported around 60 million kgs of tea from the said countries, half of which has been re-exported.

Duty-free imports of Nepal tea, meant for re-exports, is hurting the Indian tea industry's interest since a bulk of the imports happening remains in the domestic market disturbing the demand-supply equilibrium. Azam Monem, director, McLeod Russels, told FE there is an influx of average quality Nepal Tea into the Indian market, all of which are not re-exported.



A large quantity of duty-free tea imports, meant for re-export comes to India at a very low price from origins such as Africa, Argentina, Vietnam and Nepal. These are supposed to be re-exported as multi origin tea. Many importers re-export these teas of Indian origin, while also blending a part of the imported quantity with Indian tea. Much of these imported teas are of low quality and blending such teas with Indian teas lowers the image of the tea of Indian origin. According to Monem, in the last three years, India imported around 60 million kgs of tea from the said countries, half of which has been re-exported. The maximum imports have happened from Nepal and influx of such tea into the domestic market is hurting Indian tea industry's interest. " Anything between 5-10 million kgs of tea remaining in India can hurt domestic consumption, Monem said.

Data from the Tea Board show that India, between January and August this year, had produced 792.49 million kgs of tea against 670.76 million kgs during the same period last year. Whereas its exports between January and July this year dropped to 100.78 million kgs from 117.56 million kgs during the corresponding period last year. Although overall value realisation was a little higher at Rs 2,734.95 crore during the said period this year compared to Rs 2,635.76 crore during the same period last year, supplies are up in the domestic market, which has already impacted prices.

Monem said India has lost in the Egyptian, Iranian, Russian and Pakistan markets for cheaper Kenyan tea. Kenya has an advantage of zero duty exports to Egypt and a preferential trade agreement with Pakistan but India has an opportunity to gain in the Egyptian and Russian markets since the present South Indian tea prices are very attractive. Kenyan tea was priced at around Rs 150 a kg against India's average of Rs 271 a kg between January and July, up by Rs 47 a kg from the average prices last year during the same period. But the Kenyan government's recent move to reserve prices at \$ 2.43 a kg is likely to give a boost to Indian exports regaining the markets in West Asian, Russia and Kazakhstan since prices of South Indian Tea post-June has fallen by 50% and North Indian Tea by 23% -25%, Monem said.

Tea Board Data shows that South Indian Tea auction prices which hovered at a range between Rs 148 and Rs 115 a kg between January and June this year have fallen to Rs 101 a kg during July, August and September. Auction prices of North Indian Tea, which peaked during June at Rs 230 a kg from a level of Rs 170 a kg in January this year, has once again come down to a range between Rs 202 and Rs 188 a kg.

However, the threat persists not only from Nepal but also from Vietnam, Indonesia and Malaysia because these countries have the potential to offer average quality tea at much lower prices, a Tea Association of India (TAI) official said.

**(Cont'd...9)**



**- OTHER MARKETS -****BANGLADESH AUCTION- SALE NO.24 HELD ON MONDAY 25<sup>th</sup> OCTOBER, 2021.**

**CTC LEAF** : 40,618 packages of Current Season teas on offer once again met with a fairly good demand.

**BROKENS** : Well made good liquoring Brokens were a good market and were about steady. Medium and plainer varieties met with a fair demand and were slightly easier compared to previous sale. BLF teas were again a fairly good market and sold around last levels.

**FANNINGS** : Good liquoring Fannings continued to meet with a good market and mostly sold at around last levels. Medium varieties witnessed fair competition and were occasionally dearer. Plainer varieties were again a little easier with some withdrawals. BLF teas were again a fairly good market and were mostly steady on last.

**CTC DUST** : 10,573 packages of Current Season & 20 packages of Old Season teas on offer met with a good demand. Best and good liquoring Dusts were fully firm on last with a few improved lines of CDs fetching dearer prices in line with competition. Medium varieties were irregular around last levels. Plain and BLF Dusts met with an easier market and witnessed quite fair withdrawals. Blenders lent strong support with fair interest from the Loose tea buyers.

**COMMENTS:** Demand pattern this week was fairly similar to last with major Blenders operating actively. Loose tea buyers also showed quite fair interest. Good liquoring sorts saw a little more interest from all sections of the market.

