



**LANKA COMMODITY BROKERS LTD**  
**TEA MARKET REPORT**

P.O.Box.2077, Colombo, No: 780, Maradana Road, Colombo 10, Sri Lanka.  
 Tel: 94 11 5222300 Fax: 94 11 5377090 E-mail: lcbl@lcbl-sl.com Website: www.lcbl-sl.com



**SALE NO.04 OF 23<sup>RD</sup> /24<sup>TH</sup> JANUARY, 2018**  
**COMMENTS**

Crop intakes across most plantations show a drop compared to the previous week amidst the current climatic changes that are known to fast dry up the land which in turn retards growth. Upcountry estates have reported dry, chilly conditions whilst Low Grown plantations too are experiencing cold evenings but very hot scorching sunlight in the mid afternoons. The impact of the current dry weather on tea production is clearly visible when analyzing the catalogued volumes of the latest sale to close, i.e., Sale No.06 of 6<sup>th</sup> & 07<sup>th</sup> February where the total offer quantity has dropped by 01Million Kgs when compared to this week's figure.

This week's Low Grown offerings amounted to 3.7kgs which generally met with good demand although certain markets appeared more selective. Demand from the Middle East was sustained with the exception of more selective buying by Iran in respect of Tippy Teas at the top end of the market. Buyers for the C.I.S. and Turkey were active in addition to the usual interest from Russia. Libya was very active for secondary type teas.

The larger Ex Estate quantity of 1.1Mkgs on offer met with less demand and BOP's lost Rs.10/- to 20/- whilst BOPF eased Rs.20-30/- per kg. Nuwara Eliya's once again met with lack lustre demand which resulted in heavy withdrawals. Buyers for Europe and the UK were active on the better liquoring Westerns with neater leaf whilst Japan and Hong Kong were more selective. CTC teas also received lower prices on accounts of less interest from the "Tea Bag" sector.

This week's auction comprised of 12,441 lots with a total quantity of 7,494,282 Kgs.  
 The catalogue-wise breakdown was as follows:-

	<u>LOTS</u>	<u>QUANTITY</u>
Low Grown Leafy	4,221	2,091,659
Low Grown Tippy	2,567	1,533,009
High & Medium	1,182	601,380
Off Grades/BOP1A	2,249	1,250,641
Dust	665	698,341
Premium Flowery	548	120,125
Ex-Estate	<u>1,009</u>	<u>1,199,127</u>
Total	<b><u>12,441</u></b>	<b><u>7,494,282</u></b>

**CROP & WEATHER**  
**FOR THE PERIOD 16<sup>TH</sup>-22<sup>TH</sup> JANUARY 2018**

Western /Uva & both Ruhuna and Sabaragamuwa of Low Grown region were reported bright weather throughout the week, whilst Nuwara Eliya/ Udapussellawa experienced bright weather with cold nights.

**Crop Intake:** Western, Nuwara Eliya, Udapussellawa & Uva's regions maintained. However Low Grown both Ruhuna and Sabaragamuwa showed a decrease.

**In Lighter Vein**

**Have you heard this one? The wrong answer**

Mr. Jacobs, the biology instructor at a posh suburban girl's junior college, said during class, Miss Arnold, would you please name the organ of the human body, which under the appropriate conditions, expands to six times its normal size, and define the conditions."

Miss Arnold gasped, then said coldly, "Mr. Jacobs, I don't think that is an appropriate question to ask me. I assure you my parents will hear of this!" With that she sat down red-faced.

Unperturbed, Mr. Jacobs called on Miss Jones, another student, and asked the same question.

Miss Jones, with composure, replied: "That would be the pupil of the eye, under conditions of dim light."

"Correct," said Mr. Jacobs.

"And now, Miss Arnold, I have three things to say to you:

One, you have not studied your lesson.

Two, you have a dirty mind.

And three you will someday be faced with a dreadful disappointment."

Cont'd... (P2)

**LOW GROWNS LEAFY**

**BOP1:** Best teas were fully firm to dearer by Rs.10-20/- per kg; balance too met with a good demand. Teas at the lower end were irregular.

**OP1 :** Select best invoices advanced by Rs.30-40/- per kg; balance however declined Rs.20-30/- and at times more. Stalky invoices were mostly lower.

**OP :** Teas in the best category were lower by Rs.10-20/- per kg; balance was maintained. Teas at the lower end were irregularly dearer.

**OPA :** Best teas declined by Rs.10-20/- and at times more; balance was irregularly dearer by Rs.10/- per kg. Poorer sorts were irregular.

**PEK/PEK1:** Well made shotty invoices maintained; balance gained Rs.10-15/- per kg. Best Pekoes' declined by Rs.10-20/- per kg; balance maintained. Teas at the lower end were dearer.

