

Merry Christmas
and Happy New Year!

2022

SALE NO.50 OF 20TH/21STDECEMBER, 2021

COMMENTS

Sri Lanka's Tea Production for November, 2021 is a disappointing 20 Mkgs only, and a sharp drop of 5 Mkgs when compared to the corresponding month in 2020. The lack of fertilizer during the current year has had a huge impact on production, and, Industry Experts feel that the worst of which will be seen in the months ahead! During the ytd period so far this year, the National Tea Crop of 278.7 Mkgs shows a gain of 28.5 Mkgs over the same period last year, but, this, by no means, is a positive indicator, considering that the year 2020 was one of the worst for crop harvests.

This week's tea auction (Sale # 50) was the final sale for this year, and, was conducted on December 20 & 21 (Mon/Tue), with a weight of 5.3 mkgs on offer. The Low Grown Leafy, Semi Leafy, Tippy & Small Leaf/ Premium Flowery catalogues totaled 2.2 mkgs, whilst Main Sale High & Medium had 0.57 mkgs, and, Ex Estate category had 0.75 mkgs.

There was good demand for teas in the Ex Estate catalogue. Best Western BOP's and BOPF's with maintained quality sold at previous levels, whilst others were irregular. Below-best neater BOP's and BOPF's advanced Rs.10/- to 20/-, while plainer BOP's and BOPF's were firm to at times irregularly easier. Nuwara Eliya BOP's were barely steady whilst their corresponding BOPF's were mostly unsold. Uda Pussellawa BOP's and BOPF's were irregular following quality. Neater Uva BOP's were firm while others lost up to Rs.20/-, and, BOPF's were mostly firm. CTC Teas – A limited range of High Grown PF1's were firm while others eased Rs.10/- to 20/- Medium PF1's in the 'best' category were firm around previous levels. Low Grown in the 'best' category gained Rs.20/- and more as the sale progressed. BP1's – There were hardly any High Grown while Mediums were irregularly. Low Grown tended firm. Bulk buyers for Russia continued to operate strongly. There was fair interest from Japan, Germany and a few other European markets for the better liquoring teas, and, sustained demand from Hong Kong and China.

Good demand continued to prevail for Low Grown. Select best OP1's together with cleaner below-best teas were fully firm to dearer, whilst others were maintained. Well-made OP's and OPA's were firm but others were irregular, and, sometimes easier. BOP1's were fully firm to dearer. Select best Pekoes were firm, but below-best and secondary teas declined on last. Neater FBOP's and FBOPF1's were firm to selectively dearer, whilst below best teas together with cleaner sorts at the bottom of the market appreciated on last. Buyers for Iran and other Middle Eastern destinations were active. The CIS buyers showed overall preference for clean and stylish leafy teas. Turkey was more selective on Pekoes. Iraq continued to strongly support bottom level teas.

This week's auction comprised of **10,198** lots with a total quantity of **5,295,305** kgs.

The catalogue wise breakdown was as follows:-

	<u>Lot</u>	<u>Qty. (Kgs)</u>
Low Grown Leafy	1,929	758,112
Low Grown Semi Leafy	1,387	571,145
Low Grown Tippy	1,853	873,325
High & Medium	1,211	578,982
Off Grade/BOP1A	2,250	1,213,780
Dust	492	474,606
Premium Flowery	421	71,444
Ex-Estate	655	753,911
Total	10,198	5,295,305

In Lighter Vein

The Wrong Fashion Accessory

An elderly couple, Margaret and Bert, moved to Wyoming, Bert always wanted a pair of authentic cowboy boots, so, seeing some on sale, he bought them and wore them home. Walking proudly, he sauntered into the kitchen and said to his wife,

"Notice anything different about me?" Margaret looked him over, "Nope." Frustrated, Bert stormed off into the bathroom, undressed and walked back into the kitchen completely naked except for the boots. Again he asked Margaret, a little louder this time,

"Notice anything different NOW?" Margaret looked up and said in her best deadpan, "Bert, what's different? It's hanging down today, it was hanging down yesterday, and it'll be hanging down tomorrow." Furious, Bert yelled, "AND DO YOU KNOW WHY IT'S HANGING DOWN, MARGARET?" "Nope, Not a clue", she replied. "IT'S HANGING DOWN, BECAUSE IT'S LOOKING AT MY NEW BOOTS!!!" Without missing a beat Margaret replied, "Should have bought a hat, Bert, Should have bought a hat..."

