



Commodity House

TEA MARKET REPORT

SALE NO: **16** of APRIL 25 & 26, 2023

LANKA COMMODITY BROKERS LTD

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COMMENTS

This week's Tea Auction, namely Sale # 16 of 2023 was held on April 25 & 26, 2023 (Tue/Wed), and, had a weight of 5.4 mkg on offer, which was an increase of 0.15 mkg over the previous week's quantity. The Low Grown Leafy, Semi Leafy, Tippy & Small Leaf/ Premium Flowery catalogues totaled 2.4 mkg, while the Main Sale High & Medium segment had 0.66 mkg. The Ex Estate category had 0.7 mkg.

There was fair demand mostly at firm to easier rates for teas in the Ex Estate catalogue. A limited selection of better Western BOP's and BOPF's held firm while others eased Rs. 50/- and more. Below-best and plainer Western BOP's were Rs. 50/- to 80/- lower. BOPF's in the "Below-best" category were firm and up to Rs. 50/- dearer at the commencement of the sale but were barely steady by the close, while, plainer sorts which opened firm lost Rs. 50/- and more as the sale progressed. Nuwara Eliya BOP's declined Rs. 100/- to 200/- whilst their corresponding BOPF's lost Rs. 50/- per kg. Uda Pussellawa BOP's were sharply lower following quality, while their BOPF's eased Rs. 50/- and more for teas with poorer leaf. Uva BOP's eased Rs. 100/- per kg while their BOPF's counterparts also followed a similar trend. CTC Teas – Select best High Grown PF1's were firm but poorer leaf teas were much easier. Medium PF1's were firm to slightly dearer for coloury sorts. Select best Low Grown sold around previous levels whilst others lost Rs. 50/- and more by the close. There were hardly any High Grown BP1's on offer, while, Mediums were Rs. 50/- and more, dearer. Low Grown sorts were firm. There was maintained demand from the Western Markets at lower levels, while buyers for Japan, China and Taiwan were moderately active. Russian interest was maintained.

There was fair demand for Low Grown teas. Select best OP1's were firm on last, but others in the "best" and "below-best" categories ruled firm to easier, with poorer sorts holding out on last levels. Best category OP's in general were firm, although others were easier. OPA's too were easier to last. Select BOP1's in the "best" category held firm while others were easier. A range of select best Pekoes were firm, while others together with PEK1's in general were easier. The best FBOP's together with cleaner below-best sorts were firm, while others together with FBOPF1's were easier. Buying interest from Iran continued to be lacking. Buyers for Saudi Arabia, The UAE and other Middle Eastern countries were fairly active. Russia and the CIS were active on leafy grades. Türkiye and Syria supported the Pekoe grades at lower levels. Libya was active on the secondary whole leaf grades, whilst bottom level teas were supported by Iraq.

This week's auction comprised of 10,533 lots with a total quantity of 5,438,853 kgs.

In Lighter Vein

The catalogue wise breakdown was as follows:-

The Generous Barber

	<u>Lots</u>	<u>Qty. (Kgs)</u>
Low Grown Leafy	2,051	815,585
Low Grown Semi Leafy	1,623	729,484
Low Grown Tippy	1,830	886,701
High & Medium	1,462	660,275
Off Grade/BOP1A	2,086	1,057,475
Dust	559	530,282
Premium Flowery	248	45,919
Ex-Estate	<u>674</u>	<u>713,132</u>
Total	<u>10,533</u>	<u>5,438,853</u>

A priest walked into a barber shop in Colombo. After he got his haircut, he asked how much it would be. The barber said, "No charge. I consider it a service to the Lord." The next morning, the barber came to work and there were 12 prayer books and a thank you note from the priest in front of the door. Later that day, a police officer came in and got his hair cut. He then asked how much it was. The barber said, "No charge. I consider it a service to the community." The next morning, he came to work and there were a fish bun and a thank you note from the police officer. Then, a Member of Parliament came in and got a haircut. When he was done he asked how much it was. The barber said, "No charge. I consider it a service to the country." The next morning, the barber came to work and there were 12 Parliamentarians in front of the door.

LOW GROWN TEAS

LEAFY/SEMI LEAFY

BOP1 : Select best types declined by Rs30-50/- whilst their Secondaries and poorer types were irregular and mostly lower.

OP1 : Best on offer declined Rs.50-80/-, whilst the others maintained last levels.

OP : Best on offer declined Rs.25-50/-, others firm on last levels.

OPA : Best on offer grained Rs.30-60/-, whilst the others firm to dearer.

PEK/PEK1: Best of offer fully firm to dearer, others were Rs.30-40/- dearer.

