

TEA MARKET REPORT

SALE NO: 28

July 22 & 23, 2025



LANKA COMMODITY BROKERS LTD

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COMMENTS

This week's Tea Auction, namely Sale #28 was held on July 22nd (Tue.)/23rd (Wed.) 2025. A total weight of 5.9 MKGS was on offer, which shows a decrease when compared to the previous week's quantity. The Low Grown Leafy, Semi Leafy, Tippy/Small Leaf & Premium Flowery catalogues totaled 2.5 MKGS, while the Main Sale High & Medium segment had 0.8 MKGS. The Ex Estate category had 0.71 MKGS

Demand at the Ex-Estate sale held today met with good general demand. Best Western's where quality was maintained continued to sell well around last levels. Below best BOP's/BOPF's select invoices gained Rs.20-40/- per kg whilst others tended irregular. Lower end BOP's were irregular whilst their corresponding BOPF's appreciated Rs.50/- per kg and more. The majority of the N'Eliya teas were again unsold. Uda Pussellawa BOP's were marginally easier whilst their BOPF's which commenced firm gained Rs.20-40/- per kg towards the close. Select Uva BOP's appreciated sharply whilst others were barely steady. Their BOPF's were irregular and mostly easier. CTC Teas - High & Medium PF1's were firm to irregularly easier whilst Low Grown were fully firm to dearer. The limited availability of BP1's on offer from all elevations tended irregular. There was fair demand from shippers to Japan & China whilst buyers for the UK, the Continent and South Africa was subdued. The balance teas were accounted by shippers to Russia, CIS and the Middle East.

In the Leafy and Semi Leafy catalogues, there was fair demand although irregular at time. Well-made whole leaf grades such as BOP1's/OP1's/OPA's sold well particularly the better teas but the balance tended irregularly lower. High priced PEK's of last week declined in value with the exception of the mixed/open varieties, which maintained last levels. In the Tippy and Premium catalogues, FBOP/FBOP1's maintained last levels whilst bright Tippy Teas met with good demand and appreciated in value.

This week's auction comprised of 11,796 lots with a total quantity of 5,937,818 kgs.

The catalogue wise breakdown was as follows:-

In Lighter Vein

Forgetting the wedding anniversary

Bob was in trouble. He forgot his wedding anniversary. His wife was really pissed. She told him "Tomorrow morning, I expect to find a gift in the driveway that goes from 0 to 200 in 6 seconds AND IT BETTER BE THERE!!"

The next morning he got up early and left for work. When his wife woke up, she looked out the window and sure enough there was a box gift-wrapped in the middle of the driveway.

Confused, the wife put on her robe and ran out to the driveway, brought the box back in the house.

She opened it and found a brand new bathroom scale.

Bob Has Been Missing Since Friday.

	<u>Lots</u>	<u>Qty. (Kgs)</u>
Low Grown Leafy	2,112	836,355
Low Grown Semi Leafy	1,598	697,770
Low Grown Tippy	1,984	927,161
High & Medium	1,749	787,170
Off Grade/BOP1A	2,649	1,413,184
Dust	567	504,756
Premium Flowery	398	57,723
Ex-Estate	<u>739</u>	<u>713,699</u>
Total	<u>11,796</u>	<u>5,937,818</u>

LOW GROWN TEAS

LEAFY/SEMI LEAFY

- BOP1** : Teas in the select best category were firm, whilst best and below best varieties were maintained. Lower end too sold around last week levels.
- OP1** : Select best invoices were firm, whilst balance too met with a good demand. Stalky teas were dearer.
- OP** : Best OP's appreciated, whilst balance together with the shorter varieties held firm.
- OPA** : Well-made OPA's appreciated, whilst the balance sold around last week levels. Poorer sorts were marginally dearer.
- PEK/PEK1** : Select best Pekoe's were firm whilst balance together with the mixed varieties too maintained. A few select best PEK1's appreciated. Teas at the lower end were easier.

