

TEA MARKET REPORT

SALE NO: 30

August 4 & 5, 2025



LANKA COMMODITY BROKERS LTD

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COMMENTS

This week's Tea Auction, namely Sale #30 was held on August, 04th (Mon.)/05th (Tue.) 2025. A total weight of 5.5 MKGS was on offer, which shows a decrease when compared to the previous week's quantity. The Low Grown Leafy, Semi Leafy, Tippy/Small Leaf & Premium Flowery catalogues totaled 2.4 MKGS, while the Main Sale High & Medium segment had 0.7 MKGS. The Ex Estate category had 0.74 MKGS

The Ex-Estate sale witnessed an irregular trend this week contrary to expectations of a firmer to dearer market forecast.

A few select Western BOP's/BOPF's were firm to dearer by Rs.20-40/- whilst others declined by a similar margin. In the below best category, a few select invoices were firm to Rs.20/- dearer, whilst others were irregular and easier by Rs.20-40/-. Teas at the lower end were generally firm. Nuwara Eliya's were irregular this week. The majority of the Uda Pussellawa's were Rs.20-40/- easier. Seasonal Uva teas sold well with prices ranging from Rs.2,000-3,700/- per kg whilst non-seasonal teas were irregular. CTC teas – A few select PF1's from the High & Medium areas were firm whilst others tended irregular following quality. Low grown PF1's were firm to slightly easier. The limited availability of BP1's tended irregular.

The better teas were sought after by shippers to Japan and the Continent whilst the others were absorbed by shippers to Russia, CIS & the Tea bag sector.

The Low grown market this week for all categories was fully firm to dearer followed by good demand from most exporters.

Next week sale No.31 will be an outcry version for the Ex—Estate sale and will be held on Wednesday 13th August 2025, commencing at 8.30 a.m., in the upper auditorium of the Ceylon Chamber of Commerce.

This week's auction comprised of **11,213** lots with a total quantity of **5,507,234** kgs.

In Lighter Vein

The catalogue wise breakdown was as follows:-

BIRTHDAY SURPRISE!

	<u>Lots</u>	<u>Qty. (Kgs)</u>
Low Grown Leafy	1,992	785,075
Low Grown Semi Leafy	1,512	636,690
Low Grown Tippy	2,046	969,570
High & Medium	1,616	706,541
Off Grade/BOP1A	2,392	1,190,883
Dust	504	422,164
Premium Flowery	381	54,641
Ex-Estate	<u>770</u>	<u>741,670</u>
Total	<u>11,213</u>	<u>5,507,234</u>

Realizing at the last minute that it was his father's birthday, a teenage boy rushed to the corner store to grab a card.

He quickly found a son-to-father card but neglected to read it carefully. Later when his father opened his gifts, he was surprised to read aloud, "Happy birthday to a wonderful Dad. Now that I'm a father too . . ."

LOW GROWN TEAS

LEAFY/SEMI LEAFY

- BOP1** : Best BOP1's tended irregular whilst the below best together with the bolder varieties were declined. Teas at the lower end maintained.
- OP1** : Select best OP1's were barely steady whilst the balance were substantially lower.
- OP** : Teas in the best category tended irregular, whilst below best together with the shorter varieties were declined. Stalky invoices were irregular.
- OPA** : Best OPA's were firm whilst the balance tended irregular. Poorer sorts maintained.
- PEK/PEK1** : Select best Pekoe's were firm whilst the balance tended irregular. Pekoe1's were generally dearer.

Quotations (Rs./Kg)	Best		Below Best		Others	
	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>
BOP1	1400-3000	1400-3000	1000-1200	1000-1300	850-950	850-1000
OP1	1450-3200	1550-3250	1100-1200	1100-1300	750-850	800-900
OP	1250-1600	1250-1650	1000-1150	1000-1200	820-870	820-870
OPA	1250-1750	1250-1750	1000-1150	1000-1200	820-870	820-870
PEK/PEK1	1500-2550	1550-2500	1200-1300	1200-1300	1000-1100	1000-1100

