

# LANKA COMMODITY BROKERS LTD TEA MARKET REPORT

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# SALE NO.05 OF 31<sup>ST</sup> JANUARY/01<sup>ST</sup> FEBRUARY, 2022

# COMMENTS

The monthly National Averages for January, 2022 have just been released, with a total composite average of Rs. 704.67 following the sale of 20.9 mkgs. This average for January, 2022 is Rs. 59.65 ahead of what was attained in the corresponding month in 2021, but, the volume sold is 5.3 mkgs lower. During last month, the best performing elevation category was the Orthodox Low Growns which sold at 755.65 followed by Western High with Rs. 627.27.

This week's tea auction (Sale # 05) was conducted on January 31 & February 1, 2022 (Mon/Tue), with a weight of 6.6 mkgs which was a decrease of 0.3 mkgs over the previous sale. Auction # 5 itself will be considered as a February sale, whilst, during February, a further 3 auctions have been scheduled. The Low Grown Leafy, Semi Leafy, Tippy & Small Leaf/ Premium Flowery catalogues totaled 2.8 mkgs, whilst Main Sale High & Medium had 0.76 mkgs. The Ex Estate category had 0.96 mkgs.

Strong demand continued for the "best" category Westerns on offer in the Ex Estate catalogue, whilst others received selective interest. Best Western BOP' and BOPF's with maintained quality gained Rs. 10/- to 20/- following special interest, while, others eased by a similar extent and even more. Below-best teas eased up to Rs. 20/- and sometimes a further Rs. 10/- per kg. Nuwara Eliya's met with limited interest and were overall lower by Rs. 20/- to 30/-. Uva / Uda Pussellawa's too were Rs. 20/- to 30/- easier, with teas that had inferior leaf getting discounted. CTC Teas – The best High Grown PF1's were Rs. 30/- lower while Medium PF1's with neat and clean leaf held firm, though poorer leaf teas were neglected. The best Low Growns were sharply easier. BP1's – There were hardly any High Growns on offer while Mediums were irregular. Low Growns were barely firm. Russian bulk buyers were active. There was fair interest from Japan, Germany and other European markets for select liquoring teas. Below best liquoring teas saw selective demand from buyers for Hong Kong and China.

There was fair demand at lower levels for Low Growns. Select best OP1's declined substantially while poorer teas were firm to at times dearer. A selection of well-made OP's and OPA's were fully firm while others that did not maintain quality were irregular and easier. Stylish BOP1's were sharply lower, whilst, others eased to a lesser extent. A range of well-made Pekoe/Pekow1 grades ruled firm, but, mixed leaf sorts were barely steady. Select best FBOP's and FBOPF1's were a little easier, but, bottom level teas held firm. Buyers for Iran were active. Exporters for other Middle Eastern destinations too were fairly active for their requirements. The CIS buyers were strong on clean and stylish leafy teas. Turkey was active, though selective, on Pekoes. Libya was more active. Iraq continued to support secondary teas.

This week's auction comprised of 11,880 lots with a total quantity of 6,672,495 kgs.

The catalogue wise breakdown was as follows:-

	<u>Lot</u>	Qty. (Kgs)
Low Grown Leafy	2,051	858,654
Low Grown Semi Leafy	y 1,512	679,915
Low Grown Tippy	2,333	1,236,976
High & Medium	1,525	762,520
Off Grade/BOP1A	2,635	1,464,737
Dust	602	606,743
Premium Flowery	375	69,535
Ex-Estate	847	963,415
Total	<u>11,880</u>	<u>6,672,495</u>

# In Lighter Vein

# A Series of Coincidences

A chicken farmer went to the local bar. He sat next to a woman and ordered champagne. The woman said: "How strange, I also just ordered a glass of champagne." "What a coincidence," said the farmer, who added, "It is a special day for me. I am celebrating."

"It is a special day for me too, I am also celebrating!" said the woman. "What a coincidence!" said the farmer. While they toasted, the farmer asked, "What are you celebrating?" "My husband and I have been trying to have a child for years, and today, my gynecologist told me that I was pregnant."

"What a coincidence," said the man. "I am a chicken farmer and for years all my hens were infertile, but now they are all set to lay fertile eggs."

"This is incredible," said the woman. "What did you do for your chickens to become fertile?" "I used a different rooster," he said.

"What a coincidence." Smiled the woman.

(Cont'd...2)

# **LOW GROWN TEAS**

# **LEAFY/SEMI LEAFY**

**BOP1**: Best on offer declined by Rs.30-50/- per kg whilst the others were irregular and mostly lower.

**OP1** : Select best declined by Rs.50-70/- per kg whilst others maintained last levels.

**OP**: Best sorts declined Rs.10-20/- per kg whilst others were irregular and mostly lower.

**OPA** : Select best types maintained last levels, others declined Rs.30-40/- per kg.

**PEK/PEK1**: Select best types maintained last levels whilst open and mixed PEK/PEK1's declined Rs.40-60/- per kg,

Quotations (Rs./Kg)	Best		Belov	v Best	Others	
	This Week	<u>Last Week</u>	This Week	<u>Last Week</u>	This Week	Last Week
BOP1	1100-1750	1400-2000	800-1100	900-1400	650-800	700-900
OP1	1100-1200	1300-2550	850-1100	900-1300	700-850	750-900
OP	700-850	730-860	600-700	650-730	550-600	580-650
OPA	800-1000	860-1100	700-800	760-860	580-700	600-760
PEK/PEK1	900-1450	1000-1600	780-800	800-1000	680-780	700-800