Quotations (Rs./Kg)	Best		Below Best		Others	
	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>
BOP1	1400-3000	1400-3000	1000-1300	1000-1200	850-950	850-900
OP1	1600-3250	1600-3250	1100-1350	1100-1250	850-950	850-950
OP	1250-1600	1200-1550	1000-1200	950-1100	820-870	800-850
OPA	1250-1750	1200-1800	1000-1200	950-1050	820-870	800-850
PEK/PEK1	1600-2550	1600-2550	1250-1350	1250-1350	1000-1150	1000-1200

TIPPY/SMALL LEAF

- BOP/BOPSP** : Well-made BOP's were firm to selectively dearer, whilst the balance sold around last levels.
- BOPF/BOPFSP** : BOPF's, in general, sold around last levels.
- FBOP/FBOP1** : Select Best FBOP's were dearer, whilst the Best, Below Best and the teas at the lower end were firm to dearer. Few select Best FBOP1's appreciated, whilst the balance sold at last levels.
- FBOPF/FBOPF1** : Very Tippy Teas together with Best were dearer, whilst the Below Best too were dearer to a lesser extent. Balance were irregular. Well-made FF1's together with cleaner Below Best varieties were firm to dearer, whilst the balance were irregular following quality.
- FBOPFSP** : Select best and Best categories met with strong demand, others maintained.
- FFEXSP/SP1** : Select best and Best tippy teas were dearer, whilst below best categories were dearer to a lesser extent, others maintained.

Quotations (Rs./Kg)	Best		Below Best		Others	
	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>
BOP/BOPSP	1850-2050	1850-2250	1700-1800	1700-1800	1550-1650	1500-1650
BOPF /BOPFSP	1800-2100	1750-1900	1600-1750	1500-1650	1350-1460	1320-1440
FBOP/FBOP1	1950-2550	1900-2450	1750-1900	1700-1850	1600-1700	1600-1650
FBOPF/FBOPF1	1650-1800	1650-1900	1500-1600	1500-1600	1400-1450	1400-1450
FBOPFSP/EXSP	4800-6900	4700-5800	3500-4500	3300-4400	2700-3200	2500-3000

MEDIUM GROWN LEAFY/SEMI LEAFY TEAS

FBOP : Select best FBOP's were dearer, whilst the Best, Below Best and the teas at the lower end were firm to dearer.

FBOPF/FBOPF1 : Well-made FBOPF1's together with cleaner varieties were firm to dearer, whilst the balance were irregular.

PEK/PEK1 : All high priced PEK1's gained in value whilst the balance were irregular.

Quotations (Rs./Kg)	Best		Below Best		Others	
	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>
FBOP	1400-2100	1300-1700	1000-1340	1100-1300	900-1100	900-1100
FBOPF/FBOPF1	1280-1650	1250-1600	1180-1240	1150-1250	1000-1100	1050-1150
PEK/PEK1	1200-1850	1250 -1750	960-1220	980-1250	880-970	900-980

HIGH GROWNS TEAS

MARKET: Good general demand

BOP : Best Western's, where quality was maintained, continued to sell around last, whilst the others were irregular. In the Below Best category, select invoices gained by Rs.20-40/- per kg following quality, whilst the others together with teas at the lower end of the market were irregular. Nuwara Eliya's were mostly unsold. Uda Pussellawa's were marginally easier. Uva's – Select invoices appreciated sharply, whilst the others were barely steady.

BOPF : Best Western's, where quality was maintained, continued to sell around last week's levels, whilst the others were irregular. In the Below Best category, select improved teas gained by Rs.50-80/- per kg and more, whilst the others were irregular and often Rs.20-40/- per kg easier. Teas at the lower end appreciated by Rs.50/- per kg and more. Nuwara Eliya's were mostly unsold. Uda Pussellawa's which commenced firm on last week's levels, gained by Rs.20-40/- per kg towards the closure of the sale. Uva's were irregular and mostly easier.

