

TEA MARKET REPORT

SALE NO: 29

July 29 & 30, 2025



LANKA COMMODITY BROKERS LTD

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COMMENTS

This week's Tea Auction, namely Sale #29 was held on July 29th (Tue.)/30th (Wed.) 2025. A total weight of 5.7 MKGS was on offer, which shows a decrease when compared to the previous week's quantity. The Low Grown Leafy, Semi Leafy, Tippy/Small Leaf & Premium Flowery catalogues totaled 2.4 MKGS, while the Main Sale High & Medium segment had 0.7 MKGS. The Ex Estate category had 0.75 MKGS

There was less demand at today's Ex-Estate sale when compared to the previous week. Best Western's BOP's were irregular and easier upto Rs.50/- and more for high priced teas of last week. Below best and lower end teas too declined by Rs.50/-. Best Western BOPF's – a few select invoices sold around last levels whilst the balance together with the plainer varieties declined in value. Nuwara Eliya's were again unsold this week due to lack of suitable bids. The majority of Uda Pussellawa's tended irregular and easier. Uva seasonal teas sold well between Rs.2,000-3,000/- per kg. CTC Teas – High & Medium better PF1's were fully firm to dearer whilst others were marginally easier. Low grown PF1's fully firm for the better sorts whilst the others tended easier. There was hardly any BP1's on offer this week too. There was restricted demand for the better teas from shippers to Japan and the Continent, whilst Russia and CIS accounted for the balance teas.

Demand at the Low grown sale for both Leafy, Semi-Leafy and Tippy categories witnessed stronger demand with prices moving up on last levels. There was good demand from most Traditional markets.

Next week sale No.30 will be held on Monday 4th August and Tuesday 5th August 2025 owing to Poya day falling on Friday 8th August 2025.

This week's auction comprised of **11,599** lots with a total quantity of **5,738,158** kgs.

In Lighter Vein

The catalogue wise breakdown was as follows:-

Who's the Boss

	<u>Lots</u>	<u>Qty. (Kgs)</u>
Low Grown Leafy	2,036	790,729
Low Grown Semi Leafy	1,593	682,690
Low Grown Tippy	2,018	942,071
High & Medium	1,795	776,837
Off Grade/BOP1A	2,434	1,307,924
Dust	481	418,956
Premium Flowery	456	64,156
Ex-Estate	<u>786</u>	<u>754,795</u>
Total	<u>11,599</u>	<u>5,738,158</u>

A guy is doing some handyman work at a house. Across the room is a large gray parrot on a perch. The family dog comes into the room and jumps up on the couch. The parrot says, "Get off the couch!" and the dog jumps down immediately.

A small child comes into the room with toys and the parrot says, "Go to your room!" and the child picks up his toys leaves without hesitation.

The guy turns to the parrot and says, "I've never seen anything like that before."

The parrot looks at the guy and says, "Get back to work!"

LOW GROWN TEAS

LEAFY/SEMI LEAFY

- BOP1** : Select best invoices were firm whilst the balance tended irregular. Teas at the lower end were maintained.
- OP1** : Well made OP1's were barely steady whilst the balance were irregularly lower. Staky invoices too generally easier.
- OP** : Teas in the select best category appreciated whilst the balance together with the shorter varieties were maintained. Lower end teas were maintained.
- OPA** : Well-made OPA's were firm whilst the balance too maintained last week levels. Poorer sorts tended irregular.
- PEK/PEK1** : Best Pekoe's were firm to marginally dearer whilst mixed, open varieties were declined. Well made Pekoe1's tended irregular whilst the balance were firm on last week levels.

Quotations (Rs./Kg)	Best		Below Best		Others	
	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>
BOP1	1400-3000	1400-3000	1000-1300	1000-1300	850-1000	850-950
OP1	1550-3250	1600-3250	1100-1300	1100-1350	800-900	850-950
OP	1250-1650	1250-1600	1000-1200	1000-1200	820-870	820-870
OPA	1250-1750	1250-1750	1000-1200	1000-1200	820-870	820-870
PEK/PEK1	1550-2500	1600-2550	1200-1300	1250-1350	1000-1100	1000-1150

TIPPY/SMALL LEAF

- BOP/BOPSP** : BOP's were firm.
- BOPF/BOPFSP** : BOPF's, in general, sold around last levels.
- FBOP/FBOP1** : Select Best FBOP's were firm, whilst the balance were firm to dearer. However, the bolder varieties were irregular following quality. FBOP1's, in general, were firm on last levels.
- FBOPF/FBOPF1** : Very Tippy teas were firm on last levels, whilst the Best and Below Best appreciated. Balance were firm on last. Well-made FF1's together with the cleaner Below Best varieties were firm to dearer, whilst the balance were irregular following quality.
- FBOPFSP** : Select best very tippy teas were irregularly lower whilst best and others maintained.
- FFEXSP/SP1** : Select Best and tippy teas were irregularly lower whilst the others maintained.

