



TEA MARKET REPORT

SALE NO: 03 of JANUARY 17 & 18, 2023

LANKA COMMODITY BROKERS LTD

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COMMENTS

This week's Tea Auction, namely Sale # 03 of 2023 was held on January 17 & 18, 2023 (Tue/Wed), with a weight of 5.1 mkgs. The Low Grown Leafy, Semi Leafy, Tippy & Small Leaf/ Premium Flowery catalogues totaled 2.2 mkgs, while the Main Sale High & Medium segment had 0.57 mkgs. The Ex Estate category had 0.8 mkgs.

There was fair general demand at easier rates for teas in the Ex Estate catalogue. A selected range of best Western BOP's was firm, but, others eased Rs.50/- and more following quality, while, below-best and plainer BOP's lost Rs.50/- to 100/- per kg. The limited range of Nuwara Eliya BOP's was irregular and easier while Uva / Uda Pussellawa's eased Rs.100/- and sometimes more. The best Western BOPF's were Rs.50/- lower, whilst below-best and plainer teas eased further. Nuwara Eliya BOPF's were barely steady whilst Uda Pussellawa's were irregularly easier. Uva BOPF's lost Rs.100/- to 200/-. CTC Teas – High Grown PF1's were mostly firm, while, coloury Mediums were fully firm and dearer. Prices for Low Grown PF1's were mostly firm. There were hardly any High Grown BP1's on offer, while, Mediums were about firm. Low Grown sorts were firm to easier. There was selective demand from the Western Markets. Buyers for China and Taiwan too were selective. Russian interest was sustained.

There was good demand for Low Grown Teas. Select best OP1's maintained previous levels, while cleaner below-best teas were fully firm. Poorer types however, were often lower. The better OP's and OPA's were firm whilst poorer sorts met with improved interest. The best BOP1's were fully firm while below-best types were barely steady. Pekoes / PEK1's in general were fully firm to dearer. Well-made FBOP's and FBOPF1's were irregular and easier, while, secondary sorts were firm. There was good interest from buyers for Saudi Arabia, Iran, The UAE and other Middle Eastern countries. Sustained demand was seen from Russia and the CIS. Turkey and Syria continued to bid up for Pekoe grades. Libya was active for secondary whole leaf grades, whilst Iraq picked up the bottom level teas.

This week's auction comprised of 9,992 lots with a total quantity of 5,162,286 kgs.

The catalogue wise breakdown was as follows:-

	<u>Lots</u>	<u>Qty. (Kgs)</u>
Low Grown Leafy	1,719	642,856
Low Grown Semi Leafy	1,360	579,044
Low Grown Tippy	2,972	989,611
High & Medium	1,308	574,981
Off Grade/BOP1A	2,075	1,041,150
Dust	492	481,638
Premium Flowery	353	56,012
Ex-Estate	<u>713</u>	<u>796,994</u>
Total	<u>9,992</u>	<u>5,162,286</u>

In Lighter Vein

The Old Acorn Tree

On the outskirts of a small town, there was a big, old pecan tree just inside the cemetery fence. One day, two boys filled up a bucketful of nuts and sat down by the tree, out of sight, and began dividing the nuts. "One for you, one for me, one for you, one for me," said one boy. Several dropped and rolled down toward the fence. Another boy came riding along the road on his bicycle. As he passed, he thought he heard voices from inside the cemetery. He slowed down to investigate. Sure enough, he heard, "One for you, one for me, one for you, one for me" He just knew what it was. He jumped back on his bike and rode off. Just around the bend, he met an old man with a cane, hobbling along. "Come here quick," said the boy, "you won't believe what I heard! The Devil and the Lord are down at the cemetery dividing up the souls!" The man said, "Beat it, kid, can't you see it's hard for me to walk." When the boy insisted though, the man hobbled slowly to the cemetery. Standing by the fence they heard, "One for you, one for me. One for you, one for me." The old man whispered, "Boy, you've been tellin' me the truth. Let's see if we can see the Lord...?" Shaking with fear, they peered through the fence, yet were still unable to see anything. The old man and the boy gripped the wrought iron bars of the fence tighter and tighter as they tried to get a glimpse of the Lord. At last, they heard, "One for you, one for me. That's all. Now let's go get those nuts by the fence and we'll be done." The old man beat the boy to the gate.

LOW GROWN TEAS

LEAFY/SEMI LEAFY

- BOP1** : Best on offer maintained last levels; others were irregular and mostly lower.
- OP1** : Well made teas maintained last levels; others were irregular and mostly lower.
- OP** : Best on offer declined by Rs.40 - 60/-, below best too were declined Rs.30 - 40/-. Lower end teas maintained last levels.
- OPA** : Best on offer irregular and mostly lower. Lower end teas declined by Rs.30 - 50/-.
- PEK/PEK1**: Well made shotty Pekoes' were firm on last levels; others were fully firm to dearer.