### TIPPY/SMALL LEAF

**BOP/BOPSP**: Well-made BOP's were firm to marginally easier. All others were firm.

**BOPF/BOPFSP**: In general dearer.

**FBOP/FBOP1** : Select best FBOP's eased, whilst cleaner secondaries and cleaner teas at the lower

end sold around last levels. Balance were irregular following quality. FBOP1's in general were

dearer.

**FBOPF/FBOPF1**: Tippy flowery grades continued to attract good demand. Best were firm to easier

whilst cleaner Below Best and cleaner teas at the lower following quality. Well-made FF1's

were marginally easier. Balance were irregular,

**FBOPFSP/EXSP**: Very tippy teas appreciated following quality and the balance maintained.

Quotations (Rs./Kg)	Best		Belov	w Best	Others		
	This Week	Last Week	This Week	Last Week	This Week	Last Week	
BOP/BOPSP	950-1250	1000-1300	800-950	800-1000	650-800	650-800	
BOPF/BOPFSP	900-1180	900-1250	750-900	700-900	600-750	650-700	
FBOP/FBOP1	1000-1550	1000-1500	850-1000	800-1100	700-800	750-800	
FBOPF/FBOPF1	1000-1350	1100-1600	850-1000	800-1000	650-850	700-900	
FBOPFSP/EXSP	2500-3750	2500-4400	1500-2500	1500-2500	750-1000	800-1000	

(Cont'd... 3)

# MEDIUM GROWN LEAFY/SEMI LEAFY TEAS

**FBOP** 

- Best teas on offer were firm on last levels whilst the below best and poorer sorts appreciated Rs.10-20/per kg.

**FBOPF/FBOF1** - The well-made FBOPF/FBOPF1's on offer sold well. Below best and the lower end types too were firm on last levels.

**PEK/PEK1** - Except for the stalky PEK/PEK1 types others were firm to easier. Below best and poorer sorts too were lost in value.

O 44: (D ///)	Best		Belov	v Best	Others		
Quotations (Rs./Kg)	This Week	Last Week	This Week	Last Week	This Week	Last Week	
FBOP	875-1350	875-1450	825-875	800-875	775-825	750-800	
FBOPF/FBOPF1	875-1250	875-1180	800-875	800-875	700-800	680-800	
PEK/PEK1	750-960	700-1200	550-750	550-700	500-550	500-550	

### HIGH GROWNS TEAS

**BOP:** BestWestern's, where quality was maintained, were firm and Rs. 10-20 per kg deare4, whilst the others declined by a similar margin and more following quality. Teas in the Below Best and Plainer categories declined Rs. 20 per kg and more following quality. Nuwara Eliya's declined Rs. 20 per kg. Uva/Uda Pussellawa's were Rs. 20-30 per kg lower.

**BOPF**: Best Western's, where quality was maintained, gained Rs, 10-20 per kg and more for select invoices, whilst the others were barely steady. Teas in the Below Best category declined Rs. 20 per kg and more. Plainer clean leaf teas were firm, whilst the others were Rs. 10-20 per kg lower. Nuwara Eliya's continued to meetwith limited interest. Uda Pussellawa's were Rs. 10-20 per kg lower. Uva's were generally firm with a few select invoices gaining Rs. 10-20 per kg.

Quotations (Rs./Kg)	В	OP	BOPF		
	This Week Last Week		This Week	Last Week	
Best Westerns	710-1060	760-900	750-920	770-1120	
<b>Below Best Westerns</b>	680-700	670-750	680-720	690-760	
Plainer Westerns	610-780	610-660	670-820	660-680	
Nuwara Eliyas	600-710	580-750	600-700	590-700	
Brighter UdaPussellawas	680-710	610-710	640-680	630-680	
Other Uda Pussellawas	580-650	580	N/A	N/A	
Best Uva's.	690-720	630-720	710-750	630-740	
Other Uva's	590-620	580-600	540-570	550-580	

(Cont'd... 4)

# **MEDIUM GROWN TEAS**

**BOP**: Teas in the higher price bracket sold at firm to dearer rates whilst the others sold around last week's levels.

**BOPF**: Rs.10/- per kg dearer on average.

Quotations (Rs./Kg)	ВС	)P	ВО	PF
	This Week	Last Week	This Week	Last Week
Best Westerns	720-850	N/A-1160	550-800	490-760

# **CTC TEAS**

# **High Grown:**

**BP1** - Hardly any offerings

**PF1** - Best available declined up to Rs.30/- per kg.

# **Medium Grown:**

BP1 - Irregular.