TIPPY/SMALL LEAF

- BOP/BOPSP** : Well-made BOP's were firm to dearer, whilst the balance sold around last levels.
- BOPF/BOPFSP** : BOPF's were firm on last.
- FBOP/FBOP1** : FBOP's, in general, were firm, whilst the bolder varieties were irregular following quality. FBOP1's were fully firm.
- FBOPF/FBOPF1** : Very Tippy teas met with good demand and were firm, whilst the Best and Below Best were firm to dearer. Balance were irregular. Select Best FF1's were firm, whilst the Best varieties were firm to easier. However, the Below Best varieties and teas at the lower end sold around last levels.
- FBOPFSP** : Select best very tippy teas met with good demand, whilst Best and Below Best were firm to dearer.
- FFEXSP/SP1** : Select Best teas maintained, whilst the Best and Below Best categories were irregularly lower.

Quotations (Rs./Kg)	Best		Below Best		Others	
	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>
BOP/BOPSP	1950-2200	2000-2450	1700-1850	1700-1850	1550-1650	1550-1650
BOPF /BOPFSP	1850-2400	1700-1900	1600-1750	1550-1650	1360-1500	1350-1480
FBOP/FBOP1	2000-2550	1900-2400	1750-1900	1750-1850	1600-1700	1600-1700
FBOPF/FBOPF1	1650-1750	1650-1800	1500-1600	1500-1600	1400-1450	1400-1450
FBOPFSP/EXSP	4950-6000	4850-5850	3800-4600	3500-4500	2900-3500	2700-3200

MEDIUM GROWN LEAFY/SEMI LEAFY TEAS

FBOP : FBOP's in general were firm whilst the best together with the mixed, stalky, open varieties at the lower end were easier.

FBOPF/FBOPF1 : Select best FBOPF1's were firm whilst the best varieties were irregularly easier.

PEK/PEK1 : Select best PEKOE1's were dearer whilst the best together with a mixed, stalky, open varieties in general were firm to irregularly dearer.

Quotations (Rs./Kg)	Best		Below Best		Others	
	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>
FBOP	1500-2150	1500-2450	1100-1500	1100-1500	980-1100	1000-1100
FBOPF/FBOPF1	1300-1600	1300-1700	1150-1300	1200-1300	1100-1150	1100-1200
PEK/PEK1	1400-2000	1400-1850	1000-1400	1100-1400	900-1000	900-1100

HIGH GROWNS TEAS

MARKET: Irregular

BOP : Best Western's, A few select invoices were firm and Rs.20-40/- per kg dearer, whilst the others declined by a similar margin. In the Below Best category, a few select improved invoices were firm and Rs.20/- per kg dearer, whilst the others were irregular and easier by Rs.20-40/- per kg. Teas at the lower end of the market were generally firm. Nuwara Eliya's were irregular. Uda Pussellawa's were Rs.20-40/- per kg easier. Uva's – Seasonal teas continued to sell well with prices ranging from Rs.2,000-3,700/-.

BOPF : Best Western's, A few select invoices gained by Rs.20-40/- per kg, whilst the others declined by a similar margin. In the Below Best category, a selection of improved teas gained by Rs.20-40/- per kg and more following special inquiry, whilst the others were irregular and easier. Teas at the lower end were firm and Rs.20-40/- per kg dearer. Nuwara Eliya's were irregular. Uda Pussellawa's were firm and easier. Uva's – Seasonal teas, a majority of the invoices sold between Rs.2,000-2,550 per kg, whilst the other non-seasonal types were irregular.

Quotations (Rs./Kg)	BOP		BOPF	
	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>
Best Westerns	1140 - 1400	1240 - 1380	1220 - 1440	1280 - 1480
Below Best Westerns	1040 - 1100	1080 - 1220	1140 - 1200	1180 - 1260
Plainer Westerns	900 - 1020	880 - 1060	1000 - 1120	920 - 1160
Nuwara Eliyas	N/A	N/A	1200 - 1220	N/A
Brighter UdaPussellawas	N/A	900	1000 - 1020	1000 - 1120
Other Uda Pussellawas	N/A	860 - 880	850 - 900	900 - 960
Best Uva's	2150-3700	2000-3100	2250 - 2600	1160 - 1200
Other Uva's	1020-1150	1120	1060 - 1180	1080 - 1140

MEDIUM GROWN TEAS

BOP : Irregular.