Quotations (Rs./Kg)	BOP		BOPF	
	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>
Best Westerns	1220 - 1400	1260 - 1400	1280 - 1480	1320 - 1460
Below Best Westerns	1060 - 1200	1120 - 1220	1180 - 1260	1140 - 1300
Plainer Westerns	870 - 1040	890 - 1100	920 - 1160	900 - 1120
Nuwara Eliyas	1180	N/A	N/A	N/A
Brighter UdaPussellawas	880	980 - 1020	1000 - 1120	1040 - 1060
Other Uda Pussellawas	850 - 860	840 - 870	900 - 960	850 - 880
Best Uva's	1440	1120 - 1140	1160 - 1200	1200 - 1280
Other Uva's	1040 - 1050	920 - 1040	1080 - 1140	1040 - 1160

MEDIUM GROWN TEAS

BOP : Firm.

BOPF : Better sorts were firm, whilst the others were firm to marginally dearer.

Quotations (Rs./Kg)	BOP		BOPF	
	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>
Best Westerns	820 - 1600	800 - 1600	820-1160	840-1100

CTC TEAS

HIGH GROWN:-

BP1 - Hardly any offerings.

PF1 - Better sorts were generally firm, whilst the others were irregular and mostly easier.

MEDIUM GROWN:-

BP1 - Irregular.

PF1 - Better sorts were irregular following quality, whilst the other improved sorts were Rs.20-40/- per kg dearer.

LOW GROWN:-

BP1 - Sold around last levels.

PF1 - Firm and tended dearer.

Quotations (Rs./Kg)	BP1		PF1	
	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>
High	N/A	N/A	920-1180	900-1200
Medium	680 - 1020	700-1080	700-1180	720-1180
Low	700 - 1320	720-1320	700-1460	720-1550

OFF GRADES

FGS/FGS1 : Select best FNGS/FNGS1 firm on last. Best and Below Best varieties lost Rs.20-40/- per kg. Low Grown select best FNGS/FNGS1 firm to easier to Rs.10/- per kg. Below best and poorer teas held lost Rs.25-50/- per kg. Select best BM's firm to lower by Rs.10/- per kg. Best types and below best types held firm and browner varieties witnessed a decline.

BOP1A : Select best BOP1A's eased Rs.20-40/- per kg. Best teas and others were firm to lower by Rs.10-20/- per kg.

QUOTATIONS (Rs./kg)	HIGH		MEDIUM		LOW	
	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>
Good Fannings (Orthodox)	810-880	810-920	780-830	780-830	800-830	800-840
Good Fannings (CTC)	720-810	720-810	730-790	730-790	770-830	770-830
Other Fannings (Orthodox)	725-750	725-750	725-750	725-750	725-750	725-750
Other Fannings (CTC)	N/A	N/A	N/A	N/A	N/A	N/A
Good BM's	830-880	830-890	830-890	830-900	830-900	830-920
Other BM's	800-820	800-820	800-820	800-820	800-820	800-820
Best BOP1As	900-910	900-910	900-910	900-910	1100-1380	1100-1400
Other BOP1As	840-880	840-880	840-880	840-880	840-880	840-880

DUST

DUST/DUST1: High Grown liquoring Dust/Dust1's were irregular and mostly lower. Mid grown teas were sold firm on last levels. Low Grown maintained last levels.

PD : High grown together with Mid grown were irregular and mostly lower. Low Grown were fully firm to dearer.

QUOTATIONS (Rs./kg)	HIGH		MEDIUM		LOW	
	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>
Good Primary Dust1 (Orthodox)	850 - 1650	800 - 1550	800 - 1220	760 - 1180	800 - 1360	750 - 1320
Good Primary PD (CTC)	760 - 1200	740 - 1180	750 - 1220	740 - 1180	780 - 1380	750 - 1360
Secondary Dust	800 - 960	760 - 1160	750 - 800	660 - 700	840 - 1280	700 - 1140

