



**LANKA COMMODITY BROKERS LTD**  
**TEA MARKET REPORT**

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**SALE NO.06 OF 06<sup>TH</sup> /07<sup>TH</sup> FEBRUARY, 2018.**

**COMMENTS**

The sale quantity of 6.4 Mkgs on offer this week showed a drop of 855,000 Kgs over the previous week. Low Grown amounting to 3.2 Mkgs were lower by 0.4 Mkgs whilst Ex-Estate offerings were down by almost 150,000 Kgs. The standard of Low Grown teas showed little or no change and this week's offerings continued to meet with good demand. There was good interest from buyers for Saudi Arabia, Kuwait, Jordan, Syria and the U.A.E along with Russia and the CIS as well as Turkey although Iran was once again more selective on the Tippy varieties. Libya was active for bottom level teas. There is also a business growth "renaissance" for bright liquoring Ceylon Tea of the High/Medium/Low elevations from the Chinese market and there was fair evidence of buying for this vast market at this week's sale as well. China emerged the 8<sup>th</sup> biggest market for Ceylon Teas in 2017 having purchased 9.9 Mkgs and future prospects look good for our specialty Tea Sector in particular, with the increasing number of affluent Chinese people changing their lifestyles to match those in the western world.

A large liquoring buyer operating at the Ex-Estate sale was much more selective than last week which resulted in High Grown meeting with less demand with the exception of the select best quality offerings which enjoyed fairly good Air-Mail interest. There was good but selective demand from the UK, Europe, Japan and Hong Kong whilst the Tea Bag sector continued to operate at the lower market levels. CTC teas generally saw sustained demand with prices ruling fully firm.

This week's auction comprised of 11,248 lots with a total quantity of 6,404,137 Kgs.  
 The catalogue-wise breakdown was as follows:-

	<u>LOTS</u>	<u>QUANTITY</u>
Low Grown Leafy	3,894	1,818,150
Low Grown Tippy	2,273	1,333,995
High & Medium	1,016	507,671
Off Grades/BOP1A	2,210	1,154,120
Dust	557	557,067
Premium Flowery	487	104,279
Ex-Estate	<u>811</u>	<u>928,855</u>
Total	<b><u>11,248</u></b>	<b><u>6,404,137</u></b>

**CROP & WEATHER**  
**FOR THE PERIOD 30<sup>TH</sup> JANUARY - 06<sup>TH</sup> FEBRUARY 2018**

Western & Uva regions experienced bright weather with isolated evening showers throughout the week. Nuwara Eliya region reported bright weather during the day with cold evenings and Udapussellawa region experienced bright weather throughout the week whilst Low Grown reported bright weather with scattered showers.

**Crop Intake:** Western, Nuwara Eliya and Udapussellawa regions maintained whilst Uva showed an increase. Similarly, Low grown both Ruhuna and Sabaragamuwa showed an increase.

**In Lighter Vein**

**The Strangers and the Sleeping Blankets**

A man and a woman who have never met before find themselves in the same sleeping carriage of a train. After the initial embarrassment, they both go to sleep, the man on the top bunk, the woman on the lower.

In the middle of the night, the man leans over, wakes the woman and says, "I'm sorry to bother you, but I'm awfully cold and I was wondering if you could possibly get me another blanket?"

The woman leans out and, with a glint in her eye, says, "I have a better idea, just for tonight, let's make pretend that we're married.

""OK!" AWESOME!" the man says happily.

"GOOD... get your own darn blanket!" came the reply.

**Cont'd... (P2)**

**LOW GROWNS - LEAFY**

**BOP1:** Select best invoices were irregular; balance declined Rs.10-20/- and at times more. Teas at the lower end maintained.

**OP1 :** Best teas declined substantially; balance too were lower by Rs.30-40/- and more particularly towards the latter part of the sale. Stalky invoices met with good demand.

**OP :** Teas in the best category were lower; balance too declined by Rs.10-20/- and at times more. Teas at the lower end however maintained.