BOPF : Better sorts were firm and tended marginally dearer, whilst the others were irregular.

Quotations (Rs./Kg)	BOP		BOPF	
	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>
Best Westerns	830 - 1700	860 - 1160	840-1200	830-1160

CTC TEAS

HIGH GROWN:-

BP1 - Hardly any offerings.

PF1 - A few select invoices sold around last, whilst the others were irregular and easier.

MEDIUM GROWN:-

BP1 - Irregular.

PF1 - Select Best were firm, whilst the others were irregular following quality.

LOW GROWN:-

BP1 - Mostly lower to last.

PF1 - Better teas were firm, whilst the others were irregular.

Quotations (Rs./Kg)	BP1		PF1	
	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>
High	N/A	N/A	920-1180	850-1180
Medium	690 - 730	740 - 1020	690-1180	700-1160
Low	1000 - 1260	790 - 1360	680-1440	680-1440

OFF GRADES

FGS/FGS1 : Well made FNGS/FNGS1 advanced to Rs.50-75/- Best and Below Best varieties lost Rs.20/- per kg. Low Grown select best FNGS/FNGS1 firm to dearer Rs.20/-. Below best and poorer teas tended irregular. Select best BM's advanced Rs.25/-, best BM firm to lower Rs.20-40/- per kg. Best types and below best types tending lower Rs.20-40/-.

BOP1A : Select best BOP1A's firm to lower Rs.25-50/-. Best teas and others were firm to lower by Rs.20/- per kg.

QUOTATIONS (Rs./kg)	HIGH		MEDIUM		LOW	
	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>
Good Fannings (Orthodox)	800-850	800-850	780-840	780-830	810-850	800-830
Good Fannings (CTC)	720-830	720-810	730-790	730-790	740-780	740-780
Other Fannings (Orthodox)	725-750	725-750	725-750	725-750	725-750	725-750
Other Fannings (CTC)	N/A	N/A	N/A	N/A	N/A	N/A
Good BM's	820-860	830-900	800-860	820-900	820-970	830-930
Other BM's	710-760	740-780	680-730	740-720	670-750	740-800
Best BOP1As	900-910	900-910	850-870	900-910	1100-1380	1100-1380
Other BOP1As	790-830	810-860	790-830	810-850	780-850	800-870

DUST

DUST/DUST1: High Grown liquoring Dust/Dust1's eased Rs.30-50/-following quality. Mid grown teas maintained last levels, whilst the Low grown were Rs.50-80/- lower.

PD : High grown teas together with Mid country teas declined Rs.30-40/-. Low grown were irregular and mostly lower.

QUOTATIONS (Rs./kg)	HIGH		MEDIUM		LOW	
	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>	<u>This Week</u>	<u>Last Week</u>
Good Primary Dust1 (Orthodox)	800 - 1650	830 - 1700	780 - 1200	820 - 1220	780 - 1400	820 - 1340
Good Primary PD (CTC)	770 - 1160	770 - 1140	780 - 1180	780 - 1200	800 - 1360	800 - 1380
Secondary Dust	800 - 1020	800 - 1020	760 - 770	760 - 800	800 - 1160	830 - 1100

WESTERN MEDIUM

*Ancoombra	BOP	1700/-
*Hatale	BOP	1650/-
*Ancoombra	BOP	1650/-
*Harangalla	BOP	1600/-
*Ancoombra	BOPSP	1550/-
*Ancoombra	BOPSP	1460/-
*Hatale	BOPSP	1400/-
*Vellai Oya	BOPF	1200/-
*Ancoombra	BOPFSP	1380/-
*Ancoombra	BOPFSP	1360/-
*Harangalla	BOP1	1950/-
Harangalla	FBOP/FOBOP1	2100/-
Craighead	FBOP/FOBOP1	2050/-
*Hatale	FBOP/FOBOP1	1800/-
Harangalla	FBOPF/FOBOPF1	1600/-
Craighead	FBOPF/FOBOPF1	1600/-
*Ancoombra	FBOPF/FOBOPF1	1550/-
*Hatale	FBOPF/FOBOPF1	1550/-
Dartry Valley	FBOPF/FOBOPF1	1550/-
Greenwood	OP/OPA	1280/-
*Hatale	OP/OPA	1260/-
New Rothschild	OP1	1500/-
Uplands	PEK/PEK1	2000/-
New Rothschild	PEK/PEK1	1900/-
*Hatale	PEK/PEK1	1850/-
*Uplands	PEK/PEK1	1800/-
*Meezan	PEK/PEK1	1800/-
Harangalla	PEK/PEK1	1800/-

