TEA MARKET REPORT

SALE NO: 24 of June 21 & 22, 2022

LANKA COMMODITY BROKERS LTD

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COMMENTS

Sri Lanka has recorded a dismal Tea Crop of 26 mkgs for May, 2022 which comes amidst the lack of chemical fertilizer, and, heavy precipitation across all plantation districts along with insufficient sunlight so essential for growth. At cumulative level, the shortfall in production as at end May is – 23Mkgs compared to the same period last year. With such a negative variance, there is little doubt that Sri Lanka may well end the year with an all-time low crop.

This week's tea auction (Sale # 24) was conducted on June 21&22, 2022 (Tue/Wed/),with a weight of 5.9 mkgs which was a drop of 0.2 mkgs over the previous auction. The Low Grown Leafy, Semi Leafy, Tippy & Small Leaf/ Premium Flowery catalogues totaled 2.48 mkg, whilst the Main Sale High & Medium segment had a weight of 0.8 mkg. The Ex Estate category also had 0.8 mkg.

The market for Ex Estate teas met with improved demand, particularly as the sale progressed. Select high prices Western BOP's gained Rs.100/- to 200/- whilst their corresponding BOPF's advanced Rs.40/- to 60/-. In the "below-best" and "plainer" categories, the neater leaf, coloury BOP's appreciated up to Rs.100/- whilst their BOPF's advanced Rs.20/- to 40/-, but poor leaf teas were irregular and easier. The small availability of Nuwara Eliya's sold well at much dearer levels. Uva / Uda Pussellawa BOP's gained up to Rs.100/- and even more for selected teas, whilst their BOPF's commenced around last week's levels and gained up to Rs.50/- by the close.CTC Teas –High grown PF1's were Rs.20/- to 40/-dearer whilst Mediums were firm to selectively dearer following quality. Low Grown select PF1's were Rs.50/- to 100/- dearer. High Grown BP1's were firm while Mediums were irregular and mostly unsold. Low Grown BP1's with maintained leaf appearance were firm. There was more demand from Japan, Germany and other European markets for the better liquoring teas with healthy competition from buyers for China, Taiwan and Hong Kong. Russian interest was more pronounced.

Good demand prevailed for Leafy Teas whilst Semi Leafy teas and Tippy Small Leaf grades met with fair demand. Select best OP1's were again barely steady, whilst, a range of improved below-best teas ruled fully firm to selectively dearer following quality with poorer sorts maintaining last levels. A range of well-made OP's together with below-best improved sorts were fully firm to dearer. The better OPA's were easier while poorer sorts too were barely steady. BOP1's were generally firm. Best and below-best Pek/Pek1's were mostly firm. Stylish FBOP's and FBOPF1's together with cleaner below-best types were firm to dearer. There was wide spread interest from Middle Eastern buyers whilst the CIS shippers were also active for leafy teas. Demand from Russia was improved. Turkey was active for Pekoe grades. Libya continued to pursue the secondary leafy grades. Iraq was active on bottom level teas.

This week's auction comprised of 10,953 lots with a total quantity of 5,992,911 kgs.

The catalogue wise breakdown was as follows:-

	Lot	Qty.(Kgs)
Low Grown Leafy	2,120	924,073
Low Grown Semi Leafy	1,345	576,642
Low Grown Tippy	1,854	917,069
High & Medium	1,567	800,273
Off Grade/BOP1A	2,475	1,397,959
Dust	500	507,136
Premium Flowery	389	68,495
Ex-Estate	703	801,264
Total	**10,953**	**5,992,911**

In Lighter Vein

Mr. Know-It-All

A Physics professor had a student that was always late and always had an answer or an excuse. He decides to ask him a few questions in front of the class and put him on the spot. "Tell me, Michael, What is faster, light or sound?" "Well light, obviously." "Alright, why?" "Well, when I turn on my TV, I first see the picture and then comes the sound" The professor sighs and gives a you're-an-idiot look. He moves to the next student asks the same question. "What is faster, light or sound?" "Well obviously it is sound." "Uhh what?? Why do you think this?" "Well when I turn on my TV, I first hear it and then comes the picture." Extremely annoyed the professor is now a bit pissed off. He believes that maybe the question is too hard for these pea brains and tries to vary it. The next student he asks "You are on the foot of a mountain. On the summit there is a cannon being fired. Do you first see the light of the fire or do you first hear the sound?" "Obviously you first see the light." Slightly hopeful the professor says "YES and why is that?" "Well the eyes are obviously further ahead than the ears."

LOW GROWN TEAS

LEAFY/SEMI LEAFY

BOP1 : Best on offer maintained last levels; others were fully firm to dearer.

OP1 : Select best declined by Rs.30/- to Rs.50/-; others were irregularly lower by Rs.20/- to Rs.40/-.

OP : Select best types showed a marked decline and dropped Rs.40/- to Rs.80/-; others were irregular and mostly lower.

OPA :Best on offer maintained last levels; others were marginally lower. Lower end teas declined sharply.

PEK/PEK1 : Well made PEKOE/PEKOE1s' maintained last levels, mixed PEKOEs declined sharply.

Quotations (Rs./Kg)	Best		Below Best		Others	
	This Week	Last Week	This Week	Last Week	This Week	Last Week
BOP1	**2500 - 4200**	2600 - 4200	**1400 - 2500**	1300 - 2600	**900 -1400**	900 - 1300
OP1	**2200 - 4300**	2000 - 4350	**1500 - 2200**	1600 - 2000	**850 - 1500**	900 - 1600
OP	**1500 - 2450**	1800 - 3650	**900 - 1500**	1100 - 1800	**600 - 900**	700 - 1100
OPA	**1700 - 2600**	1700 - 2550	**1200 - 1700**	1100 - 1700	**650 - 1200**	650 - 1100
PEK/PEK1	**1700 - 2950**	1600 - 2750	**1300 - 1700**	1300- 1600	**800 - 1300**	900 - 1300

TIPPY/SMALL LEAF

BOP/BOPSP : Select Best and Best together with cleaner Below Best appreciated; balance were firm on last.