Quotations (Rs./Kg)	Best		Below Best		Others	
	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>
BOP1	2500-3350	2600-3350	1600-2500	1750-2600	1500-1600	1500-1750
OP1	1600-3200	1650-3250	1350-1600	1400-1650	1100-1350	1200-1400
OP	1650-2300	1700-2400	1400-1650	1500-1700	1000-1400	1100-1500
OPA	1650-2400	1700-2350	1350-1650	1400-1700	1000-1350	1000-1400
PEK/PEK1	2000-2550	1900-2650	1850-2000	1750-1900	1400-1850	1200-1750

TIPPY/SMALL LEAF

- BOP/BOPSP** : Well-made BOPs were firm to easier; balance too declined. Teas at the lower end were fully firm.
- BOPF/BOPFS** : Well-made BOPFs together with Below Best declined. However, teas at the lower end sold around last levels.
- FBOP/FBOP1** : Well-made FBOPs were firm to easier, whilst a few cleaner Below Best and cleaner teas at the lower end were firm; balance declined. FBOP1s, in general, were easier.
- FBOPF/FBOPF1** : Select Best FBOPFs were irregular following quality. However, the leafier varieties appreciated. Teas at the lower end held firm. Select Best and Best FF1s declined. Few cleaner Below Best and cleaner teas at the lower end were firm; balance were easier.
- FBOPFSP/EXSP** : In the Premium catalogue, a selection of high priced tippy teas were easier. Best and Cleaner Below Best sold around last levels. However, the leafier varieties appreciated.

Quotations (Rs./Kg)	Best		Below Best		Others	
	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>
BOP/BOPSP	2200-2650	2200-2500	1800-2200	1800-2200	1400-1800	1300-1800
BOPF /BOPFSP	2000-2450	2200-2450	1700-2000	1700-2200	1300-1700	1300-1700
FBOP/FBOP1	2500-3550	2500-2950	2000-2500	1600-2500	1500-2000	1400-1600
FBOPF/FBOPF1	2200-2850	2400-3000	1800-2200	1800-2400	1400-1800	1400-1800
FBOPFSP/EXSP	5000-8500	5000-9100	2500-5000	2500-5000	2000-2500	2000-2500

MEDIUM GROWN LEAFY/SEMI LEAFY TEAS

FBOP : A few select well made FBOPs' were firm on last levels. Secondary and the mixed varieties declined in value.

FBOPF/FBOPF1 : Neat well made invoices on offer were firm on last levels. Below best and the poorer types lost Rs.50-100/- towards the close.

PEK/PEK1 : Except for the best well made shotty invoices the secondary and the poorer varieties tended irregular. Teas at the lower end sold well.

Quotations (Rs./Kg)	Best		Below Best		Others	
	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>
FBOP	1750-2450	1800-2300	1300-1750	1350-1800	1050-1300	1100-1350
FBOPF/FBOPF1	1600-2350	1700-2350	1200-1600	1250-1700	1050-1200	1100-1250
PEK/PEK1	1900-2450	1850-2400	1350-1900	1350-1850	1200-1350	1100-1350

HIGH GROWNS TEAS

BOP: Best Western's - Few select invoices were firm, whilst the others declined Rs.50 per kg and more following quality. Teas in the Below Best and Plainer categories declined Rs.50-100 per kg. The limited availability of Nuwara Eliya's were irregular and easier. Uda Pussellawa's were irregularly easier. Uva's declined Rs.100 per kg and more.

BOPF: Best Western's were mostly Rs. 50 per kg lower. Teas in the Below Best category declined Rs. 50 per kg and more for the lighter thinner liquoring teas/poor leaf invoices. Teas at the lower end were mostly Rs. 50 per kg easier. Nuwara Eliya's were barely steady. Uda Pussellawa's were irregularly easier. Uva's declined Rs. 100-200 per kg.

Quotations (Rs./Kg)	BOP		BOPF	
	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>
Best Westerns	1600-1700	1600-1700	1600-1750	1650-1850
Below Best Westerns	1460-1550	1500-1550	1480-1550	1500-1600
Plainer Westerns	1340-1440	1300-1480	1420-1460	1400-1480
Nuwara Eliyas	1500	1360-1400	1550	N/A
Brighter Uda Pussellawas	1420-1480	1380-1500	1440-1500	1500-1650
Other Uda Pussellawas	1160-1300	1240-1320	1200-1300	1140-1480
Best Uva's	1360-1480	1460-1550	1400-1500	1460-1600
Other Uva's	1260-1300	1380	1220-1380	1280-1400

MEDIUM GROWN TEAS

BOP : Large Leaf teas declined by Rs.100 per kg and more, whilst the others were up to Rs.50 per kg easier.

BOPF : Better sorts were Rs.50 per kg easier, whilst the others were irregular.

Quotations (Rs./Kg)	BOP		BOPF	
	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>
Best Westerns	1000-2100	1000-2150	1020-N/A	980-N/A

CTC TEAS

HIGH GROWN:

BP1 - Hardly any offerings.

PF1 - Mostly firm.

MEDIUM GROWN:

BP1 - Irregular and firm.

PF1 - Better sorts were mostly firm, whilst the others were firm and dearer.

LOW GROWN:

BP1 - Firm and tended dearer.

PF1 - Mostly firm.

Quotations (Rs./Kg)	BP1		PF1	
	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>
High	900-1320	960 - 1020	1060-1380	1100-1340
Medium	800-1300	980 - 1300	870-1360	810-1360
Low	900-1300	800 - 1240	810-1950	980-2100

OFF GRADES

FGS/FGS1 : Select best Liquoring FNGS/FNGS1's lost Rs.20-30/- per kg; others held firm. Clean Low Grown well-made FNGS1's firm to lower Rs.10/-; others advanced Rs.20-30/-.