LOW GROWNS - LEAFY/SEMI LEAFY

BOP1 : Best on offer maintained last levels, others were fully firm to dearer.

OP1 : Best on offer gained Rs.20-40/-; whilst the others maintained last levels.

OP : Well made OPs' gained Rs.20-30/-; whilst the others were firm on last levels.

OPA : Best on offer declined Rs.20-30/-; others were irregular and mostly lower.

PEK/PEK1: Select best types maintained last levels; whilst the others were Rs.30-50/- easier.

<u>Quotations (Rs./Kg)</u>	Best		Below Best		Others	
	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>
BOP1	950-1500	900-1400	800-950	750-900	600-800	550-750
OP1	950-1700	900-1600	760-950	730-900	550-760	500-700
OP	740-850	730-850	650-740	630-730	480-650	450-600
OPA	700-800	730-850	580-700	620-740	400-580	420-600
PEK/PEK1	880-1200	900-1200	700-880	720-850	500-700	530-700

TIPPY/SMALL LEAF

BOP/BOPSP : Few select Best BOP's appreciated. Balance together with Best were firm. However, cleaner Below Best together with cleaner teas at the lower end appreciated. Balance sold around last levels.

BOPF/BOPFSP : Few select Best BOPF's appreciated, whilst Best together with Below Best were firm. Teas at the lower end declined following quality.

FBOP/FBOP1 : Well-made FBOP's were firm to selectively dearer, whilst cleaner secondaries together with cleaner teas at the lower end appreciated. Balance sold around last levels. FBOP1's in general were dearer.

FBOPF/FBOPF1 : Very Tippy teas continued to attract good demand. Best together with cleaner Below Best were firm to dearer. Balance irregular following quality. Well-made FF1's were firm to selectively dearer, cleaner Below Best together with cleaner teas at the lower end appreciated. Balance were firm on last.

FBOPFSP/EXSP : Long Tippy varieties held firm on last levels whilst below best and cleaner teas at the lower end Were dearer.

<u>Quotations (Rs./Kg)</u>	Best		Below Best		Others	
	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>
BOP/BOPSP	1000-1300	1000-1350	800-900	800-900	420-460	420-450
BOPF /BOPFSP	900-1000	850-940	780-820	750-800	420-450	420-450
FBOP/FBOP1	1000-1350	1000-1300	900-950	850-950	650-680	600-650
FBOPF/FBOPF1	1100-1400	1200-1700	900-1000	900-980	500-600	550-600
FBOPFSP/EXSP	2500-3800	2500-2900	1300-1800	1500-1800	600-650	600-700

(Cont'd... 3)

MEDIUM GROWN LEAFY/SEMI LEAFY TEAS

FBOP : Best well made invoices met with fair demand whilst the below best types tended irregular. Teas at the lower end gained Rs.10-20/-

FBOPE/FBOPE1: Neat well made types appreciated Rs.20/- and more; the below types and the poorer sorts too were firm to dearer.

PEK/PEK1 : Well made shotty PEKOE1 types appreciated Rs.20/- and more; the mixed and bolder varieties were however discounted in value.

Quotations (Rs./Kg)	Best		Below Best		Others	
	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>
FBOP	780-1140	790-1040	690-780	700-790	625-690	600-700
FBOPE/FBOPE1	800-960	800-940	740-800	750-800	625-740	625-750
PEK/PEK1	770-1000	760-1300	575-770	550-760	480-575	480-550

HIGH GROWNS

BOP: Best Western's, where quality was maintained, sold around last week's levels, whilst the others were irregular and tended easier. In the Below Best category brighter sorts were irregular, whilst the others together with teas at the lower end of the market were up to Rs.20/- per kg dearer on average. Nuwara Eliya's were barely steady. Uda Pussellawa's were irregular. Uva's – Better teas continued to sell well although prices tend to fluctuate following quality, whilst the others declined by up to Rs.20/- per kg.

BOPF: Best Western's continued to sell around last week's levels. Teas in the Below Best category were Rs.10-20/- per kg dearer whilst the Plainer sorts were generally firm. Nuwara Eliya's were mostly unsold, Uda Pussellawa's were irregular following quality. Uva's were firm around last week's levels.