BOPF/BOPFS : Select Best and Best appreciated. Below Best and cleaner teas at the bottom sold on last levels; balance declined following quality.

FBOP/FBOP1 :Well-made teas together with cleaner Below Best appreciated. Cleaner teas at the lower end too were firm to dearer; balance were easier following quality. Well made FBOP1's were firm to dearer; balance were firm on last levels.

FBOPF/FBOPF1: Very tippy teas continued to attract good demand and was substantially dearer. Best too followed a similar trend. Below Best and cleaner teas at the lower end too were dearer to a lesser extent; balance were firm on last. Well made FF1's together with cleaner Below Best appreciated; balance sold on last levels.

FBOPFSP/EXSP : Very tippy teas continued to attract good demand whilst Below Best too appreciated.

Quotations (Rs./Kg)	Best		Below Best		Others	
	This Week	Last Week	This Week	Last Week	This Week	Last Week
BOP/BOPSP	**1800 - 2750**	2000 - 2450	**1500 - 1800**	1400 - 2000	**800 - 1500**	900 - 1400
BOPF /BOPFSP	**1800 - 2750**	1800 - 2500	**1500 - 1800**	1400 - 1800	**800 - 1500**	900 - 1300
FBOP/FBOP1	**3000 - 4350**	2800 - 3500	**1800 - 3000**	1500 - 2800	**900 - 1800**	1000 - 1500
FBOPF/FBOPF1	**3000 - 4400**	2500 - 4000	**2000 - 3000**	1800 - 2500	**1000 - 2000**	1100 - 1800
FBOPFSP/EXSP	**6000 - 9150**	5000 - 8700	**3000 - 6000**	2500 - 5000	**2000 - 3000**	2000 - 2500

MEDIUM GROWN LEAFY/SEMI LEAFY TEAS

FBOP - A few select best FBOPs' advanced fairly sharply, Secondaries and the poorer sorts were firm to dearer.

FBOPF/FBOPF1 - Best teas on offer advanced fairly sharply, Secondaries and the poorer sorts were fully firm to dearer.

PEK/PEK1 - Except for the well made shotty varieties, balance tended irregularly lower.

Quotations (Rs./Kg)	Best		Below Best		Others	
	This Week	Last Week	This Week	Last Week	This Week	Last Week
FBOP	**1800 - 2800**	1400 - 2700	**1250 - 1800**	1200 – 1400	**1100 - 1250**	950 - 1200
FBOPF/FBOPF1	**1800 - 2300**	1350 - 2250	**1250 - 1800**	1150 – 1350	**1000 - 1250**	950 - 1150
PEK/PEK1	**1200 - 2100**	1200 - 2150	**1100 - 1200**	1000 - 1200	**850 - 1100**	800 - 1000

HIGH GROWNS TEAS

BOP : Best Western's - Select high priced teas gained Rs. 100-200 per kg; whilst the others appreciated further. In the Below Best and Plainer categories, clean leaf coloury sorts gained Rs. 100 per kg and more, whilst the others were generally firm. Nuwara Eliya's continued to sell well. Uva/Uda Pussellawa's gained Rs. 100 per kg and more for select invoices

BOPF : Best Western's - Select high priced teas were firm and Rs. 50-60 per kg dearer. In the Below Best category coloury clean leaf sorts gained Rs. 20-40 per kg and more towards the close. At the lower end, prices were generally firm with select clean leaf invoices appreciating in value. Nuwara Eliya's - The limited invoices on offer were dearer on last, Uda Pussellawa's commenced around last week's levels and appreciated as the sale progressed, whilst the Uva's gained by up to Rs. 50 per kg

Quotations (Rs./Kg)	BOP		BOPF	
	This Week	Last Week	This Week	Last Week
Best Westerns	**1400 - 1600**	1200 - 1380	**1200 - 1380**	1100 - 1320
Below Best Westerns	**1150 - 1380**	1100 - 1180	**1080 - 1180**	950 - 1080
Plainer Westerns	**820 - 1140**	960 - 1080	**860 - 1060**	870 - 940
Nuwara Eliyas	**1650 - 2200**	2100	**1160 - 1220**	1000
Brighter UdaPussellawas	**1460 - 1550**	1100 - 1440	**890 - 1040**	900 - 1000
Other Uda Pussellawas	**720 - 1300**	870	**800 - 850**	800 - 890
Best Uva's	**1420 - 1650**	1220 - 1480	**960 - 1040**	900 - 1060
Other Uva's	**1240 - 1360**	1060	**890 - 920**	850

MEDIUM GROWN TEAS

BOP : Continued to sell at irregularly dearer rates following quality.

BOPF : Gained Rs.20-40 per kg and substantially more for teas at the lower end.

Quotations (Rs./Kg)	BOP		BOPF	
	This Week	Last Week	This Week	Last Week
Best Westerns	**900 - 2050**	980 - 2150	**760 - 1040**	740 - 960

CTC TEAS

HIGH GROWN:

BP1 - Fully firm around last week's levels for the limited availability.

PF1 - Best available were Rs.20-40 per kg dearer whilst the others commenced firm and appreciated towards the close.

MEDIUM GROWN:

BP1 - Irregular and mostly unsold due to the lack of suitable bids.

PF1 - Firm and selectively dearer following quality.

LOW GROWN:

BP1 - Irregular and mostly firm.

PF1 - Best available commenced firm and appreciated irregularly as the sale progressed, whilst the other secondary types gained Rs.200-300/- per kg.