BM : Well-made BM's lost Rs.25/50 per kg/-. Best types advanced Rs.10-20/- per kg. whilst poorer types firm to dearer Rs.10-20/-.

BOP1A : Select best BOP1A's were firm on last. Best types held firm. Best teas dearer Rs.20/- per kg. Poorer types advanced Rs.20/- per kg.

QUOTATIONS (Rs./kg)	HIGH		MEDIUM		LOW	
	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>
Good Fannings (Orthodox)	850-1460	850-1500	650-880	650-900	770-930	770-940
Good Fannings (CTC)	580-820	580-790	570-840	530-820	530-860	530-850
Other Fannings (Orthodox)	550-790	550-790	580-850	580-850	580-860	580-850
Other Fannings (CTC)	N/A	N/A	N/A	N/A	N/A	N/
Good BM's	770-900	770-930	790-920	790-980	780-970	780/1050
Other BM's	730-830	730-800	760-880	750-920	750-880	750-920
Best BOP1As	830-950	830-950	950-1150	950-1100	1250-1700	1250-1600
Other BOP1As	770-880	750-870	750-910	740-910	750-1000	750/1000

DUST

DUST/DUST1 : High Grown liquoring DUST/DUST1's maintained last levels, whilst their Secondaries and lower end teas were irregularly lower by Rs.40-60/-. Medium Grown teas maintained last levels, whilst Low Grown Clean Dust/Dust1's lost Rs.50-80/-. However, Low Grown poorer teas sold fully firm on last levels.

PD : High grown PD's maintained last levels, whilst the Medium teas were marginally lower to last levels. Low Grown teas showed a marked decline and dropped Rs.50-80/- and more at times.

QUOTATIONS (Rs./kg)	HIGH		MEDIUM		LOW	
	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>
Good Primary Dust1 (Orthodox)	1250-1850	1200-1850	950-1500	900-1500	770-1340	800-1950
Good Primary PD (CTC)	750-1300	750-1300	750-1360	800-1400	700-1700	750-1800
Secondary Dust	700-1550	700-1550	750-980	700-900	720-1040	750-1180

WESTERN MEDIUM

*Hatale	BOP1	2700/-
*Dartry Valley	BOP1	2250/-
*Orange Field	OP1	2250/-
*Dartry Valley	OP1	2050/-
Orange Field	OP/OPA	1750/-
*Meezan	OP/OPA	1700/-
*Orange Field	OP/OPA	1700/-
Craighead	PEK/PEK1	2450/-
Nayapane	BOP	2150/-
Doombagastalawa	BOPSP	1900/-
*Hatale	BOPSP	1850/-
*Uplands	BOPF/BOPFSP	1650/-
Dartry Valley	FBOP/FBOP1	2450/-
Dartry Valley	FBOPF 1	2350/-

WESTERN HIGH

Bearwell	BOP	1700/-
Talawakelle	BOP	1700/-
Wattogodde	BOP	1700/-
Queensberry	BOP SP	2050/-
Bearwell	BOPF/BOPFSP	1750/-
Alton	BOPF/BOPFSP	1750/-
Glenloch	BOP1	2250/-
Torrington	FBOP/FBOP1	1950/-
Bogahawatte	FBOP/FBOP1	1950/-
Glenloch	FBOPF/FBOPF1	1950/-
St. Andrews	FBOPF/FBOPF1	1950/-
Inverness	OP/OPA	1850/-
Torrington	OP1	2550/-
Torrington	PEK/PEK1	2150/-

NUWARA ELIYA

Mahagastotte	BOP	1500/-
Lovers Leap	BOP	1500/-
Mahagastotte	BOPF/BOPFSP	1550/-
Court Lodge	FBOP/FBOP1	1600/-
Court Lodge	PEK/PEK1	1700/-

CTC TEAS**HIGH GROWN**

Dunsinane CTC	PF1	1380/-
Dunsinane CTC	BP1	1320/-

MEDIUM GROWN

New Peacock CTC PF1		1360/-
*New Peacock CTC PF1		1340/-
*New Peacock	BP1	1300/-
Delta CTC	BP1	1240/-
Donside CTC	BPS	1080/-

LOW GROWN

Kalubowitiyana CTC PF1		1950/-
*Kalubowitiyana CTC PF1		1900/-
Ceciliyan CTC	BP1	1300/-
Canora CTC	BPS	940/-

UVA MEDIUM

Maratenne	BOP1	2150/-
Glen Alpin	BOP1	2150/-
Wewesse	BOP1	2150/-
Halpewatte Uva	OP1	2300/-
Aruna Keppetipola	OP/OPA	1650/-
Maratenne	OP/OPA	1650/-
Wewesse	OP/OPA	1650/-
Glen Alpin	OP/OPA	1650/-
Sarnia Plaiderie	PEK/PEK1	2200/-
Dickwella	BOP	1900/-
Telbedde	BOPSP	1500/-
Dickwella	BOPF/BOPFSP	1900/-
*Halpewatte Uva	FBOP/FBOP1	2300/-
Maratenne	FBOPF 1	1900/-
Halpewatte Uva	FBOPF 1	1900/-

