



**LANKA COMMODITY BROKERS LTD**  
**TEA MARKET REPORT**

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**SALE NO.02 OF 09<sup>TH</sup>/10<sup>TH</sup> JANUARY, 2018**

**COMMENTS**

Global warming does seem to have not spared the Tea Industry and the current wave of cold weather in the High Grown areas has inhibited growth of the tender tea leaves, thus negatively impacting on crop intakes. There has also been freak, cold weather in the Nuwara Eliya district with temperatures dropping to 4.7 degrees celsius. Ground frost has appeared in several areas following the drop in temperatures which has affected several tea plants in upcountry Tea Estates. Low Grown Plantations in the Sabaragamuwa and Southern provinces have continued to experience dry conditions and crop intakes are reported to be low. The current indications point to a looming drought which the plantations can ill afford to have at this juncture.

This week's auction comprised of 6.1 Million Kgs of which Low Grows amounted to 3 Million Kgs and High Grown Ex-Estate teas totaled 872,583 Kgs. The quality of Low Grows was maintained and most offerings were in receipt of good demand which was seen to strengthen as the sale progressed. Buyers for Sri Lanka's traditional markets in the Middle East, Turkey and the CIS were active.

The better liquoring High Grown teas on offer in the Ex Estate catalogue enjoyed improved demand with the better BOPF in particular gaining Rs. 10/- to 20/- over the previous week's levels. The select best CTC teas maintained previous prices but poor leaf teas were discounted amidst selective buying by the "Tea Bag Sector" operating for Russia. There was good demand from UK, Europe, South Africa, Japan, Hong Kong and China.

Meanwhile, the Colombo Tea Auction prices for the first sale in 2018 which was concluded last week has shown a sharp increase when compared to the corresponding sale in 2017. Last week's High Grown average of Rs. 629.26 was an improvement of Rs. 24.14 over sale # 01 of 2017, whilst the Medium and Low Grown averages too recorded increases of Rs. 12.62 and Rs. 46.67 respectively.

This week's auction comprised of 11,053 lots with a total quantity of 6,111,143 Kgs.  
 The catalogue-wise breakdown was as follows:-

	<u>LOTS</u>	<u>QUANTITY</u>
Low Grown Leafy	3,860	1,650,430
Low Grown Tippy	2,133	1,108,509
High & Medium	1,182	578,573
Off Grades/BOP1A	2,045	1,042,478
Dust	547	544,980
Premium Flowery	532	98,208
Ex-Estate	754	870,598
<b>Total</b>	<b><u>11,053</u></b>	<b><u>6,111,143</u></b>

**CROP & WEATHER**

**FOR THE PERIOD 02<sup>ND</sup> - 08<sup>TH</sup> JANUARY 2018**

Western /Nuwara Eliya Regions: Dry weather with cold nights throughout the week. Uva/Udapussellawa Region: Bright weather with cold nights. Low Grows: Both Ruhuna and Sabaragamuwa reported dry weather throughout the week.

**Crop Intake:** Western, Nuwara Eliya and Udapussellawa maintained whilst Uva's decreased. Similarly, in the Low Grows Sabaragamuwa and Ruhuna showed a decrease.

**In Lighter Vein**

**One for each of my Brothers**

A cowboy, who just moved to Wyoming from Texas, walked into a bar and ordered three mugs of Bud. He sat in the back of the room, drinking a sip out of each one in turn. When he finished them, he came back to the bar and ordered three more. The bartender approached and told the cowboy, "You know, a mug goes flat after I draw it. It would taste better if you bought one at a time."

The cowboy replied, "Well, you see, I have two brothers. One is in Arizona, the other is in Colorado. When we all left our home in Texas, we promised that we'd drink this way to remember the days when we drank together. So I'm drinking one beer for each of my brothers and one for myself." The bartender admitted that this was a nice custom, and left it there.