Quotations (Rs./Kg)	BP1		PF1	
	This Week	Last Week	This Week	Last Week
High	**660 - 890**	510 - 900	**820 - 1080**	740 - 980
Medium	**550 - 560**	520 - 900	**710 - 1040**	700 - 980
Low	**640 - 940**	920 - 1160	**710 - 2150**	730 - 2100

OFF GRADES

FGS/FGS1:

Select best Liquoring FNGS/FNGS1s' appreciated Rs.25-50/- per kg whilst poorer sorts too followed a similar trend. Clean Low Grown well made FNGS1's appreciated Rs.50-75/- per kg and others were a little irregularly lower.

BM:

Well-made BM's appreciated Rs.100-200/-. Best types a little irregular. Lower end teas however appreciated Rs.10-20/- per kg.

BOP1A :

Select best BOP1A's advanced by Rs.30-50/- and Best and Below Best teas were fully firm to dearer.

QUOTATIONS (Rs./kg)	HIGH		MEDIUM		LOW	
	This Week	Last Week	This Week	Last Week	This Week	Last Week
Good Fannings (Orthodox)	**800-920**	800-870	**600-730**	600-700	**720-960**	775-900
Good Fannings (CTC)	**570-820**	570-920	**570-870**	570-870	**570-730**	570-750
Other Fannings (Orthodox)	**520-680**	520-620	**520-680**	520-620	**520-680**	520-620
Other Fannings (CTC)	**N/A**	N/A	**N/A**	N/A	**N/A**	N/A
Good BM's	**620-750**	640-800	**600-680**	620-770	**700-1000**	725-925
Other BM's	**520580**	520-620	**520-580**	520-620	**520-650**	520-690
Best BOP1As	**700-770**	750-820	**700-750**	750-850	**1000-1400**	1000-1300
Other BOP1As	**560-640**	620-680	**560-640**	620-680	**620-720**	620-750

DUST

DUST/DUST1:

Liquoring High Grown D1's were fully firm to dearer; others also following a similar trend. Low Grown Clean Dust/Dust1's advanced by Rs.10-30/- per kg and at times more whilst below best teas were fully firm to dearer.

PD:

PD's from High & Medium elevations appreciated by Rs.10-30 and at times more whilst Low Grown PD's were fully firm to dearer.

QUOTATIONS (Rs./kg)	HIGH		MEDIUM		LOW	
	This Week	Last Week	This Week	Last Week	This Week	Last Week
Good Primary Dust1 (Orthodox)	**950-1650**	950 - 1440	**850-1140**	800 - 920	**900-1500**	950 - 1400
Good Primary PD (CTC)	**800-920**	800 - 940	**800-940**	800 - 940	**900-2400**	900 - 2350
Secondary Dust	**580-680**	580 - 670	**600-720**	600 - 700	**650-850**	650 - 800

WESTERN MEDIUM

***Harangalla**	**BOP**		**2050/-**
Kenilworth	BOP		2050/-
***Hatale**	**BOPSP**		**1950/-**
Ancoombra	BOPSP		1950/-
Doombagastalawa	BOPSP		1950/-
Harangalla	BOPF/BOPFSP	+++	2250/-
Craighead	BOP1	+++	3550/-
Harangalla	FBOP/FBOP1		2850/-
***Hatale**	**FF/FF1**		**2300/-**
***Dartry Valley**	**FF/FF1**		**2200/-**
Elpitiya	OP/OPA		1650/-
Craighead	OP1		2700/-
***Uplands**	**PEK/PEK1**		**2100/-**

WESTERN HIGH

Great Western	BOP		1600/-
Bambarakelle	BOP SP		1600/-
Alton	BOPF/BOPFSP		1380/-
Bogahawatte	BOP1		2400/-
Glenloch	FBOP/FBOP1		2550/-
Glenloch	FBOPF/FBOPF1	++	2200/-
Bogahawatte	OP/OPA		1600/-
Weddemulla	OP1		1200/-
Invernes	PEK/PEK1		1800/-

NUWARA ELIYA

Lovers Leap	BOP	++	2200/-
Mahagastotte	BOPF/BOPFSP		1220/-
Court Lodge	FBOP/FBOP1		1550/-
Kenmare	OP/OPA		710/-
Lovers Leap	PEK/PEK1		1220/-

CTC TEAS

HIGH GROWN

Dunsinane CTC		PF1	1080/-
Dunsinane CTC		BP1	890/-
Mount Vernon		BP1	660/-

MEDIUM GROWN

***New Peacock CTC**		**PF1**	**1040/-**
Ancoombra		BP1	560/-
Carolina		BP1	560/-
***Donside CTC**		**BP1**	**550/-**
Aultmore		BPS	650/-
Donside CTC		BPS	650/-

LOW GROWN

Ceciliyan CTC	++	PF1	2150/-
Hingalgoda	++	PF1	2150/-
Ceciliyan CTC		BP1	940/-
Ross Feld CTC		BPS	640/-

UVA MEDIUM

Dickwella	BOP	+++	2150/-
***Halpewatte Uva**	**BOPSP**		**2200/-**
Dickwella	BOPF/BOPFSP	++	2150/-
***Halpewatte Uva**	**BOP1**	**+++**	**3350/-**
***Halpewatte Uva**	**FBOP/FBOP1**		**2550/-**
Glen Alpin	FBOP/FBOP1		2550/-
Haputale Super	FBOP/FBOP1		2550/-
Wewesse	FBOPF/FBOPF1		2200/-
Maratenne	OP/OPA		1800/-
Halpewatte Uva	OP1	+++	3450/-
Dickwella	PEK/PEK1		1850/-

UVA HIGH

Glenanore	BOP		2150/-
Gonamotawa	BOPSP	+++	2000/-
Uva Highlands	BOPF/BOPFSP		1850/-
***Battawatte**	**BOP1**		**2500/-**
Glenanore	BOP1		2500/-
Glenanore	FBOP/FBOP1	+++	2650/-
Glenanore	FBOPF/FBOPF1		2200/-
Gonamotawa	OP/OPA		1460/-
Gonamotawa	OP1		2200/-
Gonamotawa	PEK/PEK1		1800/-