Quotations (Rs./Kg)	BOP		BOPF	
	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>
Best Westerns	710-770	710-790	700-810	720-830
Below Best Westerns	650-700	640-700	660-710	650-710
Plainer Westerns	570-630	520-620	570-650	590-640
Nuwara Eliyas	550-690	640-690	580	580
Brighter Uda Pussellawas	590-670	560-610	600-690	600-690
Other Uda Pussellawas	500-560	520	520-590	540-570
Best Uva's.	620-690	640-700	630-690	650-710
Other Uva's	550-610	570-620	560-600	580-640

MEDIUM GROWN TEAS

BOP: Teas in the higher price bracket were firm and irregularly dearer whilst the others sold around last week's levels.

BOPF: Clean leaf coloury sorts were firm, whilst the poorer sorts were firm and Rs. 10-20 per kg lower

Quotations (Rs./Kg)	BOP		BOPF	
	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>
Best Westerns	560-920	520-900	420-700	480-670

CTC

High Grown : **BP1s** - Hardly any offerings.

PF1s - Few select invoices were firm following special inquiry, whilst the others were Rs. 10-20 per

Medium Grown : **BP1s** - Irregular.

PF1s - Continued to sell around last week's levels.

Low Grown : **BP1s** - Mostly firm.

PF1s - Firm and Rs.10-20/- per kg dearer..

Quotations (Rs./Kg)	PF1		BP1	
	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>
High	510-680	510-650	490-560	UNQUOTED
Medium	420-590	420-580	420-520	400-540
Low	400-860	400-870	440-680	460-660

(Cont'd...4)

OFF GRADES

Select best Liquoring FNGS/FNGS1s advanced Rs.10-20/- whilst poorer sorts firm on last week levels. Clean Low Grown FNGS1 firm on last. Best BP's firm on last levels. Well made BM's were firm on last. Lower end teas held firm. Select best BOP1A's were firm whilst best types lost Rs.10/- and lower end teas held firm.

QUOTATIONS (Rs./kg)	HIGH		MEDIUM		LOW	
	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>
Good Fannings (Orthodox)	350-610	350-590	350-480	350-480	360-540	360-540
Good Fannings (CTC)	340-370	340-370	330-360	330-360	330-360	330-360
Other Fannings (Orthodox)	340-390	340-390	340-400	340-400	340-400	340-400
Other Fannings (CTC)	N/A	N/A	N/A	N/A	N/A	N/A
Good BM's	440-520	440-520	440-520	440-520	440-580	440-580
Other BM's	370-410	370-410	360-420	360-420	360-420	360-420
Best BOP1As	430-470	430-470	430-470	430-470	520-600	520-600
Other BOP1As	380-400	380-400	380-400	380-400	400-440	400-440

DUST

Liquoring High Grown D1's maintained last levels; others appreciated by Rs.30-40/- per kg. Low Grown Clean Dust/Dust1's declined by Rs.40-50/- per kg. PD's from High & Medium elevations witnessed an irregular demand whilst Low Grown PD's were firm to dearer by Rs.30-40/-.

QUOTATIONS (Rs./kg)	HIGH		MEDIUM		LOW	
	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>
Good Primary Dust 1(Orthodox)	800-1020	800-1020	540-700	480-650	600-760	640-790
Good Primary PD (CTC)	560-670	550-650	520-590	530-560	660-830	620-830
Secondary Dust	350-400	350-400	340-380	340-380	350-400	350-400

World Crop Statistics (MKGS)

Country	Month	2020	2021	Difference +/-	To-date 2020	To-date 2021	Difference +/-
SRI LANKA	Nov.	24.91	20.00	-4.91	250.19	278.75	28.56
BANGLADESH	Sep.	12.14	12.61	0.47	57.45	64.76	7.31
KENYA	Aug.	38.52	33.63	-4.89	375.75	342.44	-33.3
SOUTH INDIA	Oct.	20.16	21.26	1.1	179.83	204.18	24.35
NORTH INDIA	Oct.	155.62	167.4	11.74	853.05	940.74	87.69
MALAWI	Spe.	2.78	4.03	1.25	36.40	42.40	6.0
TANZANIA	June	1.67	1.80	0.13	17.52	16.56	-1.0
UGANDA	June	5.77	3.57	-2.2	33.94	25.74	-8.20