Quotations (Rs./Kg)	Best		Below Best		Others	
	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>
BOP1	1750-3550	1800-3600	1300-1750	1250-1800	950-1300	900-1250
OP1	1500-3400	1450-3400	1200-1500	1000-1450	900-1200	800-1000
OP	1600-2000	1650-2050	1200-1600	1100-1650	850-1200	850-1100
OPA	1700-2450	1600-2300	1450-1700	1400-1600	900-1450	850-1400
PEK/PEK1	1800-2450	1600-2300	1300-1800	1200-1600	950-1300	900-1200

TIPPY/SMALL LEAF

BOP/BOPSP : Well-made BOP's were firm. Few cleaner Below Best too sold on last levels. Others were lower.

BOPF/BOPFS : BOPF's in general, were firm.

FBOP/FBOP1 : Well-made FBOP's together with cleaner Below Best maintained. However, balance were easier. FBOP1's in general were lower.

FBOPF/FBOPF1 : A selection of high priced Tippy teas sold around last levels, whilst balance declined. Few select Best FF1's were firm, whilst all others declined.

FBOPFSP/EXSP : A few bright tippy invoices on offer sold on last levels. Best and Below Best met with less demand.

Quotations (Rs./Kg)	Best		Below Best		Others	
	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>
BOP/BOPSP	1350-2300	1400-2500	1000-1350	1100-1400	800-1000	770-1100
BOPF /BOPFSP	1200-1600	1200-1480	1000-1200	1000-1200	800-1000	790-1000
FBOP/FBOP1	1450-2700	1500-2850	1100-1450	1100-1500	800-1000	850-1100
FBOPF/FBOPF1	1100-1700	1100-1650	850-1100	900-1100	780-850	800-900
FBOPFSP/EXSP	1850-3550	2000-4500	1000-1850	1100-2000	900-1050	1000-1100

MEDIUM GROWN LEAFY/SEMI LEAFY TEAS

FBOP : Well made FBOPs' tended irregularly lower. Below best type too were irregularly easier. Teas at the lower end were mostly firm.

FBOPF/FBOPF1 : Best teas on offer lost in value. Below best varieties too were easier on last levels. Teas at the bottom were firm and mostly dearer.

PEK/PEK1 : Except for the best shotty invoices; balance tended irregularly lower. Teas at the lower end were firm to dearer

Quotations (Rs./Kg)	Best		Below Best		Others	
	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>
FBOP	1400-1650	1450-1750	1050-1400	1050-1450	800-1050	850-1050
FBOPF/FBOPF1	1250-1320	1400-1360	870-1250	870-1400	700-870	750-870
PEK/PEK1	1700-2000	1650-1950	1000-1700	1050-1650	850-1000	800-1050

HIGH GROWNS TEAS

BOP: Best Western's - A few select high priced teas were firm, whilst the others declined up to Rs.50/- per kg and more following quality. Teas in the Below Best and Plainer categories declined Rs.50-80/- per kg. Nuwara Eliya's declined Rs.100-200/- per kg and more. Uda Pussellawa's - High priced teas were sharply lower, whilst the others were firm. Uva's declined Rs.100/- per kg and more.

BOPF: Best Western's - A few select invoices sold around last week's levels, whilst the others declined Rs.50/- per kg and more following quality. In the Below Best category, better sorts were firm and up to Rs.50/- per kg dearer at the commencement and were barely steady by the close, whilst the others declined Rs.50/- per kg and more. Plainer sorts which gained Rs.50/- per kg and more at the commencement, were firm and dearer to a lesser extent by the close. Nuwara Eliya's were up to Rs.50/- per kg easier. Uda Pussellawa's - Better sorts were up to Rs.50/- per kg easier, whilst the others which were firm at the commencement declined towards the close. Uva's - A few select invoices were firm and dearer on last, whilst the others mostly declined by Rs.50/- per kg and more.

Quotations (Rs./Kg)	BOP		BOPF	
	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>
Best Westerns	1300-1550	1360-1550	1400-1650	1400-1600
Below Best Westerns	1200-1280	1200-1340	1260-1380	1220-1380
Plainer Westerns	1040-1180	1040-1180	1180-1240	1080-1200
Nuwara Eliyas	1300-1400	1400-1550	1440	1400-1440
Brighter UdaPussellawas	1200-1300	1200-1440	1280-1340	1260-1320
Other Uda Pussellawas	1020-1180	1080	1040-1260	1200-1240
Best Uva's	1220-1380	1360-1440	1280-1360	1280-1440
Other Uva's	N/A	900	1200-1220	1200-1260

MEDIUM GROWN TEAS

BOP : Large Leaf teas were up to Rs.100/- per kg easier, whilst the others were barely steady.

BOPF : Better sorts were firm, whilst the others were irregular

Quotations (Rs./Kg)	BOP		BOPF	
	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>
Best Westerns	850-1500	980-1600	920-1320	940-1240

CTC TEAS

HIGH GROWN:

BP1 - Hardly any offerings

PF1 - Best available were firm, whilst the others were irregularly easier.