WESTERN HIGH

Robgill	BOP	1400/-
Robgill	BOPSP	1280/-
Alton	BOPF/BOPFSP	1440/-
Fairlawn	FBOP/FOBOP1	1550/-
Fairlawn	FBOPF/FOBOPF1	1440/-
Venture	OP/OPA	1100/-
Venture	OP1	1400/-
Protoft Super	PEK/PEK1	1700/-

NUWARA ELIYA

Court Lodge	BOP	820/-
Lovers Leap	BOPF/BOPFSP	1220/-
Court Lodge	FBOP/FOBOP1	870/-
Kenmare	FBOPF/FOBOPF1	1220/-
Kenmare	OP/OPA	980/-
Lovers Leap	OP/OPA	980/-
Court Lodge	PEK/PEK1	1120/-

CTC TEAS**HIGH GROWN**

Dunsinane CTC	PF1	1180/-
*Dunsinane CTC	PF1	1160/-
*Ulugedara CTC	PF1	1160/-

MEDIUM GROWN

Donside CTC	BP1	730/-
New Peacock CTC	PF1	1180/-

LOW GROWN

Cecilayan CTC	BP1	1260/-
Kalubowititiyana CTC	PF1	1440/-
Hingalgoda CTC	PF1	1440/-

UVA MEDIUM

St.James	BOP	2150/-
Gonakelle	BOPSP	1550/-
Halpewatta Uva	BOPSP	1550/-
Sarnia Plaiderie	BOPF/BOPFSP	1400/-
Sarnia Plaiderie	BOP1	1900/-
*Roseland Uva	BOP1	1480/-
Aruna Passara	FBOP/FOBOP1	1600/-
Aruna Keppetipola	FBOP/FOBOP1	1550/-
*Halpewatta Uva	FBOP/FOBOP1	1500/-
*Roseland Uva	FBOPF/FOBOPF1	1460/-
Demodera 'S'	FBOPF/FOBOPF1	1460/-
*Roseland Uva	FBOPF/FOBOPF1	1440/-
Kinellan	OP/OPA	1160/-
Hindagala	OP/OPA	1160/-
Shawlands	OP1	1360/-
St.James	PEK/PEK1	3600/-

UVA HIGH

Uva Highlands	BOP	3700/-
Craig	BOPSP	1340/-
Uva Highlands	BOPF/BOPFSP	2600/-
Glenanore	BOP1	1420/-
Ellathota Uva	FBOP/FOBOP1	1600/-
Gonamotawa	FBOPF/FOBOPF1	1380/-
Ellathota Uva	OP/OPA	1180/-
Ellathota Uva	OP1	1550/-
Uva Highlands	PEK/PEK1	3500/-

UDAPUSSELLAWA

Kirklees	BOPF/BOPFSP	1020/-
*Mooloya	BOPE/BOPEFSP	1000/-
Gonapitiya	BOP1	1160/-
Gampaha	FBOP/FOBOP1	1340/-
Gampaha	FBOPF/FOBOPF1	1340/-
Delmar	FBOPF/FOBOPF1	1340/-
Delmar	OP/OPA	1060/-
Gampaha	OP/OPA	1060/-
*Delmar	OP1	1000/-
Gonapitiya	PEK/PEK1	1700/-
*Delmar	PEK/PEK1	1650/-

OFF GRADES

Aldora	BP	1220/-
*Narangala Super	BP	1180/-
Hingalgoda CTC	PF	1220/-
Gunawardana	BM	1220/-
*Greenwin	BM	1180/-
*Chandrika Estate	BM	1180/-
Wattegodde	FNGS/FNGS1	1260/-
Chandrika Estate	BOP1A	1420/-
Aldora	BOP1A	1420/-
*Chandrika Estate	BOP1A	1380/-