**OPA :** Best teas on average declined Rs.20/- per kg; balance too were lower by Rs.10-20/- and more as the sale progressed. Poorer sorts gained Rs.10-15/- per kg.

**PEK/PEK1:** Well made shotty invoices maintained; balance met with fair demand. Bolder Pekoes were lower by Rs.20/- and more as the sale progressed. Teas at the lower end were barely steady.

**Quotations (Rs./Kg)**

	<b>Best</b>		<b>Below Best</b>		<b>Others</b>	
	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>
<b>BOP1</b>	88-990	880-970	710-740	720-750	575-625	575-625
<b>OP1</b>	970-1160	1000-1200	700-730	700-750	470-520	460-500
<b>OP</b>	700-830	720-900	620-640	630-650	480-530	480-530
<b>OPA</b>	700-790	720-800	620-640	630-650	480-540	480-530
<b>PEK/PEK1</b>	770-910	770-900	700-730	720-750	600-650	600-650

**TIPPY/SMALL LEAF**

**BOP/BOPSP :** Select best BOP's were easier. Best sold around last levels. Below best and teas at the lower end were irregularly lower.

**BOPF/BOPFSP:** Except for few select best which sold around last levels others were lower. Best and below best maintained. Teas at the lower end were firm to dearer.

**FBOP/FBOP1 :** Select best FBOP's were firm on last levels. Best were irregularly lower levels. Below best were firm. Cleaner teas at the lower end were firm to dearer; others sold around last levels. FBOP1's in general ruled firm

**FBOPF/FBOPF1:** Very tippy teas together with teas in the best category declined. Cleaner below best maintained. All others were lower. Few select best FBOPF1's maintained. Teas in the best category too were lower whilst below best were barely steady. Teas at the lower end sold around last levels.

**FBOPFSP/EXSP:** A few select best invoices maintained on last levels; balance too maintained on last levels.

**Quotations (Rs./Kg)**

	<b>Best</b>		<b>Below Best</b>		<b>Others</b>	
	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>
<b>BOP/BOPSP</b>	780-840	780-850	480-530	480-550	380-420	380-440
<b>BOPF /BOPFSP</b>	780-880	780-800	420-440	420-440	380-410	360-410
<b>FBOP/FBOP1</b>	800-1150	820-1000	630-700	630-730	530-610	550-630
<b>FBOPF/FBOPF1</b>	900-1150	900-1250	520-580	550-620	400-440	420-460
<b>FBOPFSP/EXSP</b>	1700-2850	1800-2650	710-730	700-740	700-710	700-710

Cont'd... (P3)

**MEDIUM GROWN LEAFY/SEMI LEAFY TEAS**

**FBOP** : Well made FBOP types tended irregular. Secondary and poorer sorts were firm to dearer.

**FBOPF/FBOPF1**: Well made tippy types lost in value. Teas at the lower end were firm on last levels.

**PEK/PEK1** : Well made shotty invoices advanced Rs.10/- per kg. Bold mixed varieties tended irregularly lower. Teas at the lower end maintained in value.

	<b>Best</b>		<b>Below Best</b>		<b>Others</b>	
	<b><u>This Week</u></b>	<b><u>Last Week</u></b>	<b><u>This Week</u></b>	<b><u>Last Week</u></b>	<b><u>This Week</u></b>	<b><u>Last Week</u></b>
<b>FBOP</b>	770-860	760-840	740-770	730-760	675-740	650-730
<b>FBOPF/FBOPF1</b>	750-820	760-820	725-750	740-760	630-725	630-740
<b>PEK/PEK1</b>	800-850	790-840	730-800	730-790	650-730	620-730

**HIGH GROWNS**

**BOP**: Best Westerns – select invoices gained Rs.10-20/- per kg and more following special inquiry whilst the others were irregular. In the below best category brighter sorts were irregular following quality, others together with the plainer sorts were mostly firm. Nuwara Eliyas were barely steady. Udapussellawas firm. Uvas – few select invoices were dearer following special inquiry, others firm.