"Africa Tea Brokers Bulletin of Statistics"

(Cont'd...05)

WESTERN MEDIUM

Harangalla	BOP	920/-
Craighead	BOP	900/-
*Dartry Valley	BOP	880/-
*Ancoombra	BOPSP	840/-
Vellai Oya	BOPF/BOPFSP	700/-
*Vellai Oya	BOPF/BOPFSP	660/-
Orange Field	BOP1	870/-
Peniland	BOP1	870/-
Craighead	FBOP/FBOP1	1140/-
*Ancoombra	FBOP/FBOP1	1020/-
Harangalla	FBOPF/FBOPF1	960/-
*Hatale	OP/OPA	720/-
Orange Field	OP/OPA	720/-
Craighead	OP/OPA	720/-
Harangalla	OP1	840/-
Uplands	PEK/PEK1	1000/-

WESTERN HIGH

Gouravilla	BOP	770/-
Mattakelle	BOPF/BOPFSP	810/-
Queensberry	BOP1	820/-
Invrness	FBOP/FBOP1	880/-
Weddemulla	FBOPF/FBOPF1	870/-
Queensberry	OP/OPA	650/-
Venture	OP1	940/-
Weddemulla	PEK/PEK1	780/-

NUWARA ELIYA

Lovers Leap	BOP	690/-
Mahagastotte	BOP	690/-
Court Lodge	BOPF/BOPFSP	580/-
Court Lodge	BOP1	920/-
Court Lodge	FBOP/FBOP1	1020/-
Kenmare	FBOPF/FBOPF1	840/-
Court Lodge	PEK /PEK1	940/-

CTC TEAS

HIGH GROWN

Dunsinane CTC	PF1	680/-
Dunsinane CTC	BP1	510/-

MEDIUM GROWN

Carolina CTC	PF1	590/-
*Birchwood CTC	BP1	520/-
Delta CTC	BP1	520/-

LOW GROWN

Hingalgoda	PF1	860/-
Ceciliyan CTC	BP1	680/-

UVA MEDIUM

Demodera S	BOP	880/-
Demodera S	BOPSP	870/-
*Halpewatte Uva	BOPSP	850/-
Dickwella	BOPF/BOPFSP	890/-
Demodera S	BOP1	940/-
*Halpewatte Uva	FBOP/FBOP1	960/-
Demodera S	FBOPF/FBOPF1	890/-
Glen Alpin	OP/OPA	740/-
Telbedde	OP1	890/-
Dickwella	PEK /PEK1	850/-

UVA HIGH

Glenanore	BOP	810/-
Uva Highlands	BOPF/BOPFSP	830/-
Glenanore	BOP1	890/-
Aislaby	FBOP/FBOP1	940/-
Ranaya	FBOPF/FBOPF1	890/-
Glenanore	OP/OPA	730/-
Glenanore	OP1	890/-
Glenanore	PEK/PEK1	820/-
*Bttawatte	PEK/PEK1	780/-

UDA PUSSELLAWA

Kirklees	BOP	670/-
Kirklees	BOPSP	650/-
Kirklees	BOPF/BOPFSP	690/-
Gordon	FBOP/FBOP1	790/-
*Delmar	FBOPF/FBOPF1	810/-
Gordon	OP/OPA	650/-
*Delmar	OP/OPA	610/-
Delmar	OP1	610/-
Gordon	PEK/PEK1	710/-

OFF GRADES

*Hindellana	BP	710/-
*Kothmale Hills	BP	680/-
Hingalgoda	PF	680/-
Gunawardana	BM	790/-
Holyroad	FNGS/FNGS1	640/-
Somerser	FNGS/FNGS1	640/-
Clydesdale	FNGS/FNGS1	640/-
Arbour Valley	BOP1A	750/-

LOW GROWN LEAFY GRADES

New Vithanakande	BOP1	1550/-
Ceciliyan	OP1	1800/-
Makandura	OP	1750/-
*Sanasa	OP	1060/-
Rotumba	OPA	1040/-
Lumbini	PEKOE	1450/-
Adams View	PEKOE	1450/-
Nilrich	PEKOE1	1450/-
*Hidellana	PEKOE1	1400/-