MEDIUM GROWN:

BP1 - Firm and Rs. 50-100/- per kg dearer

PF1 - Best available were firm, whilst the others were firm and Rs.20-30/- per kg dearer for the coloury sorts.

LOW GROWN:

BP1 - Continued to sell well.

PF1 - Select Best were firm, whilst the others declined Rs.50/- per kg and more towards the close.

Quotations (Rs./Kg)	BP1		PF1	
	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>
High	NOT QUOTED	NOT QUOTED	960-1340	980-1340
Medium	870-1160	880-1100	770-1340	770-1320
Low	850-1750	850-1600	740-1500	740-1420

OFF GRADES

FGS/FGS1 : Select best Liquoring FNGS/FNGS1s lost Rs.20/- per kg whilst others held firm.
Clean Low Grown well-made FNGS1s firm on last whilst others following similar trend.

BM : Best type lower by Rs.20-30/- Below Best types held firm.

BOP1A : Select best BOP1As firm to lower Rs.25-50/-. Best teas lost Rs.50-100/- per kg. Poor types held firm.

QUOTATIONS (Rs./kg)	HIGH		MEDIUM		LOW	
	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>
Good Fannings (Orthodox)	800-1120	800-1140	750-900	750-910	750-920	750-920
Good Fannings (CTC)	620-800	620-820	720-810	720-840	720-820	720-850
Other Fannings (Orthodox)	590-770	580-770	590-800	580-800	700-800	700-800
Other Fannings (CTC)	N/A	N/A	N/A	N/A	N/A	N/A
Good BM's	800-810	800-820	790-810	790-820	790-820	790-840
Other BM's	750-800	730-800	750-800	740-800	750-800	740-800
Best BOP1As	800-840	800-840	800-840	820-860	830-900	950-1300
Other BOP1As	800-820	800-830	800-820	800-830	800-820	800-830

DUST

DUST/DUST1 : High Grown liquoring Dust.1's lost Rs.30-50/- whilst their secondaries were irregular and mostly lower. Lower end teas maintained last levels. Low Grown clean Dust/Dust1s' eased Rs.20-40/- whilst their secondaries and below best types were firm on last levels. Low grown lower end teas were fully firm on last levels.

PD : High Grown PD's sold firm on last levels, whilst the mid and Low grown teas were irregular and mostly lower.

QUOTATIONS (Rs./kg)	HIGH		MEDIUM		LOW	
	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>
Good Primary Dust1 (Orthodox)	900-1700	900-1700	700-1360	750-1480	750-1000	750-1280
Good Primary PD (CTC)	750-1320	700-1300	750-1360	750-1300	750-1320	700-1400
Secondary Dust	750-1380	700-1380	750-840	720-850	750-1100	740-1020

WESTERN MEDIUM

Harangalla	BOP1	2500/-
Craighead	OP1	1900/-
*Dartry Valley	OP/OPA	1650/-
*Harangalla	OP/OPA	1600/-
*Uplands	OP/OPA	1550/-
*Uplands	PEK/PEK1	2000/-
*Harangalla	PEK/PEK1	1850/-
Harangalla	PEK/PEK1	1850/-
New Fernlands	PEK/PEK1	1850/-
Elpitiya	PEK/PEK1	1850/-
*Uplands	PEK/PEK1	1800/-
*Dartry Valley	PEK/PEK1	1800/-
*Ingurugala	PEK/PEK1	1800/-
Orange Field	PEK/PEK1	1800/-
Harangalla	BOP	1500/-
Rilagala	BOPSP	1280/-
Vellai Oya	BOPF/BOPFSP	1320/-
Craighead	FBOP/FBOP1	1650/-
Dartry Valley	FBOP/FBOP1	1650/-
Harangalla	FBOPF/FBOPF1	1320/-

WESTERN HIGH

Wattogodde	BOP	1550/-
Glentilt	BOPSP	1380/-
Wattogodde	BOPF/BOPFSP	1650/-
Weddemulla	BOP1	1060/-
Venture	FBOP/FBOP1	1300/-
Inverness	FBOPF/FBOPF1	1260/-
Venture	OP/OPA	1700/-
Venture	OP1	1900/-
Wattogodde	PEK/PEK1	1600/-

NUWARA ELIYA

Lovers Leap	BOP	1400/-
Mahagastotte	BOPF/BOPFSP	1440/-
Kenmare	FBOP/FBOP1	1220/-
Kenmare	OP/OPA	1200/-
Court Lodge	PEK/PEK1	1550/-