**BOPF**: Best Westerns - majority of the teas declined Rs.30-40/- per kg. Teas in the below best category Rs.20-30/- per kg lower. Plainer sorts Rs.20/- per kg lower. Nuwara Eliyas - few select invoices substantially dearer following special inquiry, others firm and dearer to a lesser extent. Udapussellawas firm. Uvas Rs.20-30/- per kg lower.

<b><u>Quotations (Rs./Kg)</u></b>	<b><u>BOP</u></b>		<b><u>BOPF</u></b>	
	<b><u>This Week</u></b>	<b><u>Last Week</u></b>	<b><u>This Week</u></b>	<b><u>Last Week</u></b>
Best Westerns	680-900	680-840	700-860	720-840
Below Best Westerns	640-660	640-670	680-690	700-710
Plainer Westerns	620-630	620-630	650-670	670-690
Nuwara Eliyas	680-710	720	650-800	650-850
Other Uda Pussellawas	N/A	N/A	N/A	N/A
Best Uva's	630-770	620-740	650-660	620-710
Other Uva's	590-620	N/A	630	N/A

**MEDIUM GROWN TEAS**

**BOP**: Rs.20/- per kg easier.

**BOPF**: Clean leaf teas Rs.30/- per kg easier, others Rs.10-20/- per kg lower.

<b><u>Quotations (Rs./Kg)</u></b>	<b><u>BOP</u></b>		<b><u>BOPF</u></b>	
	<b><u>This Week</u></b>	<b><u>Last Week</u></b>	<b><u>This Week</u></b>	<b><u>Last Week</u></b>
Best Westerns	630-800	630-650	580-720	550-750

**CTC**

**PF1**: High Grown PF1's were firm and Rs.10/- per kg dearer whilst Medium and Low Grown PF1's were firm.

**BP1**: High and Medium BP1s were irregular whilst Low Growns were Rs.10-20/- per kg lower.

**Quotations (Rs./Kg)**

<b><u>Quotations (Rs./Kg)</u></b>	<b><u>PF1</u></b>		<b><u>BP1</u></b>	
	<b><u>This Week</u></b>	<b><u>Last Week</u></b>	<b><u>This Week</u></b>	<b><u>Last Week</u></b>
High	580-630	570-610	520-540	530-570
Medium	520-620	520-620	480-520	510-620
Low	540-940	560-980	500-660	410-680

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**OFF GRADES**

Select best liquoring FNGS/FNGS1 were once again easier by Rs.10-15/- and more whilst poorer types lost Rs.25-50/-. Best BP's irregularly lower. Cleaner BM's were firm on last week's levels. Poorer types eased Rs.10-15/-. Best BOP1A's were firm to dearer whilst poor types declined Rs.10-15/-.

<u>QUOTATIONS (Rs/kg)</u>	<u>HIGH</u>		<u>MEDIUM</u>		<u>LOW</u>	
	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>
Good Fannings (Orthodox)	400-625	420-640	390-430	400-440	390-430	400-440
Good Fannings (CTC)	320-370	320-390	320-370	320-390	320-90	340-390
Other Fannings (Orthodox)	390-410	390-440	390-430	390-440	390-430	390-440
Other Fannings (CTC)	N/A	N/A	N/A	N/A	N/A	N/A
Good BM's	460-490	470-500	460-500	480-520	470-550	490-550
Other BM's	400-430	410-440	400-430	410-440	400-430	410-440
Best BOP1As	450-770	450-470	525-550	500-530	550-620	550-620
Other BOP1As	400-420	410-420	400-430	420-450	400-430	420-450

**DUST**

Select best liquoring DUST/DUST1's gained Rs.20/- whilst the balance declined by Rs.20-30/-. The majority of High & Medium PD's eased Rs.20-30/- whilst select best Low Grown PD's too eased by Rs.20/-. Select best Low Grown DUST/DUST 1's appreciated up to Rs.50/- whilst the balance were firm on last levels.