UVA HIGH

Glenanore	BOP1	2050/-
Glenanore	OP1	2250/-
Mount Uva	OP/OPA	1750/-
Ellathota Uva	PEK/PEK1	2150/-
Aislaby	PEK/PEK1	2150/-
*Battawatte	PEK/PEK1	2100/-
Aislaby	BOP	1700/-
Cannavarella	BOPSP	1360/-
Uva Highlands	BOPF/BOPFSP	1500/-
Spring Valley	FBOP/FBOP1	1950/-
Aislaby	FBOP/FBOP1	1950/-
*Battawatte	FBOP/FBOP1	1850/-
Oodoowerre	FBOPF/FBOPF1	1900/-
Glenanore	FBOPF/FBOPF1	1850/-
*Battawatte	FBOPF/FBOPF1	1800/-

UDA PUSSELLAWA

Alma	OP1	1650/-
Alma	OP/OPA	1650/-
Gonapitiya	PEK/PEK1	2100/-
Alma	PEK/PEK1	2100/-
Mooloya	BOP	1480/-
Kirklees	BOP	1480/-
Kirklees	BOPF/BOPFSP	1500/-
Luckyland	BOPF/BOPFSP	1500/-
Alma	FBOP/FBOP1	1900/-
*Dlemar	FBOPF 1	1750/-

OFF GRADES

Hidellena	BP	1850/-
*Chandrika Estate	BP	1500/-
Hingalgoda CTC	PF	1550/-
New Mahendra	BM	1600/-
Wanaraja	FNGS/FNGS1	1500/-
Holyrood	FNGS/FNGS1	1500/-
Albion	FNGS/FNGS1	1500/-
*Chandrika Estate	BOP1A	1950/-
Golden Garden	BOP1A	1900/-
*Narangala Super	BOP1A	1850/-
*Aldora	BOP1A	1850/-

LOW GROWN LEAFY GRADES

Pothotuwa	BOP1	3350/-
*Sithaka	BOP1	3250/-
Lumbini	OP1	3200/-
New Deniyaya	OP	2300/-
Liyonta	OPA	2400/-
*Katandola	PEKOE	2550/-
*Wattahena	PEKOE	2450/-
*Katanwila	PEKOE	2450/-
*Hidellena	PEKOE	2450/-
Arbour Valley	PEKOE1	2500/-
*Andaradeniya Sup	PEKOE1	2400/-
*Peak Paradise Sup	PEKOE1	2400/-

LOW GROWN TIPPY GRADES

Wathurawila	BOP	2650/-
Stream Line	BOPSP	2600/-
*Sithaka	BOPF	2400/-
Brombil	BOPF	2300/-
*New Hopewell	BOPF	1700/-
*Mahaliyadda	BOPFSP	2300/-
Stream Line	BOPFSP	2300/-
*Katandola	BOPFSP	2250/-
Sithaka	FBOP	3150/-
*Sithaka	FBOP1	3550/-
Gunawardana	FBOPF	2850/-
*Sithaka	FBOPF	2800/-
Pothotuwa	FBOPF1	2450/-
*New Mount Carmel	FBOPF1	2350/-
*Maliboda	FBOPF1	2200/-
*Goorookoya Sup	FBOPF1	2150/-

PREMIUM FLOWERY

New Hopewell	FBOPFSP	7800/-
Brombil	FBOPFEXSP	8500/-
Mutuwangalla Sup	FBOPFEXSP1	6400/-

Dust

Glentilt	DUST/DUST1	1850/-
Ceciliyan CTC	PD	1700/-

COLOMBO AUCTION – WEEKLY GROSS SALE AVERAGES

SALE NO. 02 OF 11TH JANUARY, 2023

	2023			2022	
	Weekly	Month to Date	Year to Date	Weekly	Year to Date
Uva High Grown	1288.87	1265.09	1275.04	615.03	609.82
Western High Grown	1509.15	1514.49	1512.37	714.92	708.98
High Grown	1451.16	1444.04	1444.66	678.87	672.40
Uva Medium	1306.17	1261.93	1293.63	633.94	623.96
Western Medium	1257.48	1249.46	1250.68	603.65	578.71
Medium Grown	1271.85	1253.34	1263.76	614.39	595.02
Low Grown (Orthodox)	1623.84	1596.47	1596.47	747.32	722.73
Combined L.G. (Orthodox + CTC)	1595.52	1555.34	1567.35	729.10	707.14
Total	1519.86	1486.00	1497.00	701.18	681.97

Private Sale Figures (09.01.2023- 14.01.2023) - 116,949.50 kgs

Cumulative - 147,195.60 kgs

DETAILS OF TEAS AWAITING SALE

	<u>Sale of 24th / 25th Jan. '23</u>		<u>Sale of 30th / 31st Jan. '23</u>	
	<u>Lots</u>	<u>Qty. (Kgs)</u>	<u>Lots</u>	<u>Qty. (Kgs)</u>
Low Grown Leafy	2093	867,881	1787	661,581
Low Grown Semi Leafy	1641	762,303	1367	584,852
Low Grown Tippy	2508	1,369,959	2051	1,040,350
High & Medium	1573	712,893	1209	496,164
Off Grade/BOP1A	2624	1,407,084	2005	1,008,892
Dust	611	610,420	453	421,637
Premium Flowery	499	86,667	461	74,682
Ex-Estate	<u>822</u>	<u>942,777</u>	<u>689</u>	<u>745,187</u>
Total	<u>12,371</u>	<u>6,759,984</u>	<u>10,022</u>	<u>5,033,345</u>