**Quotations (Rs./Kg)**

	Best		Below Best		Others	
	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>
<b>BOP1</b>	880-980	860-970	730-770	720-760	575-625	575-625
<b>OP1</b>	1050-1305	1000-1300	720-760	750-780	440-480	450-500
<b>OP</b>	720-880	740-960	630-650	620-650	470-520	450-500
<b>OPA</b>	720-800	740-800	630-650	620-650	470-520	450-520
<b>PEK/PEK1</b>	770-910	780-900	730-760	730-770	600-650	580-630

**TIPPY/SMALL LEAF**

**BOP/BOPSP :** Select best and best declined. Cleaner below best maintained. Others were lower.

**BOPF/BOPFSP:** Few select best were irregularly dearer. Others tended lower. Teas at the lower end maintained.

**FBOP/FBOP1 :** Select best FBOP's were barely steady. Best marginally lower. Below best and cleaner teas at the lower end were firm. Others were irregularly lower. Best and cleaner below best FBOP1's were firm. Others were irregular.

**FBOPF/FBOPF1:** Very tippy teas particularly the leafier types were firm to dearer. Best tended irregular. Below best and bottom lower particularly the smaller varieties. Few select best FBOPF1's maintained. Best and below best eased Rs.10/- per kg. Teas at the lower end too declined.

**FBOPFSP/EXSP:** Except a few select best which sold well; balance were irregularly lower. Teas at lower end were firm.

**Quotations (Rs./Kg)**

	Best		Below Best		Others	
	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>
<b>BOP/BOPSP</b>	780-820	800-870	480-550	500-570	380-420	390-420
<b>BOPF /BOPFSP</b>	780-820	800-850	410-440	410-440	360-380	375-385
<b>FBOP/FBOP1</b>	820-945	850-920	620-720	650-740	520-610	530-620
<b>FBOPF/FBOPF1</b>	900-1450	930-1350	540-600	550-630	410-420	420-490
<b>FBOPFSP/EXSP</b>	1800-3200	2000-2600	710-740	720-750	700	680-700

Cont'd... (P3)

**MEDIUM GROWN LEAFY/SEMI LEAFY TEAS**

**FBOP** : Best on offer declined Rs.20-30/-; others were firm on last levels.

**FBOPF/FBOPF1**: Best on offer maintained on last levels; others were irregularly lower by Rs.10-20/-.

**PEK/PEK1** : Select best types declined by Rs.10/- whilst the others were firm on last levels.

	Best		Below Best		Others	
	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>
<b>FBOP</b>	760-860	775-840	720-760	750-775	660-720	675-750
<b>FBOPF/FBOPF1</b>	760-820	775-820	730-760	720-775	620-730	620-720
<b>PEK/PEK1</b>	800-860	800-870	720-800	750-800	600-720	575-750

**HIGH GROWNS**

**BOP:** Best Westerns together with the below best sorts declined Rs.20/- per kg and more. Plainer sorts Rs.10/- per kg easier. Nuwara Eliyas irregular and mostly easier following quality. Udapussellawas firm and Rs.10-20/- per kg lower. Uvas Rs.10-20/- per kg dearer.

**BOPF:** Best Westerns – a few select invoices were firm following special inquiry whilst the majority together with the below best sorts declined Rs.20-30/- per kg. Plainer sorts declined Rs.20/- per kg and more. Nuwara Eliyas mostly unsold. Udapussellawas Rs.20-30/- per kg lower. Uvas Rs.20/- per kg easier.

<u>Quotations (Rs./Kg)</u>	<u>BOP</u>		<u>BOPF</u>	
	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>
Best Westerns	660-760	680-730	680-790	710-770
Below Best Westerns	640-650	660-670	660-670	690-700
Plainer Westerns	620-630	630-650	620-650	630-680
Nuwara Eliyas	660-740	N/A	680	700-710
Other Uda Pussellawas	N/A	N/A	N/A	N/A
Best Uva's	610-720	620-700	620-680	620-690
Other Uva's	610	N/A	N/A	N/A

**MEDIUM GROWN TEAS**

**BOP:** Rs.20/- per kg lower.

**BOPF:** Rs.20/- per kg easier.

<u>Quotations (Rs./Kg)</u>	<u>BOP</u>		<u>BOPF</u>	
	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>
Best Westerns	630-800	640-830	570-660	570-710

**CTC**

**PF1:** High and Medium Grown PF1s were Rs.10/- per kg easier whilst Low Growns sold around last week's levels.

**BP1:** High Grown BP1s were Rs.20-40/- per kg lower whilst Mediums were firm. Low Grown BP1s were irregular.

**Quotations (Rs./Kg)**

<u>Quotations (Rs./Kg)</u>	<u>PF1</u>		<u>BP1</u>	
	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>
High	550-600	590-610	570	550-600
Medium	520-600	520-630	510-630	520-660
Low	510-880	410-940	530-630	400-620

Cont'd.... (P4)

Cont'd... (P4)

**OFF GRADES**

Select best liquoring FNGS/FNGS1 were firm to easier by Rs.20-30/- whilst poorer types too followed a similar trend. Best BP's advanced Rs.10-25/-. Cleaner BM's were firm to lower by Rs.10-25/-. Poorer types firm to dearer by Rs.5-10/-. Best BOP1A's were firm on last week's levels. Poorer types lost Rs.10-15/-.