WESTERN MEDIUM

Dartry Valley	BOP	1600/-
Harangalla	BOP	1600/-
*Hatale	BOP	1550/-
*Hatale	BOPSP	1420/-
*Vellai Oya	BOPF	1160/-
*Vellai Oya	BOPF	1140/-
*Hatale	BOP1	1900/-
Dartry Valley	BOP1	1850/-
Harangalla	BOP1	1850/-
Craighead	FBOP/FOBOP1	2100/-
Doombagastalawa	FBOP/FOBOP1	2100/-
*Hatale	FBOP/FOBOP1	1950/-
Dartry Valley	FBOPF/FOBOPF1	1650/-
Harangalla	FBOPF/FOBOPF1	1650/-
*Hatale	FBOPF/FOBOPF1	1600/-
*Ancoombra	FBOPF/FOBOPF1	1550/-
Harangalla	OP/OPA	1240/-
Dartry Valley	OP/OPA	1240/-
*Ingurugala	OP/OPA	1220/-
Hansagiri Kotmale	OP1	1480/-
New Rothschild	OP1	1480/-
Harangalla	OP1	1480/-
*Ancoombra	OP1	1380/-
*Kurugama	OP1	1300/-
Uplands	PEK/PEK1	1850/-
Dartry Valley	PEK/PEK1	1800/-
New Rothschild	PEK/PEK1	1750/-
*Meezan	PEK/PEK1	1700/-

WESTERN HIGH

Dessford	BOP	1400/-
Bearwell	BOP	1400/-
Mattakelle	BOPSP	1320/-
Dessford	BOPF/BOPFSP	1480/-
Venture	BOP1	1440/-
Bambrakelly	FBOP/FOBOP1	1480/-
Fairlawn	FBOPF/FOBOPF1	1420/-
Glenloch	FBOPF/FOBOPF1	1420/-
Fairlawn	OP/OPA	1080/-
Torrington	OP/OPA	1080/-
Fairlawn	OP1	1420/-
Mattakelle	PEK/PEK1	1480/-

NUWARA ELIYA

Kenmare	BOPF/BOPFSP	700/-
Court Lodge	FBOP/FOBOP1	1080/-
Kenmare	FBOPF/FOBOPF1	1220/-
Kenmare	OP/OPA	960/-
Court Lodge	OP/OPA	960/-
Court Lodge	PEK/PEK1	1340/-

CTC TEAS**HIGH GROWN**

Dunsinane CTC	PF1	1180/-
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MEDIUM GROWN

Strathdon CTC	BP1	1020/-
New Peacock CTC	PF1	1180/-
Strathdon CTC	PF1	1180/-

LOW GROWN

Cecilayan CTC	BP1	1320/-
Hingalgoda CTC	PF1	1460/-

UVA MEDIUM

Blossoms Uva Tea	BOP	1550/-
Uva Samovar	BOPSP	1340/-
Dickwella	BOPF/BOPFSP	1480/-
Demodera 'S'	BOP1	1750/-
Sarnia Plaiderie	BOP1	1750/-
*Roseland Uva	FBOP/FOBOP1	1600/-
*Roseland Uva	FBOPF/FOBOPF1	1460/-
Sarnia Plaiderie	FBOPF/FOBOPF1	1460/-
*Halpewatta Uva	FBOPF/FOBOPF1	1420/-
*Roseland Uva	FBOPF/FOBOPF1	1420/-
High Spring	OP/OPA	1280/-
Sarnia Plaiderie	OP1	1460/-
Aruna Keppetipola	PEK/PEK1	1800/-

UVA HIGH

Bandaraeliya	BOP	1440/-
Craig	BOPSP	1320/-
Gonamotawa	BOPSP	1320/-
Bandaraeliya	BOPF/BOPFSP	1200/-
Uva Highlands	BOP1	1440/-
Aislaby	FBOP/FOBOP1	1650/-
Craig	FBOPF/FOBOPF1	1420/-
Ellathota Uva	OP/OPA	1160/-
Ellathota Uva	OP1	1550/-
Aislaby	PEK/PEK1	1600/-