UDA PUSSELLAWA

Kirklees	BOP	++	1550/-
Kirklees	BOPSP		1460/-
Kirklees	BOPF/BOPFSP		1040/-
Alma	BOP1		1900/-
Blairlomond	FBOP/FBOP1	+++	2600/-
Alma	FBOPF/FBOPF1	+++	2200/-
Alma	OP/OPA		1500/-
Gonapitiya	OP1		2050/-
Alma	PEK		1480/-
***Delmar**	**PEK**		**1400/-**
Gonapitiya	PEK1		1650/-
Blairlomond	PEK1		1650/-

OFF GRADES

Haritha	BP		1750/-
***Halpewatte Uva**	**BP**		**1700/-**
***Strathdon CTC**	**PF**		**870/-**
Kuruduwatta	BM		1600/-
Morawakkorale	FNGS/FNGS1	+++	1550/-
Geekiyanahena	BOP1A		1650/-

LOW GROWN LEAFY GRADES

Pothotuwa	BOP1		4200/-
New Vithanakande	OP1		4300/-
Pothotuwa	OP1		4300/-
Sithaka	OP		2450/-
Liyonta	OPA		2600/-
Liyonta	PEKOE	+++	2950/-
Rajjuruwatta Super	PEKOE1		2700/-
Galatara	PEKOE1		2550/-
***Wattahena**	**PEKOE1**		**2500/-**

LOW GROWN TIPPY GRADES

Pothotuwa	BOP	+++	2750/-
Stream Line	BOPSP		2100/-
Gunawardana	BOPSP		1800/-
Suduwelipothahena	BOPSP		1800/-
***Peak Paradise**	**BOPSP**		**1750/-**
***Sithaka**	**BOPF**	**+++**	**2750/-**
Ceciliyan	BOPF		2500/-
***Hidellana**	**BOPF**		**2350/-**
Arbour Valley	BOPFSP	+++	2500/-
***Makandura**	**BOPFSP**		**2400/-**
Pothotuwa	FBOP		3550/-
Adams View	FBOP		3400/-
Thundola Ella	FBOP		3400/-
***Sithaka**	**FBOP**		**3350/-**
New J.S.P	FBOP1		4350/-
Sihara	FBOPF	++	4400/-
Berubeula	FBOPF1		4000/-
Gangaboda	FBOPF1		3900/-
***Hidellena**	**FBOPF1**		**3150/-**

PREMIUM FLOWERY

Maratenna	FBOPFSP	+++	9150/-
Uruwala	FBOPFEXSP	+++	9050/-
Yalta	FBOPFEXSP1	+++	9150/-
Lions	FBOPFEXSP1		8950/-
Brombil	FBOPFEXSP1		8800/-
***Ranmeer**	**FBOPFEXSP1**		**8700/-**

Dust

WESTERN HIGH

Mattakelle	DUST 1	1650/-
Florence	PD	920/-

WESTERN MEDIUM

***Vellai Oya**	**DUST 1**	**1140/-**
New Peacock	PD	940/-

LOW GROWN

Kelani	DUST 1	1500/-
***Dishan Valley**	**DUST 1**	**1340/-**
Ceciliyan CTC	PD	2400/-

*** Sold by Lanka Commodity Brokers Ltd / +++All Time Record Price / ++ Equal All Time Record Price**

COLOMBO AUCTION – WEEKLY GROSS SALE AVERAGES

SALE NO.23 OF 15TH JUNE, 2022

	2022			2021	
	Weekly	Month to Date	Year to Date	Weekly	Year to Date
Uva High Grown	999.96	978.64	898.71	524.43	567.04
Western High Grown	972.74	971.67	895.67	559.08	614.76
High Grown	982.35	974.19	896.38	548.08	601.26
Uva Medium	1131.11	1118.68	961.39	536.64	579.99
Western Medium	901.35	918.19	823.35	512.93	561.82
Medium Grown	973.56	981.18	865.29	520.03	567.13
Low Grown (Orthodox)	1488.00	1444.91	1136.66	635.25	669.37
Combined L.G. (Orthodox + CTC)	1455.80	1406.59	1108.23	627.69	660.24
Total	**1259.02**	**1216.23**	**1020.29**	**588.35**	**631.96**

Private Sale Figures (13.06.2022 – 18.06.2022) - 86,989.00 Kgs

Cumulative - 2,103,119.68 Kgs

DETAILS OF TEAS AWAITING SALE

	Sale of 28th/29th June'22		Sale of 05th/06th July'22	
	Lots	Qty. (Kgs)	Lots	Qty. (Kgs)
Low Grown Leafy	2,104	892,240	1,928	806,940
Low Grown Semi Leafy	1,223	511,118	1,215	516,321
Low Grown Tippy	1,757	857,982	1,638	812,305
High & Medium	1,493	746,963	1,323	650,233
Off Grade/BOP1A	2,353	1,310,098	2,386	1,295,171
Dust	409	398,222	402	351,349
Premium Flowery	424	70,287	353	83,588
Ex-Estate	595	672,921	509	559,890
Total	**10,358**	**5,459,831**	**9,754**	**5,075,797**

FUTURE CATALOGUES CLOSURE

Sale No.27 of 11th/12th July, 2022

The Main Sale & Ex-Estate Sale catalogues are scheduled to be closed on 23rd June, 2022 at 04.30 p.m.

Sale No.28 of 19th/20th July, 2022

The Main Sale & Ex-Estate Sale catalogues are scheduled to be closed on 30th June, 2022 at 04.30 p.m.

Sale No.29 of 26th/27th July, 2022

The Main Sale & Ex-Estate Sale catalogues are scheduled to be closed on 07th July, 2022 at 04.30 p.m.