Quotations (Rs./Kg)	Best		Below Best		Others	
	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>
BOP/BOPSP	2000-2450	1850-2050	1700-1850	1700-1800	1550-1650	1550-1650
BOPF /BOPFSP	1700-1900	1800-2100	1550-1650	1600-1750	1350-1480	1350-1460
FBOP/FBOP1	1900-2400	1950-2550	1750-1850	1750-1900	1600-1700	1600-1700
FBOPF/FBOPF1	1650-1800	1650-1800	1500-1600	1500-1600	1400-1450	1400-1450
FBOPFSP/EXSP	4850-5850	4800-6900	3500-4500	3500-4500	2700-3200	2700-3200

MEDIUM GROWN LEAFY/SEMI LEAFY TEAS

FBOP : Select well made FBOP's were firm to last, Below Best and the poorer sorts too held firm.

FBOPF/FBOPF1 : Best teas were on offer sold well. Below Best and poorer sorts too were met with fair demand.

PEK/PEK1 : Well made shotty PEKOE1 types were substantially dearer. Bold neat PEKOE types too sold well. The mixed invoices tended irregular towards the close. Teas at the lower end met with fair demand.

Quotations (Rs./Kg)	Best		Below Best		Others	
	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>
FBOP	1500-2450	1400-2100	1100-1500	1000-1340	1000-1100	900-1100
FBOPF/FBOPF1	1300-1700	1280-1650	1200-1300	1180-1240	1100-1200	1000-1100
PEK/PEK1	1400-1850	1200-1850	1100-1400	960-1220	900-1100	880-970

HIGH GROWNS TEAS

MARKET: Less demand

BOP : Best Western's, were irregular and easier by up to Rs.50/- per kg and more for last week's select high-priced teas. In the Below Best category, select high-priced teas were firm and easier, whilst the others were irregular following quality. Teas at the lower end were firm and Rs.20/- per kg easier. Nuwara Eliya's were mostly unsold. Uda Pussellawa's were irregularly easier and mostly unsold. Best Uva's (seasonal) sold well between Rs.2,000-3,000/- per kg, whilst the others were barely steady.

BOPF : Best Western's, A few select invoices sold around last week's levels, whilst the others declined by Rs.20-40/- per kg and more following quality. In the Below Best category, where quality was maintained, prices were firm, whilst the others declined by Rs.20-40/- per kg. Teas at the lower end were firm and Rs.20-30/- per kg easier following quality. Nuwara Eliya's were mostly unsold. Uda Pussellawa's were irregular and easier. Uva's - Seasonal teas sold well between Rs.2,000-2,250/- per kg, whilst the others declined by up to Rs.50/- per kg.

Quotations (Rs./Kg)	BOP		BOPF	
	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>
Best Westerns	1240 - 1380	1220 - 1400	1280 - 1480	1280 - 1480
Below Best Westerns	1080 - 1220	1060 - 1200	1180 - 1260	1180 - 1260
Plainer Westerns	880 - 1060	870 - 1040	920 - 1160	920 - 1160
Nuwara Eliyas	N/A	1180	N/A	N/A
Brighter UdaPussellawas	900	880	1000 - 1120	1000 - 1120
Other Uda Pussellawas	860 - 880	850 - 860	900 - 960	900 - 960
Best Uva's	2000-3100	1440	1160 - 1200	1160 - 1200
Other Uva's	1120	1040 - 1050	1080 - 1140	1080 - 1140

MEDIUM GROWN TEAS

BOP : Rs.20-40/- per kg easier.

BOPF : Better sorts were firm, whilst the others were firm and marginally easier.

Quotations (Rs./Kg)	BOP		BOPF	
	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>
Best Westerns	860 - 1160	820 - 1600	830-1160	820-1160

CTC TEAS

HIGH GROWN:-

BP1 - Hardly any offerings.

PF1 - Better sorts were firm, whilst the others were irregular.

MEDIUM GROWN:-

BP1 - Irregular.

PF1 - Better sorts were generally firm, whilst the others tended marginally easier.

LOW GROWN:-

BP1 - Select invoices were dearer, whilst the others were barely steady

PF1 - Better teas were firm, whilst the others tended easier.

Quotations (Rs./Kg)	BP1		PF1	
	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>
High	N/A	N/A	850-1180	920-1180
Medium	740 - 1020	680 - 1020	700-1160	700-1180
Low	790 - 1360	700 - 1320	680-1440	700-1460

OFF GRADES

FGS/FGS1 : Select best FNGS/FNGS1 firm to lower Rs.20-30/- Best and Below Best varieties lost Rs.20-40/- per kg. Low Grown select best FNGS/FNGS1 firm on last. Below best and poorer teas held firm. Select best BM's firm to dearer Rs.20-40/- per kg. Best types and below best types tending lower Rs.20/-.