UDAPUSSELLAWA

Kirklees	BOP	880/-
High Forest	BOP	880/-
Kirklees	BOPF/BOPFSP	1120/-
Gampaha	BOP1	1360/-
Gampaha	FBOP/FOBOP1	1340/-
Gampaha	FBOPF/FOBOPF1	1340/-
Gampaha	OP/OPA	1060/-
Delmar	OP/OPA	1060/-
Gampaha	OP1	1360/-
Gampaha	PEK/PEK1	1500/-

OFF GRADES

New Deniyaya	BP	1220/-
Hingalgoda CTC	PF	1280/-
Kurunduwatta	BM	1220/-
Allen Valley	BM	1000/-
*Greenwin	BM	980/-
Wattegodde	FNGS/FNGS1	1100/-
Chandrika Estate	BOP1A	1380/-
*Chandrika Estate	BOP1A	1340/-
*Aldora	BOP1A	1300/-

LOW GROWN LEAFY GRADES

Pothotuwa	BOP1	3000/-
Susantha	BOP1	2750/-
*Makandura	BOP1	2600/-
Dampahala	OP1	3250/-
*Makandura	OP1	2800/-
Co op Cola	OP	1600/-
Sunrise	OP	1600/-
Liyonta	OPA	1750/-
Lucky dais	OPA	1750/-
Dampahala	OPA	1750/-
Lumbini	PEKOE	2450/-
*Makandura	PEKOE	2200/-
Liyonta	PEKOE1	2550/-
*Wattahena	PEKOE1	2450/-

LOW GROWN TIPPY GRADES

*Mahaliyadda	BOP	1950/-
Mulatiyana Hils	BOP	1900/-
Purerich	BOP	1900/-
Golden Garden	BOP	1900/-
*Andaradeniya S	BOP	1850/-
New Spring View	BOPSP	2050/-
*Andaradeniya S	BOPSP	1800/-
Wathurawila	BOPSP	1800/-
*Mahaliyadda	BOPSP	1750/-
Kings Bru	BOPF	1800/-
*Greenwin Super	BOPFSP	2100/-
Rajjuruwatta Super	BOPFSP	1900/-
*Ganganee	BOPFSP	1800/-
*Sithaka	FBOP	2550/-
Dullie Ella	FBOP1	2150/-
*Ganganee	FBOP1	2000/-
*Elaine Super	FBOP1	1900/-
*Sithaka	FBOP1	1900/-
Danawala	FBOPF	2050/-
Richland	FBOPF	2000/-
*Ganganee	FBOPF	1950/-
*New Laksakanda	FBOPF	1950/-
*Sithaka	FBOPF	1950/-
*Makandura	FBOPF1	1800/-

PREMIUM FLOWERY

*Greenwin Super	FBOPFSP	5900/-
H P P Tea	FBOPFEXSP	5950/-
New Falcon Lanka	FBOPFEXSP	5950/-
Fortune	FBOPFEXSP	5950/-
*Garden Leaf Super	FBOPFEXSP1	5850/-

Dust

Pothotuwa	DUST	1280/-
Mattakelle	DUST1	1650/-
Cecilayan CTC	PD	1380/-
Hingalgoda CTC	PD	1380/-

COLOMBO AUCTION – WEEKLY GROSS SALE AVERAGES

SALE NO.27 OF 16th JULY, 2025

	2025			2024	
	Weekly	Month to Date	Year to Date	Weekly	Year to Date
Uva High Grown	989.13	1,003.93	1,032.04	1,122.35	1,113.90
Western High Grown	1,077.01	1,057.64	1,088.93	1,195.72	1,194.97
High Grown	1,043.40	1,038.41	1,070.80	1,170.52	1,169.02
Uva Medium	1,025.17	1,035.53	1,070.84	1,172.33	1,155.75
Western Medium	953.01	947.35	1,007.42	1,066.59	1,083.71
Medium Grown	982.01	980.23	1,028.42	1,106.40	1,108.31
Low Grown (Orthodox)	1,233.40	1,222.82	1,256.33	1,387.48	1,397.07
Combined L.G. (Orthodox + CTC)	1,213.22	1,201.78	1,242.30	1,363.66	1,372.00
Total	1,136.78	1,126.13	1,169.47	1,281.36	1,284.31