FUTURE CATALOGUES CLOSURE

Sale No.06 of 07th / 08th February, 2023

The Main Sale & Ex-Estate Sale catalogues are scheduled to be closed on **19th January, 2023 at 04.30 p.m.**

Sale No.07 of 14th / 15th February, 2023

The Main Sale & Ex-Estate Sale catalogues are scheduled to be closed on **26th January, 2023 at 04.30 p.m.**

Sale No.08 of 21st / 22nd February, 2023

The Main Sale & Ex-Estate Sale catalogues are scheduled to be closed on **02nd February, 2023 at 04.30 p.m.**

BROKER'S SELLING ORDER

SALE NO. 04

Auction of 24th/25th January, 2023

Leafy/Semi Leafy/Tippy/BOP1A/ Premium Flowery

1. John Keells PLC
2. **Lanka Commodity Brokers Ltd**
3. Eastern Brokers PLC
4. Mercantile Produce Brokers (Pvt) Ltd
5. Bartleet Produce Marketing (Pvt) Ltd
6. Forbes & Walker Tea Brokers (Pvt) Ltd
7. Ceylon Tea Brokers PLC
8. Asia Siyaka Commodities PLC

High & Medium/Off Grades/Dust

1. Mercantile Produce Brokers (Pvt) Ltd
2. **Lanka Commodity Brokers Ltd**
3. Asia Siyaka Commodities PLC
4. Bartleet Produce Marketing (Pvt) Ltd
5. Ceylon Tea Brokers PLC
6. John Keells PLC
7. Eastern Brokers PLC
8. Forbes & Walker Tea Brokers (Pvt) Ltd

Ex-Estate

1. Mercantile Produce Brokers (Pvt) Ltd
2. **Lanka Commodity Brokers Ltd**
3. John Keells PLC
4. Asia Siyaka Commodities PLC
5. Bartleet Produce Marketing (Pvt) Ltd
6. Forbes & Walker Tea Brokers (Pvt) Ltd
7. Ceylon Tea Brokers PLC
8. Eastern Brokers PLC

Crop & Weather

For the period of 9th to 15th January, 2023

Western/Nuwara Eliya Regions:

Bright weather conditions were reported in both regions throughout the week. The Department of Meteorology expects evening showers in the Western and Nuwara Eliya regions in the week ahead.

Uva/ Udapussellawa Region:

Both regions reported clear mornings and windy conditions in the evening throughout the week. Evening showers are expected in the Uva Region in the week ahead according to the Department of Meteorology.

Low Grown:

The Low Grown Region reported sunny weather throughout the week. According to the Department of Meteorology, evening showers are expected in the Ruhuna and Sabaragamuwa regions in the week ahead.

Crop Intake:

The Western Region reported a decline, whilst the Nuwara Eliya, Uva, Udapussellawa and Low Grown regions generally maintained the crop intake.

WORLD CROP STATISTICS (MKGS)

<i>Country</i>	<i>Month</i>	<i>2021</i>	<i>2022</i>	<i>Difference</i> +/-	<i>To-date</i> 2021	<i>To-date</i> 2022	<i>Difference</i> +/-
SRI LANKA	Nov.	20.06	20.24	0.18	278.96	231.86	-47.10
BANGLADESH	Nov.	10.24	10.84	0.60	89.57	86.05	-3.52
KENYA	Aug.	33.60	35.90	2.30	342.40	340.10	-2.3
NORTH INDIA	Nov.	104.10	111.6	7.50	1057.10	1062.40	5.30
SOUTH INDIA	Nov.	16.70	21.20	4.50	220.00	215.60	-4.40
MALAWI	Aug.	2.09	1.99	-0.10	38.40	35.70	-2.7
TANZANIA	June	1.80	1.76	-0.04	16.56	20.37	3.8
UGANDA	July	5.65	2.77	-2.9	45.86	33.32	-12.54



LANKA COMMODITY BROKERS LTD

සියලුම තේ නිෂ්පාදකයින් වන

තේ නාමාවලි ගත කිරීමේ නීති හා බර ප්රමාණයන්

2023 ජනවාරි 5 වන දින කොළඹ තේ වළෙදුන්ගේ සංගමය විසින් ගන්නා ලද තේ නාමාවලි ගත කිරීමේ නීති හා තේ තොගවල බර ප්රමාණයන් පිළිබඳව විස්තරය පහත සඳහන් වේ.

නාමාවලි ගත කිරීමේ නීති -

තේ නිෂ්පාදනයේ අඩුවීම හේතුවෙන් **2023 ජනවාරි මස 12** වන දින වැසීමට නියමිත වනේදෝසි අංක **05** එනම් 2023 ජනවාරි මස 30/31 දින සිට මමෙ නීතිය ක්රියාත්මක වන බව දක්වා සිටින්නමු.