CTC TEAS**HIGH GROWN**

Dunsinane CTC	PF1	1320/-
Ulugedara CTC	PF1	1320/-
Mount Vernon CTC	BP1	1320/-

MEDIUM GROWN

New Peacock CTC	PF1	1340/-
*Donside CTC	BP1	1160/-
Donside CTC	BPS	1340/-

LOW GROWN

Hingalgoda CTC	PF1	1500/-
Ceciliyan CTC	BP1	1750/-
Ross Field CTC	BP1	1040/-

UVA MEDIUM

Demodera 'S'	BOP1	2350/-
Telbedde	OP1	1950/-
Wewesse	OP/OPA	1650/-
Halpewatte Uva	PEK/PEK1	1800/-
Sarnia Plaiderie	PEK/PEK1	1800/-
Uva Samovar	PEK/PEK1	1800/-
Aruna Passara	PEK/PEK1	1800/-
El Teb	BOP	1380/-
Halpewatte Uva	BOPSP	1220/-
El Teb	BOPF/BOPFSP	1360/-
*Halpewatte Uva	FBOP/FBOP1	1600/-
Halpewatte Uva	FBOPF/FBOPF1	1340/-

UVA HIGH

Craig	BOP1	1600/-
Oodoowerre	OP1	1800/-
Craig	OP1	1800/-
Uvakellie	OP1	1800/-
Uvakellie	OP/OPA	1650/-
Mount Uva	PEK/PEK1	1750/-
Craig	PEK/PEK1	1750/-
Kirklees	BOP	1300/-
Kelliebedde	BOPF/BOPFSP	1360/-
Aislaby	FBOP/FBOP1	1460/-
Glenanore	FBOPF/FBOPF1	1200/-
Spring Valley	FBOPF/FBOPF1	1200/-

UDA PUSSELLAWA

Delmar	BOP1	1900/-
Alma	OP1	1750/-
Delmar	OP/OPA	1500/-
Gonapitiya	PEK/PEK1	1460/-
Mooloya	BOP	1060/-
Blairlmond	BOPSP	1200/-
Liddesdale	BOPF/BOPFSP	1340/-
Alma	FBOP/FBOP1	1260/-
*Delmar	FBOP/FBOP1	1220/-
Delmar	FBOPF/FBOPF1	1160/-

OFF GRADES

Hidellana	BP	1240/-
Hingalgoda CTC	PF	1320/-
Kurunduwatta	BM	1340/-
Mattekalle	FNGS/FNGS1	1300/-
Aldora	BOP1A	1600/-
*Hidellana	BOP1A	1550/-
Galatara	BOP1A	1550/-
Chandrika Estate	BOP1A	1550/-
*Chandrika Estate	BOP1A	1500/-

LOW GROWN LEAFY GRADES

Ceyenta	BOP1	3550/-
*Sithaka	BOP1	3500/-
New Vithanakande	OP1	3400/-
Pothotuwa	OP1	3400/-
Green Lanka	OP	2000/-
Sunrise	OP	1950/-
Golden Garden	OP	1950/-
*Mahaliyadda	OP	1900/-
Liyonta	OPA	2450/-
Liyonta	PEKOE	2450/-
Rajjuruwatte Super	PEKOE1	2400/-

LOW GROWN TIPPY GRADES

*Mahaliyadda	BOP	2500/-
Arbour Valley	BOPSP	2400/-
Stream Line	BOPSP	1800/-
*KDU Super	BOPSP	1550/-
*Andaradeniya Super	BOPSP	1550/-
*Andaradeniya Super	BOPF	1480/-
Pothotuwa	BOPF	1400/-
*Aldora	BOPF	1220/-
*Makandura	BOPFSP	1600/-
*Mahaliyadda	BOPFSP	1480/-
Sithaka	FBOP	2700/-
*Hidellana	FBOP1	1950/-
*Sithaka	FBOP1	1750/-
*Katanwila	FBOPF	1700/-
*Sithaka	FBOPF1	1600/-

PREMIUM FLOWERY

*New Hopewell	FBOPFSP	3550/-
Alhewana Super	FBOPFSP	3550/-
Golden Garden	FBOPFEXSP	3150/-
Brombil	FBOPFEXSP1	3550/-

Dust

Mattakelle	DUST	1380/-
St. Coombs	DUST1	1700/-
Delta CTC	PD	1360/-
Ceciliyan CTC	PD	1360/-

COLOMBO AUCTION – WEEKLY GROSS SALE AVERAGES

SALE NO.15 OF 19TH APRIL, 2023

	2023			2022	
	Weekly	Month to Date	Year to Date	Weekly	Year to Date
Uva High Grown	1,149.77	1,169.19	1,211.22	1,220.53	758.77
Western High Grown	1,283.61	1,314.40	1,425.63	1,334.28	792.23
High Grown	1,241.69	1,268.42	1,367.33	1,296.36	782.78
Uva Medium	1,139.67	1,129.06	1,196.02	1,256.09	794.25
Western Medium	1,059.64	1,072.81	1,176.40	1,110.12	698.58
Medium Grown	1,085.04	1,090.26	1,182.27	1,161.00	726.97
Low Grown (Orthodox)	1,329.81	1,327.23	1,470.20	1,482.73	908.67
Combined L.G. (Orthodox + CTC)	1,309.91	1,297.93	1,444.99	1,445.95	885.19
Total	1,259.69	1,257.21	1,389.08	1,370.54	837.48