Private Sale Figures (14.07.2025 –19.07.2025) - 267,447.60 kgs

Cumulative - 5,962,110.76 kgs

DETAILS OF TEAS AWAITING SALE

SALE NO: 29

SALE NO: 30

Sale of 29th /30th July '25

Sale of 04th /05th Aug. '25

	<u>Lots</u>	<u>Qty. (Kgs)</u>	<u>Lots</u>	<u>Qty. (Kgs)</u>
Low Grown Leafy	2,036	790,729	1,992	785,075
Low Grown Semi Leafy	1,593	682,690	1,512	636,690
Low Grown Tippy	2,018	942,071	2,046	969,570
High & Medium	1,795	776,837	1,616	706,541
Off Grade/BOP1A	2,434	1,307,924	2,392	1,190,883
Dust	481	418,956	504	422,164
Premium Flowery	456	64,156	381	54,641
Ex-Estate	<u>786</u>	<u>754,795</u>	<u>770</u>	<u>741,670</u>
Total	<u>11,599</u>	<u>5,738,158</u>	<u>11,213</u>	<u>5,507,234</u>

FUTURE CATALOGUES CLOSURE

Sale No.31 of 12th (Tue.) /13th (Wed.) August, 2025

The Main Sale & Ex-Estate Sale catalogues are scheduled to be closed on **24th July, 2025 at 04.30 p.m.**

Sale No.32 of 19th (Tue.) /20th (Wed.) August, 2025

The Main Sale & Ex-Estate Sale catalogues are scheduled to be closed on **31st July, 2025 at 04.30 p.m.**

Sale No.33 of 26th (Tue.) /27th (Wed.) August, 2025

The Main Sale & Ex-Estate Sale catalogues are scheduled to be closed on **07th August, 2025 at 04.30 p.m.**

SALE NO. 29

AUCTION OF 29TH /30TH JULY, 2025

BROKERS' SELLING ORDER

<u>Leafy/Semi Leafy/Tippy/ BOP1A/ Premium Flowery</u>	<u>High & Medium/ Off Grades/Dust</u>	<u>Ex-Estate</u>
1. Forbes & Walker Tea Brokers (Pvt) Ltd	1. Eastern Brokers PLC	1. Lanka Commodity Brokers Ltd
2. Ceylon Tea Brokers PLC	2. John Keells PLC	2. Asia Siyaka Commodities PLC
3. Bartleet Produce Marketing (Pvt) Ltd	3. Asia Siyaka Commodities PLC	3. Mercantile Produce Brokers (Pvt) Ltd
4. John Keells PLC	4. Mercantile Produce Brokers (Pvt) Ltd	4. Bartleet Produce Marketing (Pvt) Ltd
5. Eastern Brokers PLC	5. Forbes & Walker Tea Brokers (Pvt) Ltd	5. Eastern Brokers PLC
6. Lanka Commodity Brokers Ltd	6. Bartleet Produce Marketing (Pvt) Ltd	6. Forbes & Walker Tea Brokers (Pvt) Ltd
7. Asia Siyaka Commodities PLC	7. Lanka Commodity Brokers Ltd	7. John Keells PLC
8. Mercantile Produce Brokers (Pvt) Ltd	8. Ceylon Tea Brokers PLC	8. Ceylon Tea Brokers PLC

Crop & Weather

For the period 16th to 22nd July, 2025

Western/Nuwara Eliya Regions:-

The Western and Nuwara Eliya regions reported rain and windy conditions throughout the week. According to the Department of Meteorology, fairly heavy showers are expected in both regions in the week ahead.

Uva/ Uda Pussellawa Regions:-

The Uva and Uda Pussellawa regions reported bright weather throughout the week. Showers are expected in both regions in the week ahead according to the Department of Meteorology.

Low Grown:-

Bright mornings and occasional evening showers were reported in the Low Grown Region throughout the week. The Department of Meteorology expects rain in the Low Grown Region in the week ahead.