<b>QUOTATIONS (Rs/kg)</b>	<b>HIGH</b>		<b>MEDIUM</b>		<b>LOW</b>	
	<b>This Week</b>	<b>Last Week</b>	<b>This Week</b>	<b>Last Week</b>	<b>This Week</b>	<b>Last Week</b>
Good Fannings (Orthodox)	440-640	470-640	390-430	380-430	390-440	370-430
Good Fannings (CTC)	320-390	320-390	320-390	320-390	320-370	320-370
Other Fannings (Orthodox)	380-420	370-420	380-430	370-420	380-430	370-420
Other Fannings (CTC)	N/A	N/A	N/A	N/A	N/A	N/A
Good BM's	450-460	450-470	450-460	440-470	450-475	440-490
Other BM's	410-440	410-430	410-440	410-430	410-440	410-440
Best BOP1As	440-470	440-470	500-530	500-540	550-600	550-600
Other BOP1As	410-420	410-430	420-430	410-430	420-430	410-440

**DUST**

Select best liquoring DUST/DUST1's gained by Rs.20/- whilst the balance declined by Rs.30-40/-. The majority of High & Medium PD's eased by Rs.30-40/- whilst select best Low Grown PD's maintained on last levels. Select best Low Grown DUST/DUST1's declined by Rs.30/- whilst the balance were firm to easier.

<b>QUOTATIONS (Rs/kg)</b>	<b>HIGH</b>		<b>MEDIUM</b>		<b>LOW</b>	
	<b>This Week</b>	<b>Last Week</b>	<b>This Week</b>	<b>Last Week</b>	<b>This Week</b>	<b>Last Week</b>
Good Primary Dust 1(Orthodox)	680-900	650-880	540-680	560-700	580-710	600-740
Good Primary PD (CTC)	630-660	630-700	620-680	640-690	560-800	560-800
Other Primary Dust (Orthodox)	400-530	400-530	330-350	330-350	630-750	630-750
Other Primary Dust (CTC)	340-420	340-420	350-400	350-400	370-470	370-470
Secondary Dust	390-410	390-410	330-390	330-390	340-390	340-390
Poorer Dust	390-410	390-410	300-350	300-350	340-390	340-390

**World Crop Statistics (MKGS)**

<b>Country</b>	<b>Month</b>	<b>2016</b>	<b>2017</b>	<b>Difference +/-</b>	<b>To-date 2016</b>	<b>To-date 2017</b>	<b>Difference +/-</b>
<b>SRI LANKA</b>	<i>Nov.</i>	<b>27.71</b>	<b>24.77</b>	<b>-2.94</b>	<b>265.39</b>	<b>283.38</b>	<b>17.99</b>
<b>BANGLADESH</b>	<i>Nov.</i>	8.75	8.34	-0.410	74.19	67.67	-6.52
<b>KENYA</b>	<i>Nov.</i>	39.90	45.37	5.47	427.91	392.35	-35.56
<b>MALAWI</b>	<i>Dec.</i>	5.6	5.7	0.1	43.1	45.6	2.5
<b>NORTH INDIA</b>	<i>Nov.</i>	109.70	98.40	-11.3	1006.30	992.60	-13.70
<b>SOUTH INDIA</b>	<i>Nov.</i>	19.2	20.5	1.3	197.1	216.2	19.10
<b>UGANDA</b>	<i>July</i>	4.02	2.63	-1.4	31.99	23.75	-8.24