**PF1-** Select clean leaf brighter liquoring teas were firm whilst the others were irregular.

# Low Grown:

**BP1** - Irregular though mostly sold around last week's levels.

**PF1** - Declined Rs.30-60/- per kg.

One to the one (De /We)	P	F1	BP1		
Quotations (Rs./Kg)	This Week	Last Week	This Week	Last Week	
High	520-710	620-730	550-600	540-660	
Medium	400-670	470-730	450-570	470-550	
Low	510-900	480-940	480-750	460-750	

(Cont'd... 5)

# **OFF GRADES**

# FGS/FGS1:

Select best Liquoring FNGS/FNGS1s lost Rs.10- 20/- per kg whilst poorer sorts were firm on last weeks levels. Clean Low Grown FNGS1 appreciated Rs.20/- per kg; others firm on last week levels.

# BM:

Well-made BM's firm on last week levels. Lower end teas firm to dearer by Rs.20-30/- per kg.

### **BOP1A:**

Select best BOP1A's advanced Rs.20/- whilst best types appreciated Rs.10-20/- per kg. Below best types lost Rs.10-20/- per kg. Poor types held firm.

QUOTATIONS (Rs./kg)	HIGH		MED	MEDIUM		LOW	
	This Week	Last Week	This Week	Last Week	This Week	Last Week	
Good Fannings (Orthodox)	450-660	450-680	450-550	450-550	450-580	450-560	
Good Fannings (CTC)	360-440	360-440	360-460	360-460	360-440	360-440	
Other Fannings (Orthodox)	380-460	380-460	380-470	380-470	380-470	380-470	
Other Fannings (CTC)	N/A	N/A	N/A	N/A	N/A	N/A	
Good BM's	540-590	540-590	530-590	530-590	530-590	530-590	
Other BM's	430-510	460-530	430-510	460-530	430-510	460-530	
Best BOP1As	530-570	530-570	530-570	530-570	530-650	530-650	
Other BOP1As	490-530	490-540	480-530	490-540	480-530	490-540	

# **DUST**

# **DUST/DUST1:**

Liquoring High Grown D1's declined substantially by Rs.50- 100/-; others too lost Rs.20-40/-. Low Grown Clean Dust/Dust1's maintained on last levels.

# PD:

PD's from High & Medium elevations witnessed an irregular demand whilst Low Grown PD's declined sharply by as much as Rs.50-100/- per kg and at times further.

QUOTATIONS (Rs./kg)	HIGH		MEDIUM		LOW	
	This Week	Last Week	This Week	Last Week	This Week	Last Week
Good Primary Dust 1(Orthodox)	500-850	530-940	600-760	570-720	630-770	630-770
Good Primary PD (CTC)	550-630	600-750	520-650	520-650	560-700	630-780
Secondary Dust	350-400	350-400	340-380	340-380	350-400	350-400

(Cont'd...06)