BROKER'S SELLING ORDER

SALE NO. 25

Auction of 28th & 29th June, 2022

Leafy/Tippy/BOP1A/Premium Flowery

1. Ceylon Tea Brokers PLC
2. Asia Siyaka Commodities PLC
3. Bartleet Produce Marketing (Pvt) Ltd
4. Mercantile Produce Brokers (Pvt) Ltd
5. Forbes & Walker Tea Brokers (Pvt) Ltd
6. Eastern Brokers PLC
7. John Keells PLC
8. **Lanka Commodity Brokers Ltd**

High & Medium/Off Grades/Dust

1. Forbes & Walker Tea Brokers (Pvt) Ltd
2. Bartleet Produce Marketing (Pvt) Ltd
3. **Lanka Commodity Brokers Ltd**
4. Ceylon Tea Brokers PLC
5. Eastern Brokers PLC
6. John Keells PLC
7. Asia Siyaka Commodities PLC
8. Mercantile Produce Brokers (Pvt) Ltd

Ex-Estate

1. Mercantile Produce Brokers (Pvt) Ltd
2. Forbes & Walker Tea Brokers (Pvt) Ltd
3. Asia Siyaka Commodities PLC
4. **Lanka Commodity Brokers Ltd**
5. Ceylon Tea Brokers PLC
6. Bartleet Produce Marketing (Pvt) Ltd
7. John Keells PLC
8. Eastern Brokers PLC

Crop & Weather

For the period of 13th June to 19th June, 2022

Western/Nuwara Eliya Regions: The Western Region reported dull weather, whilst bright weather was reported in the Nuwara Eliya Region throughout the week. According to the Department of Meteorology, isolated showers are expected in both regions in the week ahead.

Uva/Udapussellawa Region: Both regions reported clear weather throughout the week. Sporadic evening showers are expected in the Uva Region in the week ahead according to the Department of Meteorology.

Low Growns: Sunny weather was reported throughout the week, whilst clear mornings and occasionalshowers were reported in the Sabaragamuwa Region throughout the week.

Crop Intake: The Western, Udapussellawa, Nuwara Eliya and Low Grown regions reported a decline in the crop intake, whilst the Uva Region reported an increase.

WORLD CROP STATISTICS (MKGS)

Country	*Month*	*2021*	*2022*	*Difference +/-*	*To-date 2021*	*To-date 2022*	*Difference +/-*
SRI LANKA	***April***	***30.03***	***22.90***	***-7.13***	***104.55***	***86.23***	***-18.32***
BANGLADESH	*Mar*	1.68	1.59	-0.09	1.99	2.13	0.14
KENYA	*Feb.*	43.39	40.82	-2.57	92.28	89.50	-2.8
NORTH INDIA	*Mar*	46.87	51.8	4.90	49.05	53.58	4.53
SOUTH INDIA	*Mar*	46.87	51.77	4.90	50.79	46.71	-4.08
MALAWI	*Feb.*	7.20	7.00	-0.20	14.20	11.80	-2.4

Country	*Month*	*2020*	*2021*	*Difference +/-*	*To-date 2020*	*To-date 2021*	*Difference +/-*
TANZANIA	*Dec.*	2.37	2.16	-0.21	33.65	28.46	-5.2
UGANDA	*Dec.*	6.11	5.90	-0.2	70.33	66.39	-3.94

"Africa Tea Brokers Bulletin of Statistics"

-OTHER MARKETS-

BANGLADESH AUCTION

SALE NO.08 OF MONDAY 20TH JUNE, 2022

CTC LEAF : 41,108 packages of Current Season & 180 packages of Old Season Teas on offer met with a good demand which eased towards the close.

BROKENS : All well made Brokens met with a good demand but rates declined a little following competition. Medium varieties eased further with some withdrawals. Plain types were also easier and prices declined in line with quality with some withdrawals. BLF teas met with fair demand and were about steady with fair withdrawals.

FANNINGS : Best Fannings were in good demand and were initially about steady but declined with the progress of sale. Good mediums followed a similar trend. Plainer types met with some interest but were again easier with fair withdrawals. BLF teas met with fair demand and were about steady with fair withdrawals.

CTC DUST : 10,436 packages of Current Season & 20 packages of Old Season teas on offer met good demand. A few good liquoring Dusts met with competition and sold at around last levels. Others were an easier market and sold at a drop of Tk.8/- to Tk.10/-. Their mediums were barely steady to easier closely following quality. Plain and BLF Dusts met with selective enquiry at easier rates and saw fair withdrawals. Blenders lent strong support with fair interest from the Loose tea buyers.

COMMENTS : Buyers were not as active as in last sale particularly the Loose tea section. Owing to less competition in the auctions, prices generally declined especially towards the close. Dusts were an easier market particularly the CDs.

Quotations – This Week – (In Taka)

Brokens	This Week	Last Week	Fannings	This Week	Last Week	Dust	This Week	Last Week
Large	NQTA	NQTA	**Best**	210 - 220N	215 - 225	**PD**	190 - 260	182 - 281
Medium	198 - 205	197 - 207	**Good**	200 - 205	205 - 210	**RD**	185 - 369	166 - 370
Small	195 - 205	198 - 208	**Medium**	190 - 195	192 - 197	**D**	195 - 370	172 - 366
Plain	180 - 195	180 - 185	**Plain**	180 - 195	180 - 185	**CD**	176 - 347	194 - 421
BLF	125 - 140	130 - 145	**BLF**	125 - 140	120 - 145	**BLF**	176	166 - 194

COURTESY: NATIONAL BROKERS LTD

SOUTH INDIAN ROUNDUP FOR THE WEEKENDING

18th JUNE, 2022

KOCHI

CTC LEAF

Demand: Fair demand. All grades sold around last levels with some withdrawals.

ORTHODOX LEAF

Demand: Good demand.

Market: High grown, medium whole leaf & larger brokens selling at fully firm to dearer levels. Medium secondaries were irregular & tending lower.