LOW GROWN LEAFY GRADES

Pothotuwa	BOP1	3000/-
Pothotuwa	OP1	3200/-
Bogoda Group	OP	1600/-
Ceyenta	OP	1600/-
*Lenama Hills	OP	1550/-
Dampahala	OPA	1750/-
Lumbini	PEKOE	2550/-
Golden Garden	PEKOE	2200/-
*Green House	PEKOE	2150/-
New Batuwangala	PEKOE1	2450/-
Dampahala	PEKOE1	2400/-
*Andaradeniya S	PEKOE1	2350/-

LOW GROWN TIPPY GRADES

*Andaradeniya S	BOP	2200/-
*Mahaliyadda	BOP	2150/-
Kamarangapitiya	BOPSP	1900/-
*Mahaliyadda	BOPSP	1850/-
*New Laksakanda	BOPSP	1850/-
*Andaradeniya S	BOPSP	1850/-
*Greenwin Super	BOPSP	1800/-
Kings Bru	BOPF	1800/-
Rajjuruwatte Super	BOPFSP	2400/-
*Makandura	BOPA	2400/-
Kings Bru	BOPA	2400/-
*Ganganee	BOPA	2300/-
*New Laksakanda	BOPA	2300/-
*Green House	BOPA	2300/-
*Sithaka	FBOP	2550/-
Dullie Ella	FBOP1	2150/-
*Wattahena	FBOP1	2000/-
*Greewin Super	FBOP1	1850/-
New Rekadahena	FBOPF	1850/-
Danawala	FBOPF	1850/-
*Ganganee	FBOPF	1800/-
*Sithaka	FBOPF	1800/-
Adams View	FBOPF1	1750/-
Pothotuwa	FBOPF1	1750/-
*Makandura	FBOPF1	1700/-
*Hidellana	FBOPF1	1650/-

PREMIUM FLOWERY

Samvin	FBOPFSP	6050/-
H P P Tea	FBOPFEXSP	5700/-
*Andaradeniya S	FBOPFEXSP	5400/-
Kamarangapitiya	FBOPFEXSP1	4050/-

Dust

Fortune	DUST	1160/-
Wattegodde	DUST1	1650/-
Mattakelle	DUST1	1650/-
Kalubowititiyana CTC	PD	1360/-

COLOMBO AUCTION – WEEKLY GROSS SALE AVERAGES

SALE NO.29 OF 30TH JULY, 2025

	2025			2024	
	Weekly	Month to Date	Year to Date	Weekly	Year to Date
Uva High Grown	1,032.69	1,014.03	1,030.10	1,097.52	1,112.65
Western High Grown	1,103.94	1,075.18	1,089.59	1,195.40	1,194.97
High Grown	1,075.57	1,052.24	1,070.34	1,164.96	1,168.61
Uva Medium	1,041.93	1,036.34	1,067.90	1,118.19	1,152.83
Western Medium	989.12	958.21	1,005.20	1,014.33	1,079.77
Medium Grown	1,007.77	986.98	1,026.12	1,051.38	1,104.76
Low Grown (Orthodox)	1,287.92	1,239.40	1,256.95	1,323.87	1,392.96
Combined L.G. (Orthodox + CTC)	1,263.35	1,217.72	1,242.44	1,302.40	1,368.03
Total	1,183.65	1,141.39	1,169.29	1,228.18	1,280.92

Private Sale Figures (28.07.2025 –02.08.2025) - 168,037.00 kgs

Cumulative - 6,345,813.26 kgs

DETAILS OF TEAS AWAITING SALE

SALE NO: 31

SALE NO: 32

Sale of 12th /13th Aug. '25

Sale of 19th /20th Aug. '25

	<u>Lots</u>	<u>Qty. (Kgs)</u>	<u>Lots</u>	<u>Qty. (Kgs)</u>
Low Grown Leafy	1,992	785,075	2,033	775,290
Low Grown Semi Leafy	1,512	636,690	1,592	673,019
Low Grown Tippy	2,046	969,570	1,922	898,050
High & Medium	1,616	706,541	1,507	642,921
Off Grade/BOP1A	2,392	1,190,883	2,458	1,268,903
Dust	504	422,164	524	458,330
Premium Flowery	381	54,641	399	53,112
Ex-Estate	<u>770</u>	<u>741,670</u>	<u>770</u>	<u>732,392</u>
Total	<u>11,213</u>	<u>5,507,234</u>	<u>11,205</u>	<u>5,502,017</u>