LOW GROWN TIPPY GRADES

Wathurawila	BOP	1300/-
*Mahaliyadda	BOP	1250/-
*Geekiyanaahena	BOPSP	1140/-
*Sithaka	BOPFSP	1000/-
*Allen Valley	BOPFSP	980/-
Arbour Valley	BOPFSP	980/-
*Mahaliyadda	BOPFSP	960/-
*Peak Paradise	BOPFSP	960/-
Kiruwanaganga	BOPF	940/-
*Hidellana	BOPF	920/-
*Hidellana	FBOP	1350/-
Pothotuwa	FBOP	1350/-
Gunawardana	FBOP	1350/-
Nilgiri	FBOP1	1300/-
Green Lanka	FBOP1	1200/-
Navinda	FBOP1	1200/-
*Hidellana	FBOP1	1160/-
Himara	FBOPF	1400/-
*KDU Super	FBOPF	1350/-
Nilkandura	FBOPF	1350/-
Fortune	FBOPF	1350/-
*Katanwila	FBOPF	1300/-
New Rekadahena	FBOPF1	1400/-
*Sanasa	FBOPF1	1350/-

PREMIUM FLOWERY

Nawagamuwahena	FBOPFSP	3250/-
Lions	FBOPFEXSP	3800/-
Kamarangapitiya	FBOPFEXSP1	2750/-

DUST

Mattakelle	DUST/DUST1	1020/-
Ceciliyan CTC	PD	880/-

COLOMBO AUCTION - GROSS SALE AVERAGES

SALE NO.49 OF 15TH DECEMBER, 2021

	2021			2020	
	Weekly	Month to Date	Year to Date	Weekly	Year to Date
Uva High Grown	575.06	576.94	550.14	580.76	548.09
Western High Grown	657.51	359.38	606.29	679.77	599.72
High Grown	627.45	629.51	588.67	650.92	583.54
Uva Medium	603.35	604.21	568.57	575.81	582.51
Western Medium	543.15	548.40	535.99	584.30	534.91
Medium Grown	564.65	568.18	546.00	582.22	549.80
Low Grown (Orthodox)	673.64	673.64	654.87	668.92	682.71
Combined L.G. (Orthodox + CTC)	661.18	662.02	646.34	659.90	668.30
Total	638.38	639.72	617.14	645.96	630.87

Private Sale Figures (12.12.2021 - 18.12.2021) - 129,719.25 Kgs

Cumulative - 5,604,422.59 Kgs

DETAILS OF TEAS AWAITING SALE

	<u>Sale of 04th/05th January, 2022</u>		<u>Sale of 10th/11th January, 2022</u>	
	Lots	Qty. (Kgs)	Lots	Qty. (Kgs)
Low Grown Leaf	1,843	707,212	1,870	726,212
Low Grown Semi Leafy	1,289	525,163	1,326	556,370
Low Grown Tippy	1,742	832,421	1,813	861,831
High & Medium	1,180	552,099	1,211	551,195
Off Grade/BOP1A	2,249	1,173,325	2,064	1,058,814
Dust	490	458,750	496	476,398
Premium Flowery	393	61,635	384	64,273
Ex-Estate	563	618,821	582	651,000
Total	<u>9,749</u>	<u>4,929,426</u>	<u>9,746</u>	<u>4,946,365</u>

HOLIDAY NOTICE

Head-Office will be closed for business on the following days:-

❖ **Friday, December 24th, 2021 - Half Day**

❖ **Monday, December 27th, 2021 - Full Day**

CATALOGUES

Sale No.02 of 10th/11th January, 2022

The Main Sale & Ex-Estate Sale catalogues closed on 16th December, 2021 at 4.30 p.m.

Sale No.03 of 18th/19th January, 2022

The Main Sale & Ex-Estate Sale catalogues are scheduled to be closed on 23rd December, 2021 at 04.30 p.m.

Sale No.04 of 25th/26th January, 2022

The Main Sale & Ex-Estate Sale catalogues are scheduled to be closed on 06th January, 2022 at 04.30 p.m. but Sale may close before the scheduled date when the number of lots is reached.