Crop Intake:-

The Nuwara Eliya Region reported an increase in the crop intake, whilst the Western, Uva, Uda Pussellawa and Low Grown regions reported a decline.

WORLD CROP STATISTICS (MKGS)

<i>Country</i>	<i>Month</i>	<i>2024</i>	<i>2025</i>	<i>Difference +/-</i>	<i>To-date 2024</i>	<i>To-date 2025</i>	<i>Difference +/-</i>
BANGLADESH	April	4.90	2.30	-2.60	6.70	3.90	-2.80
KENYA	March	54.34	37.93	-16.41	168.80	136.91	-31.9
MALAWI	April	6.00	6.80	0.80	26.80	24.90	-1.9
NORTH INDIA	April	63.76	72.99	9.23	112.90	133.43	20.53
SOUTH INDIA	April	12.28	22.23	9.95	61.26	69.71	8.45
SRI LANKA	June	23.15	21.68	-1.47	127.95	135.73	7.78

OTHER MARKETS

LIMBE MARKET REPORT SALE 30 HELD ON 23/07/2025

There was fair good demand at irregular rates for the 3780 packages on offer.

BP1 - Were up to 10 USC dearer on last.

PF1 – Few selected invoices fetched up to 4 USC dearer on last.

PD - Were all neglected.

D1 - Sold at irregular rates.

PF1SC – Single invoice on offer sold 4 USC up on last.

Secondaries met good demand at irregular rates.

WEATHER/CROP FOR THE WEEK ENDING 20TH JULY, 2025

Mixed whether conditions with low temperatures, particularly at night were experienced.

Crop intakes continue low with some estates completely stopped plucking.

BANGLADESH AUCTION

SALE NO. 11 OF MONDAY, 21st July, 2025

CTC LEAF: 43,610 packages of tea on offer met with a strong demand.

BROKENS: Good liquoring Brokens were a strong market and were mostly dearer by upto Tk.5/- and more. Medium varieties met with more enquiries and were fully firm. Plainer sorts once again met with a fair demand and were about steady with fair withdrawals. BLF teas were again a good market and were firm to dearer.

FANNINGS : Good liquoring Fannings were a stronger market and were firm to slightly dearer. Good and Medium teas were an improved market and were mostly firm. Plainer sorts once again met with a fair demand and were about steady with fair withdrawals. BLF teas were again a good market and were firm to dearer.

DUST: 11,443 packages of tea on offer met with an improved demand. Good liquoring Dusts met with a good competition and were fully firm to slightly dearer. Their Mediums also sold well closely following quality. Plain/BLF Dusts were barely steady with a few withdrawals. Blenders lent strong support with fair interest from the Loose tea buyers.

COMMENTS: There was a stronger demand this week with fair improvement in price levels. Blenders lent stronger support with Loose tea buyers participating quite actively for the brighter varieties.

It was evident throughout the sale that the buyers strictly followed quality, which showed an improvement over last.

Dusts were a dearer market.

Quotations – This Week – (In Taka)

Brokens	This Week	Last Week	Fannings	This Week	Last Week	Dust	This Week	Last Week
Best	260-275	260-275	Best	260-270	255-270	PD	245-299	245-283
Good	255-259	250-260	Good	255-260	250-255	RD	212-340	213-326
Medium	250-254	245-250	Medium	250-254	245-250	D	215-368	221-325
Plain	245-249	245-250	Plain	245-249	245-250	CD	227-293	225-292
BLF	170-230	170-233	BLF	170-236	170-233	BLF	212-240	221-244

COURTESY: NATIONAL BROKERS LTD

July 23, 2025

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International Tea News

Sri Lanka tea traders ask govt to act against low-quality producers



ECONOMYNEXT – Sri Lanka’s Tea Traders’ Association has urged the government to strictly enforce the law against factories that compromise quality during tea production, the President’s Media Division said.

In recent years, Sri Lanka’s tea industry—long celebrated for its premium Ceylon tea—has been grappling with rising production costs, fluctuating global demand, and a volatile economic climate.