FUTURE CATALOGUES CLOSURE

Sale No.33 of 26th (Tue.) /27th (Wed.) August, 2025

The Main Sale & Ex-Estate Sale catalogues are scheduled to be closed on **07th August, 2025 at 04.30 p.m.**

Sale No.34 of 01st (Mon.) /02nd (Tue.) September, 2025

The Main Sale & Ex-Estate Sale catalogues are scheduled to be closed on **14th August, 2025 at 04.30 p.m.**

Sale No.35 of 09th (Tue..) /10th (Wed.) September, 2025

The Main Sale & Ex-Estate Sale catalogues are scheduled to be closed on **21st August, 2025 at 04.30 p.m.**

SALE NO. 31

AUCTION OF 12TH /13TH AUGUST, 2025

BROKERS' SELLING ORDER

<u>Leafy/Semi Leafy/Tippy/ BOP1A/ Premium Flowery</u>	<u>High & Medium/ Off Grades/Dust</u>	<u>Ex-Estate</u>
1. Forbes & Walker Tea Brokers (Pvt) Ltd	1. Asia Siyaka Commodities PLC	1. Mercantile Produce Brokers (Pvt) Ltd
2. Mercantile Produce Brokers (Pvt) Ltd	2. Mercantile Produce Brokers (Pvt) Ltd	2. Bartleet Produce Marketing (Pvt) Ltd
3. Eastern Brokers PLC	3. Forbes & Walker Tea Brokers (Pvt) Ltd	3. Eastern Brokers PLC
4. Asia Siyaka Commodities PLC	4. Bartleet Produce Marketing (Pvt) Ltd	4. Forbes & Walker Tea Brokers (Pvt) Ltd
5. Lanka Commodity Brokers Ltd	5. Lanka Commodity Brokers Ltd	5. John Keells PLC
6. John Keells PLC	6. Ceylon Tea Brokers PLC	6. Ceylon Tea Brokers PLC
7. Bartleet Produce Marketing (Pvt) Ltd	7. Eastern Brokers PLC	7. Lanka Commodity Brokers Ltd
8. Ceylon Tea Brokers PLC	8. John Keells PLC	8. Asia Siyaka Commodities PLC

Crop & Weather

For the period 30th July – 04th August, 2025

Western/Nuwara Eliya Regions

The Western and Nuwara Eliya regions reported rain throughout the week. According to the Department of Meteorology, fairly heavy showers are expected in both regions in the week ahead.

Uva/Uda Pussellawa Regions

Both regions reported bright weather and occasional showers throughout the week. Showers are expected in the Uva and Uda Pussellawa regions in the week ahead according to the Department of Meteorology.

Low Grown

Bright mornings and occasional evening showers were reported in the Low Grown Region throughout the week. The Department of Meteorology expects rain in the Low Grown Region in the week ahead.

Crop Intake

The Nuwara Eliya Region maintained the crop intake, whilst the Western, Uva, Uda Pussellawa and Low Grown regions reported a decrease

WORLD CROP STATISTICS (MKGS)

<i>Country</i>	<i>Month</i>	<i>2024</i>	<i>2025</i>	<i>Difference +/-</i>	<i>To-date 2024</i>	<i>To-date 2025</i>	<i>Difference +/-</i>
BANGLADESH	April	4.90	2.30	-2.60	6.70	3.90	-2.80
KENYA	March	54.34	37.93	-16.41	168.80	136.91	-31.9
MALAWI	April	6.00	6.80	0.80	26.80	24.90	-1.9
NORTH INDIA	April	63.76	72.99	9.23	112.90	133.43	20.53
SOUTH INDIA	April	12.28	22.23	9.95	61.26	69.71	8.45
SRI LANKA	June	23.15	21.68	-1.47	127.95	135.73	7.78

OTHER MARKETS

BANGLADESH AUCTION

SALE NO. 13 OF MONDAY, 04th August, 2025

CTC LEAF: 49,289 packages of tea on offer met with a less demand

BROKENS: All good liquoring Brokens met with a good demand but prices were much easier in line with quality. Medium teas also followed a similar trend. Plain teas also met with much less demand and there were more withdrawals. BLF teas continued to meet with a fairly good demand and were firm to occasionally dearer.