<u>QUOTATIONS (Rs/kg)</u>	<u>HIGH</u>		<u>MEDIUM</u>		<u>LOW</u>	
	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>
Good Primary Dust 1(Orthodox)	650-880	600-860	550-690	530-660	580-700	550-650
Good Primary PD (CTC)	580-630	610-650	600-640	610-670	500-750	520-770
Other Primary Dust (Orthodox)	400-530	400-530	330-350	330-350	630-750	630-750
Other Primary Dust (CTC)	340-420	340-420	350-400	350-400	370-470	370-470
Secondary Dust	390-410	390-410	330-390	330-390	340-390	340-390
Poorer Dust	390-410	390-410	300-350	300-350	340-390	340-390

**World Crop Statistics (MKGS)**

Country	Month	2016	2017	Difference +/-	To-date 2016	To-date 2017	Difference +/-
<b>SRI LANKA</b>	<i>Dec.</i>	<b>27.10</b>	<b>23.50</b>	<b>-3.6</b>	<b>292.5</b>	<b>307.0</b>	<b>14.50</b>
<i>BANGLADESH</i>	<i>Nov.</i>	8.75	8.34	-0.410	74.19	67.67	-6.52
<i>KENYA</i>	<i>Dec.</i>	45.10	47.51	2.41	473.01	439.86	-33.15
<i>MALAWI</i>	<i>Dec.</i>	5.6	5.7	0.1	43.1	45.6	2.5
<i>NORTH INDIA</i>	<i>Nov.</i>	109.70	98.40	-11.3	1006.30	992.60	-13.70
<i>SOUTH INDIA</i>	<i>Nov.</i>	19.2	20.5	1.3	197.1	216.2	19.10
<i>UGANDA</i>	<i>July</i>	4.02	2.63	-1.4	31.99	23.75	-8.24

“International Tea Committee Bulletin of Statistics”

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**MONTHLY AVERAGE – JANUARY, 2018.**

<u>Elevation</u>	<u>Combine</u>	<u>Orthodox</u>	<u>CTC</u>
Uva High	585.61	585.61	-
Western High	660.63	667.63	595.90
Uva Medium	563.43	563.43	-
Western Medium	579.15	578.95	579.73
Low Grown	657.01	663.43	570.48

**COLOMBO AUCTION - GROSS SALE AVERAGES**

**SALE NO.05 OF 30TH JANUARY, 2018**

	2018			2017	
	<u>Weekly</u>	<u>Month</u>	<u>Year</u>	<u>Weekly</u>	<u>Year</u>
		<u>To-date</u>	<u>To-date</u>		<u>To-date</u>
Uva High Grown	585.45	587.45	585.62	551.13	581.67
Western High Grown	671.67	659.90	658.11	626.78	641.91
High Grown	653.29	641.57	639.98	598.28	624.33
Uva Medium	554.98	557.59	556.70	540.96	558.64
Western Medium	578.40	578.86	575.52	527.97	545.98
Medium Grown	572.50	573.01	570.32	530.99	549.20
Low Grown	670.51	656.62	656.27	609.43	601.03
<b>Total</b>	<b>653.02</b>	<b>641.83</b>	<b>641.09</b>	<b>596.38</b>	<b>597.21</b>

**DETAILS OF TEAS AWAITING SALES**

	<u>Sale of 12th/14th Feb.'18</u>		<u>Sale of 20th/21st Feb.'18</u>	
	<u>Lots</u>	<u>Qty. (Kgs)</u>	<u>Lots</u>	<u>Qty. (Kgs)</u>
Low Grown Leafy	3,978	1,896,883	3,642	1,676,351
Low Grown Tippy	2,300	1,380,929	2,025	1,161,140
High & Medium	1,206	613,524	1,133	559,189
Off Grade/BOP1A	2,083	1,131,291	2,022	1,137,875
Dust	700	723,197	585	589,797
Premium Flowery	496	102,703	415	82,569
Ex-Estate	911	1,040,604	948	1,093,733
<b>Total</b>	<b><u>11,674</u></b>	<b><u>6,889,131</u></b>	<b><u>10,770</u></b>	<b><u>6,300,654</u></b>

Weekly Private Sale Figures (From 29/01/2018- 03/02/2018) - 31,308.30 Kgs.  
 Cumulative - 248,893.30 Kgs.