BOP1A : Select best BOP1A's firm on last. Best teas and others were firm to lower by Rs.10-20/- per kg.

QUOTATIONS (Rs./kg)	HIGH		MEDIUM		LOW	
	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>
Good Fannings (Orthodox)	800-850	810-880	780-830	780-830	800-830	800-830
Good Fannings (CTC)	720-810	720-810	730-790	730-790	740-780	770-830
Other Fannings (Orthodox)	725-750	725-750	725-750	725-750	725-750	725-750
Other Fannings (CTC)	N/A	N/A	N/A	N/A	N/A	N/A
Good BM's	830-900	830-880	820-900	830-890	830-930	830-900
Other BM's	740-780	800-820	740-720	800-820	740-800	800-820
Best BOP1As	900-910	900-910	900-910	900-910	1100-1380	1100-1380
Other BOP1As	810-860	840-880	810-850	840-880	800-870	840-880

DUST

DUST/DUST1: High Grown liquoring Dust/Dust1's were firm to dearer whilst their secondaries and poorer types were Rs.30-50/- dearer. Mid grown teas were irregular and mostly lower. Low grown clear types maintained last levels whilst the others were firm to dearer.

PD : High grown PD's declined Rs.20-30/- whilst the others were irregular and mostly lower.

QUOTATIONS (Rs./kg)	HIGH		MEDIUM		LOW	
	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>
Good Primary Dust1 (Orthodox)	830 - 1700	850 - 1650	820 - 1220	800 - 1220	820 - 1340	800 - 1360
Good Primary PD (CTC)	770 - 1140	760 - 1200	780 - 1200	750 - 1220	800 - 1380	780 - 1380
Secondary Dust	800 - 1020	800 - 960	760 - 800	750 - 800	830 - 1100	840 - 1280

WESTERN MEDIUM

Dartry Valley	BOP	1650/-
*Ancoombra	BOP	1550/-
Craighead	BOPSP	1400/-
Vellai Oya	BOPF	1160/-
*Vellai Oya	BOPF	1100/-
*Ancoombra	BOPFSP	1180/-
*Ancoombra	BOP1	1750/-
Dartry Valley	BOP1	1750/-
Craighead	FBOP/FOBOP1	2450/-
*Hatale	FBOP/FOBOP1	1950/-
Dartry Valley	FBOP/FOBOP1	1950/-
*Ancoombra	FBOPF/FOBOPF1	1700/-
Dartry Valley	FBOPF/FOBOPF1	1600/-
Harangalla	FBOPF/FOBOPF1	1600/-
*Hatale	OP/OPA	1220/-
New Rothschild	OP/OPA	1220/-
*Hatale	OP/OPA	1200/-
*Hatale	OP1	1700/-
*Meezan	PEK/PEK1	1850/-
*Meezan	PEK/PEK1	1750/-

WESTERN HIGH

Holyrood	BOP	1380/-
Queensberry	BOPSP	1280/-
Dessford	BOPF/BOPFSP	1440/-
Inverness	BOP1	1550/-
Bambrakelly	FBOP/FOBOP1	1550/-
Fairlawn	FBOPF/FOBOPF1	1460/-
Venture	OP/OPA	1260/-
St.Andrews	OP1	1460/-
Protoft Super	PEK/PEK1	1700/-

NUWARA ELIYA

Kenmare	BOP	810/-
Court Lodge	FBOP/FOBOP1	1340/-
Court Lodge	FBOPF/FOBOPF1	1280/-
Kenmare	OP/OPA	1000/-
Court Lodge	PEK/PEK1	1160/-

CTC TEAS**HIGH GROWN**

Ulugedara CTC	PF1	1200/-
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MEDIUM GROWN

Strathdon CTC	BP1	1020/-
Strathdon CTC	PF1	1160/-
*New Peacock CTC	PF1	1140/-

LOW GROWN

Ceciliyan CTC	BP1	1360/-
Kalubowitiyana CTC	PF1	1440/-

UVA MEDIUM

St.James	BOP	2150/-
Halpewatta Uva	BOPSP	1550/-
Dickwella	BOPF/BOPFSP	1400/-
Dickwella	BOP1	1700/-
*Roseland Uva	BOP1	1600/-
*Roseland Uva	FBOP/FOBOP1	1700/-
Dickwella	FBOP/FOBOP1	1700/-
*Halpewatta Uva	FBOPF/FOBOPF1	1480/-
*Roseland Uva	FBOPF/FOBOPF1	1460/-
*Halpewatta Uva	FBOPF/FOBOPF1	1440/-
High Spring	OP/OPA	1220/-
Telebedde	OP1	1600/-
Aruna Passara	PEK/PEK1	1750/-