<b>WESTERN MEI</b>	DIUM		UVA MEDIUM			LOW GROWN	LEAFY GRADE	<u>s</u>
Rilagala	BOP	1080/-	Aruna Passara	BOP	860/-	Pothotuwa	BOP1	1750/-
Kenilworth	BOP	1080/-	*Halpewatte Uva	BOPSP +++	1020/-	Pothotuwa	OP1	2250/-
Craighead	BOP	1060/-	Dickwella	BOPF/BOPFSP	1040/-	Berubeula	OP	980/-
*Harangalla	BOP	1020/-	Maratenne	BOP1	1140/-	Green Lanka	OPA	1100/-
Craighead	BOPSP	1140/-	Glen Alpin	BOP1	1140/-	Liyonta	PEKOE	1500/-
Windsoforest	BOPSP	1140/-	Anura Passara	FBOP/FBOP1	1250/-	Lumbini	PEKOE	1500/-
Doombagastalawa	BOPSP	1080/-	Halpewatte Uva	FBOPF/FBOPF1	1120/-	New Mahaendra	PEKOE	1600/-
*Hatale	BOPSP	1000/-	Glen Alpin	OP/OPA	840/-	Wathurawila	PEKOE1	1500/-
Uplands	BOPSP	1000/-	Demondara 'S'	OP1	1000/-	Lumbini	PEKOE1	1400/-
Sanrose	BOPF/BOPFSP	860/-	Aruna Passara	PEK /PEK1	900/-	Suduwelipothahena		1400/-
*Dartry Valley	BOPF/BOPFSP	770/-				Peak View Super		1400/-
Cooroondoowatte	BOP1	1350/-	UVA HIGH			Kuttapitiya Super		1400/-
	FBOP/FBOP1	1350/-	Glenanore	BOP	940/-	Arbour Valley	PEKOE1	1400/-
_	FBOP/FBOP1	1300/-	Craig	BOPSP	940/-	*Peak Paradise	PEKOE1	1350/-
	FBOP/FBOP1	1300/-	~			1 0111 1 11 11 11 11 11	121021	1000
	FBOPF/FBOPF1	1250/-	Bandara Eliya	BOPF/BOPFSP	760/-	LOW GROWN	TIDDY CDANE	e
	FBOPF/FBOPF1		Glenanore	BOP1	1250/-	·-		
*Uplands	FBOPF/FBOPF1		Aislaby	FBOP/FBOP1	1180/-	*Kehelwela	BOP	1250/-
Craighead	OP/OPA	900/-	Glenanore	FBOPF/FBOPF1	1040/-	Arbour Valley	BOP	1200/-
Kenilworth	OP1	920/-	Oodoowerre	FBOPF/FBOPF1	1040/-	Bogoda Group	BOP	1200/-
*Orange Field	OP1	890/-	Aislaby	FBOPF/FBOPF1	1040/-	Ceciliyan	BOP	1200/-
*Darty Valley	OP1	880/-	Uva Highlands	OP/OPA	890/-	*Wikiliya	BOP	1180/-
Doombagastalawa		880/- 960/-	Gonamotawa	OP1	1000/-	*N.Mount Carme		1180/-
_	PEK/PEK1	960/-	Glenanore	PEK/PEK1	790/-	New Hopewell	BOP	1180/-
						Ceciliyan	BOPSP	1100/-
*Dartry Valley	PEK/PEK1	940/-	UDA PUSSELL	.AWA		*Makandura	BOPSP	980/-
WESTERN HIG	<del></del>		Kirklees	BOP	660/-	Sithaka	BOPSP	980/-
Great western	BOP	1060/-	Kirklees	BOPSP	630/-	Berubeula	BOPSP	980/-
Queensberry	BOPSP	1000/-	Mooloya	BOPF/BOPFSP	680/-	Watadeniya	BOPSP	980/-
Fetteresso	BOPF/BOPFSP	920/-	Luckyland	BOPF/BOPFSP	680/-	New Udakada Sup	BOPSP	980/-
Gouravilla	BOPF/BOPFSP	920/-	Delmar	FBOP/FBOP1	1040/-	Kingsbru	BOPSP	980/-
Weddemulla	BOP1	1160/-	Gonapitiya	FBOPF/FBOPF1	960/-	*Geekiyanahena	BOPSP	960/-
Glenloch	FBOP/FBOP1	1120/-	*Delmar	OP/OPA	730/-	Kiruwanaganga	BOPFSP	1200/-
Invernesss	FBOPF/FBOPF1	1040/-	Gonapitiya	OP1	550/-	Broadlands SH	BOPFSP	1200/-
Inverness	OP/OPA	850/-	Gonapitiya	PEK/PEK1	740/-	*Mahaliyadda	BOPFSP	1180/-
Venture	OP1	900/-	OFF GRADES	I EIGI EIGI	, 10,	*Peak Paradise	BOPFSP	1180/-
Weddemulla	PEK/PEK1	850/-		DD	020/	*Hidellana	BOPF	1180/-
NUWARA ELIY	Ά		Tinioya	BP	920/-	*Hidellana	BOPF	1180/-
Mahagastotte	BOP	710/-	Aislaby	BP	900/-	*Hidellana	FBOP	1550/-
Lovers Leap	BOP	710/-	*Kothmale Hills	BP	900/-	*Sithaka	FBOP1	1400/-
Lovers Leap	BOPF/BOPFSP	700/-	Chandrika Estate	BP	900/-	*Hidellana	FBOP1	1250/-
•	FBOP/FBOP1	1040/-	New Rothschild	BP	890/-	Garden Leaf	FBOP1	1250/-
			Hingalgoda	PF	790/-	*Kurunduwatta	FBOP1	1200/-
Č	FBOP/FBOP1	1040/-	Brombil CTC	PF	640/-	Ceyenta	FBOPF	1350/-
Kenmare	FBOPF/FBOPF1	980/-			530/-	*K D U Super	FBOPF	1300/-
Mahagastotte	PEK/PEK1	1000/-	Gunawardana	BM	800/-	Sadhri	FBOPF1	1400/-
CTC TEAS			Chandrika Estate	BM	790/-	Saumi	1 DOFF1	1400/-
HIGH GROWN			Dartry	BM	780/-	BBE111111	WEDY	
Dunsinane CTC	PF1	710/-	Chandrika Estate	BM	780/-	PREMIUM FLO		
Dunsinane	BP1	600/-	Wellandura	FNGS/FNGS1	730/-	Kellapatha	FBOPFSP	3750/-
		000/-	Kotiyagalla	FNGS/FNGS1	730/-	Green House	FBOPFEXSP	3800/
MEDIUM GROV			Wanaraja	FNGS/FNGS1	720/-	Muswenna	FBOPFEXSP1	3650/-
*New Peacock	PF1	650/-	New JSP	BOP1A	830/-			
New Peacock	BP1	670/-	Hindellana	BOP1A	820/-			
Delta	BP1	570/-	M.D.C.T	BOP1A	780/-			
<b>LOW GROWN</b>			Mathuwagalle	BOP1A	780/-			
Ceciliyan CTC	PF1	900/-		~·•				
Hingalgoda CTC	PF1	900/-	DUCT					
Suduwelipothahena		900/-	<u>DUST</u>					
Ceciliyan CTC	BP1	750/-	Somerset	DUST1	850/-			
•			New Peacock CTC	PD	650/-			
			omo T +d / +++ A11 ′					

<sup>\*</sup> Sold by Lanka Commodity Brokers Ltd / +++All Time Record Price / ++ Equal All Time Record Price