SALE NO.01

BROKER'S SELLING ORDER

Auction of 04th/05th January, 2022

Leafy/Tippy/BOP1A/ Premium Flowery

1. Mercantile Produce Brokers (Pvt) Ltd
2. Forbes & Walker Tea Brokers (Pvt) Ltd
3. Bartleet Produce Marketing (Pvt) Ltd
4. Eastern Brokers Ltd
5. Ceylon Tea Brokers PLC
6. John Keells PLC
7. Asia Siyaka Commodities PLC
8. Lanka Commodity Brokers Ltd

High & Medium/Off Grades/Dust

1. John Keells PLC
2. Eastern Brokers PLC
3. Forbes & Walker Tea Brokers (Pvt) Ltd
4. Mercantile Produce Brokers (Pvt) Ltd
5. Lanka Commodity Brokers Ltd
6. Asia Siyaka Commodities PLC
7. Bartleet Produce Marketing (Pvt) Ltd
8. Ceylon Tea Brokers PLC

Ex-Estate

1. Lanka Commodity Brokers Ltd
2. Ceylon Tea Brokers PLC
3. Mercantile Produce Brokers (Pvt) Ltd
4. John Keells PLC
5. Asia Siyaka Commodities PLC
6. Forbes & Walker Tea Brokers (Pvt) Ltd
7. Eastern Brokers PLC
8. Bartleet Produce Marketing (Pvt) Ltd.

Crop & Weather

For the period 13 - 19 December 2021

Western/Nuwara Eliya Regions: The Western Medium Region reported bright weather, whilst the Western High Region reported clear mornings and evening showers. Showery conditions were reported in the Nuwara Eliya Region throughout the week. According to the Department of Meteorology, showers are expected in the Nuwara Eliya Region in the week ahead. **Uva/Udapussellawa Region:** The Udapussellawa Region reported bright mornings and evening showers, whilst the Uva Region reported showers throughout the week. Scattered showers are expected in the Uva Region in the week ahead according to the Department of Meteorology. **Low Grown:** Sunny mornings and evening showers were reported in the Low Grown Region throughout the week. The Department of Meteorology expects showers in the Ruhuna and Sabaragamuwa regions in the week ahead.

Crop Intake: The Western Medium, Uva, Udapussellawa and Low Grown regions reported a decline, whilst the Western High Region reported a slight increase in the crop intake. The Nuwara Eliya Region maintained.

- O T H E R M A R K E T S -

BANGLADESH AUCTION- SALE NO.31 HELD ON MONDAY 20th DECEMBER 2021.

CTC LEAF : 53,742 packages of Current Season teas on offer met with less demand at easier rates.

BROKENS :

A few well made good liquoring Brokens met with a fairly good interest and were mostly firm on last. Their mediums met with less competition and were easier. Plainer varieties eased further with a lot of withdrawals. BLF teas met with a little more enquiry at slightly easier rates

FANNINGS : Well made good liquoring Fannings continued to meet with a fairly strong market and were firm to slightly dearer. Medium types met with less demand and were an easier market with more withdrawals. Plainer varieties eased further with fair withdrawals. BLF teas met with a little more enquiry at slightly easier rates.

CTC DUST : 10,636 packages of Current Season teas on offer met with a strong demand. Brighter liquoring well made Dusts sold well with competition. Medium Dusts were around last levels. Plain and BLF Dusts met with limited interest and were an easier market. Blenders lent strong support with fair interest from the Loose tea buyers.

COMMENTS: Buyers were more selective this week and mostly concentrated on good liquoring varieties which witnessed fairly good demand. For all others, demand was quite lacking particularly as the sale progressed. As a result, withdrawals were heavy this week. Blenders lent fairly good support whilst Loose tea buyers were again selective.

Our catalogue (Sale 32): Avg: Tk 199.52, Sold 60.5 % & (Sale 31) Avg: Tk 196.53, sold 74.8 %.