The cowboy became a regular in the bar, and always drank the same way. He ordered three mugs and drank them in turn. One day, he came in and only ordered two mugs. All the regulars took notice and fell silent. When he came back to the bar for the second round, the bartender said, "I don't want to intrude on your grief, but I wanted to offer my condolences on your loss."

The cowboy looked quite puzzled for a moment, then a light dawned in his eyes and he laughed. "Oh, no, everybody's just fine," he explained. "It's just that my wife and I joined the Baptist Church and I had to quit drinking."

"Hasn't affected my brothers though."

**LOW GROWNS LEAFY**

**BOP1:** Select best invoices were irregularly dearer; teas in the best category gained substantially; balance too dearer but up to a lesser extent. Teas at the lower end maintained.

**OP1 :** Teas in the best category gained substantially; balance too were dearer. Stalky invoices too dearer by Rs.30-40/- per kg.

**OP :** Select best teas were irregularly dearer by Rs.10-20/- per kg; balance commenced fully firm but declined Rs.10-15/- particularly towards the latter part of the sale. Teas at the lower end were however dearer.

**OPA :** A few selected invoices held firm; balance were firm at the commencement of the sale but declined Rs.10-20/- as the sale progressed. Poorer sorts however gained substantially.

**PEK/PEK1:** Well made shotty invoices maintained; balance were dearer by Rs.10-20/- per kg. Best Pekoe's were irregularly lower by Rs.10-20/- per kg; balance however gained Rs.10-20/-. Teas at the lower end too were easier.

**Quotations (Rs./Kg)**

	<b>Best</b>		<b>Below Best</b>		<b>Others</b>	
	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>
<b>BOP1</b>	950-1060	900-980	720-760	700-750	575-625	575-625
<b>OP1</b>	1000-1350	950-1150	770-800	760-790	475-525	450-500
<b>OP</b>	720-880	720-880	620-660	630-670	440-500	420-460
<b>OPA</b>	720-790	720-790	620-660	630-670	450-520	440-500
<b>PEK/PEK1</b>	780-940	800-920	720-760	700-750	600-650	570-620

**TIPPY/SMALL LEAF**

**BOP/BOPSP :** Except for few select best which were firm, balance were irregularly lower.

**BOPF/BOPFSP:** Select best and best easier. Cleaner below best and cleaner teas at the lower end firm; others lower.

**FBOP/FBOP1 :** Select best and best FBOP's maintained. Below best and teas at the lower end appreciated. FBOP1's in general firm to dearer.

**FBOPF/FBOPF1:** Very tippy teas continued to attract good demand. Best together with the below best irregularly lower. Teas at the lower end maintained. A few select best FBOPF1's too maintained. Best together with below best were easier. Teas at the lower end sold around last levels.

**FBOPFSP/EXSP:** With the exception of a few bright Tippy varieties which sold well the balance teas were irregularly lower. Teas at the lower end were firm to dearer.

**Quotations (Rs./Kg)**

	<b>Best</b>		<b>Below Best</b>		<b>Others</b>	
	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>
<b>BOP/BOPSP</b>	800-880	800-900	500-560	500-580	380-410	380-400
<b>BOPF /BOPFSP</b>	800-830	800-880	400-410	400-440	370-380	370-390
<b>FBOP/FBOP1</b>	840-1100	840-950	630-700	600-670	450-600	450-560
<b>FBOPF/FBOPF1</b>	900-1600	900-1300	510-620	550-580	450-500	460-500
<b>FBOPFSP/EXSP</b>	2100-3300	2100-3450	720-750	740-760	700-710	700-720

**MEDIUM GROWN LEAFY/SEMI LEAFY TEAS**

**FBOP** : Best on offer declined by Rs.10-20/- whilst the others were fully firm to dearer.

**FBOPF/FBOPF1**: Met with strong demand and appreciated by Rs.10-20/-.

**PEK/PEK1** : Best on offer maintained last levels whilst the others were firm to dearer.

	<b>Best</b>		<b>Below Best</b>		<b>Others</b>	
	<b>This Week</b>	<b>Last Week</b>	<b>This Week</b>	<b>Last Week</b>	<b>This Week</b>	<b>Last Week</b>
<b>FBOP</b>	800-880	800-900	730-800	680-800	590-730	550-680
<b>FBOPF/FBOPF1</b>	780-840	760-820	700-780	700-760	570-700	600-700
<b>PEK/PEK1</b>	800-850	800-850	730-800	750-800	540-730	650-750