# COLOMBO AUCTION - GROSS SALE AVERAGES $SALE\ NO.04\ OF\ 26^{TH}\ JANUARY, 2022$

	2022			2021		
	Weekly	Month to Date	Year to Date	Weekly	Year to Date	
Uva High Grown	653.78	626.52	626.03	568.74	579.05	
Western High Grown	737.57	726.94	720-84	610.94	628.40	
High Grown	714.57	695.01	690.19	599.01	615.34	
Uva Medium	691.60	644.19	648.21	584.76	597.31	
Western Medium	665.20	619.34	619.06	569.64	579.79	
Medium Grown	673.11	627.46	648.47	574.24	585.26	
Low Grown (Orthodox)	796.92	755.48	755.48	678.87	682.54	
Combined L.G. (Orthodox + CTC)	779.98	736.40	739.07	666.20	672.88	
Total	748.14	709.45	710.75	637.18	646.43	

Private Sale Figures (24.01.2022 – 29.01.2022)

- 92,815.75 Kgs

Cumulative

- 380,497.25 Kgs

# **DETAILS OF TEAS AWAITING SALE**

	Sale of 08th/0	9 <sup>th</sup> Feb '22	Sale of 14	th/15th Feb '22
	<u>Lots</u>	Qty. (Kgs)	<u>Lots</u>	Qty. (Kgs)
Low Grown Leafy	2,051	858,654	1,868	784,046
Low Grown Semi Leafy	1,512	679,915	1,335	593,100
Low Grown Tippy	2,333	1,236,976	2,072	1,065,429
High & Medium	1,525	762,520	1,469	744,402
Off Grade/BOP1A	2,635	1,464,737	2,238	1,227,267
Dust	602	606,743	567	557,560
Premium Flowery	375	69,535	351	62,594
Ex-Estate	<u>847</u>	963,415	867	<u>986,672</u>
Total	<u>11,880</u>	<u>6,672,495</u>	<u> 10,767</u>	<u>6,021,070</u>
				(Cont'd08)

# NATIONAL ELEVATIONAL AVERAGES – JANUARY, 2022

Elevation	MON	тн	TO-DATE						
Lievation	QUANTITY -KG-			AVERAGE -RS					
ORTHODOX									
UVA-HIGH	1,241,516.00	627.27	1,241,516.00	627.27					
WESTERN-HIGH	2,445,430.00	733.94	2,445,430.00	733.94					
UVA-MEDIUM	1,133,636.00	642.39	1,133,636.00	642.39					
WESTERN-MEDIUM	1,554,471.00	654.32	1,554,471.00	654.32					
LOW	11,814,141.00	755.65	11,814,141.00	755.65					
TOTAL	18,189,194.00	728.25	18,189,194.00	728.25					
СТС									
UVA -HIGH	80,050.00	607.54	80,050.00	607.54					
WESTERN- HIGH	286,173.00	627.60	286,173.00	627.60					
WESTERN - MEDIUM	695,343.00	535.12	695,343.00	535.12					
LOW	1,142,982.00	528.42	1,142,982.00	528.42					
TOTAL	2,204,548.00	546.28	2,204,548.00	546.28					
ORTHODOX/CTC (Combined)									
UVA-HIGH	1,321,566.00	626.07	1,321,566.00	626.07					
WESTERN-HIGH	2,731,603.00	722.80	2,731,603.00	722.80					
UVA-MEDIUM	1,133,636.00	642.39	1,133,636.00	642.39					
WESTERN-MEDIUM	2,249,814.00	617.48	2,249,814.00	617.48					
LOW	12,957,123.00	735.61	12,957,123.00	735.61					
TOTAL	20,393,742.00	708.58	20,393,742.00	708.58					
				(Cont'd 9)					
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# **CATALOGUES**

# Sale No.08 of 14th/15th February, 2022

The Main Sale & Ex-Estate Sale catalogues closed 27th January, 2022 at 4.30 p.m.

# Sale No.09 of 22nd/23rd February, 2022

The Main Sale & Ex-Estate Sale catalogues are scheduled to be closed on **03**<sup>rd</sup> **February**, **2022** at **04.30 p.m**.

# Sale No.10 of 01st/02nd March, 2022

The Main Sale & Ex-Estate Sale catalogues are scheduled to be closed on 10th February, 2022 at 04.30 p.m.

# **BROKER'S SELLING ORDER**

# **SALE NO.06**

# Auction of 08th/09th February, 2022

# <u>Leafy/Tippy/BOP1A/ Premium Flowery</u>

- 1. Lanka Commodity Brokers Ltd
- 2. Forbes & Walker Tea Brokers (Pvt) Ltd
- 3. Eastern Brokers Ltd
- 4. Mercantile Produce Brokers (Pvt) Ltd
- 5. Bartleet Produce Marketing (Pvt) Ltd
- 6. Ceylon Tea Brokers PLC
- 7. Asia Siyaka Commodities PLC
- 8. John Keells PLC