## THIS WEEK'S TOP PRICES

<u>WESTERN MEDIUM</u>			<u>UVA MEDIUM</u>			<u>LOW GROWN LEAFY GRADES</u>		
<b>*Dartry Valley</b>	<b>BOP</b>	<b>800/-</b>	Aigburth	BOP	770/-	Matuwagala Super	BOP1	980/-
Craighead	BOP SP	790/-	Demodara	BOP SP	650/-	Peak View Super	BOP1	980/-
Vellai Oya	BOPF / BOPFSP	600/-	Dickwella	BOP1	760/-	Gunawardena	OP1	1305/-
<b>*Harangalla</b>	<b>BOP1</b>	<b>830/-</b>	Elteb	BOPF/BOPFSP	630/-	<b>*Lucky Hiniduma</b>	<b>OP</b>	<b>880/-</b>
Craighead	FBOP/FBOP1	860/-	Uva Halpewatte	FBOP /FBOP1	780/-	Ivy Hills	OP	880/-
<b>*Harangalla</b>	<b>FBOPF /FBOPF1</b>	<b>820/-</b>	Aigburth	FBOPF / FBOPF1	770/-	Galaboda Group	OP	880/-
Craghead	OP/OPA	720/-	Shawlands	OP/OPA	710/-	<b>*Lucky Kottawa</b>	<b>OP</b>	<b>860/-</b>
<b>*Dartry Valley</b>	<b>OP1</b>	<b>900/-</b>	Glenalpin	OP1	800/-	<b>*Lucky Weerapana</b>	<b>OP</b>	<b>860/-</b>
<b>*Harangala</b>	<b>PEK/PEK1</b>	<b>860/-</b>	Dickwella	PEK / PEK1	800/-	<b>*Bopagoda</b>	<b>OP</b>	<b>840/-</b>
<b>*Dartry Valley</b>	<b>BOPA</b>	<b>800/-</b>				Mulatiyana Hills	OPA	800/-
<b>*Harangalla</b>	<b>BOPA</b>	<b>800/-</b>				Liyonta	OPA	790/-
			<u>UVA HIGH</u>			<b>*Navinda</b>	<b>OPA</b>	<b>780/-</b>
			Bandaraeliya	BOP	720/-	Liyonta	PEKOE	905/-
<u>WESTERN HIGH</u>			Spring valley	BOP SP	720/-	<b>*Nawalakanda Sup</b>	<b>PEKOE</b>	<b>860/-</b>
Waltrim	BOP	760/-	Oodoowere	BOP1	760/-	Garden Leaf	PEKOE1	910/-
Bear well	BOP SP	740/-	Bandaraeliya	BOPF/BOPFSP	680/-	Garden Leaf	PEKOE1	900/-
Glentilt	BOPF / BOPF SP	790/-	Battawatte	FBOP/ FBOP1	770/-	<b>*Garden Leaf</b>	<b>PEKOE1</b>	<b>890/-</b>
Wedamulla	BOP1	750/-	Uva Kellie	FBOPF/FBOPF1	770/-			
Queensberry	FBOP/ FBOP1	760/-	<b>*Battawatte</b>	<b>OP/OPA</b>	<b>730/-</b>	<u>LOW GROWN TIPPY GRADES</u>		
Queensberry	FBOPF/FBOPF1	750/-	Haputhale Super	OP1	770/-	<b>*Geekiyahena</b>	<b>BOP</b>	<b>820/-</b>
Wedamulla	OP/OPA	610/-	Uva highlands	PEK/PEK1	780/-	<b>*New Mt. Carmel</b>	<b>BOP</b>	<b>820/-</b>
Invernees	OP1	800/-				Nawagamuhena	BOP	820/-
Wedamulla	PEK / PEK1	770/-	<u>UDA PUSSELLAWA</u>			New Vithanakande	BOP	820/-
			Lucky Land	BOP SP	620/-	Kiruwanganga	BOP	820/-
<u>NUWARA ELIYA</u>			<b>*High Forest</b>	<b>BOPF/BOPFSP</b>	<b>700/-</b>	Lions	BOP	820/-
Court Lodge	BOP	740/-	<b>*Alma</b>	<b>FBOP /FBOP1</b>	<b>730/-</b>	Sithaka	BOPSP	820/-
Mahagastotte	FBOP/ FBOP1	750/-	<b>*Alma</b>	<b>FBOPF/ FBOPF1</b>	<b>630/-</b>	Ceciliyan	BOPSP	820/-
Lovers Leap	OP/OPA	570/-	<b>*Alma</b>	<b>OP/OPA</b>	<b>620/-</b>	Pothatuwa	BOPF	820/-
Mahagastotte	FBOPF/FBOPF1	670/-	<b>*Alma</b>	<b>OP1</b>	<b>770/-</b>	Peak View Super	BOPFSP	820/-
Lovers Leap	PEK / PEK1	760/-	<b>*Alma</b>	<b>PEK /PEK1</b>	<b>790/-</b>	Kelani	BOPFSP	820/-
						Suduwelipothahena	BOPFSP	820/-
<u>CTC TEAS</u>			<u>OFF GRADES</u>			Sithaka	FBOP	945/-
<u>HIGH GROWN</u>			Gunawardena	BM	640/-	Chanilta Super	FBOP1	940/-
Dunsinane CTC	PF1	600/-	Parakaduwa	BP	680/-	Baddegama	FBOPF	1450/-
<b>*Florence</b>	<b>PF1</b>	<b>600/-</b>	Adisham	FNGS/FNGS1	670/-	<b>*Makandura</b>	<b>FBOPF</b>	<b>1400/-</b>
Mount Vernon CTC	BP1	580/-	Kotiyagalla	FNGS/FNGS1	670/-	<b>*Lucky Kottawa</b>	<b>FBOPF</b>	<b>1300/-</b>
Dunsinane CTC	BPS	600/-	Hingalagoda	PFGS +++	805/-	<b>*Lucky Pinnaduwa</b>	<b>FBOPF</b>	<b>1210/-</b>
			Morawakkorale	BOP1A	710/-	Golden Garden	FBOPF1	1060/-
<u>MEDIUM GROWN</u>						<u>PREMIUM FLOWERY</u>		
<b>*New peacock</b>	<b>PF1</b>	<b>600/-</b>				Kamarangapitiya	FBOPF SP	3200/-
Delta CTC	BP1	630/-				Sihara	FBOPF EX SP	3550/-
Aultmore CTC	BPS	530/-				<b>*Waturawila</b>	<b>FBOPF EX SP</b>	<b>2700/-</b>
						Nildiya Valley	FBOPF EX SP1	2750/-
<u>LOW GROWN</u>						<b>*Peak Paradise</b>	<b>FBOPF EX SP1</b>	<b>2650/-</b>
Hingalagoda CTC	PF1	960/-				Kamarangapitiya	FBOPF EX SP1	2650/-
Ceciliyan	BP1	630/-				<u>DUST</u>		
Suduwelipothahena CTC	BP1	630/-				<u>HIGH GROWN</u>		
Nildalukanda CTC	BPS	540/-				Mattakelle	DUST1	900/-
						<u>LOW GROWN</u>		
						Hingalagoda CTC	PD	800/-
						New Vithanakanda	DUST1	710/-