**HIGH GROWNS**

**BOP**: Select Best Westerns gained up to Rs.20/- per kg following special inquiry, others together with teas in the below best and plainer categories sold around last week's levels. Nuwara Eliyas substantially lower. Udupussellawas irregular and tended easier. Uvas were firm.

**BOPF**: Best Westerns gained Rs.10/- per kg and more for selected invoices. In the below best category brighter sorts were Rs.10-20/- per kg dearer, others gained by Rs.10/- per kg. Plainer sorts gained Rs.20/- per kg and more for the clean leaf teas. Nuwara Eliyas irregularly dearer. Uva/Udupussellawas generally firm.

<b>Quotations (Rs./Kg)</b>	<b>BOP</b>		<b>BOPF</b>	
	<b>This Week</b>	<b>Last Week</b>	<b>This Week</b>	<b>Last Week</b>
Best Westerns	670-720	660-700	700-770	680-730
Below Best Westerns	650-660	640-650	680-690	650-670
Plainer Westerns	630-640	610-630	625-670	620-640
Nuwara Eliyas	720-760	740-820	720-770	720-730
Other Uda Pussellawas	N/A	N/A	N/A	590
Best Uva's	630-710	640-700	610-660	640-690
Other Uva's	600	620	N/A	620

**MEDIUM GROWN TEAS**

**BOP**: Mostly firm.

**BOPF**: Rs.10-20/- per kg dearer.

<b>Quotations (Rs./Kg)</b>	<b>BOP</b>		<b>BOPF</b>	
	<b>This Week</b>	<b>Last Week</b>	<b>This Week</b>	<b>Last Week</b>
Best Westerns	640-840	640-860	560-710	580-690

**CTC**

**PF1**: High Grown PF1s firm to Rs.10/- per kg dearer. Mediums Rs.10-20/- per kg too dearer. Low Growns mostly sold around last week's levels.

**BP1**: High Growns gained Rs.20/- per kg and more for select invoices. Mediums Rs.20/- per kg dearer. Low Grown BP1's Rs.10/- per kg dearer.

**Quotations (Rs./Kg)**

<b>Quotations (Rs./Kg)</b>	<b>PF1</b>		<b>BP1</b>	
	<b>This Week</b>	<b>Last Week</b>	<b>This Week</b>	<b>Last Week</b>
High	570-540	530-600	600-650	560-590
Medium	550-580	520-620	430-560	510-670
Low	410-960	500-920	285-630	480-640

Cont'd.... (P4)

**OFF GRADES**

Select best liquoring FNGS/FNGS1 were firm on last week's levels whilst poorer types too followed a similar trend. However, clean leaf types met with strong demand and were consequently dearer. Best BP's firm on last week's levels. Best BM's were firm to dearer by Rs.10-25/-. Poorer types advanced Rs.30-40/- Best BOPIA's firm on last week's levels. Poorer types advanced Rs.40-50/-.

QUOTATIONS (Rs/kg)	HIGH		MEDIUM		LOW	
	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>
Good Fannings (Orthodox)	520-640	520-630	410-450	390-410	410-450	375-410
Good Fannings (CTC)	320-390	320-370	320-390	325-350	320-400	325-350
Other Fannings (Orthodox)	390-440	350-400	390-440	350-400	390-440	350-400
Other Fannings (CTC)	N/A	N/A	N/A	N/A	N/A	N/A
Good BM's	460-480	420-450	460-490	420-460	470-530	420-470
Other BM's	425-460	375-400	425-460	375-410	425-460	375-400
Best BOP1As	450-475	400-430	500-550	440-480	550-610	480-570
Other BOP1As	440-460	375-400	440-460	375-400	440-460	375-450

**DUST**

Select best liquoring DUST/DUST1's appreciated by Rs.20/- whilst the balance maintained last levels. The majority of High & Medium PD's firm on last levels whilst select best Low Grown PD's appreciated by Rs.30/-. Select best Low Grown DUST/DUST1's were similar to last whilst the balance were firm to dearer by Rs.10-20/-.