Quotations - This Week - (In Taka)

Brokens	This Week	Last Week	Fannings	This week	Last Week	Dust	This Week	Last Week
Large	NQTA	NQTA	Best	203-208 N	200-205 N	PD	175-186	185-297
Medium	175-180	175-182	Good	188-193	185-190	RD	160-281	138-297
Small	178-185	178-188	Medium	175-180	177-182	D	165-278	147-295
Plain	155-168	160-170	Plain	155-168	160-170	CD	162-329	145-309
BLF	130-145	132-142	BLF	130-145	132-142	BLF	160-165	138-165

COURTESY: NATIONAL BROKERS LTD

(Cont'd...09)

SOUTHINDIAN ROUNDUP FOR THE WEEKENDING 18TH DECEMBER – 2021**CTC LEAF****KOCHI**

Demand: Good Demand. All varieties sold at steady to dearer by Rs.2 to Rs.3. Upcountry buyers operated

LEAF-ORTHODOX:

Demand: Good demand.

Market: High grown met with good enquiry and prices realized at barely steady to easier levels. Good Medium whole leaf & larger brokens sold at steady levels. Smaller brokens & fannings however were irregular with some withdrawals.

Buying Pattern: Middle East and CIS buyers operated.

DUST

Demand: Good General Demand.

Market: Popular marks and good liquoring varieties met with improved demand and prices appreciated by Rs.2 – Rs4.

Buying Pattern: Major blenders were active with useful support from packeteers & Internal buyers. Upcountry buyers operated on bolder grades. Best mediums witnessed fair support from internal & regional packeteers.

CTC LEAF**COONOR**

Demand: Fairly good

Market: Generally an easier trend as teas dropped by Rs.2/- to Rs.4/-, across all types with the Better mediums having to suffer some out lots. However the Mediums and Plainers seem to have better enquiry which witnessed a lesser drop in prices comparatively. Blacker and Cleaner Smaller Brokens have attracted even better demand thereby selling at dearer levels. **The overall sale percentage is 80% at an average of Rs 93.70.**

Buying Pattern: Major Blenders continued to absorb fairly good quantity with the Internal buyers also making their presence felt. On the Export front SSK Exports was operating on the Medium Brokens with Girnar lending some support.

ORTH LEAF

Demand: Fairly good

Market: An easier trend on the High-grown and others were barely steady to occasionally dearer.
The overall sale percentage is 58% at an average of Rs.113.63.

Buying Pattern: Mostly Internal operation was being witnessed with not so good Export support.

CTC DUST

Demand: Strong

Market: Steady to firm market for the bolder dusts and fully firm to dearer for the Finer dusts.
The overall sale percentage is 92% at an average of Rs.94.72.

Buying Pattern: Strong Internal enquiry was forthcoming along with the Major Blenders. Export was also seen lending fair support in which Girnar and SSK Export were lending good support.

ORTH DUST

Demand: Good.

Market: Barely steady to occasionally dearer on the Primary dust grades. The Finer and Tertiaries have had better demand and sold at fully firm to dearer levels.
The overall sale percentage is 85% at an average of Rs.96.64.

Buying Pattern: Fairly good Internal operation was forthcoming with only Madhujayanthi was seen operating on the Export front.

CTC LEAF**COIMBATORE**

Demand: Good general demand.

Market: Better medium teas barely steady with heavy withdrawals. Medium / plainer teas were lower by Rs.2/-to Rs.3/- with few withdrawals.

Buying Pattern: Blenders, packeteers and exporters were active. Internal selective.

ORTH LEAF:

Demand: Fair demand.

Market: Whole leaf barely steady. Brokens fully firm to dearer by Rs.5/-with few withdrawals. BOPF & Fannings suffered heavy withdrawals.

Buying Pattern: Exporters and internal were selective.

CTC DUST

Demand: Good demand.

Market: Better medium / popular sorts were firm to dearer by Rs.4/- to Rs.5/- sometimes more following quality. Medium / plainer teas were firm to dearer particularly on blacker and grainy teas.

Buying Pattern: Blenders & packeteers were selective. Others active.

ORTH DUST

Demand: Fair demand.

Market: Irregular and lower by Rs.2/- with heavy withdrawals.

Buying Pattern: Exporters and internal were selective.

Source: Paramount Tea Marketing (SI) Private Limited

21st December, 2021.