ප්රධාන වනේදෝසි (Main Sale) - එක් කර්මාන්ත ශාලාවක් සඳහා (MF/BF) පහත සඳහන් පරිදි නාමාවලි ගත කල හැක. ඕනෑම වර්ගයක නිෂ්පාදිත තේ ශ්රේණියක් සඳහා 10/15, 20, 30 යන තේ තොගයන් ඕනෑම ආකාරයකට උපරිම ලොට් 3 ක් නාමාවලි ගත කල හැක. (DUST1, PD හා Premium Flowery ශ්රේණීන් හැර)

වත්තේ තබා විකුණන තේ තොග (Ex-Estate Tea) - වත්තේ තබා විකුණන (Ex-Estate) ඕනෑම තේ ශ්රේණි වර්ග වලින් තේ තොග 10x03 හා 20x03 නැතිනම් 20x06 වශයෙන් නාමාවලි ගත කල හැක.

CTC තේ - BP1 හා PF1 යන CTC තේ වර්ග නිෂ්පාදනය කරන ඕනෑම කර්මාන්ත ශාලාවක තේ තොග 12 ක් නාමාවලි ගත කල හැකි අතර එය උපරිම 10x03 සහ ඉතිරිය 20x09 තොග වශයෙන් ද නැතහොත් 20x12 වශයෙන්ද නාමාවලි ගත කල හැක.

PD සහ DUST1 (උඩරට/මැදරට/පහත රට) - එක් කර්මාන්ත ශාලාවකින් නිෂ්පාදනය කරනු ලබන PD/DUST1 ශ්රේණීන් 10x03 හා 20x03 වශයෙන් තොග 6 ක් නාමාවලි ගත කල හැක.

Premium Flowery තේ - FBOPFSP/FBOPFEXSP/FBOPFEXSP1 යන වර්ග වලින් එක් තොගයක් බැගින් නාමාවලි ගත කල හැක. (මමෙ නීතිය වනෙස් වී තොමැන.)

- මයෙට අමතරව 40 තේ තොග ඕනෑම ප්රමාණයක් ප්රධාන වනේදෝසියේ (Main Sale) හා වත්තේ තබා විකුණනු ලබන තේ (Ex-Estate) වනේදෝසිය සඳහා ඉදිරිපත් කල හැක.
- මමෙ නීතිය වනේදෝසි අංක 05 (2023 ජනවාරි මස 30/31) සිට මාර්තු මස 9 වන දින වැසීමට නියමිත වනේදෝසි අංක 13 (2023 මාර්තු මස 28/29) දක්වා ක්රියාත්මක කරනු ලබයි.
- තවද එක් එක් ශ්රේණීන් සඳහා බැගයකට පිරවිය හැකි උපරිම හා අවම බර ධාරිතාව නැවත දැනුම් දෙන තුරු තාවකාලිකව ඉවත් කිරීමට ඉහත සංගමය තීරණය කර ඇත.



LANKA COMMODITY BROKERS LTD

FOR THE ATTENTION OF SELLERS

Cataloguing Rules and Minimum and Maximum Packing Densities

At the CTTA Committee Meeting held this afternoon, the following decisions were made on Cataloguing Rules and Minimum and Maximum Packing Densities.

Cataloguing Rules - Considering the low crops, with effect from the catalogues due to close on 12th of January 2023 (Sale No 5 – 30th /31st January 2023), the Cataloguing Rules have been changed as follows;

Main Sale Teas - A factory will be permitted to catalogue a maximum of 3 lots of any grade, in any combination of 10/15 bags or 20 bags or 30 bags (excluding Dust1's, PD's and Premium Flowery grades).

Ex-Estate Sale - Factories selling in the Ex-Estate catalogue shall be permitted to offer a combination of 6 lots comprising of a maximum of 3x10 bags and 3x20 bags or 6x20 bags. This would be applicable for all grades.

CTC Teas - All CTC factories are permitted to catalogue a combination of 12 lots comprising of 3x10 bags and the remainder in 20 bag breaks of BP1 and PF1 grades in the Ex-Estate catalogue.

PD and Dust 1 (High, Mid and Low Growns) -

A factory is permitted to catalogue a maximum of 3 lots of 10 bags and 3 lots of 20 bags. There is no restriction on 40 bag lines.

PD / Dust 1 will be treated as **one grade**, applicable to CTC factories.

Premium Flowery - No change in the current cataloging rules for FFSp, FFExSp and FFExSp1.

In addition, it should be noted that unlimited 40 bags lines are permitted to be catalogued in both Ex-Estate and Main Sale catalogues.

Please note that the rules are applied to the MF/BF/RT numbers and not on selling marks, per factory per sale.

This rule will be applicable up to and including Sale No 13 of 28th /29th March 2023, for which catalogues close on 9th of March 2023.

Grades Nomenclature with Corresponding Minimum and Maximum Packing Densities

We refer to the CTTA Circular No 48 of 2020 dated 9th October 2020 under the above caption.

It has been decided to amend the Circular where the **minimum** packing densities identified per grade has been removed until further notice.

OTHER MARKETS

MALAWI MARKET REPORT SALE 03 HELD ON 18/01/2023

There was continued low demand for the limited quantity on offer.

BP1 were generally neglected.

PF1 were taken out as producers placed limits.

PF/PD/D1 – N/A.

Secondaries - Few lower end types on offer sold firm, balance were not supported.