QUOTATIONS (Rs/kg)	HIGH		MEDIUM		LOW	
	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>
Good Primary Dust 1(Orthodox)	670-900	660-880	540-680	550-720	570-700	570-720
Good Primary PD (CTC)	630-700	630-700	630-680	640-690	550-790	620-760
Other Primary Dust (Orthodox)	400-530	400-530	330-350	330-350	630-750	630-750
Other Primary Dust (CTC)	340-420	340-420	350-400	350-400	370-470	370-470
Secondary Dust	390-410	390-410	330-390	330-390	340-390	340-390
Poorer Dust	390-410	390-410	300-350	300-350	340-390	340-390

**World Crop Statistics (MKGS)**

Country	Month	2016	2017	Difference +/-	To-date 2016	To-date 2017	Difference +/-
<i>SRI LANKA</i>	<i>Nov.</i>	<i>27.71</i>	<i>24.77</i>	<i>-2.94</i>	<i>265.39</i>	<i>283.38</i>	<i>17.99</i>
<i>BANGLADESH</i>	<i>Oct.</i>	<i>10.41</i>	<i>10.78</i>	<i>0.370</i>	<i>65.44</i>	<i>59.33</i>	<i>-6.11</i>
<i>KENYA</i>	<i>Nov.</i>	<i>39.90</i>	<i>45.37</i>	<i>5.47</i>	<i>427.91</i>	<i>392.35</i>	<i>-35.56</i>
<i>MALAWI</i>	<i>Oct.</i>	<i>2.8</i>	<i>1.8</i>	<i>-1.0</i>	<i>36.8</i>	<i>37.8</i>	<i>1.0</i>
<i>NORTH INDIA</i>	<i>Nov.</i>	<i>109.70</i>	<i>98.40</i>	<i>-11.3</i>	<i>1006.30</i>	<i>992.60</i>	<i>-13.70</i>
<i>SOUTH INDIA</i>	<i>Nov.</i>	<i>19.2</i>	<i>20.5</i>	<i>1.3</i>	<i>197.1</i>	<i>216.2</i>	<i>19.10</i>
<i>UGANDA</i>	<i>July</i>	<i>4.02</i>	<i>2.63</i>	<i>-1.4</i>	<i>31.99</i>	<i>23.75</i>	<i>-8.24</i>