\* Sold by Lanka Commodity Brokers Ltd

+++ All Time Record Price

++ Equal All Time Record Price

**COLOMBO AUCTION - GROSS SALE AVERAGES**

**SALE NO.03 OF 17<sup>TH</sup> JANUARY, 2018**

	2018			2017	
	<u>Weekly</u>	<u>Month</u>	<u>Year</u>	<u>Weekly</u>	<u>Year</u>
		<u>To-date</u>	<u>To-date</u>		<u>To-date</u>
Uva High Grown	590.12	588.41	587.58	601.60	589.53
Western High Grown	663.22	656.92	655.54	663.61	640.11
High Grown	645.03	638.91	637.79	643.83	627.08
Uva Medium	564.56	560.29	559.63	571.23	566.31
Western Medium	579.28	578.09	576.18	554.23	551.26
Medium Grown	575.35	573.06	571.47	558.76	555.05
Low Grown	657.65	648.42	648.07	603.98	594.91
<b>Total</b>	<b>643.12</b>	<b>635.66</b>	<b>635.12</b>	<b>604.04</b>	<b>594.46</b>

**DETAILS OF TEAS AWAITING SALES**

	<u>Sale of 29<sup>th</sup>/30<sup>th</sup> Jan.'18</u>		<u>Sale of 06<sup>th</sup>/07<sup>th</sup> Feb.'18</u>	
	<b>Lots</b>	<b>Qty.(Kgs)</b>	<b>Lots</b>	<b>Qty.(Kgs)</b>
Low Grown Leafy	4,126	2,035,309	3,894	1,818,150
Low Grown Tippy	2,507	1,510,459	2,273	1,333,995
High & Medium	1,280	633,439	1,016	507,671
Off Grade/BOP1A	2,134	1,207,722	2,210	1,154,120
Dust	655	674,482	557	557,067
Premium Flowery	595	126,357	487	104,279
Ex-Estate	<u>922</u>	<u>1,071,816</u>	<u>811</u>	<u>928,855</u>
<b>Total</b>	<b><u>12,219</u></b>	<b><u>7,259,584</u></b>	<b><u>11,248</u></b>	<b><u>6,404,137</u></b>

Weekly Private Sale Figures (From 15/01/2018- 20/01/2018) - 50,947.00 Kgs  
 Cumulative - 174,114.50 Kgs

**HOLIDAY NOTICE**

**We wish to inform all our valued Clients that our Head Office, Sample Room & Stores will be closed on Monday 05<sup>th</sup> February, 2018 (Additional Holiday) in lieu of National Day falling on Sunday 04<sup>th</sup> February, 2018.**

**CATALOGUES**

**Sale No.06 of 06<sup>th</sup>/07<sup>th</sup> February, 2018.**

The Main Sale catalogue closed on **19<sup>th</sup> January, 2018** at 04.30 p.m., and Ex-Estate Sale catalogue closed on **18<sup>th</sup> January, 2018** at 3.00 p.m.