WEATHER/CROP FOR THE WEEK ENDING 15TH JANUARY, 2023

Steady and wide spread rainfalls continued into this week on daily basis. Total averaging between 33mm to 82.5mm in Mulanje and 38mm to 112.3mm in Thyolo.

Crop intakes continued high.

TEA BROKERS CENTRAL AFRICA LIMITED



SOUTH INDIAN ROUNDUP

FOR THE WEEK ENDING – 14TH JANUARY, 2023

KOCHI

CTC LEAF

Demand : Good Demand. All grades sold at fully firm to dearer by Rs.1 to Rs.2, & sometimes more.

ORTHODOX LEAF

Demand : Good Demand.

Market : High grown primary whole leaf sold steady to dearer levels except for the limited quantity of OP sold at easier levels. Secondary brokens & fannings sold barely steady levels with a few withdrawals.

Buying Pattern : Middle East and CIS buyers operated.

DUST

Demand : Good demand.

Market : Popular marks & better mediums sold fully firm to dearer by Rs.1 to Rs.2. Plainer sorts also shared the same trend.

Buying Pattern : Major Blenders operated with some support from packeteers, internal buyers were active.

COONOOR

CTC LEAF

Demand : Fairly Stronger.

Market : Market opened barely steady to occasionally dearer across all grades and categories. However the Larger Brokens of the Medium and Plainer grades have gained momentum which reflected in higher price level during the latter part of the sale.

Buying Pattern : The strong support from the Major Blenders continued this week too alongwith other Regional Packeteers. Internal and Export were also lending fairly good support.

ORTH LEAF

Demand : Good.

Market : Market for the Whole leaf grades attracted much better enquiry and went on to be sold at fully firm to dearer levels upto Rs.10/-. Others were barely steady to easier sometimes.

Buying Pattern : Strong Export enquiry was forthcoming with Consolidated Teas and Young Tea seen active. Internal has been lending fair support.

CTC DUST**Demand :** Strong.**Market :** Market had opened strongly as the Bolder Dust grades were witnessing barely steady levels and the Smaller grades were rather witnessing a dearer level by Rs.2/- to Rs.3/- and more sometimes. However as the sale progressed the prices appreciated considerably including the Bolder dust grades.**Buying Pattern :** Fairly good Internal operation with Major Blenders supporting well. Export was also seen participation quite actively. Anjenya Enterprises continued their support on the Brighter liquoring sorts.**ORTH DUST****Demand :** Fairly stronger.**Market :** Market witnessed an easier trend with prices dropping by Rs.5/- to Rs.10/- and more across all grades and categories. The price drop was noticed more on a few garden's Primary dusts as they witnessed a price correction that of last week.**Buying Pattern :** Fairly good Export operation was noticed with select Internal buying.**COIMBATORE****CTC LEAF****Demand :** Fair demand.**Market :** Better medium / popular sorts were lower and suffered heavy withdrawals. Medium teas were irregular and lower by Rs.2/-. Plainer teas were lower by Rs.2/- to Rs.3/-.**Buying Pattern :** Blenders, packeteers and exporters were active. Internal selective.**ORTH LEAF****Demand :** Less demand.**Market :** Whole leaf lower by Rs.2/- with heavy withdrawals. Better medium brokenes suffered heavy withdrawals. BOPF were steady to firm.**Buying Pattern :** Exporters were selective.**CTC DUST****Demand :** Good general demand.**Market :** Better medium and popular sorts were firm to dearer by Re.1/- to Rs.2/- with few withdrawals. Medium teas were steady to firm. Plainer teas were irregular and lower by Rs.2/-.**Buying Pattern :** Blenders, packeteers and internal were active. Exporters very selective.**ORTH DUST**

Demand :

Market :

Buying Pattern :

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Not Quotable.

Source: Paramount Tea Marketing (SI) Private Limited18th January, 2023

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INTERNATIONAL TEA NEWS

AWARD-WINNING BRITISH TEA BRAND CLIPPER TEA INTRODUCES TWO DELIGHTFUL NEW PRODUCTS TO ITS U.S. RANGE



The Fairtrade tea brand known for fun flavors and ethical sourcing will launch a new decaf black tea and an herbal & green tea selection box in retail in 2023

PITTSBURGH (Jan. 12, 2023) - [Clipper Tea](#), the British-based Certified B-Corp tea brand committed to making a better cuppa, is offering U.S. tea drinkers two new and on-trend products made with the same high-quality, ethically- and sustainably-sourced ingredients and whimsical packaging the brand is known for: a 20-pack **Organic Decaf Black Tea** and an **Organic Herbal & Green Tea Selection Box**.

These latest options build on the momentum of 2022, when Clipper Tea announced a rebrand of its entire everyday line in the U.S. to better differentiate its offerings to a new generation of tea drinkers, including existing flavors [Organic English Breakfast Black Tea](#), [Organic Strawberry & Elderflower Herbal Tea](#), [Organic Lemon & Ginger Herbal Tea](#) and [Organic Snore & Peace Chamomile & Lavender Herbal Tea](#), as well as the launch of three new flavors - [Organic Earl Grey Black Tea](#), [Organic Orange & Turmeric Herbal Tea](#) and [Organic Green Tea & Lemon](#).