## THIS WEEK'S TOP PRICES

<b><u>WESTERN MEDIUM</u></b>			<b><u>UVA MEDIUM</u></b>			<b><u>LOW GROWN LEAFY GRADES</u></b>		
Harangalla	BOP	840/-	Attampettia	BOP	750/-	*Sithaka	BOP1	1060/-
*Dartry Valley	BOPA	800/-	Halpewatte Uva	BOP SP	760/-	New Vithanakanada	BOP1	1050/-
Harangalla	BOP SP	800/-	El-Teb	BOPF / BOPF SP	640/-	*Mahaliyadda	BOP1	980/-
*Vellai Oya	BOPF / BOPFSP	710/-	Demodara 'S'	BOP1	820/-	Gunawardana	OP1 ++	1350/-
*Harangalla	BOP1	940/-	*Halpewatte Uva	FBOP / FBOP1	850/-	*Wathurawilla	OP1	1250/-
*Dartry Valley	FBOP / FBOP1	880/-	Dickwella	FBOPF / FBOPF1	780/-	Golden Garden	OP1	1250/-
Harangalla	FBOPF / FBOPF1	840/-	Shawlands	OP/OPA	820/-	*Peak Paradise	OP1	1200/-
Cooroondoowatte	OP/OPA	670/-	Dickwella	OP1	800/-	*Hidellana	OP1	1200/-
*Harangalla	OP1	1000/-	*Halpewatte Uva	PEK / PEK1	820/-	*Bopagoda	OP	880/-
*Dartry Valley	PEK/PEK1	850/-				*Makandura	OPA	790/-
<b><u>WESTERN HIGH</u></b>			<b><u>UVA HIGH</u></b>			<b><u>LOW GROWN TIPPY GRADES</u></b>		
Alton	BOP	720/-	Bandaraeliya	BOP	710/-	Hidellana	BOP	850/-
Bearwell	BOPSP	750/-	Spring Valley	BOP SP	750/-	Kelani	BOPSP	880/-
Glentile	BOPF	770/-	Spring Valley	BOPF / BOPF SP	560/-	Pothatuwa	BOPF	790/-
Harrow	BOP1	880/-	Battawatta	BOP1	820/-	*New Hopewell	BOPF	760/-
Glenloch	FBOP / FBOP1	750/-	Spring Valley	FBOP / FBOP1	780/-	Peak view	BOPFSP	830/-
Glenloch	FBOPF / FBOPF1	650/-	Attampitiyakanda	FBOPF / FBOPF1	770/-	Ceyenta	FBOP	1100/-
Wedamulla	OP/OPA	580/-	Oodoowerre	FBOPF / FBOPF1	750/-	Ceciliyan	FBOP1	960/-
Logie	PEK / PEK1	740/-	Mount Uva	FBOPF / FBOPF1	750/-	*Lucky Pinnaduwa	FBOPF	1600/-
<b><u>NUWARA ELIYA</u></b>			<b><u>UDA PUSSELLAWA</u></b>			Gangaboda		
Mahagastotte	BOP	760/-	Kirklees	BOP	660/-		FBOPF1	1000/-
Lovers Leap	BOPF/BOPFSP	770/-	*Ragalla	BOPF/BOPFSP	710/-	<b><u>PREMIUM FLOWERY</u></b>		
Mahagastotte	BOPF/BOPFSP	770/-	*Alma	FBOP / FBOP1	840/-	Sapumalkanda	FBOPF SP	3000/-
Mahagastotte	FBOP / FBOP1	820/-	Delmar	FBOPF / FBOPF1	700/-	New Vithanakanda	FBOPF EX SP	3300/-
Lovers Leap	PEK / PEK1	730/-	Alma	OP/OPA	650/-	Kamaragapitiya	FBOPF EX SP1	2950/-
<b><u>CTC TEAS</u></b>			<b><u>OFF GRADES</u></b>			<b><u>DUST</u></b>		
<b><u>HIGH GROWN</u></b>			*Dartry			BM		
Mount Vernon CTC	PF1	600/-	Mahambana	BM	630/-	Mattakelle		
Dunsinane CTC	BP1	660/-	Parakaduwa	BP	650/-	DUST1		
Dunsinane CTC	BPS	600/-	Kaipooogalla	FNGS/FNGS1	790/-	<b><u>HIGH GROWN</u></b>		
<b><u>MEDIUM GROWN</u></b>			Hingalagoda			DUST1		
Delta CTC	PF1	650/-		PFGS	800/-	<b><u>LOW GROWN</u></b>		
Delta CTC	BP1	630/-	*Chandrika Estate			BOPIA		
Belt of CTC	BPS	590/-				670/-		
<b><u>LOW GROWN</u></b>						Hingalagoda CTC		
Hingalagoda CTC	PF1 +++	960/-				PD		
Suduwelipothahena CTC	BP1	650/-				New Vithanakanda		
Ceciliyan CTC	BP1	650/-				DUST1		
Nildalukanda CTC	BPS	595/-				720/-		
Nildalukanda CTC	OF	540/-						