# **High & Medium/Off Grades/Dust**

- 1. Asia Siyaka Commodities PLC
- 2. Bartleet Produce Marketing (Pvt) Ltd
- 3. Ceylon Tea Brokers PLC
- 4. John Keells PLC
- 5. Eastern Brokers PLC
- 6. Forbes & Walker Tea Brokers (Pvt) Ltd
- 7. Mercantile Produce Brokers (Pvt) Ltd
- 8. Lanka Commodity Brokers Ltd

# **Ex-Estate**

- 1. Lanka Commodity Brokers Ltd
- 2. Ceylon Tea Brokers PLC
- 3. Bartleet Produce Marketing (pvt) Ltd
- 4. John Keells PLC
- 5. Mercantile Produce Brokers (Pvt) Ltd
- 6. Eastern Brokers PLC
- 7. Asia Siyaka Commodities PLC
- 8. Forbes & Walker Tea Brokers (Pvt) Ltd

# **Crop & Weather**

For the period 24th to 30rd January, 2022

**WESTERN/NUWARA ELIYA REGIONS** – Bright weather was reported in both regions throughout the week. The Department of Meteorology expects fair weather conditions in both regions in the week ahead.

**UVA/UDAPUSSELLAWA REGION** – Both regions reported bright weather conditions throughout the week.

**LOW GROWN REGION -** The Low Grown Region reported clear weather throughout the week. According to the Department of Meteorology, scattered evening showers are expected in the Ruhuna Region in the week ahead.

**CROP INTAKE** – The Western, Nuwara Eliya, Uva and Udapussellawa regions maintained the crop intake, whilst the Low Grown Region reported a slight decline.

# **WE CONGRATULATE**

The Management of Sanasa Tea Factory

For obtaining

ISO 22000:2018, GMP & HACCP certifications.

# **World Crop Statistics (MKGS)**

Country	Month	2020	2021	Difference +/-	To-date 2020	To-date 2021	Difference +/-
SRI LANKA	Dec.	28.65	20.41	-8.24	278.85	299.34	20.49
BANGLADESH	Sep.	12.14	12.61	0.47	57.45	64.76	7.31
KENYA	Aug.	38.52	33.63	-4.89	375.75	342.44	-33.3
SOUTH INDIA	Oct.	20.16	21.26	1.1	179.83	204.18	24.35
NORTH INDIA	Oct.	155.62	167.4	11.74	853.05	940.74	87.69
MALAWI	Sep.	2.78	4.03	1.25	36.40	42.40	6.0
TANZANIA	June	1.67	1.80	0.13	17.52	16.56	-1.0
UGANDA	June	5.77	3.57	-2.2	33.94	25.74	-8.20

"Africa Tea Brokers Bulletin of Statistics"

(Cont'd... 11)

# -OTHER MARKETS-

# BANGLADESH AUCTION

# SALE 38 HELD ON MONDAY 31ST JANUARY, 2022

**CTC LEAF**: 44,608 packages of Current Season teas on offer met with a selective demand with prices easing further.

**BROKENS:** A nominal weight of clean Brokens met with a fairly good enquiry and sold well in line with quality. Other varieties met with much less demand at easier rates with more withdrawals. BLF types saw a limited interest with prices easing further.

**FANNINGS:** A limited weight of good liquoring Fannings witnessed fair competition and sold well at generally firm rates. Medium and plainer types were in much less demand and where sold recorded a sharper drop. There were also heavy withdrawals in this category. BLF types saw a limited interest with prices easing further.

**CTC DUST**: 10,904 packages of Current Season teas on offer met with less demand. Good liquoring Dusts sold at a drop of Tk.10/- to Tk.12/- closely following quality. Medium Dusts were irregularly easier following seasonal decline. Plain and BLF Dusts sold in line with quality at last levels with fair withdrawals. Blenders lent good support with fair interest from the Loose tea buyers.

**COMMENTS:** Market followed a similar trend as of last sale whereby a few good liquoring types sold well whilst all others witnessed only a limited demand and recorded a sharper drop in price. There were also very heavy withdrawals in this category. Blenders lent fairly good support whilst there was only some interest from the Loose tea buyers.

Dusts were an easier market.

**Quotations** – This Week – (In Taka)

Brokens	This Week	Last Week	Fannings	This week	Last Week	Dust	This Week	Last Week
Large	NQTA	NQTA	Best	202-210	210-215	PD	175-230	170-248
Medium	152-167	155-170	Good	175-180	180-185	RD	133-281	130-276
Small	157-170	160-172	Medium	155-165	160-170	D	140-274	165-291
Plain	130-145	138-153	Plain	135-145	140-155	CD	150-282	142-258
BLF	120-138	125-145	BLF	120-138	125-145	BLF	133-150	130-165

COURTESY: NATIONAL BROKERS LTD

# SOUTHINDIAN ROUNDUP FOR THE WEEKENDING 29TH JANUARY - 2022

# **KOCHI**

### **CTC LEAF**

**Demand:** Good Demand. Limited quantity sold dearer by Rs 2 to 3.

# **LEAF-ORTHODOX:**

Demand: Fair Demand.

**Market:** Well made High grown and medium whole leaf and primary brokens sold at dearer levels. Secondary brokens and fannings had subdued demand with some withdrawals.