Faced with mounting pressure to remain competitive in international markets, some tea producers have begun compromising on quality to cut costs, using lower-grade leaves, reducing plucking intervals, and relying on less-skilled labour, undermining the very brand identity that Ceylon tea has cultivated for over a century.

Exporters have raised alarm over declining quality, warning that such practices could erode consumer trust in key markets like the EU, Japan, and the Middle East.

The Tea Traders Association’s request came at a discussion with President’s Secretary and higher official on Thursday (17).

“The discussion reviewed the issues that have emerged within Sri Lanka’s tea industry. Special attention was paid to improving the quality of tea leaves and the productivity of tea cultivation and exploring new international market opportunities,” the PMD said in a statement.

“Discussions also covered the future programme to be implemented by the Ministry of Plantation and Community Infrastructure regarding tea cultivation, including the establishment of a formal data system and the need for its proper follow-up.” (Colombo/July 18/2025)

East African states urged to align production of orthodox tea



In the wake of the shrinking market for Crush, Tear, Curl (CTC) tea, East African nations are being urged to harmonise their tea production standards to fully exploit the growing global demand for orthodox tea.

Speaking during the launch of Africa Orthodox Tea by the East African Tea Trade Association in Mombasa, Tea Board of Kenya (TBK) chief executive officer Willy Mutai said Africa has long been a global leader in black CTC tea production, contributing 12 per cent to the global commodity market.

However, he noted that global prices for black CTC tea have stagnated and declined in recent years, significantly affecting farmers' incomes.

"Africa now finds itself at a strategic inflation point. Global consumers are seeking authenticity, origin stories, wellness and visibility. Orthodox teas provide exactly that, it is handcrafted, diverse in flavour, rooted in heritage and tailored to premium segments of the global markets," stated the Mutai.

He added that black orthodox tea has high value, high potential opportunities, thus repositioning African black from bulk commodities to luxury and branded products.

To unlock this potential, Mutai called for stronger regulatory coherence among East African countries and other African tea-producing nations.

"As regulators, we must harmonise standards, synchronise quality benchmarks, sheer visibility protocols and streamline cross-border trade procedures for tea produce and the products that we produce," he stated.

The CEO also advocated for the establishment of inter-countries systems for licensing, certification and trade facilitation.

He further disclosed that they are championing the adoption of climate-smart farming, responsible water use, restoration of the forests and carbon-smart smart at the farm level.

“In manufacturing, we are promoting green energy, factory waste management as circular economic models that can favour our tea producers,” he said, urging investment in technology and innovations to enhance tea value chains.

Kenya Tea Development Agency (KTDA) chairman Chege Kirundi expressed confidence in Kenyan farmers’ capacity to produce orthodox tea, noting that over 12 million kilograms were produced in 2024.

“We are in a position now to move ahead and produce more for the world market,” he said, calling for more marketing efforts of African orthodox teas.

He assured buyers that Kenyan farmers have the capacity, the necessary climate and are willing to produce as much as the demand that would be created. “We find this as a new channel that would be able to give us the market outlets that we do need,” he said.

Uganda’s Ambassador to Kenya, Eunice Kigenyi said global demand for orthodox tea is growing at over six per cent annually, driven by wellness trends and consumer preferences for traceable and ethically produced goods.

“This is a market segment worth billions of dollars, and East Africa is well-positioned to capture it. This means new opportunities for farmers, processors, exporters and a chance to create thousands of jobs along the value chain,” she said.

Orthodox tea, Kigenyi added allows the region to move from bulk export and embrace branding, packaging, and storytelling, highlighting the unique origin, culture, and sustainability practices behind every crop.

To realise the full potential of orthodox tea, she emphasised the need for cooperation to improve quality and consistency through training and certification, leveraging digital platforms and e-commerce to reach global buyers, and promoting sustainable practices that appeal to environmentally conscious consumers.

She also urged producers to invest in branding and explore origin-based markets, noting that consumer expectations are evolving rapidly.