UVA HIGH

Uva Highlands	BOP	3100/-
Craig	BOPSP	1380/-
Uva Highlands	BOPF/BOPFSP	2400/-
Aislabay	BOP1	1600/-
Uva Highlands	FBOP/FOBOP1	1550/-
Ellathota Uva	FBOP/FOBOP1	1550/-
Gonamotawa	FBOP/FOBOP1	1550/-
Gonamotawa	FBOPF/FOBOPF1	1480/-
Ampittiakande	OP/OPA	1140/-
Mount Uva	OP1	1440/-
Uva Highlands	PEK/PEK1	3500/-

UDAPUSSELLAWA

Kirklees	BOP	900/-
Gampaha	BOPSP	1360/-
Luckyland	BOPF/BOPFSP	1060/-
Gampaha	FBOP/FOBOP1	1360/-
Delmar	FBOPF/FOBOPF1	1400/-
*Delmar	OP/OPA	1060/-
Delmar	OP1	1420/-
Delmar	PEK/PEK1	1600/-

OFF GRADES

Suvishka	BP	1160/-
Liyonta CTC	PF	1200/-
Wilahena	BM	1200/-
*Ganganeer	BM	1120/-
*Uplands	BM	1120/-
Wattegodde	FNGS/FNGS1	1180/-
Clydesdale	FNGS/FNGS1	1180/-
*Aldora	BOP1A	1500/-
*Chandrika Estate	BOP1A	1420/-

LOW GROWN LEAFY GRADES

Pothotuwa	BOP1	3000/-
*Sithaka	BOP1	2650/-
Gunawardana	OP1	3250/-
Mulatiyana Hills	OP	1800/-
Liyonta	OPA	1750/-
Lumbini	PEKOE	2500/-
New Batuwangala	PEKOE1	2250/-
Mulatiyana Hills	PEKOE1	2250/-
*Andaradeniya S	PEKOE1	2200/-
*Hidellana	PEKOE1	2200/-
*Wattahena	PEKOE1	2150/-

LOW GROWN TIPPY GRADES

*Elaine Super	BOP	2450/-
Mulatiyana Hills	BOP	2400/-
*Mahaliyadda	BOP	2350/-
New Spring View	BOPSP	2000/-
*Andaradeniya S	BOPSP	1850/-
*Greenwin Super	BOPSP	1850/-
*New Laksakanda	BOPSP	1750/-
Kings Bru	BOPF	1800/-
*Sithaka	BOPF	1550/-
*Sithaka	BOPF	1500/-
*Greenwin Super	BOPFSP	1900/-
Rajjuruwatte Super	BOPFSP	1850/-
*Ganganeer	BOPFSP	1750/-
*Hedigalla	FBOP	2400/-
*Sithaka	FBOP	2350/-
*Ganganeer	FBOP1	1850/-
*New Nivithigala	FBOP1	1850/-
Sithaka	FBOP1	1850/-
Mulatiyana Hills	FBOP1	1850/-
*Ganganeer	FBOP1	1800/-
*Sithaka	FBOP1	1800/-
*Greenwin Super	FBOP1	1750/-
*Katanwila	FBOPF	2250/-
Lumbini	FBOPF1	1800/-
Gunawardana	FBOPF1	1800/-
*Hidellana	FBOPF1	1750/-
*Makandura	FBOPF1	1700/-
*Sithaka	FBOPF1	1700/-

PREMIUM FLOWERY

Rasa	FBOPFSP	5850/-
Wathurawila	FBOPFSP	4950/-
*Greenwin Super	FBOPFSP	4700/-
Fortune	FBOPFEXSP	5850/-
Ivy Hills	FBOPFEXSP	5800/-
*Hedigalla	FBOPFEXSP	5650/-
*Allen Valley	FBOPFEXSP1	4400/-

Dust

Rajjuruwatte Super	DUST	1100/-
Mattakelle	DUST1	1700/-
Hingalgoda CTC	PD	1380/-

[illegible]

DETAILS OF TEAS AWAITING SALE

SALE NO: 30 SALE NO: 31

_____ DATE: NO. 00 _____ DATE: NO. 01

<u>Sale of 04th /05th Aug. '25</u>		<u>Sale of 12th /13th Aug. '25</u>	
1	2	3	4
5	6	7	8
9	10	11	12
13	14	15	16
17	18	19	20
21	22	23	24
25	26	27	28
29	30	31	32
33	34	35	36
37	38	39	40
41	42	43	44
45	46	47	48
49	50	51	52
53	54	55	56
57	58	59	60
61	62	63	64
65	66	67	68
69	70	71	72
73	74	75	76
77	78	79	80
81	82	83	84
85	86	87	88
89	90	91	92
93	94	95	96
97	98	99	100