**Buying Pattern:** Middle East and CIS buyers operated.

# **DUST**

**Demand:** Fair Demand

**Market:** Popular marks and better medium teas eased by Rs.3 to 4 on the finer grades. Bolder grades eased further in value. Plainer sorts witnessed fair enquiry at irregular and lower levels.

**Buying Pattern**: Major blenders were active with useful support from packeteers & Internal buyers. Upcountry buyers operated on bolder grades. Best mediums witnessed fair support from internal & regional packeteers.

# **COONOOR**

### CTC LEAF

Demand: Good.

Market: Market was fully firm to dearer by Rs. 2/- to Rs. 3/- and sometimes more, however the Bolder Brokens faced less demand and showed an easier trend and also suffered some outlist. The overall sale percentage is 85% at an average of Rs. 102.30.

**Buying Pattern:** Packeteers and Blenders rendered fairly good support. Internal were fairly active with Exporters being very selective.

### **ORTH LEAF**

Demand: Good.

Market: Generally market was dearer Rs. 2/- to Rs. 3/- and more bullish on the Whole leaf grades. Secondary Brokens and Fannings sold around last levels. The overall sale percentage is 73% at an average of Rs. 116.85.

**Buying Pattern:** Exporters were selective, Internal rendered fairly good participation.

# CTC DUST

Demand: Good.

Market: High-priced teas were fully firm to dearer by Rs. 4/- to Rs. 5/- and more following quality. Better mediums were dearer by Rs. 3/- to Rs. 5/-, sometimes more. Medium and Plainers were irregular. However the SRD's were irregularly lower. The overall sale percentage is 77% at an average of Rs. 107.60.

**Buying Pattern:** Internal were full active on the High-prices teas and Better Mediums. Strong participation of the Exporters on the Mediums and Plainers with Internal and Packeteers being selective.

(Cont'd... 13)

### **ORTH DUST**

Demand: Less Demand.

Market: Generally market was irregularly easier; however the Primary Dusts were occasionally dearer.

The overall sale percentage is 47% at an average of Rs. 119.94.

Buying Pattern: Internal rendered fair support with Exporters being selective.

# **COIMBATORE**

### CTC LEAF

**Demand:** Fair general demand.

**Market:** Better medium were irregular and lower by Re.1/- to Rs.2/- with heavy withdrawals particularly on BOPF's. Mediums were barely steady. However blacker and grainy BOPF's were dearer by Rs.4/- to Rs.5/- sometimes more. Plainer's were fully firm.

Buying Pattern: Blenders were active. Others were selective.

# **ORTH LEAF:**

Demand: Good demand.

**Market:** Whole leaf were fully firm. Brokens firm to dearer by Rs.5/- sometimes more following quality. BOPF & PF suffered heavy withdrawals. FNGS were fully firm.

Buying Pattern: Exporters were active. Internal selective

# **CTC DUST**

Demand: Good general demand.

**Market:** Better medium and popular sorts were barely steady to firm with heavy withdrawals particularly on bolder grades. Mediums were barely steady. Plainer sorts were barely steady with heavy withdrawals.

**Buying Pattern:** Internal buyers were active. Blenders, packeeters and exporters were selective.

# **ORTH DUST**

Demand: Poor demand.

Market: Suffered heavy withdrawals.

**Buying Pattern:** 

Source: Paramount Tea Marketing (SI) Private Limited

01st February, 2022.

*-/tp* 

# Repeal of India's Tea act, 1953; what's new on the upcoming Tea (Promotion and Development) Bill 2022?

Tea Act, 1953 has become redundant due to the efflux of time, for which it has been proposed to bring a new Act in place of the present Act under which Tea Board will act as a facilitator for the benefit of the tea industry.

# By TPT Bureau

January 21, 2022

The government of India has decided to scrape off the archaic legislation that deals in matters of tea cultivation, management, control of the tea undertakings, control and export of tea seeds, etc. In its press release, the Tea Board of India (i.e. to be renamed as Tea Promotion and Development Board after this legislation) signified that "after more than 68 years, some of the existing provisions of the Tea Act, 1953 have become redundant due to the efflux of time, for which it has been proposed to bring a new Act in place of the present Act under which Tea Board will act as a facilitator for the benefit of the tea industry".

According to certain sources, the Centre may soon implement similar changes in other commodity boards such as rubber and spice. There has been much speculation that the government plans to abolish the existing Boards. To further understand the intricacies of the proposed Bill, The Policy Times presents to you an illustrative analysis of the upcoming proposed bill and puts into perspective a bigger picture to determine what lies ahead.

# **Key Objectives of the Bill**

The following objectives are included in the Bill, by the Union Government.