Buying Pattern: Middle East and CIS buyers operated.

DUST

Demand: Fair demand.

Market: Popular and good liquoring varieties are selling around last levels. Plainer sorts met with some export enquiry & were irregular lower with some withdrawals.

Buying Pattern: Major Blenders were active & internal buyers operated cautiously.

COONOOR

CTC LEAF

Demand: Good.

Market: Though the sale percentage was better compared to last week the market continued to drop by Rs. 3/- and up-to Rs. 5/- across all grades and types.

Buying Pattern: Fairly good participation from the Major blenders with fair support from Internal and Export buyers.

ORTH LEAF

Demand: Good.

Market: Market as barely steady and easier by Rs. 3/- to 5/- and more following quality.

Buying Pattern: Fair internal and Export participation with select support from the Major Blender.

CTC DUST

Demand: Just fair.

Market: The market again witnessed an easier trend dropping the prices by Rs. 5/- to Rs. 10/- and yet again suffered fair withdrawals.

Buying Pattern: Fair participation from all quarters of the buyers.

ORTH DUST

Demand: Fairly good.

Market: Market tended easier by Rs. 5/- to Rs. 10/- and more sometimes following quality.
The overall sale percentage is 77% at an average of Rs. 99.40.

Buying Pattern: Fair participation from both Internal and Export buyers.

COIMBATORE

CTC LEAF

Demand: Good general demand.

Market: Better medium / popular sorts were firm to dearer by Rs.2/- to Rs.4/-. Medium and plainer teas were irregular and lower by Rs.3/- to Rs.4/- with some withdrawals.

Buying Pattern: All sections were selective.

ORTH LEAF:

Demand: Good demand.

Market : Whole leaf lower up to Rs.10/-. Well made brokens were dearer by Rs.10/- sometimes more. Secondary brokens / BOPF's were steady.

Buying Pattern: Exporters were active. Internal selective.

CTC DUST

Demand: Good general demand.

Market: Better medium and popular sorts were fully firm to dearer by Re.1/- to Rs.2/- sometimes more following quality. Medium teas were irregular and lower by Re.1/- to Rs.2/-. Plainer teas were lower by Rs.2/- to Rs.4/- with few withdrawals particularly on finer grades.

Buying Pattern: Internal and exporters were active. Others selective.

ORTH DUST

Demand: Good demand.

Market : Fully firm to occasionally dearer.

Buying Pattern: Internal were active. Exporters selective.

Source: Paramount Tea Marketing (SI) Private Limited

22nd June, 2022.

-/mk/mng

LANKA COMMODITY BROKERS LTD

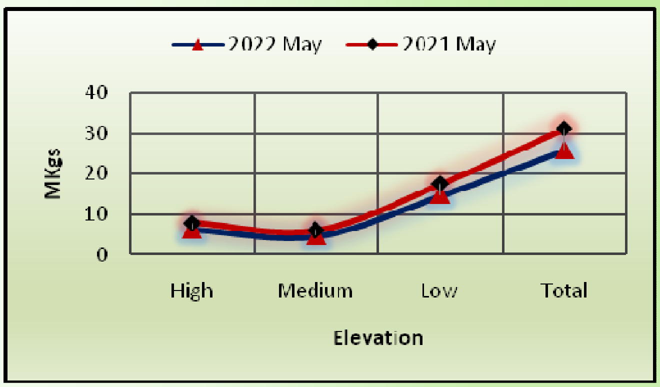
SRI LANKA TEA PRODUCTION-MAY, 2022

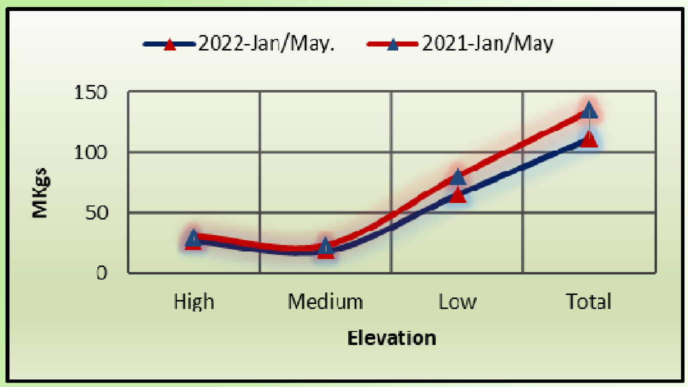
Tea production for May has shown a significant year-on-year decline of 5 Mkgs, and, at cumulative level, a decline of 23 Mkgs. The same low crop intakes continue to prevail in plantations in June as well due to the gloomy skies, heavy rains and the lack of adequate sunlight. The poor crop harvests have been exacerbated by the non-availability of chemical fertilizer, following which Sri Lanka may well be heading towards the lowest tea production by the year end.

Given below are more comprehensive details relating to tea production.

Sri Lanka Tea Production-May2022vs. 2021 (In Kgs)

	2022-May	2021-May	+/-	%	Jan/ May. 2022	Jan/May. 2021	+/-	%
High	6,396,596	7,632,490	(1,235,894)	(16)	27,097,184	30,686,328	(3,589,144)	(12)
Medium	4,797,854	5,999,070	(1,201,216)	(20)	19,140,116	23,538,595	(4,398,479)	(19)
Low	14,844,841	17,468,926	(2,624,084)	(15)	66,327,193	81,421,299	(15,094,107)	(19)
Total	26,039,291	31,100,485	(5,061,195)	(16)	112,564,492	135,646,222	(23,081,730)	(17)





During the period January to May, 2022 the larger crop harvests have been from the following regions.