Private Sale Figures (17.04.2023 – 22.04.2023) - 94,910.10 kgs

Cumulative - 1,527,873.41 kgs

DETAILS OF TEAS AWAITING SALE

	Sale of 02 nd /03 rd May '23		Sale of 09 th /10 th May '23	
	<u>Lots</u>	<u>Qty. (Kgs)</u>	<u>Lots</u>	<u>Qty. (Kgs)</u>
Low Grown Leafy	2,163	895,610	2,120	889,473
Low Grown Semi Leafy	1,596	712,398	1,573	745,503
Low Grown Tippy	1,797	877,501	1,835	896,928
High & Medium	1,586	745,087	1,724	838,295
Off Grade/BOP1A	2,521	1,315,040	2,346	1,237,200
Dust	659	597,365	621	629,344
Premium Flowery	243	45,980	230	44,096
Ex-Estate	745	800,562	853	945,024
Total	<u>11,310</u>	<u>5,989,543</u>	<u>11,302</u>	<u>6,225,863</u>

FUTURE CATALOGUES CLOSURE

Sale No. 19 of 16th /17th May, 2023

The Main Sale & Ex-Estate Sale catalogues are scheduled to be closed on **27th April, 2023 at 04.30 p.m.**

Sale No. 20 of 23rd /24th May, 2023

The Main Sale & Ex-Estate Sale catalogues are scheduled to be closed on **04th May, 2023 at 04.30 p.m.**

Sale No.21 of 30th /31st May, 2023

The Main Sale & Ex-Estate Sale catalogues are scheduled to be closed on **11th May, 2023 at 04.30 p.m.**

BROKER'S SELLING ORDER

SALE NO. 17

Auction of 02nd /03rd May, 2023

Leafy/Semi Leafy/Tippy/BOP1A/ Premium Flowery

1. John Keells PLC
2. **Lanka Commodity Brokers Ltd**
3. Bartleet Produce Marketing (Pvt) Ltd
4. Mercantile Produce Brokers (Pvt) Ltd
5. Forbes & Walker Tea Brokers (Pvt) Ltd
6. Eastern Brokers PLC
7. Asia Siyaka Commodities PLC
8. Ceylon Tea Brokers PLC

High & Medium/Off Grades/Dust

1. Bartleet Produce Marketing (Pvt) Ltd
2. Asia Siyaka Commodities PLC
3. **Lanka Commodity Brokers Ltd**
4. Mercantile Produce Brokers (Pvt) Ltd
5. Forbes & Walker Tea Brokers (Pvt) Ltd
6. Eastern Brokers PLC
7. John Keells PLC
8. Ceylon Tea Brokers PLC

Ex-Estate

1. Forbes & Walker Tea Brokers (Pvt) Ltd
2. Mercantile Produce Brokers (Pvt) Ltd
3. Eastern Brokers PLC
4. John Keells PLC
5. Bartleet Produce Marketing (Pvt) Ltd
6. Ceylon Tea Brokers PLC
7. **Lanka Commodity Brokers Ltd**
8. Asia Siyaka Commodities PLC

Crop & Weather

For the period of 17th to 23rd April, 2023

Western/Nuwara Eliya Regions:

Gloomy weather and showers were reported in the Western Region, whilst the Nuwara Eliya Region reported bright weather at the beginning of the week and showers towards the latter part of the week. The Department of Meteorology expects afternoon/evening showers in the Nuwara Eliya Region in the week ahead.

Uva/ Udapussellawa Region:

Both Regions reported sunny mornings and evening showers throughout the week. Afternoon/evening showers are expected in the Uva Region in the week ahead according to the Department of Meteorology.

Low Grown:

Sunny weather was reported throughout the week in the Low Grown Region. The Department of Meteorology expects afternoon/evening showers in the Sabaragamuwa Region in the week ahead.

Crop Intake: All planting regions reported an increase in the crop intake.

WORLD CROP STATISTICS (MKGS)

Country	Month	2022	2023	Difference +/-	To-date 2022	To-date 2023	Difference +/-
BANGLADESH	Feb.	0.003	0.005	0.002	0.054	0.041	-0.01
NORTH INDIA	Feb.	1.90	3.1	1.20	1.90	3.10	1.20
SOUTH INDIA	Feb.	14.60	13.20	-1.40	30.80	26.60	-4.20
SRI LANKA	Mar.	22.22	21.33	-0.89	63.32	58.52	-4.80

Country	Month	2021	2022	Difference +/-	To-date 2021	To-date 2022	Difference +/-
KENYA	Nov.	50.70	49.20	-1.50	485.30	478.00	-7.3
MALAWI	Aug.	2.09	1.99	-0.10	38.40	35.70	-2.7
TANZANIA	June	1.80	1.76	-0.04	16.56	20.37	3.8
UGANDA	July	5.65	2.77	-2.9	45.86	33.32	-12.54

“Africa Tea Brokers Bulletin of Statistics”

OTHER MARKETS

MALAWI MARKET REPORT

SALE NO.17 HELD ON 26/04/2023

Selective demand continued at firm rates following quality for the 7840 packages on offer.