\* Sold by Lanka Commodity Brokers Ltd

+++ All Time Record Price

++ Equal All Time Record Price

**COLOMBO AUCTION - GROSS SALE AVERAGES**

**SALE NO.01 OF 03<sup>RD</sup> JANUARY, 2018.**

	2018		2017		
	<u>Month</u>	<u>Year</u>	<u>Year</u>	<u>Year</u>	
	<u>Weekly</u>	<u>To-date</u>	<u>To-date</u>	<u>To-date</u>	
Uva High Grown	584.11	583.54	584.11	569.39	569.39
Western High Grown	646.25	646.77	646.25	613.82	613.82
High Grown	629.26	629.92	629.26	605.12	605.12
Uva Medium	555.27	555.11	555.27	560.72	560.72
Western Medium	566.24	568.27	566.24	547.23	547.23
Medium Grown	563.06	564.52	563.06	550.44	550.44
Low Grown	633.59	634.12	633.59	588.35	588.35
<b>Total</b>	<b>622.39</b>	<b>622.92</b>	<b>622.39</b>	<b>585.51</b>	<b>585.51</b>

**DETAILS OF TEAS AWAITING SALES**

	<u>Sale of 16<sup>th</sup> /17<sup>th</sup> Jan.'18</u>		<u>Sale of 23<sup>rd</sup> /24<sup>th</sup> Jan.'18</u>	
	<u>Lots</u>	<u>Qty.(Kgs)</u>	<u>Lots</u>	<u>Qty.(Kgs)</u>
Low Grown Leafy	3,849	1,713,397	4,221	2,091,659
Low Grown Tippy	2,205	1,208,209	2,567	1,533,009
High & Medium	1,199	584,978	1,182	601,380
Off Grade/BOP1A	2,048	1,071,057	2,249	1,250,641
Dust	567	574,462	665	698,341
Premium Flowery	504	100,482	548	120,125
Ex-Estate	<u>754</u>	<u>870,598</u>	<u>1,009</u>	<u>1,199,127</u>
<b>Total</b>	<b><u>11,205</u></b>	<b><u>6,218,136</u></b>	<b><u>12,441</u></b>	<b><u>7,494,282</u></b>

Weekly Private Sale Figures (From 02/01/2018- 06/01/2018) - 66,411.50 Kgs  
 Cumulative - 66,411.50 Kgs

**HOLIDAY NOTICE**

We wish to inform all our valued Clients that our Office & Stores will be closed on **Monday 15<sup>th</sup> January, 2018** (Additional Holiday) in lieu of Thai Pongal Day falling on Sunday 14<sup>th</sup> January, 2018.

## CATALOGUES

### Sale No.04 of 23<sup>rd</sup>/24<sup>th</sup> January, 2018.

The Ex-Estate & Main Sale catalogues were closed on **04<sup>th</sup> January, 2018 at 3.00 p.m. & 4.30 p.m.** respectively.

### Sale No.05 of 29<sup>th</sup>/30<sup>th</sup> January, 2018.

The Main Sale catalogue is scheduled to close on **12<sup>th</sup> January, 2018** at 04.30 p.m., and Ex-Estate Sale catalogue is scheduled to close on **11<sup>th</sup> January, 2018** at 3.00 p.m., **but sale will be closed before the scheduled date when the numbers of lots are reached.**

### Sale No.06 of 06<sup>th</sup>/07<sup>th</sup> February, 2018.

The Main Sale catalogue is scheduled to close on **18<sup>th</sup> January, 2018** at 04.30 p.m., and Ex-Estate Sale catalogue is scheduled to close on **19<sup>th</sup> January, 2018** at 3.00 p.m., **but sale will be closed before the scheduled date when the numbers of lots are reached.**