1	Ratnapura	17,556,528.00	11	Kelani Valley	3,118,706.00
2	Galle	14,739,257.00	12	Bogawantalawa	2,475,268.00
3	Gampola/Nawalapitiya/Dolosbage	8,235,029.00	13	Pussellawa/Hewaheta	2,388,648.00
4	Kalutara	6,643,335.00	14	Kegalle	2,312,558.00
5	Matara	5,274,084.00	15	Morawaka	2,223,648.00
6	Deniyaya	5,087,128.00	16	Agarapathana	2,118,155.00
7	Demodara/Haliella/Badulla	3,990,622.00	17	Kadugannawa	2,096,808.00
8	Nanuoya/Lindula/Talawakelle	3,689,467.00	18	Upcot/Maskeliya	2,051,254.00
9	Balangoda/Rakwana	3,432,500.00	19	Balangoda	1,927,197.00
10	Hatton/Dickoya	3,320,521.00	20	Punduloya	1,714,054.00

June 16, 2022
JRA: sr

INTERNATIONAL TEA NEWS

KELANI VALLEY PLANTATIONS' PEDRO ESTATE TEA GRACES THE QUEEN'S PLATINUM JUBILEE

June, 18, 2022

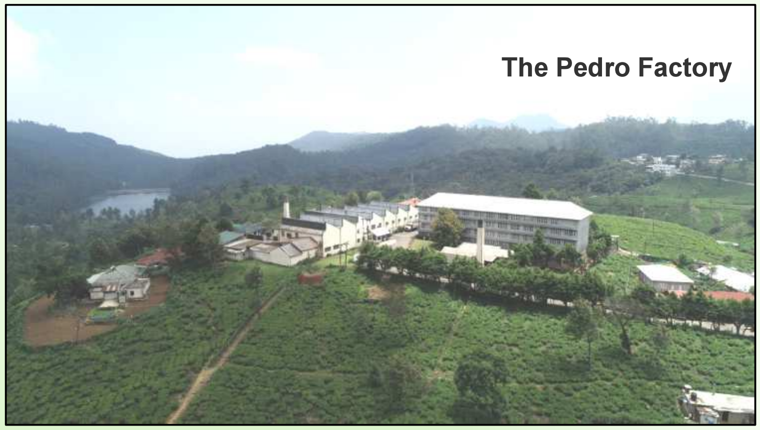
Serving export-quality Ceylon Tea to the world

Ceylon Tea from Kelani Valley Plantations' (KVPL) Pedro Estate was on display at the occasion of the Queen of England's Platinum Jubilee, marking a sixty-eight-year legacy and evolution of one of Sri Lanka's most celebrated and significant global exports.

The tea selected for the Platinum Jubilee was harvested from the Pedro Estate in Nuwara Eliya, among the very tea bushes that H.R.H The Duke of Edinburgh planted back in 1954, when he, alongside the Queen, paid a royal visit.

This display of Ceylon Tea at the Jubilee symbolises the long-standing bond between the two countries while showcasing the origins of one of what is still today among the most sought-after teas in the world. While the range of tea has expanded, the philosophy behind the product and its commitment to sustainability and world-class quality continues into the present day.

Kelani Valley Plantations PLC is a member of Hayleys Plantations, the world's most awarded and certified sustainable plantations on environmental friendliness, community welfare, people empowerment and ethical business standards.



The Pedro Factory

"As a pioneer in sustainable and ethical plantations management, we are honoured by the global recognition of our KVPL Pedro Estate tea. It is the result of decades of our unmatched expertise in plantations management to harvest export-quality tea to the world in support of one of Sri Lanka's most important export categories," Hayleys Plantations Managing Director, Dr. Roshan Rajadurai said.

"Serving the teas grown at the KVPL Pedro Estate at the Queen's Diamond Jubilee reiterates our status as a globally respected pioneer and helps position Sri Lankan RPCs amongst the best in the world."

Kelani Valley Plantations PLC Director/ CEO, Anura Weerakoon stated, "Our achievements are built on the remarkable efforts of our teams, who take the utmost care when crafting every cup of tea, from the tea harvesters to our employees in manufacturing. Our sustainable business practices generate value creation for our employees, wider estate communities and the rich environment around us, helping to garner respect for Ceylon Tea around the world and potentially serving as the blueprint for success in the plantation sector."

Pedro Estate is the source of some of the world's best teas under the Mahagastota and Lovers Leap marks.

Duke of Edinburgh visiting the Pedro Estate in 1954

ISSUES & TRENDS

A Look at Supply Chain Issues the Tea Industry Is Grappling with in 2022 (Part Two)

John SnellJun 15, 2022 11:54pm
supply chain tea production tea shipment tea business

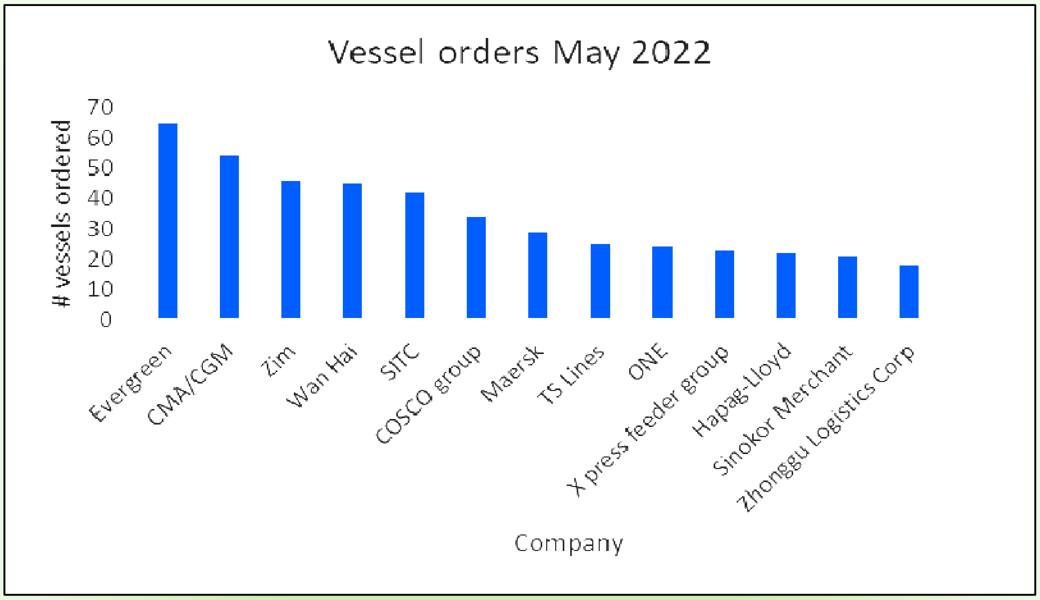
If one thing is for certain, it is that nothing is forever – and that goes for the current supply chain issues for tea, too.