**CATALOGUES**

**Sale No.08 of 20<sup>th</sup>/21<sup>st</sup> February, 2018**

The Main Sale catalogue was closed on **02<sup>nd</sup> February, 2018** at 04.30 p.m., and Ex-Estate Sale catalogue was closed on **01<sup>st</sup> February, 2018** at 3.00 p.m.

**Sale No.09 of 27<sup>th</sup>/28<sup>th</sup> February, 2018**

The Main Sale catalogue is scheduled to close on **09<sup>th</sup> February, 2018** at 04.30 p.m., and Ex-Estate Sale catalogue is scheduled to close on **08<sup>th</sup> February, 2018** at 3.00 p.m., **but sale will be closed before the scheduled date when the numbers of lots are reached.**

**Sale No.10 of 06<sup>th</sup>/07<sup>th</sup> March, 2018**

The Main Sale catalogue is scheduled to close on **16<sup>th</sup> February, 2018** at 04.30 p.m., and Ex-Estate Sale catalogue is scheduled to close on **15<sup>th</sup> February, 2018** at 3.00 p.m., **but sale will be closed before the scheduled date when the numbers of lots are reached.**

Cont'd.... (07)

**BROKER'S ORDER - SALE NO. 07**

**Auction of 12<sup>th</sup>/14<sup>th</sup> February, 2018 - Main Sale**

**Leafy/Tippy/BOP1A/ Premium Flowery**

1. Lanka Commodity Brokers Ltd
2. Forbes & Walker Tea Brokers (Pvt) Ltd
3. Eastern Brokers (Pvt) Ltd
4. Mercantile Produce Brokers (Pvt) Ltd
5. Bartleet Produce Brokers (Pvt) Lt
6. Ceylon Tea Brokers PLC
7. Asia Siyaka Commodities PLC
8. John Keells PLC

**High & Medium/Off Grades/Dust**

1. Bartleet Produce Brokers (Pvt) Ltd
2. Ceylon Tea Brokers PLC
3. John Keells PLC
4. Eastern Brokers (Pvt) Ltd
5. Forbes & Walker Tea Brokers (Pvt) Ltd
6. Mercantile Produce Brokers (Pvt) Ltd
8. Lanka Commodity Brokers Ltd
7. Asia Siyaka Commodities PLC

**Auction of 14<sup>th</sup> February, 2018 - Ex-Estate**

1. Mercantile Produce Brokers (Pvt) Ltd
2. Eastern Brokers (Pvt) Ltd
3. Asia Siyaka Commodities PLC
4. Forbes & Walker Tea Brokers (Pvt) Ltd
5. Lanka Commodity Brokers Ltd
6. Ceylon Tea Brokers PLC
7. Bartleet Produce Brokers (Pvt) Ltd
8. John Keells PLC

**LCBL APPROXIMATE SELLING TIME**

**Monday 12<sup>th</sup> February, 2018**

Low Grown Tippy : 08.00 a.m.  
 Low Grown Leafy : 08.00 a.m.  
 Premium Flowery : 09.15 a.m.  
 High & Medium : 11.45 a.m.  
 BOP1A : 02.15 p.m.

**Wednesday 14<sup>th</sup> February, 2018**

Ex Estate : 10.45 a.m.  
 Dust : 03.30 p.m.  
 Off Grade : 02.45 p.m.

**OTHER MARKETS**

**JAKARTA AUCTION MARKET REPORT- SALE OF 07<sup>TH</sup> FEBRUARY, 2018 – AUCTION NO.06**

**Orthodox** 12,960 Sacks ( 682,140 Kgs )  
**CTC** 1,820 Sacks ( 100,240 Kgs )  
**Total** 14,780 Sacks ( 782,380. Kgs )

Demand - Similar to last. Many lots withdrawn due to Sellers higher limits.