## BROKER'S ORDER - SALE NO. 03

### Auction of 16<sup>th</sup>/17<sup>th</sup> January, 2018 - Main Sale

#### Leafy/Tippy/BOP1A/ Premium Flowery

1. Forbes & Walker Tea Brokers (Pvt) Ltd
2. Bartleet Produce Brokers (Pvt) Ltd
3. Eastern Brokers (Pvt) Ltd
4. Ceylon Tea Brokers PLC
5. John Keells PLC
6. Asia Siyaka Commodities PLC
7. **Lanka Commodity Brokers Ltd**
8. Mercantile Produce Brokers (Pvt) Ltd

#### High & Medium/Off Grades/Dust

1. Forbes & Walker Tea Brokers (Pvt) Ltd
2. Mercantile Produce Brokers (Pvt) Ltd
3. **Lanka Commodity Brokers Ltd**
4. Asia Siyaka Commodities PLC
5. Bartleet Produce Brokers (Pvt) Ltd
6. Ceylon Tea Brokers PLC
7. John Keells PLC
8. Eastern Brokers (Pvt) Ltd

### Auction of 17<sup>th</sup> January, 2018 - Ex-Estate

1. Asia Siyaka Commodities PLC
2. Forbes & Walker Tea Brokers (Pvt) Ltd
3. Eastern Brokers (Pvt) Ltd
4. Bartleet Produce Brokers (Pvt) Ltd
5. **Lanka Commodity Brokers Ltd**
6. Ceylon Tea Brokers PLC
7. Mercantile Produce Brokers (Pvt) Ltd
8. John Keells PLC

## LCBL APPROXIMATE SELLING TIME

### Tuesday 16<sup>th</sup> January, 2018

High & Medium : 09.45 a.m.  
BOP1A : 04.00 p.m.  
Low Grown Tippy : 04.30 p.m.  
Low Grown Leafy : 05.45 p.m.

### Wednesday 17<sup>th</sup> January, 2018

Premium Flowery : 08.00 a.m.  
Ex Estate : 10.30 a.m.  
Off Grade : 11.30 a.m.  
Dust : 12.45 p.m.

Cont'd.... (08)

**OTHER MARKETS**

**MOMBASA TEA AUCTION MARKET REPORT - SALE 02 OF 08<sup>TH</sup> & 09<sup>TH</sup> JANUARY, 2018.**

Improved general demand for the 165,476 packages (10.6 mkg) in the market, 10.16% remained unsold.

Best **BP1s** in the market appreciated by up to USC36 while brighter varieties met an irregular enquiry and varied between firm to USC30 dearer to easier by up to USC34 and some lines were neglected with medium descriptions better absorbed and advanced by USC12-USC28 but a few lines lost value. Plainer types were discounted by up to USC20.

The Best **PF1s** available advanced by USC8-USC22 with brighter sorts firm to USC14 dearer while Medium varieties were firm to USC15 above previous levels. Plainer descriptions were irregular varying between USC2-USC12 dearer to easier by up to USC10.

Best **PDUSTs** on offer gained USC20 with brighter categories ranging between firm to USC12 dearer to easier by up to USC14 while medium categories appreciated by USC2-USC32 but a few invoices shed up to USC4. Plainer sorts irregular and ranged between firm to USC6 dearer to easier by up to USC20.

The Best **DUST1s** available gained USC5-USC15 with brighter varieties irregular ranging between firm to USC10 dearer to easier by USC2-USC14 while medium types varied between firm to USC12 dearer to easier by USC6. Plainer categories appreciated by USC6 to USC10 but poorest were difficult of sale and discounted where sold.

In the **Secondary Catalogues BPs** were firm to dearer while PFs gained. Clean well sorted coloury Fannings were dearer while similar DUSTs advanced. Other Fannings were firm to dearer while similar DUSTs appreciated. BMFs were well absorbed.

Egyptian Packers lent more interest and were strong with more enquiries from Yemen, other Middle Eastern countries, Afghanistan and Bazaar. Pakistan Packers lent useful support while Russia, Kazakhstan, other CIS nations and UK maintained interest with Sudan active but selective. Iran were subdued. Somalia maintained good support at the lower end of the market.