In our first look at supply chain (if you missed Part One of this series, you can read it here at World Tea News), we considered the impacts of the COVID-19 pandemic and the war in Ukraine, but there will come a time when both end or, at least, the consequences of the former will diminish and the latter will end.

The question is, really, what happens next?

Currently, shipping companies are increasing and accelerating orders for new vessels (deliveries in 2023 and onwards) and containers are being built to replace those stuck in ports across the Pacific (predominantly). Indeed, no one plans on missing out on the boom.

New Vessels Booked April Order for 2022



(Data Source: Statista 2022)

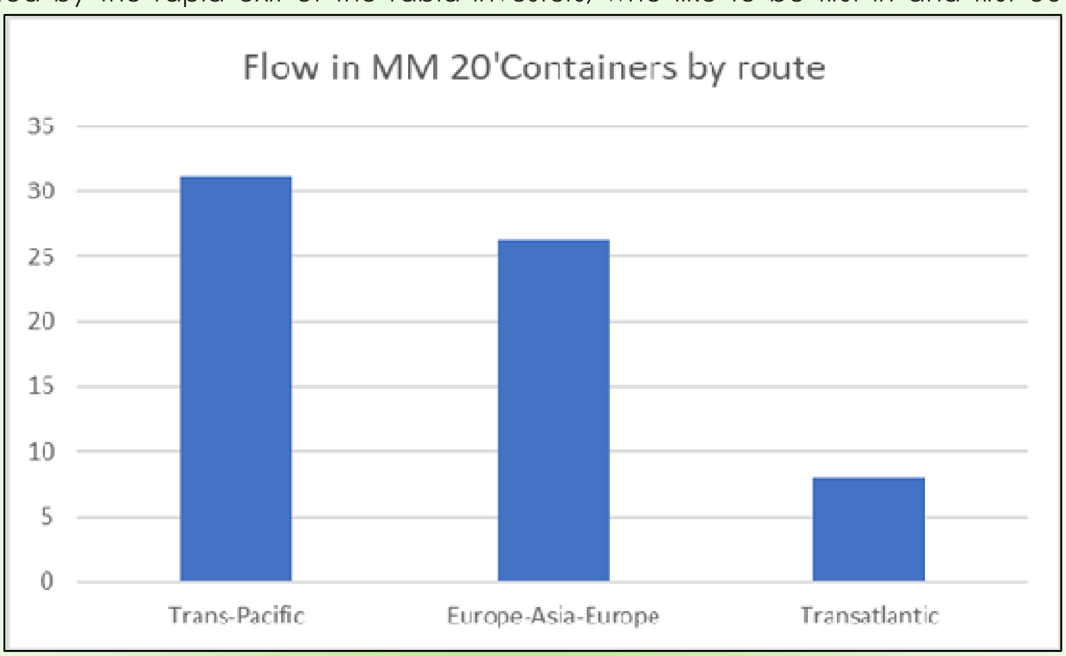
With rates stratospherically high (some suggest not entirely market driven) the investment community has piled in too, and this group can exacerbate market trends.

Route Share in MM 20' Container Unit

(Data Source: Statista 2022)

A Future Crash?

So, is there an inevitable crash coming, a shipping company “Mea culpa” moment, when they have to plead for business to fill all that additional hardware (now financed at higher rates)? Will this be accelerated by the rapid exit of the rabid investors, who like to be first in and first out, when markets turn?



I think not. As the saying goes, “Up like a rocket, down like a feather,” and the likelihood is that while capacity will increase, relieving some of the need for excessive inventory will hold and the natural growth in consumption patterns will remain and accelerate, as does e-commerce/online shopping, which is the more pressing issue.

The Online Shopping Factor

Consider that COVID-19 not only created the port slowdowns but dramatically increased online shopping, a supply chain that has enabled companies to sell without the need for manufacturing. This vast cohort buys consumer packaged goods (CPG) from someone else (predominantly "offshore") rather than importing raw materials, for conversion in the sale market, which is critical for a number of factors but one specific to this trade.

The "Volumizing" of Trade

The voluminous nature of shopper-ready product exacerbates the imbalance in container traffic.

Looking at tea, specifically, a 40' FCL (full container load) can carry approximately 22 MT of bulk teabag cut grades, palletized. However, if this same tea were to be packed into teabags of two grms and shipped over in standard 20-count retail ready cartons, palletized, the total weight of tea would be less than 10 percent of this (2.1 MT net). For a pallet of 435 FG (finished goods) cases, the total net weight of tea would equal 104.4 Kgs.

Below, pallets of bulk tea awaiting shipment. Net weight of tea 1,100 to 1,400 Kgs/pallet.

This 10-fold volume effect is an example of the impact that is felt in many other categories and, one reason, why we have mountains of empty containers sitting in United States and European ports. Inland, too, we witness – as consumers – the simplification of packaging options leading to inefficient space use (consider your last Amazon purchase and the space in the box).

From a tea perspective, the United Nations Conference on Trade and Development (UNCTAD) survey, *Covid-19 and E-Commerce*, revealed that online shopping increased most with people with tertiary education and females, conveniently dovetailing with those predominant tea drinkers.