**Sale No.07 of 12<sup>th</sup>/14<sup>th</sup> February, 2018.**

The Main Sale catalogue is scheduled to close on **26<sup>th</sup> January, 2018** at 04.30 p.m., and Ex-Estate Sale catalogue is scheduled to close on **25<sup>th</sup> January, 2018** at 3.00 p.m., **but sale will be closed before the scheduled date when the numbers of lots are reached.**

**Sale No.08 of 20<sup>th</sup>/21<sup>th</sup> February, 2018.**

The Main Sale catalogue is scheduled to close on **02<sup>nd</sup> February, 2018** at 04.30 p.m., and Ex-Estate Sale catalogue is scheduled to close on **01<sup>st</sup> February, 2018** at 3.00 p.m., **but sale will be closed before the scheduled date when the numbers of lots are reached.**

**BROKER'S ORDER - SALE NO. 05**

**Auction of 29<sup>th</sup> /30<sup>th</sup> January, 2018 - Main Sale**

**Leafy/Tippy/BOP1A/ Premium Flowery**

1. Asia Siyaka Commodities PLC
2. John Keells PLC
- 3. Lanka Commodity Brokers Ltd**
4. Forbes & Walker Tea Brokers (Pvt) Ltd
5. Eastern Brokers (Pvt) Ltd
6. Mercantile Produce Brokers (Pvt) Ltd
7. Bartleet Produce Brokers (Pvt) Ltd
8. Ceylon Tea Brokers PLC

**High & Medium/Off Grades/Dust**

- 1. Lanka Commodity Brokers Ltd**
2. Asia Siyaka Commodities PLC
3. Bartleet Produce Brokers (Pvt) Ltd
- 4. Ceylon Tea Brokers PLC**
5. John Keells PLC
- 6. Eastern Brokers (Pvt) Ltd**
7. Forbes & Walker Tea Brokers (Pvt) Ltd
8. Mercantile Produce Brokers (Pvt) Ltd

**Auction of 30<sup>th</sup> January, 2018 - Ex-Estate**

1. Eastern Brokers (Pvt) Ltd
2. Bartleet Produce Brokers (Pvt) Ltd
- 3. Lanka Commodity Brokers Ltd**
4. Ceylon Tea Brokers PLC
5. Mercantile Produce Brokers (Pvt) Ltd
6. John Keells PLC
7. Asia Siyaka Commodities PLC
8. Forbes & Walker Tea Brokers (Pvt) Ltd

**LCBL APPROXIMATE SELLING TIME**

**Monday 29<sup>th</sup> January, 2018**

High & Medium : 08.00 a.m.  
Low Grown Tippy : 11.15 a.m.  
Low Grown Leafy : 11.15 a.m.  
Premium Flowery : 12.50 p.m.  
BOP1A : 02.30 p.m.

**Tuesday 30<sup>th</sup> January, 2018**

Ex Estate : 08.30 a.m.  
Off Grade : 11.30 a.m.  
Dust : 12.15 p.m.

**Cont'd.... (08)**

**OTHER MARKETS**

**MOMBASA TEA AUCTION MARKET REPORT - SALE 04 OF 22<sup>ND</sup> & 23<sup>RD</sup> JANUARY, 2018**

Further improved and good demand for the 168,677 packages (10.95m/kgs) available with prices closely following quality and only 8.52% remained unsold.

Best **BP1s** in the market appreciated by upto USC38 while Brighter varieties were irregular ranging between firm to USC20 dearer to easier by upto USC12 with Medium categories firm to USC13 dearer. Plainer categories were USC8-USC15 ABOVE LAST PRICES AND Plainest were discounted by upto USC10 with some lines remaining unsold.

The Best **PF1s** available saw improved interest gaining USC20 with Brighter types irregular varying between USC10-USC18 dearer to easier by up to USC4 while Medium varieties held firm to USC14 above previous rates. Plainer categories advanced by USC2-USC16.

Best **PDUSTs** on offer shed upto USC16 WITH Brighter description s irregular ranging between firm to USC8 dearer to easier by USC16 while Medium varieties gained USC2-USC6. Plainer categories met improved competition at firm to USC20 dearer.

The Best **DUST1s** in the market were firm to USC10 dearer with Brighter categories irregular varying between USC2-USC12 dearer to easier by USC8 while Medium descriptions ranged between USC2-USC12 dearer to easier by a similar margin. Plainer varieties were well competed for at USC4-USC20 above last levels.

In the **Secondary Catalogues** BPs were firm while PFs gained. Clean well sorted coloury Fannings were dearer while similar DUSTs advanced further. Other Fannings were steady while DUSTs held value. BMFs were readily absorbed

Pakistan Packers were strong and dominant with more and strong support from Egyptian Packers. There were more enquiries from Yemen, other Middle Eastern Countries, Russia, Bazaar and Sudan while UK were more active but selective. Afghanistan, Kazakhstan, other CIS nations and Iran maintained actively. There were reduced enquiries from Somalia at the lower end of the market.