Last fall, Clipper Tea also released two seasonal varieties - [Organic Winter Apple & Cinnamon Herbal Tea](#) and [Organic Winter Spiced Berry Herbal Tea](#) - that will continue to be available for a limited time to keep consumers warm through the winter tea season.

“At Clipper Tea, we hope to bring delicious innovation to the tea category with a sense of fun that meets our consumers’ wants and needs,” said Heather Black, U.S. Marketing Manager. “The 80-pack Organic Decaf Black Tea has always been a fan favorite in the UK, so we’re excited to make it available in the U.S. in an easy-to-enjoy 20-pack. Our tea selection box makes it effortless to sample a variety of our teas or gift to a tea lover who appreciates charming packaging and ethical sourcing.”

Organic Decaf Black Tea: A New Variety to Impress

As a perfect complement to Clipper Tea’s current everyday line, the Organic Decaf Black Tea is a blend of Assam Fairtrade certified black tea that promises a rich, smooth and robust taste with malty notes and a balanced finish. While black tea is typically caffeinated, Fortune Business Insights projects an increase in decaffeinated tea consumption in the coming years, both due to its associated health benefits and increased consumer interest in caffeine-free beverages.

In addition to being a bestseller in the 80-pack currently available through Amazon, the Organic Decaf Black Tea was the 2019 winner of a UK Great Taste Award. The new 20-pack will also include individually wrapped bags with strings and tags, keeping each bag fresh and making them convenient to enjoy at home or on the go.

“As one of our most popular teas, we’re excited to offer this new 20-pack size for the increasing number of tea drinkers looking for a caffeine-free black tea. Our decaffeination process uses carbon dioxide, a completely natural resource, found in the air we breathe, making it a standout decaf black tea,” said Black.

Selection Box: A Cuppa for Every Personali-Tea

2021 trends in the tea industry shared by World Tea News demonstrated that variety packs have increased in popularity as they allow consumers the option to test more than one tea to figure out their flavor preferences, without the hassle or cost of buying multiple packs. Clipper Tea released an Organic Herbal & Green Tea Selection Box in August of 2022 that was perfect for samplers or beautiful and scrumptious gifting and in 2023 will be expanding its availability to retail.

The box includes teas sourced from across the globe as Clipper Tea's expert team travels the world looking for the best tea gardens to source, select and blend every tea flavor to provide a perfectly delectable and balanced cuppa. The selection box includes Organic Lemon & Ginger Herbal Tea, Organic Snore & Peace Chamomile & Lavender Herbal Tea, Organic Strawberry & Elderflower Herbal Tea, Organic Orange and Turmeric Herbal Tea and Organic Green Tea & Lemon, with each bag individually wrapped.

Clipper Tea products come in recyclable packaging, with plant-based, biodegradable, unbleached and Non-GMO tea bags that are plastic free. All of the continuing and new flavors are USDA Organic, Non-GMO Project Verified and Certified B-Corp, with all black and green teas Fairtrade certified (\$6.99 MSRP per 20-pack box; \$19.99 MSRP per selection box). Each flavor is blended in Dorset, England, by Clipper Tea's expert team to create unique, bright and bold flavor profiles. They are available for purchase in [select retailers across the country](#) and on [Amazon](#), with distribution increasing through 2023.

Cuppas with a Conscience

According to the Tea Association of the U.S.A, consumers have started to shift their purchasing preferences, seeking teas that are eco-friendly and benefit the growers. Clipper Tea meets that need, with its Certified B-Corp, USDA Organic and Fairtrade certified tea flavors.

Clipper Tea is the world's biggest buyer of Fairtrade certified black and green teas, supporting more than 114,000 farmers, workers and their families across the globe, and contributing \$500,000 in Fairtrade Premiums in 2021. Fairtrade Premiums are an additional sum of money that farmers are given on top of the Fairtrade Minimum Price for their goods and democratically choose how to use those funds, whether it be for the community like schools or their farmers with empowerment projects.

In 2022, Clipper Tea's parent corporation, Ecotone released its latest [sustainability report](#) and Food for Biodiversity action plan and shared that Ecotone was found to be the world's highest-scoring global food business recertified as B Corp, meaning it and Clipper Tea are meeting high standards of verified performance, accountability and transparency on factors from employee benefits and charitable giving to supply chain practices and input materials. In addition to its B Corp standing, Ecotone has a corporate charitable body, The Ecotone Foundation, that works in partnership with scientific organizations, institutions and non-profits to enhance knowledge about biodiversity and promote best practices and innovative initiatives.

About Clipper Tea

Clipper Tea is a different kind of tea company and a pioneer in ethical, sustainable tea production. The Clipper Tea story started with just two chests of finest-quality Assam tea, sold to local Dorset health food shops and cafes. Today, there are over 150 different Clipper Tea products sold in over 50 countries but all are still blended in their factory in Beaminster, Dorset in England. Its products never contain anything artificial and never will. In 1994, Clipper Tea became the U.K.'s first Fairtrade tea company and even helped to write the Fairtrade Standards. More than 25 years later, Clipper Tea is the world's largest buyer of Fairtrade tea, supporting more than 114,000 producers and their families across the world. Clipper Tea is part of Ecotone, the first multinational company to achieve B Corp Corporation status globally. To learn more, visit clipper-teas.us and follow the brand on [Facebook](#) and [Instagram](#).