Russia showed interest for black leaf brokens without forcing.Lipton bidding for the brighter PF grades. USA less interest.UK/Europeoften outpriced in their bids. Other traditional buyers operatedselectively.Pakistan continued buying at market rates.

**Java** - BOP withdrawn asking for much higher rates. Corresponding BOPF similarly withdrawn. PF withdrawn at last rates wanting higher bids. Few PF2 sold around last levels. Better Dust unsold due to higher limits but few that sold gained by 2--4 Cents. Powdery sorts similarly dearer. BT unquotable other Off Grades marginally higher.

**Sum** - BOP sold 2--3 Cents lower while corresponding BOPF increased by 3--6 Cents. PF sold well around last and prices were well maintained. Dust were 3--5 Cents dearer. Powdery sorts gained by 4--6 Cents. BT and other Off Grades were 3--5 Cents easier.

**CTC** - Few BP1 that sold declined irregularly on last. PF1 unsold due to higher limits. PD substantially easier. However, D1 gained considerably against previous rates. The few Fanning's that sold and were a dearer feature. D2 gained by 15--25 Cents.

Cont'd.... (08)

**MOMBASA TEA AUCTION MARKET REPORT - SALE 06 OF 05<sup>TH</sup>/06<sup>TH</sup> FEBRUARY, 2018.**

Good but irregular demand prevailed for the 154,010 packages (9.95m/kgs) available in the market 9.41% remained unsold.

Best BP12s on offer saw less competition and shed up to USC18 while Brighter descriptions were irregular and ranged between firm to USC7 dearer to easier by up to USC12 with Medium categories firm to USC15 below last rates. Plainer types were firm to USC12 dearer but a few lines depreciated by up to USC6.

The Best PF1 s available were discounted by up to USC30 with brighter categories irregular and ranged between USC8 dearer to easier by USC4 to USC8 while medium varieties varied between firm to USC26 dearer to easier by USC6 to USC14. Plainer sorts ranged between firm to easier by a similar level.

Best PDUSTs on offer shed USC6 with brighter varieties firm to USC10 dearer but a few invoices eased by up to USC5 while Medium were firm to USC10 dearer. Plainer categories a strong feature and varied between USC4- USC16 dearer to easier by a similar margin.

The Best DUST1s in the market were firm with brighter sorts irregular varying between USC2-USC4 dearer to easier by USC4 TO USC10 while mediums varieties varied between USC4-USC14 dearer to easier by a similar rate. Plainer descriptions well competed for varying between USC10-USC20 above last prices to easier by up to USC8.

In the Secondary Catalogues BPs were firm while PFs irregularly held value. Clean well sorted coloury Fannings eased while similar DUSTs were firm. Other Fannings were steady while similar DUSTs gained. BMFs were well absorbed.

Pakistan Packers maintained useful support while Egyptian Packers lent more and strong enquiry. Yemen and other Middle Eastern countries showed more useful activity with Bazaar, Sudan and Iran maintain interest. There was reduced enquires from Afghanistan, Kazakhstan, other CIS nations and UK who were more selective with Russia operating, Somalia were less active at the lower end of the market.

	<b>BP1</b>	<b>PF1</b>	<b>PD</b>
<b>Best</b>	300-493	340-410	342-410
<b>Good Medium</b>	300-382	318-358	335-358
<b>Lower Medium</b>	160-282	170-287	220-301
<b>Plainer</b>	132-222	145-258	144-288

**BANGLADESH CHITTAGONG-TEA MARKET REPORT**  
**SALE NO.40 HELD ON TUESDAY 06<sup>TH</sup> FEBRUARY, 2018.**

**CTC LEAF:** 40,582 packages and 200 packages of Old Season, 10 packages of Orthodox & 140 packages of Green teas on offer continued to meet with less demand with price falling sharply.

**BROKENS:** There was only a limited weight of good BOPs on offer which met with a fair interest but prices were lower by Tk. 8/- to Tk.10/- and more with some withdrawals. Poorest varieties witnessed some support byt prices were substantially lower with heavy withdrawals.