	<b>BP1</b>	<b>PF1</b>	<b>PD</b>
<b>Best</b>	310-492	348-436	348-400
<b>Good Medium</b>	300-369	320-376	345-357
<b>Lower Medium</b>	165-276	156-290	169-306
<b>Plainer</b>	140-230	145-260	150-290

**JAKARTA AUCTION MARKET REPORT- SALE OF 24<sup>th</sup> JANUARY 2018**

**Auction No. 04.**

**Orthodox** 10,260 Sacks (537,800 Kgs )  
**CTC** 1,580 Sacks ( 87,040 Kgs )  
**Total** 11,840 Sacks (624,840 Kgs )

Demand similar last.

Sellers withdrew several lots at last prices asking for more. Russia showed interest for black leaf. Lipton active at last rates but unable to obtain in view of higher limits. USA similar last. UK/Europe selective. Other traditional buyers unable to obtain requirements. Pakistan less interest.

**Java** - Most BOP withdrawn due to Sellers high limits. Few BOPF sold around last rates. PF withdrawn at last levels asking for higher rates. PF 2 similar feature. Dust also withdrawn at previous prices asking for higher bids. BT none sold other Off Grades sold at firm rates.

**Sum** - BOP sold 2--3 Cents higher while corresponding BOPF were withdrawn. PF mostly maintained last levels. Dust declined by 2--3 Cents on last. Powdery sorts irregularly easier. BT and other Off Grades 2--3 Cents lower.

**CTC** - BP1 none available. PF1 sold 3--6 Cents easier. PD remained steady. D1 4--8 Cents easier. Fannings often 2--4 Cents dearer. D2 mostly withdrawn wanting higher bids.



**SOUTHINDIAN ROUNDUP FOR THE WEEK ENDING 20<sup>TH</sup> JANUARY, 2018**

**KOCHI**

**CTC LEAF** Good general demand. Market was fully firm on Best brokens . Fannings tended dearer. Internal and Upcountry buyers were active with fair support from Exporters on plainer types.

**LEAF-ORTHODOX**

**Demand:** Less demand.

**Market:** Market ruled at irregular levels for the whole leaf grades, best Nilgiri brokens were selling at steady levels following quality. However, Medium larger Brokens and Fannings were steady .Plainer types were selling at irregular levels.

**Buying Pattern:** CIS/Middle East exporters were active. Upcountry buyers lent active support on whole leaf grades.

**DUST**

**Demand:** Good Demand.

**Market:** Good liquoring popular grades and better mediums were selling at fully firm to dearer levels by Rs. 2 to 3 and sometimes more following quality. However, the bolder grades ruled at steady levels. Plainer sorts were selling at steady levels.

**Buying Pattern:** Major blender AVT and KSCSC were operative on the best mediums with support from regional packeteers. Domestic buyers were active in their purchases. Exporters were active on their purchase.

**COONOR**

**CTC LEAF**

**Demand:** Strong

**Market:** Opened strongly with teas selling at steady to firm levels. As the sale progressed it became little sluggish and percentage of sale has dropped a little bit. The Bolder Brokens had suffered fair amount of outlists.

**Buying Pattern:** Strong participation from the Internal buyers along with Major Packeteers. Fairly good operation was forthcoming from the Exporters.

**ORTH LEAF**

**Demand:** Good

**Market:** Market opened with barely steady to irregularly lower. However some select primary and cleaner teas have sold at fully firm to dearer levels.

**Buying Pattern:** Good Export Enquiry was forthcoming with equally good participation from the internal buyers.

**CTC DUST**

**Demand:** Good

**Market:** Barely steady to irregularly lower by Rs. 2/- . Further drop has been on the High-priced teas which dropped upto Rs. 10/-

**Buying Pattern:** Fairly good Internal operation with equally good participation from Packeteers and Exporters.

**ORTH DUST**

**Demand:** Fair

**Market:** Irregularly lower by Rs. 5/- to Rs. 10/- with some withdrawals. However some of the cleaner primary grades of the popular marks have sold at fully firm levels.

**Buying Pattern:** Fair participation from internal buyers with very select buying from the Exporters.

**COIMBATORE**

**CTC LEAF**

**Demand:** Good general demand.

**Market:** Better medium and smaller brokens were firm. However as sale progressed BOPF's had gained by Rs.2/- to Rs.3/-. Mediums/ plainer teas were firm to dearer by Re.1/- to Rs.2/- sometimes more.

**ORTH LEAF** Less demand. Whole leaves were irregular and lower. Others suffered heavy withdrawals.

**CTC DUST**

**Demand:** Fair general demand.

**Market:** Better liquoring and popular marks were barely steady with some withdrawals. Mediums irregular and lower by Re.1/- to Rs.2/-. Plainer sorts fully firm to dearer by Re.1/- to Rs.2/- sometimes more on blacker and grainy teas.