	<u>Lots</u>	<u>Qty. (Kgs)</u>	<u>Lots</u>	<u>Qty. (Kgs)</u>
Low Grown Leafy	1,992	785,075	2,051	805,740
Low Grown Semi Leafy	1,512	636,690	1,594	683,161
Low Grown Tippy	2,046	969,570	2,031	952,653
High & Medium	1,616	706,541	1,677	728,132
Off Grade/BOP1A	2,392	1,190,883	2,515	1,302,598
Dust	504	422,164	568	485,408
Premium Flowery	381	54,641	399	52,748
Ex-Estate	<u>770</u>	<u>741,670</u>	<u>792</u>	<u>765,268</u>
Total	<u>11,213</u>	<u>5,507,234</u>	<u>11,627</u>	<u>5,775,708</u>

FUTURE CATALOGUES CLOSURE

Sale No.32 of 19th (Tue.) /20th (Wed.) August, 2025

The Main Sale & Ex-Estate Sale catalogues are scheduled to be closed on **31st July, 2025 at 04.30 p.m.**

Sale No.33 of 26th (Tue.) /27th (Wed.) August, 2025

The Main Sale & Ex-Estate Sale catalogues are scheduled to be closed on **07th August, 2025 at 04.30 p.m.**

Sale No.34 of 01st (Mon.) /02nd (Tue.) September, 2025

The Main Sale & Ex-Estate Sale catalogues are scheduled to be closed on **14th August, 2025 at 04.30 p.m.**

SALE NO. 30

AUCTION OF 04TH /05TH AUGUST, 2025

BROKERS' SELLING ORDER

<u>Leafy/Semi Leafy/Tippy/ BOP1A/ Premium Flowery</u>	<u>High & Medium/ Off Grades/Dust</u>	<u>Ex-Estate</u>
1. Ceylon Tea Brokers PLC	1. John Keells PLC	1. Asia Siyaka Commodities PLC
2. Bartleet Produce Marketing (Pvt) Ltd	2. Asia Siyaka Commodities PLC	2. Mercantile Produce Brokers (Pvt) Ltd
3. John Keells PLC	3. Mercantile Produce Brokers (Pvt) Ltd	3. Bartleet Produce Marketing (Pvt) Ltd
4. Lanka Commodity Brokers Ltd	4. Forbes & Walker Tea Brokers (Pvt) Ltd	4. Eastern Brokers PLC
5. Asia Siyaka Commodities PLC	5. Bartleet Produce Marketing (Pvt) Ltd	5. Forbes & Walker Tea Brokers (Pvt) Ltd
6. Eastern Brokers PLC	6. Lanka Commodity Brokers Ltd	6. John Keells PLC
7. Mercantile Produce Brokers (Pvt) Ltd	7. Ceylon Tea Brokers PLC	7. Ceylon Tea Brokers PLC
8. Forbes & Walker Tea Brokers (Pvt) Ltd	8. Eastern Brokers PLC	8. Lanka Commodity Brokers Ltd

Crop & Weather

For the period 23rd to 29th July, 2025

Western/Nuwara Eliya Regions:-

Rain was reported in both regions throughout the week. The Department of Meteorology expects rain in the Western and Nuwara Eliya regions in the week ahead.

Uva/ Uda Pussellawa Regions:-

Bright weather was reported in both regions throughout the week. According to the Department of Meteorology, showers/thunder showers are expected in both regions in the week ahead.

Low Grown:-

The Low Grown region reported bright mornings and occasional evening showers throughout the week. Intermittent showers are expected in the Low Grown Region in the week ahead according to the Department of Meteorology.

Crop Intake:-

The Nuwara Eliya Region reported an increase in the crop intake, whilst the Western, Uva, Uda Pussellawa and Low Grown regions reported a decrease.

WORLD CROP STATISTICS (MKGS)

<i>Country</i>	<i>Month</i>	<i>2024</i>	<i>2025</i>	<i>Difference +/-</i>	<i>To-date 2024</i>	<i>To-date 2025</i>	<i>Difference +/-</i>
BANGLADESH	April	4.90	2.30	-2.60	6.70	3.90	-2.80
KENYA	March	54.34	37.93	-16.41	168.80	136.91	-31.9
MALAWI	April	6.00	6.80	0.80	26.80	24.90	-1.9
NORTH INDIA	April	63.76	72.99	9.23	112.90	133.43	20.53
SOUTH INDIA	April	12.28	22.23	9.95	61.26	69.71	8.45
SRI LANKA	June	23.15	21.68	-1.47	127.95	135.73	7.78

OTHER MARKETS

LIMBE MARKET REPORT SALE 31 HELD ON 30/07/2025

Fair good demand continued this week at generally firm to dearer rates for the 3660 packages on offer.