**Our catalogue ( Sale 24 ):** Avg: Tk 204.82, Sold 82.6 % & ( Sale 23 ) Avg: Tk 205.07, sold 79.9 %.

<b>Brokens</b>	<b>This Week</b>	<b>Last Week</b>	<b>Fannings</b>	<b>This week</b>	<b>Last Week</b>	<b>Dust</b>	<b>This Week</b>	<b>Last Week</b>
Large	180-195N	180-195N	<b>Best</b>	206-212	207-212	<b>PD</b>	188-247	180-272
Medium	190-202	191-202	<b>Good</b>	195-200	196-202	<b>RD</b>	170-268	177-271
Small	192-205	193-208	<b>Medium</b>	190-193	190-195	<b>D</b>	175-270	170-270
Plain	182-187	182-187	<b>Plain</b>	182-187	182-187	<b>CD</b>	178-313	179-330
BLF	165-180	160-180	<b>BLF</b>	165-180	160-180	<b>BLF</b>	170-188	170-190

**COURTESY: NATIONAL BROKERS LTD**

**SOUTH INDIAN ROUND-UP FOR THE WEEK ENDING 16<sup>TH</sup> OCTOBER, 2021**

**CTC LEAF**

**KOCHI**

**Demand:** Fair Demand. Teas sold at firm levels with some withdrawals

**ORTH LEAF**

**Demand** Good Demand

**Market:** High grown met with better enquiry & prices were steady to occasionally dearer. Good medium whole leaf & larger broken were fully firm. Smaller broken & fannings however were irregular with some outlots.

**Buying Pattern:** Middle East and CIS buyers operated

**DUST**

**Demand** Good Demand.

**Market:** Good demand & Prices realized were fully firm to occasionally dearer for the good liquoring popular varieties. Popular sorts were irregular around last levels.

**Buying Pattern:** Major blenders were active with useful support from packeteers & Internal buyers. Upcountry buyers operated on bolder grades. Best mediums witnessed fair support from internal & regional packeteers.

**CTC LEAF**

**COONOR**

**Demand:** Good.

**Market :** Market opened irregularly lower by Rs. 2/- to Rs.3/- overall, however as the sale progressed it had gained momentum and witnessed a price surge. The fairly blacker and cleaner types have gained in prices even further sometimes.

**The overall sale percentage is 81% at an average of Rs. 83.19.**

**Buying Pattern:** Fairly strong enquiry was forthcoming from the Major Blenders and other Internal buyers were supporting well. Export has been lending fair support.

**Demand :** Less

**Market:** An irregular market and mostly at easier levels across all types and grades with fair withdrawals on the Fannings. However the Primary cleaner teas have had better enquiry and have sold at fully firm to dearer levels.

**The overall sale percentage is 59% at an average of Rs.122.89.**

**Buying Pattern:** Fairly good Internal operation was forthcoming with very select Export enquiry.

**CTC DUST**

**Demand:** Just fair.

**Market:** Market dropped by Rs. 2/- to Rs. 3/- on the Mediums and upto Rs. 5/- on the brighter types. As the sale progressed the percentage of sale had dropped considerably.

**The overall sale percentage is 64% at an average of Rs. 81.58.**

**Buying Pattern:** Fairly good enquiry was forthcoming from the Internal buyers with select participation by the Major blenders. Export has been lending fairly good support.

**ORTH DUST :**

**Demand:** Fairly good

**Market:** Market generally was steady to firm with cleaner and popular Primary grades trading at fully firm to dearer levels. However the Tertiaries were tending easier by Rs. 2/- to Rs. 3/-

**The overall sale percentage is 75% at an average of Rs. 97.52.**

**Buying Pattern:** Fair Export enquiry and equally well supported by the Internal buyers.

**CTC LEAF**

**COIMBATORE**

**Demand:** Fair demand.

**Market:** Better medium teas were barely steady with heavy withdrawals. Medium teas were barely steady. Plainer teas lower by Rs.2/- to Rs.3/-.

**Buying Pattern:** Blenders and packeteers were active. Internal and exporters were selective..

**ORTH LEAF:**

**Demand:** Fair demand

**Market:** Whole leaf teas were lower by Rs.5/-. Broken were irregular and lower by Rs.2/- with few withdrawals. BOPF / fannings were suffered heavy withdrawals.

**Buying Pattern:** Exporters and internal buyers selective.

**CTC DUST**

**Demand:** Exporters and internal buyers selective.

**Market:** Better medium and popular sorts were barely steady to firm. Medium teas were irregular and lower by Rs.3/- to Rs.5/- with few withdrawals. Plainer teas lower by Rs.2/- to Rs.3/- with heavy withdrawals.

**Buying Pattern:** Blenders, packeteers and internal buyers were selective. Exporters were active.

**ORTH DUST**

**Demand:** Fair demand.

**Market:** Barely steady to lower by Rs.2/- to Rs.4/- with heavy withdrawals.

**Buying Pattern:** Exporters were selective,

*Source: Paramount Tea Marketing (SI) Private Limited.*

26<sup>th</sup> October, 2021.

-/hw.