**ORTH DUST** Less demand. Barely steady with heavy withdrawals.

*Source: Paramount Tea Marketing (SI) Private Limited.*

January 24, 2018

-/ra.



**සියළු වතු හිමිකරුවන් හා කළමනාකරුවන් වෙත**

**විරුද්ධතා/පැමිණිලි/ගැණුම්කරුවන් විසින් ප්‍රතික්ෂේප කළ හේතොයෙන්**

උක්ත විෂය සම්බන්ධයෙන් කොළඹ හේ වෙළඳුන්ගේ සංගමය මගින් 2018 ජනවාරි මස 11 වන දින අප වෙත එවනු ලැබූ එකු ලේඛණ අංක 03 හි සඳහන් කරුණු ඔබගේ දැන ගැනීම පිණිස පහත සඳහන් වේ.

ගැණුම්කරුවන් විසින් හේ හොයයන් ප්‍රතික්ෂේප කිරීම සඳහා ඉවහල්වන එහි ගුණාත්මක බව වෙනස්වීම, සාමාන්‍ය ශ්‍රේණි වර්ගීකරණය හා විවිධ ඇසුරුම් විධි යන සිද්ධීන් ඉතා ඉහල මට්ටමක පවතින අතර එය සම්පූර්ණ වෙන්දේසි ක්‍රියාවලියේ පැවති විශ්වාසනීයත්වය ඉතා බරපතල ලෙස පහත වැටීමට ඉවහල් වී ඇත.

ඇසුරුම්හි “**සිලෝන් ඊ**” යන ජාත්‍යන්තර වෙළඳ නාමයෙන් යුතුව නිර්ව්‍යාජ නියෝජන තත්වයකින් හා ඒ හා සම්බන්ධ ප්‍රමිති සහතිකයකින් අනුමත කරනු ලබන හේ හොයයන් කොළඹ හේ වෙන්දේසියෙහි පූර්ණ විශ්වාසය පදනම් කර ගනිමින් අලෙවිය කරනු ලබයි.

තමන් උක්ත ප්‍රයෝගකාරී අවස්ථාවන් කරණකොට ගෙන, ඉහත කමිටු මණ්ඩලය විසින් පවත්වනු ලැබූ රැස්වීමේදී අතුරු ව්‍යවස්ථා (By-Law) අංක 36 (එඬ) වගන්තියේ සඳහන් පරිදි එනම් “**නිරන්තරයෙන් පවතින සාමාන්‍යතාවයන් හේතුවෙන් සංගමයෙහි අතිමතය පරිදි කාලාණුරූපී එවැනි සිද්ධීන් සඳහා ඉතා දැඩි පියවර ගැනීම**”. එහි ප්‍රතිඵලයක් ලෙස 2018 ජනවාරි 01 වන දා සිට (වෙන්දේසි අංක 01 සිට) වහාම ක්‍රියාත්මකවන පරිදි පහත සඳහන් පියවර ක්‍රියාත්මක කරනු ලබයි.

1. බහාලුම් තුළ ඇති හේ හොයයන් එකිනෙකට වෙනස්වීමක් පැවතීම හේතුවෙන් (Bag to Bag Variance) ගැණුම්කරුවන් විසින් ප්‍රතික්ෂේප කරනු ලබන එක් හේ හොයයක් සඳහා රු. 10,000/- දඩයක් ගැණුම්කරුවන්ට ගෙවීමට නියම කිරීම.
2. යම් අවස්ථාවකදී හිතාමතා හුසුසු හේ හොයයක් වෙන්දේසියෙහි අලෙවි කිරීමෙන් පසු ගැණුම්කරුවන් විසින් ප්‍රතික්ෂේප කළ හොත් හොයයේ මුළු වටිනාකමින් 25% ක් හේ නිෂ්පාදන කරුවන්ගෙන් තැරැවිකාර සමාගම විසින් අය කර ගතයුතු අතර එයින් 20% ක් ගැණුම්කරුට හා 5% හේ වෙළඳුන්ගේ සංගමය සඳහාත් ලබාදිය යුතුය.
3. යම් හෙයකින් හිතාමතා හුසුසු හේ හොයයන් ඉදිරිපත් කරන බව විමර්ශන මගින් සනාථ වුවහොත් එවැනි හේ හොයයන් ඉදිරිපත් කරන එම කර්මාන්ත ශාලාවල නිෂ්පාදනයන් **මාස 06ක කාලයක්** සඳහා වෙන්දේසියෙහි විකිණීම තහනම් කරනු ලැබේ.

**වසන්තලාල් මඩවල**  
**මෙහෙයුම් කළමනාකරු**  
**ලංකා කොමෝඩිටි බ්‍රෝකර් සමාගම**