BP1 were 2 USC dearer on last

PF1 fetched 2 USC up on last where sold.

PD- Few selected invoices sold 10 – 12 USC below valuation.

D1 were firm to 2 USC easier.

PF1SC – N/A

Secondaries met strong competition and sold up to 7 USC dearer on last.

WEATHER/CROP FOR THE WEEK ENDING 27TH JULY, 2025

Chimperoni weather conditions were experienced this week with very cold nights. Some useful rainfall were reported in the tea planting districts of Thyolo and Mulanje.

Crop intakes are seasonally low.

BANGLADESH AUCTION

SALE NO. 12 OF MONDAY, 28th July, 2025

CTC LEAF: 53,930 packages of tea on offer continued to meet with a strong demand.

BROKENs: All good liquoring Brokenes were strongly competed for and prices were fully firm to touch dearer for selective lots. Withdrawals were negligible in this category. Mediums were firm. Plain descriptions met with some demand and were about steady but there were several withdrawals. BLF teas met with a fairly good demand and were generally firm to occasionally dearer. There were a few withdrawals.

FANNINGS : Best and good Fannings were a strong feature and were mostly firm whilst Mediums saw a steady demand and prices were also firm on last. Plain varieties saw less demand there were many more withdrawals. BLF teas met with a fairly good demand and were generally firm to occasionally dearer. There were several withdrawals.

DUST: 13,064 packages of tea on offer met with good demand Good liquoring Dusts sold well at around last levels Medium and plainer sorts were discounted and witnessed fair weight of withdrawals. BLFs continued to meet with a better demand with only a few withdrawals. Blenders lent strong support with fair interest from the Loose tea buyers.

COMMENTS: Blenders continued to operate strongly but there was less support from the Loose tea buyers. Buyers once again followed quality closely whereby a selection of plainer types were neglected and were subject to withdrawals.

Dusts sold well.

Quotations – This Week – (In Taka)

Brokenes	This Week	Last Week	Fannings	This Week	Last Week	Dust	This Week	Last Week
Best	260-270	260-275	Best	257-265	260-270	PD	245-273	245-299
Good	255-259	255-259	Good	253-256	255-260	RD	245-341	212-340
Medium	248-253	250-254	Medium	248-252	250-254	D	245-269	215-368
Plain	245-247	245-249	Plain	245-247	245-249	CD	245-361	227-293
BLF	170-219	170-230	BLF	170-219	170-236	BLF	210-235	212-240

COURTESY: NATIONAL BROKERS LTD

MOMBASA TEA AUCTION MARKET REPORT

Sale No.29 of 21ST & 22ND JULY 2025

Good general demand prevailed for the 206,980 packages (13,935,152.00 kilos) on offer with 42.55% unsold.

MARKET:

Pakistan Packers lent strong support with more enquiry from **Yemen** and **other Middle Eastern countries**. **Kazakhstan** and **other CIS states** showed less interest while **Afghanistan** were active. There was increased participation from **Bazaar** with maintained support from **Egyptian Packers**. **UK** were active but more selective while **Russia** reduced enquiry. **Sudan** were absent with **South Sudan** more active. **Local Packers** showed some interest with **Somalia** active at the lower end of the market.

OFFERINGS

Leaf Grades - 114,320 packages (7,499,638.00 kilos) – 50.54% unsold.

Dust Grades - 72,160 packages (5,379,704.00 kilos) – 36.25% unsold.

Secondary Grades - 20,500 packages (1,055,810.00 kilos) – 20.20% unsold.

LEAF GRADES (M2 & M3)

BP1:

Best : Less enquiry and were more irregular ranging between mostly easier by USC38, USC67, USC69 and USC74 while some teas up to USC17 dearer.

Brighter: Firm to USC14 below previous levels

Mediums: KTDA mediums were steady to USC3 easier while plantation mediums saw improved interest and gained up to USC22.

Lower Medium: Mostly eased by up to USC14 but select lines were up to USC15 above previous levels.

Plainer: Firm to USC8 dearer to easier by up to USC7.

PF1:

Best : Irregular interest and varied between steady to USC21 dearer to mostly easier by up to USC24.

Brighter : Easier by up to USC11.

Mediums : KTDA mediums were irregular varying between firm to USC7 above last levels to easier by up to USC14 while plantation mediums shed up to USC11 but select lines were up to USC4 above previous levels.

Lower Medium : Met irregular enquiry and ranged between USC8 dearer to easier by up to USC10.

Plainer : Steady to USC6 dearer but some lines lost up to USC4.

CTC QUOTATIONS	BP1 – USC	PF1 – USC
Best	268 – 624	289 – 392
Good	250 – 347	279 – 320
Good Medium	250 – 270	280 – 310
Medium (KTDA)	170 – 210	170 – 254
Medium (Plantations)	140 – 192	161 – 184
Lower Medium	115 – 166	125 – 165
Plainer	090 – 129	080 – 136

DUST GRADES (M1)**PDUST:**

Best: Were dearer by up to USC27.