**FANNINGS:** There was a few good liquoring Fannings which initially met with a good demand, selling at Tk.6/- to Tk.10/- below last rates but with the progress of sale, these declined further with some withdrawals.

**CTC DUST:** 8,765 packages of teas on offer met with a fair demand. Good liquoring cteas sold well but prices dropped by Tk.6/- to Tk.8/- following quality.

**COMMENTS:** A large weight of teas was on offer of which the majority was plain end of season types. Buyers were More selective whilst teas with fair liquors were being sold. Plain and poor types were generally neglected. As a result, withdrawals were heavy in this category.

*(Source: National Brokers Limited)*

**Cont'd.... (09)**



**SOUTHINDIAN ROUNDUP FOR THE WEEK ENDING 03<sup>RD</sup> FEBRUARY, 2018**  
**KOCHI**

**CTC LEAF** Fair demand. Market was steady on Best brokens. Fannings were selling at dearer levels. Internal and Upcountry buyers were active with fair support from Exporters on plainer types.

**LEAF-ORTHODOX**

**Demand:** Good demand.

**Market:** Market ruled at dearer levels for the whole leaf grades whilst best Nilgiri brokens were selling at steady levels following quality. However, Medium larger Brokens and Fannings were irregular. Plainer types were selling at lower levels.

**Buying Pattern:** CIS/Middle East exporters were active. Upcountry buyers lent active support on whole leaf grades.

**DUST**

**Demand:** Good demand.

**Market:** Good liquoring popular finer grades and better mediums were selling at fully firm levels. However, the bolder grades ruled at dearer levels. Plainer sorts were selling at dearer levels with export enquiry.

**Buying Pattern:** Major blender AVT and KSCSC were active on the best mediums with fair support from regional packeteers. Domestic buyers were active in their purchases. Exporters were active on their purchase.

**COONOR**

**CTC LEAF**

**Demand:** Strong.

**Market:** Generally a fully firm to dearer market by Rs. 2/- to Rs. 3/- and more at times, following quality. Prices surged ahead during latter part of the sale on Medium and Plainer varieties which were selling at Rs. 5/- to Rs. 10/- dearer.

**Buying Pattern:** Good Internal enquiry was forthcoming with strong support from the Packeteers. On the Export from A.Tosh, Girnar and New Tea were seen operating at various levels.

**ORTH LEAF**

**Demand:** Good demand.

**Market:** Irregular and mostly steady market barring select lines on the Whole leaf grades which sold at firm to dearer levels.

**Buying Pattern:** Fairly good participation from both Internal and Export buyers.

**CTC DUST**

**Demand:** Good.

**Market:** Market opened slightly lower. As the sale progressed it had gained momentum and went on to be sold at fully firm to dearer levels by Rs. 2/- to Rs. 5/- at an average.

**Buying Pattern:** Strong Internal operation with fairly good support from both Packeteers and Exporters.

**ORTH DUST**

**Demand:** Fairly good.

**Market:** Barely steady on the Primary and Secondary grades. However the Tertiary grades were selling at easier levels with some withdrawals.

**Buying Pattern:** Fair participation from both Internal and Export buyers.

**COIMBATORE**

**CTC LEAF**

**Demand:** Fair general demand.

**Market:** Better medium brokens were barely steady. BOPF's were fully firm to dearer by Rs.2/- sometimes more. Medium were firm. Plainer's barely steady with heavy withdrawals.

**ORTH LEAF**

Not Quotable.

**CTC DUST**

**Demand:** Good general demand.

**Market:** Better liquoring and popular sorts were fully firm to dearer by Re.1/-to Rs.2/- sometimes more following quality. Mediums were irregular and lower by Re.1/- to Rs.2/. Plainer's were dearer by Rs.2/- sometimes more on blacker types.

**ORTH DUST**

Less demand. Barely steady with heavy withdrawals.

*Source: Paramount Tea Marketing (SI) Private Limited.*

7<sup>th</sup> February, 2018.

-/mk