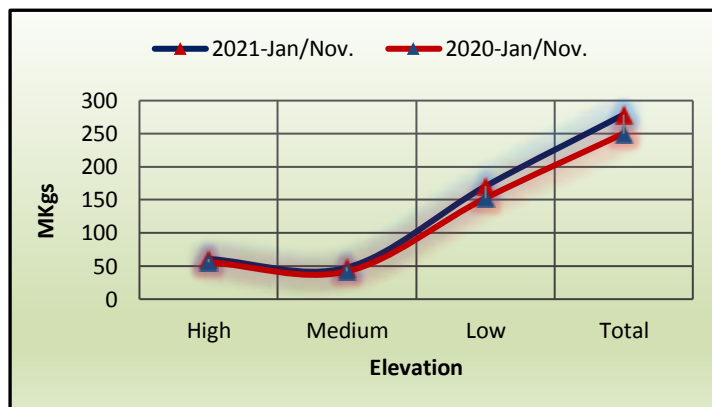
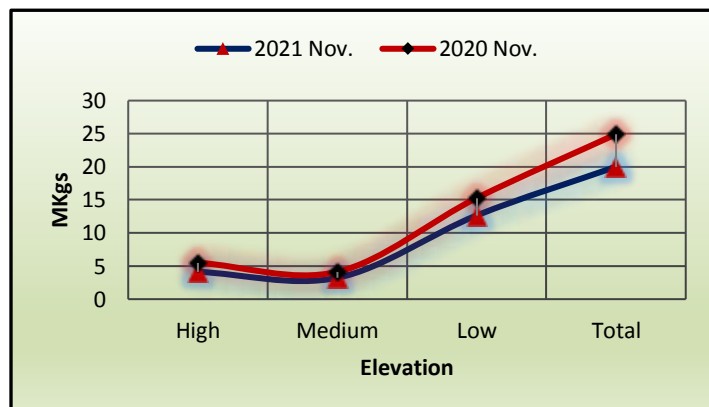
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Sri Lanka has recorded a disappointing tea production of only 20 Mkgs for November 2021, which is a decline of almost 5 Mkgs when compared to the corresponding month in 2020. The drop in harvest from High & Medium elevations amounted to 1.3 Mkgs and 0.9 Mkgs respectively, whilst the Low Grown crop declined by 2.6 Mkgs. During the year-to-date period of 2021, the total crop of 278.7 Mkgs shows a gain of 28.5 Mkgs over January, November 2020, but this cannot be considered any achievement, due to 2020 being one of the worst years for national production. The lack of fertilizer this year had a huge impact on production, and, the worst affected is the smallholder sector which controls the majority of the planted hectareage. Tea Industry experts believe that the non-application of fertilizer would have a continuing negative effect on the overall production during the next several months.

Given below are more comprehensive details relating to tea production.

Sri Lanka Tea Production-November 2021 vs. 2020 (In Kgs)

	2021-Nov.	2020-Nov.	+/-	%	Jan/ Nov. 2021	Jan/Nov. 2020	+/-	%
High	4,127,663	5,502,338	(1,374,675)	(24.98)	60,733,948	55,704,505	5,029,443	9.03
Medium	3,228,016	4,129,846	(901,831)	(21.84)	47,695,150	42,006,964	5,688,186	13.54
Low	12,647,820	15,279,668	(2,631,849)	(17.22)	170,325,367	152,483,143	17,842,224	11.70
Total	20,003,498	24,911,853	(4,908,355)	(19.70)	278,754,465	250,194,612	28,559,853	11.42



During the period January to Nov, 2021 the larger crop harvests have been from the following regions.

1	Ratnapura	45,105,728.00	11	Hatton/Dickoya	7,527,789.00
2	Galle	39,756,187.00	12	Kegalle	6,584,919.00
3	Gampola/Nawalapitiya/Dolosbage	18,180,608.00	13	Morawaka	5,850,987.00
4	Kalutara	17,536,575.00	14	Pussellawa/Hewaheta	5,469,468.00
5	Matara	13,175,121.00	15	Bogawanthalawa	5,193,898.00
6	Deniyaya	12,810,598.00	16	Upcot/Maskeliya	5,096,447.00
7	Demodara/Haliella/Badulla	9,342,948.00	17	Kadugannawa	4,991,997.00
8	Balangoda/Rakwana	8,248,364.00	18	Balangoda	4,887,236.00
9	Nanuoya/Lindula/Talawakelle	7,887,943.00	19	Agarapathana	4,786,073.00
10	Kelani Valley	7,633,974.00	20	Patana /Kotagala	3,944,202.00