Brighter: Gained by up to USC13 but select invoices shed up to USC2..

Mediums: KTDA mediums were irregular and ranged between firm to USC17 dearer to easier by up to USC4. Plantation mediums were irregular varying between steady USC5 above previous rates to easier by up to USC6.

Lower Medium: Appreciated up to USC16 but selected teas were discounted by up to USC7.

Plainer: Irregular ranging between steady to USC9 dearer to USC6 below previous levels .

DUST1:

Best: Saw irregular enquiry and varied between firm to USC54 dearer to easier by up to USC15.

Brighter: Met irregular interest and varied between USC16 above previous levels to USC14 easier.

Mediums: KTDA mediums were steady to USC15 dearer to easier by up to USC10; plantation mediums shed up to USC3.

Lower Medium: Firm to dearer by up to USC14.

Plainer: Irregularly easier by up to USC10 but select teas gained up to USC9.

CTC QUOTATIONS	PDUST1 - USC	DUST1 - USC
Best	253 - 343	267 - 416
Good	233- 276	250 - 304
Good Medium	230- 263	250- 324
Medium (KTDA)	180 - 247	180 - 269
Medium (Plantations)	157 - 190	144- 186
Lower Medium	122 -158	127 - 149
Plainer	084 - 127	086 - 122

SECONDARY GRADES(S1)

In the Secondary Catalogues, **BP**s held value with cleaner types up to USC23 dearer while **PF**s were firm. Clean well sorted coloury **Fannings** held value with **similar DUSTs** steady. **Other Fannings** sold at previous rates with **DUSTs** firm. **BMFs** were readily absorbed above previous levels.

SECONDARY QUOTATIONS (USC)	BP / BP2	PF / PF2	FNGS1 / FNGS	DUST / DUST2	BMF
Best / Good	179 - 270	162 - 163	130 - 232	114 - 212	100
Good Medium / Medium	-	-	110- 150	110 - 129	-
Lower Medium	096 - 148	110 - 144	088 - 144	082- 128	097 - 110
Plainer	088- 100	079 - 113	082- 100	074 - 114	080 - 100

July 30, 2025

-/ra.

International Tea News

Tea-Loving Nepal Is Warming up to Coffee



KATHMANDU, Nepal (AP) — Coffee hasn't always been an easy sell in [Nepal](#).

The Himalayan country is a major tea producer, as well as a major consumer. When people greet each other in the morning, they don't ask "how are you." They say "have you had your tea?"

Tea — usually served with as a sweet, milky beverage in a piping hot glass tumbler — is as much a part of Nepal's culture as rice, a constant presence at homes, meetings and social gatherings.

But a growing number of Nepalis are warming up to coffee, as trendy cafes spring up street corners in cities and towns across the country.

Nepalis started trying coffee in the 90s

One cafe in the capital, Kathmandu, is widely seen as the pioneer.

Gagan Pradhan began Himalayan Java as a single cafe in an alley, and it's grown to a chain with 84 locations the country. Pradhan estimates there around 7,000 cafes across the country, although so far international brands like Starbucks aren't in Nepal.

"There are lot of tea shops throughout the nation, but the kind of set up they have is still kind of old fashioned," Pradhan said. "I think with investors and people like us, when it comes to coffee shop we are more serious not only with machines, we are serious with everything like the lighting, the set up, the furnishings, the location."

Pradhan said tea shops usually offer just black tea or tea with milk, whereas a typical coffee menu has 10-15 hot beverages and about 10-15 cold beverages, he said.

Pradhan said it's an appealing business because the initial investment to open a cafe is very low, they're clean and simple enough for a single to family to run, and customers are willing to pay more for coffee.

Several of eastern Nepal's tea plantations in the mountains of east Nepal, famous for the tea, are joined by coffee plantations now.

Coffee is expensive, but it's a lifestyle

Nepal is part of a [regional trend](#). Coffee consumption has soared across traditionally tea-drinking countries in Asia as members of growing middle classes seek out novel flavors and adopt international trends.

Coffee is a premium drink in Nepal: it costs about \$2 at Himalayan Java, which is enough to buy a meal at a local cafe in Kathmandu, or five cups of tea. Still, cafes bustle with officers workers on breaks and students looking for places to study.

"I think the idea of drinking coffee (in Nepal) was first triggered with people thinking it would elevate their standard of living, but then once they tasted coffee many people just liked it and continued to drink it," said Deep Singh Bandari, a social worker who is a regular visitor to the coffee cafes.

Nepal is starting to produce coffee too

Most of the coffee drunk in Nepal is imported, but in the country's famous eastern tea-growing regions coffee plantations are springing up.