- 1. Optimizing the production, sale, and consumption of Tea., which might include
- Promoting the export of tea
- Promoting the sale and consumption of tea including through E-Commerce platforms.
- Promoting the quality of tea cultivation and tea which is consumed in India and exported from India
- Promoting branding with product diversification value addition packaging and furthering the interest of stakeholders involved in the IT industry
- Promoting the sustainable cultivation of tea for increasing production and productivity
- Providing support and encouragement to small growers,
- Encouraging fair and remunerative prices for the growers
- Safeguarding the interests of tea plantation workers
- Increasing awareness about the general among the general public about the tea industry in India.
- 1. Promoting economic, scientific, and technical research into the tea industry, which might include-
- Collecting analyzing and disseminating economic scientific and technical data, information, statistics, and studies related to the steel industry in India
- Encouraging the adoption of the best available technologies and minimizing the adverse impact of Climate Change
- Promoting an understanding of plant ecology physiology and Pathology among the growers
- Aligning the practices in the IT industry in India with the Global best practices

# Stakeholders Involved

The bill takes into its ambit the auction organizers, blenders, dealers of broken mixed fiber, origin tea packers, and primary and secondary buyers. As the role of all the aforementioned stakeholders as defined in the old Act of 1953.

The newfound board would consist of not less than 20 members. The composition of the board would be set in a hierarchy. Whereby the Chairperson would occupy the apex position and would be appointed by the Central Government itself. The two members of Parliament will be nominated by the House of the People and the Council of States, (one member from each body). Ten other members will be appointed by the Central Government. All these members are supposed to be endowed with interests and experience in one or more categories/fields-

- 1. Governments of the states where tea is grown
- Interest of labor
- 3. Member of institutions or authorities which specialize in research in the tea industry, agriculture, foreign trade, food safety, advertising, e-commerce, etc.

The Board shall be responsible for promoting and developing the Indian tea Industry. All the members of the board will be entrusted with key powers such as monitoring of export-import, price setting of both tea and tea leaf and propagating data and other information regarding the demand for and marketability of tea in India and a foreign market, etc.

No suits, prosecution, or legal proceedings can be brought in against the Board, the members of the board or the employees of the board, for anything that is done or intended to be done in the good faith or welfare of the general public.

# Tea Industry at a glance

Assam's tea industry is suffering greatly as a result of the coronavirus pandemic and floods. In comparison to the previous year, the production loss until August was approximately 25%.

The coronavirus-induced lockdown and devastating floods have taken a heavy toll on the state's 180-year-old tea industry, resulting in a revenue loss of Rs 1,200 core. According to the Tea Board India, the state produced 222.37 million kg of tea from January to July 2020, compared to 274.58 million kg of tea produced the previous year. The state produced 716.49 million kg of tea in 2019.

Tea planters in North Bengal have also suffered significant losses as a result of the country's precipitous drop in tea prices. (The tea industry in North Bengal employs up to five lakh people, either directly or indirectly.) Experts believe that the TBI, or Tea Board of India, should set a base price for tea in order to close the gap and balance the demand and supply.

The proposed Bill is expected to resolve this problem as the TBI is expected to resort to an entirely different mode of functioning, which is said to be in the interests of tea production in India.

# Way ahead

The aforementioned Bill has the propensity to cater to the paradigm shift that has occurred throughout 1953- 2022. If we observe, examine, and take into account the situation at hand, we would realize that multiple aspects such as growth, production, marketing, packaging consumption, etc. which are involved in the process of tea production have been subjected to considerable alterations over time. Thus, an Amendment of 1953 legislation is above all the need of the hour. So that the development and expansion of tea production in India are arcticized and advanced.

# **Zimbabwe: Tea Farmers Want Some More**

24 JANUARY 2022

# The Herald (Harare)

LOW prices of tea on the local market have seen farmers in Honde Valley abandoning the crop for other cash crops.

Despite prospects of a good harvest this season, tea producers in Honde Valley are slowly giving up.

The locally available buyer for Honde Valley tea growers, Eastern Highlands Plantations, is reportedly buying a kilogram of tea for \$11, 56, which farmers say is not enough to cover production costs.

On the global market, tea sells at US\$2, 76 per kg.

Honde Valley has been receiving good rainfall this season and the current crop is thriving, but many farmers have stopped harvesting, citing poor prices.

Tea farmers in Honde Valley can only sell to one processor, Eastern Highlands Plantations, since all other processors in the area folded almost a decade ago.

Zimbabwe Farmers' Union Tea Commodity chairman, Mr Charles Sanhanga, who is also a member of the Honde Valley Tea Growers' Association, said their tea was fetching \$11, 56 per kg, which was not enough.

"We have a very good crop this year despite the late start to the rainfall season. But the tea is now overgrown because farmers are choosing not to take their crop to the factory due to the low prices we are getting. We are now concentrating on our banana and maize fields since the return is much higher," he said.

Tea is currently priced at US\$2, 76 on the global market, (approximately \$289, 80) and the prices being offered to local producers' remains way below those benchmarks.

During peak season (November to April) farmers in the area produce an average of 200 000kg a month. However, production has significantly declined in the past two years mainly due to poor pricing and high cost of fertilizers and labour.

Mr. Sanhanga said farmers had engaged the processor with the hope of getting part of their money in foreign currency since they were buying fertilizer and paying workers in United States dollars.

He said the only solution now would be for farmers to diversify while they work on acquiring their own processing plant for value addition.

"Although tea is the major source of income for us, only those that are growing other crops for alternative sources of income are safe. We have now shifted our attention to the banana and maize crops as we wait for a review of prices," he added.