BP1 - Were not supported.

PF1 - Tended firm on last where sold, balance taken out.

PD - Generally neglected.

D1 - Few selected lines held firm, balance taken out.

PF1SC - Met selective interest at firm rates where sold.

Secondaries – Few invoices on offer sold firm with lower end types taken out.

WEATHER/CROP FOR THE WEEK ENDING 23RD APRIL, 2023

Warm to hot with light rain showers in the planting districts.

Crop intakes remain high and useful.

TEA BROKERS CENTRAL AFRICA LIMITED



SOUTH INDIAN ROUNDUP

FOR THE WEEK ENDING – 22ND APRIL, 2023

KOCHI

CTC LEAF

Demand : All grades sold around last levels.

ORTHODOX LEAF

Demand : The primary whole leaf and brokens sold steady levels; Secondary brokens sold irregular around last levels.

Buying Pattern : CIS & Tunisia buyers operated.

DUST

Demand : Good Demand.

Market : Teas sold generally around last level as of last week.

Buying Pattern : Major Packeteers and internal buyer operated.

COONOOR

CTC LEAF

Demand : Strong.

Market : Market had witnessed a sudden upsurge with prices across all types and grades trading at fully firm to dearer by Rs. 2/- and more sometimes. The price realization was noticed more on the Brokens as they were selling comparatively lower in the previous sales.

The overall sale percentage is 99% at an average of Rs. 106.84.

Buying Pattern: Fairly stronger enquiry was forthcoming from Internal Buyers and Major Blenders. On the Export front Girnar and SSK were seen quite active.

ORTH LEAF

Demand : Strong.

Market : An irregular market with the Whole leaf grades and Secondary Brokens which were cleaner have traded fully firm to dearer. However the Brokens and Fannings were rather trading at irregularly lower levels.

The overall sale percentage is 97% at an average of Rs. 136.36.

Buying Pattern: Fairly stronger enquiry was forthcoming from the Exporters with very select Internal participation.

CTC DUST**Demand :** Strong.**Market :** Generally a fully firm to dearer market across all types and grades. However the fairly well made, blacker and cleaner types have gained momentum and moved in levels even further.**The overall sale percentage is 98% at an average of Rs. 120.92.****Buying Pattern:** Fairly stronger enquiry was forthcoming from the Internal buyers with Anjaneya enterprises continued to support on the Brighter liquoring types. The Major Blenders and other Regional Packeteers were also lending fair support. Export has been stronger with Girnar, SSK and Young Tea being active.**ORTH DUST****Demand :** Strong.**Market:** Though the market had buoyant demand that did not reflect in the prices as it had witnessed an irregular trend. The Primary dusts were fully firm to dearer alongwith fairly good quantities of Tertiaries. The fibrous and uneven types were trading irregularly lower.**The overall sale percentage is 98% at an average of Rs. 112.65.****Buying Pattern:** Stronger Export enquiry was witnessed with Girnar being active. Internal was also seen lending fair support.**COIMBATORE****CTC LEAF****Demand :** Fair demand.**Market :** Better medium and popular sorts were lower with some withdrawals. Medium teas were lower by Rs.2/- to Rs.3/- with heavy withdrawals particularly on smaller brokens / BOPF's. Plainer teas were barely steady to lower by Re.1/- to Rs.2/-.**Buying Pattern :** All sections were selective.**ORTH LEAF****Demand :** Good general demand.**Market :** Whole leaf were dearer by Rs.3/- to Rs.4/-. Brokens were suffered heavy withdrawals. BOPF / OF were lower by Rs.3/- to Rs.4/-.**Buying Pattern :** Exporters were selective.**CTC DUST****Demand :** Fair demand.**Market :** Better medium teas were lower and suffered heavy withdrawals. Medium / plainer teas were lower by Re.1/- to Rs.2/- with some withdrawals.**Buying Pattern :** Blenders, packeteers and exporters were active. Internal selective.**ORTH DUST****Demand :** Good demand.**Market :** Whole leaf were firm to dearer by Rs.5/- to Rs.10/-. Well made brokens were firm to occasionally dearer. Secondary brokens / OF's were barely steady with some withdrawals.**Buying Pattern :** Exporters and internal were selective.*Source: Paramount Tea Marketing (SI) Private Limited***26th April, 2023****- /ra**

INTERNATIONAL TEA NEWS

ISSUES & TRENDS

Tea Players in Russia Consider ekaterra's Assets, Future of the Country's Industry

Eugene Gerden Apr 19, 2023

[Russia Mergers & Acquisitions](#) [tea business](#) [tea sales](#)



The Russian assets of [ekaterra's](#) Lipton tea brand, [which left Russia in 2022](#), are expected to be sold to local investors this year.