According to Nepal's National Tea and Coffee Development Board, about 400 tons of coffee was produced in fiscal year 2021-22, the most recent for which data is available. That's a drop in the percolator compared to the 26,000 tons of tea produced the same year, but the board predicts rapid growth.

"Both young and old people in Nepal just love coffee, and the number of coffee drinkers is growing every day. This trend is just going to grow," said Pradhan.

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Sri Lanka Plantations Association

say

Trump tariffs will hurt tea, rubber farms

ECONOMYNEXT – Sri Lanka's Planters' Association made up of managers of commercial farming sector says tea a proposed Trump tariff will hurt tea and rubber farms particularly as Vietnam and Indonesia has negotiated better terms.

The US has allowed its citizens to buy Sri Lanka tea at zero taxes, before the 30 percent tax was proposed.

Meanwhile the Planter's Association said the US imported 6.4 million kilos of Ceylon tea in 2024 up 22 percent in volume and 11 percent.

About 65 percent were value added teas which were packaged blended, flavored and instant teas.

Former Chairman of Tea Exporters Association, Ganesh Deivanayagam said the average FOB price of tea exported to the US was around 7 dollar per kilo, higher than the national average price of 5.83 dollars in 2024, showing a premium position of Ceylon Tea in the country.

On April 11 when the initially Trump tariff of 10 percent went into effect, nearly 300,000 kg of tea valued at 3.24 million dollars was already en route to the U.S. and an additional 21,000 kg worth 479,000 dollars was awaiting clearance at U.S. ports.

Following the tariff announcement, confirmed orders for 225,970 kg valued at 3.14 million dollars were suspended.

Although recent reports indicate some shipments are now being cleared by buyers willing to pay a 10 percent duty, the uncertainty has disrupted cash flows and confidence among exporters the PA said.

Rubber goods exports to the US was over 330 million US dollars, made up fo solid tyres, medical gloves, and PPE. The has already led to order suspensions and growing investor anxiety, the PA said.

"The 30 percent tariff makes Sri Lanka non-competitive overnight as we will lose ground to Vietnam and India, who are actively negotiating better terms," the statement said.

However, Trump claimed Vietnam has allowed duty free access to US goods.

Sri Lanka also heavily taxes vegetable oils, some of which are produced by the US, and plantations firms sell palm oil at high prices to the people to get profits.

Sri Lanka's tea sector, in particular branded exporters have banned the import of foreign teas to the country for people to consume and also blocked blending allowing other countries to get the business.

The Association said it was seeking temporary relief measures for affected producers, including duty drawback schemes, retraining programs for affected workers and export marketing assistance to mitigate immediate disruptions.

It further emphasized the need for market diversification and long-term investment in branding and innovation, to safeguard the country's competitiveness and resilience. (Colombo/July28/2025)

Scholarships pave the way for brighter future for RPC Plantations' children

Scholarship and education grant programs across Sri Lanka's Regional Plantation Companies (RPCs) are transforming the lives of estate children by enabling access to higher education. Hundreds of students-many first-generation university entrants-are now studying at top state universities, supported by monthly bursaries, annual grants, and private-sector initiatives. Estates like Agarapatana, Bogawantalawa, Elpitiya, Talawakelle, Watawala, Kahawatte, Kelani Valley, Maskeliya, and Hatton Plantations have invested millions of rupees in scholarships, while companies like Lalan Rubbers have also donated laptops and tablets to bridge the digital divide. These efforts reflect a growing commitment by the plantation sector to uplift estate youth through education and digital access.

Dunsinane Estate Leading the Way in Tea, Tradition and Sustainability

Dunsinane Estate, managed by Aitken Spence Plantations and owned by Elpitiya Plantations PLC, is a leading high-grown tea estate in Sri Lanka, renowned for its top-ranked CTC teas since 2016. It emphasizes community welfare through education, healthcare, women's empowerment, and nutrition initiatives, including a community kitchen and award-winning worker housing. Sustainability is integral, with Rainforest Alliance and ISO certifications, eco-friendly practices, and significant investment in mini hydro power projects. Dunsinane exemplifies a progressive model of ethical plantation management blending tradition, quality, and innovation.

Tea production to rise to 280 m kilos in 2025

Sri Lanka's tea production is expected to rise to 275-280 million kg in 2025 (up from 245.7 million kg in 2024), driven by demand from India, China, and traditional buyers like Iraq, Russia, and Libya. Export earnings could reach \$1.4-1.5 billion. The industry is shifting towards value-added products (tea bags, packets, instant tea), though global oversupply and improved output in Kenya have reduced prices. The US market, which accounts for 20% of Sri Lanka's hot tea exports (mostly value-added) faces uncertainty due to new tariffs.