	<b>BP1</b>	<b>PF1</b>	<b>PD</b>
<b>Best</b>	315-436	322-386	345-393
<b>Good Medium</b>	300-362	305-362	340-360
<b>Lower Medium</b>	168-282	167-278	200-312
<b>Plainer</b>	150-192	150-248	150-270

**JAKARTA AUCTION MARKET REPORT- SALE NO.02**

Not available at the time of printing.

Cont'd.... (09)



**SOUTHINDIAN ROUNDUP FOR THE WEEK ENDING 06<sup>TH</sup> JANUARY, 2018**

**KOCHI**

**CTC LEAF**

Fair demand. Market was steady on Best brokens . Fannings tended dearer. Internal and Upcountry buyers were active with fair support from Exporters on plainer types.

**LEAF-ORTHODOX**

**Demand:**

Good demand.

**Market:**

Market ruled at steady levels for the whole leaf grades, best Nilgiri brokens were fully dearer following quality. However, Medium larger Brokens and Fannings were barely steady .Plainer types were selling at steady levels.

**Buying Pattern:**

CIS/Middle East exporters were active. Upcountry buyers lent active support on whole leaf grades.

**DUST**

**Demand:**

Good general Demand.

**Market:**

Good liquoring popular grades were selling at fully firm to occasionally dearer levels. Better medium finer grades were at firm levels. However, the bolder grades ruled at steady levels. Plainer sorts were tending dearer.

**Buying Pattern:**

Major blender AVT and KSCSC were operative on the best mediums. Domestic buyers were active in their purchases. Exporters were very selective on their purchase.

**COONOR**

**CTC LEAF**

**Demand:**

Strong.

**Market:**

Market opened being barely steady to slightly lower on the Brokens and fully firm to dearer on the BOPF's. However as the sale progressed it gained momentum and went on to be sold at an average of Rs. 5/- dearer.

**Buying Pattern:**

Strong enquiry from the Packeteers with fairly good support from the Internal and also from the Western Indian buyers. Karnataka market was stronger on the Medium and Plainer types. Exporters were rather buying at comfortable levels.

**ORTH LEAF**

**Demand:**

Good.

**Market:**

Generally an irregular market and mostly lower, however some select Whole leaf grades and Fanning's were selling at firm levels.

**Buying Pattern:**

Fairly good participation from both Internal and Export buyers.

**CTC DUST**

**Demand:**

Strong.

**Market:**

Generally a fully firm to dearer market with an average of Rs. 5/- to 6/- higher overall.

**Buying Pattern:**

Strong Internal enquiry with some support from the Packeteers. The Exporters were seen operating on both Medium and Better Medium categories.

**ORTH DUST**

**Demand:**

Good

**Market:**

Irregular market and mostly easier with some select cleaner Primary grades selling at fully firm to dearer levels. However the Tertiaries were rather selling at dearer levels by Rs. 2/- to Rs. 5/-

**Buying Pattern:**

Strong Internal operation with select enquiry from the Exporters.

**COIMBATORE**

**CTC LEAF**

**Demand:**

Good general demand.

**Market:**

Better medium smaller brokens and BOPF's were fully firm to dearer by Rs.2 to 3/- sometimes more. Medium and plainer were firm to dearer by Rs.2/- to Rs.3/-. However as sale progressed the BOPF's were gained further by Rs.2/-.

**ORTH LEAF**

Fair demand. Whole leaf dearer by Rs.3/- to Rs.5/- .Others irregular with some withdrawals.

**CTC DUST**

**Demand:**

Good demand.

**Market:**

Better liquoring and popular marks were fully firm to dearer by Re.1/- to Rs.2/- sometimes more following quality. Medium bolder grades were irregular with some withdrawals. Others firm. Plainers dearer by Rs.2/- to Rs.3/-.

**ORTH DUST**

Fair demand. Lower by Re.1/- to Rs.2/- with some withdrawals.

*Source: Paramount Tea Marketing (SI) Private Limited*

10<sup>th</sup> January, 2018.

-/mk