So far, the Russian anti-trust regulator, [The Federal Antimonopoly Service](#) (FAS), received a petition from United Tea Company LLC, one of Russia's largest tea producers, to purchase ekaterra's production facilities and other assets in Russia.

In Russia, ekaterra produced tea under the brands Lipton, Saito and Brooke Bond at a factory in St. Petersburg. According to city administrators, in 2019 the factory's capacity was up to 16,000 tonne of products per year. In August 2022, ekaterra announced its withdrawal from the Russian market and suspension of production in the country.

United Tea Company LLC produces Eastford, Berryford, Kama Sutra and Green Standard teas, and it also packs products, including private label tea. As Alexander Konov, a co-owner of United Tea Company LLC, said in an interview with the Russian Kommersant business paper, the company plans to acquire the facilities of ekaterra, which he called one of the most productive and high-tech complexes for the production of tea in Russia.

According to Konov, the United Tea Company specializes in a fast-growing market segment – contract production – mainly for hard discounters, which requires better prices and production efficiency.

Details of the planned deal have not been disclosed. Representatives of ekaterra were not available for comment.

According to estimates of the [Russian Association of Tea and Coffee Producers](#) (Roschaikofe), the volume of the Russian tea market is currently estimated at about 140,000 tonnes per year. Thus, ekaterra's capacities will make it possible to occupy more than 10 percent of the market. The list of other leading players includes [May](#) (brands Maisky, Curtis and Richard) and [Orimi](#) (Greenfield, Tess).

The General Director of Roschaikofe, Ramaz Chanturia, recently said that the ekaterra factory in Russia was in a modern state and could be of interest to potential local bidders. Chanturia, as well as other interviewed analysts, believe the demand for tea in Russia is steadily growing, which could create conditions for the expansion of production by leading local players, also by the acquisition of ekaterra assets.

Analysts believe a related interest of leading local players may be the signing of long-term contracts for the production of tea under private labels with leading Russian retail chains. As Chanturia also believes in declining purchasing power in Russia, private label tea is becoming more in demand due to the low price.

In general, the Russian tea market has been able to withstand the consequences of the current Russia/Ukraine conflict. This is also confirmed by official market statistics. According to [NielsenIQ](#), last year, tea sales in Russia in volume terms decreased by 5.7 percent (of these sales, loose leaf tea decreased by 6.6 percent, and tea bags by 3.6 percent) although grew by 12.3 percent in value on a year-on-year basis to RUB 210 billion (US\$2.56 billion), mainly due to a significant rise of tea prices (up to 20 percent) in Russia in 2022. Tea bags account for 69 percent of sales in volume terms. A total of 93 percent of the market accounts for domestic producers.

In general, the Russian tea market is characterized by strong, traditional consumer preferences. Black tea is the most popular variety in Russia, occupying about 80 percent of the market.

The main problem with the Russian market is its dependence on imported raw materials. The main suppliers are India, China, Kenya, Sri Lanka and Indonesia. In Russia, there are almost no climatic zones suitable for tea plantings. There are plantations in the Krasnodar Territory and Adygea, but they cannot meet the domestic demand.

There is also the ever-growing interest in non-standard types of tea, which are becoming an alternative to sweet carbonated drinks or bottled iced tea with added sugar.

Since the 2010s, the consumption of tea in Russia has been declining by almost 100,000 metric tonnes over the past 10 to 15 years.

Here's how One Tea Company Is Celebrating the U.K.'s National Tea Day on April 21

By WTN Editor Apr 19, 2023

[National Tea Day Tea Marketing hot tea United Kingdom](#)



The U.K.'s National Tea Day is Friday, April 21, and Bird & Blend Tea Co. is offering free tea for everyone. (Photo: Courtesy of Bird & Blend Tea Co.)

Every day is tea day, but on Friday, April 21, it's a nationwide British celebration with National Tea Day.

To celebrate, [Bird & Blend Tea Co.](#) in the United Kingdom is offering a free cup of tea to everyone, between 11 a.m. and 12 p.m. local time on the day. The offer is available at each of the U.K. Bird & Blend Tea Co. stores. Note: The free cup of tea does not apply to matchas or lattes.

Guests can choose from more than 100 tea blends and flavors – all showcased on a tea wall – including Chocolate Digestives, Blue Raspberry, Whisktea, Birthday Cake, Peppermint Cream, Cherry Bakewell, Jasmine Poached Pears, Tea & Toast, Honeycomb Cookie D'oh, Cherry Cola Bottles, Earl Grey Crème and Great British Cuppa.

Bird & Blend stores celebrating the U.K. National Tea Day include: Brighton North Laine, Brighton Beach, Bristol, Cardiff, Exeter, Glasgow, London Angel, London Borough, London Portobello, Manchester, Norwich, Nottingham, Oxford and Worthing.

While in store, those grabbing their free cup of tea can also ask the Bird & Blend Tea Co. experts about the history of tea, how to brew the perfect cup, and taste other flavors, celebrating everything tea.

How to Make the Perfect Cup of Tea in Six Easy Steps

For anyone that can't make it into the store, or who doesn't live in the U.K., they can still brew a perfect cup at home and celebrate. Follow [the simple steps](#) below from Bird & Blend's Krisi Smith, co-founder and award-winning "chief tea mixologist" at the company.

1. Select a Tea That Suits the Mood or Moment

In need of a pick-me-up? A classic black tea could be the energizing boost you need, not to mention a hug in a mug. Struggling to find a moment of calm amongst the chaos? Try a cup of calming chamomile tea, it could help you sink into that restful night's sleep you've been dreaming of. Want something refreshing without caffeine? Grab a rooibos or fruit infusion.

2. Choose a High-Quality Tea

By choosing a tea that you know doesn't compromise the planet or the people who grow it, it tastes better, because you know each mug is helping the world – one sip at a time. When using whole tea leaves and not tea dust, your cup of tea will taste better and also give you all the proper benefits from the tea. It means that the leaves can unfurl in the water and infuse their flavor more fully.

3. Choose Your Tea Cup or Mug

At a molecular level, the type of cup or teapot – be that porcelain, china or clay – or the size of your mug will change the taste and experience of your tea. Some larger mugs allow more space for the tea to brew and therefore oxygen to further the flavor and aroma development. Whether your favorite mug is a bone china heirloom, a gift with the words "Best Mum" or the humble tea-stained mug in everybody's cupboard... the cup you choose is an essential part of making the perfect cup of tea.

4. Use Freshly Drawn, Cold Water Each Time

Gone are the days of flat reboiled cups of tea. If you want that perfect brew, you need to get out of the habit of reboiling your water. Instead, use a mug to measure out exactly the amount of water you'll need (saves the planet and your pennies), and boil the kettle with freshly drawn, cold water. If you do this, you'll have a great tasting oxygenated tea, which can lower your bills with each cup.

5. Stick to the Brewing Instructions

The top tip is to always read the label – the instructions are written by the experts. Green teas like a slightly cooler brewing temperature, whilst your classic breakfast black tea can withstand boiling water. Often the brewing instructions will include whether or not the blend is best enjoyed with milk.

6. Sit Back, Sip and Relax

You've now made the perfect cup – sure to improve any situation, mood or problem.

RECIPES DRINKS

Lipton Goes Hardcore With Its First Ever Alcoholic Iced Tea

By Julia Mullaney | April 21, 2023

Lipton is one of the most iconic tea brands in the game. It has been around since the 1800s, when founder Sir Thomas Lipton had the idea to purchase a tea farm in Sri Lanka and market his product through his parents' grocery store in Scotland. Today, Lipton is synonymous with home-brewed tea and iced tea, and, all things considered, it's good value for money — Lipton tastes almost no different to the stuff you'd pay a fair few dollars more for at your local coffee shop.

For years, Lipton has made money from its line of teas, including black tea, green tea, and plenty of herbal and fruit blends; the brand even sells matcha tea. Now, it's listening to the trends and taking the tea business to new heights by offering its very first hard tea. This alcoholic beverage is 5% ABV and has launched in four flavors. The best part? It hit stores on National Tea Day 2023, making it a holiday to remember for tea lovers.

Lipton's hard iced tea launched on April 21

If you didn't have a reason to celebrate National Tea Day (April 21, which was chosen because it's the birthday of the late Queen Elizabeth II), now you do. Lipton announced in a press release that its alcoholic iced tea is available in lemon, peach, strawberry, and half & half flavors, the last of which blends the hard iced tea with lemonade to create that perfectly semi-sweet flavor we know and love. The beverage is available nationwide and was designed with Lipton's traditional tea flavor in mind, which means you should be able to taste that distinct Lipton-ness in every sip.

Consumer demand for hard teas has increased in the last couple of years, with canned alcoholic beverages — especially tea-flavored ones — taking over the market. World Tea News reported in 2022 that the hard tea market is at an estimated \$19 billion and counting, with people growing increasingly more interested in canned cocktails for their fruit flavor and low alcohol content. Plus, canned cocktails are generally more affordable than a standard cocktail, which certainly doesn't hurt.