FANNINGS : Good liquoring Fannings met with a good demand but prices eased over last as the sale progressed. Medium and plain varieties met with less demand with more withdrawals. BLF teas continued to meet with a fairly good demand and were firm to occasionally dearer.

DUST: 13,116 packages of tea on offer met with a fair demand. Good liquoring Dusts were irregular and sold at easier levels. Mediums sold well at around last levels. Plain/BLF Dusts were an easier market and also saw fair withdrawals. Blenders lent strong support with fair interest from the Loose tea buyers.

COMMENTS: There was much less competition in this week's sale whereby prices declined over last by a fair margin especially from the second half of the sale. Blenders were the main operators of the sale but held lower limits whilst there was less interest from the Loose tea buyers. As a result, prices declined and there were more withdrawals.

Dusts were an easier market.

Quotations – This Week – (In Taka)

Brokens	This Week	Last Week	Fannings	This Week	Last Week	Dust	This Week	Last Week
Best	255-265	260-270	Best	250-260	257-265	PD	245-276	245-273
Good	250-254	255-259	Good	248-250	253-256	RD	215-337	245-341
Medium	247-250	248-253	Medium	246-247	248-252	D	218-273	245-269
Plain	245	245-247	Plain	245	245-247	CD	247-345	245-361
BLF	170-225	170-219	BLF	170-225	170-219	BLF	215-232	210-235

MOMBASA TEA AUCTION MARKET REPORT

Sale No.30 of 28TH & 29TH JULY 2025

There was good general demand for the 186,120 packages (12,632,701.00 kilos) available in the market; 45.26% remained unsold.

MARKET:

Pakistan Packers were active while **Yemen** and **other Middle Eastern countries** lent strong support . There was reduced activity from **Kazakhstan** and **other CIS states** with maintained enquiry from **Afghanistan** and **Bazaar**. **Egyptian Packers** showed more and strong interest with **UK** active but selective; **Russia** improved absorption. **Sudan** were absent while **South Sudan** maintained activity. **Local Packers** reduced interest while **Somalia** were active at the lower end of the market.

OFFERINGS

Leaf Grades - 97,000 packages (6,393,906.00 kilos) – 52.23% unsold.
Dust Grades - 71,140 packages (5,310,489.00 kilos) – 44.36% unsold.
Secondary Grades - 17,980 packages (928,306.00 kilos) – 11.23% unsold.

LEAF GRADES (M2 & M3)

BP1:

Best : Irregular enquiry and varied between USC29 dearer to easier by up to USC18 with most teas remaining unsold.
Brighter: Saw irregular interest and ranged between steady to USC20 dearer to easier by up to USC27.
Mediums: KTDA mediums were firm to USC10 dearer to USC8 below previous levels with plantation mediums firm to USC37 dearer for some lines to easier by up to USC20.
Lower Medium: More irregular and ranged between steady to USC16 dearer to easier by up to USC20.
Plainer: Easier by up to USC9 but select teas gained up to USC6.

PF1:

Best : More irregular and varied between USC22 above previous levels to easier by up to USC27.
Brighter : Were irregular and ranged between USC7 dearer to USC12 below last levels.
Mediums : KTDA mediums were firm to USC11 dearer to easier by up to USC10; Plantation medium were irregular ranging between USC12 dearer to USC8 below previous rates.
Lower Medium : Were firm to USC9 above previous rates to USC8 easier.
Plainer : More irregular interest and varied between USC4 dearer to mostly easier by up to USC15.

CTC QUOTATIONS	BP1 – USC	PF1 – USC
Best	270 – 432	289 – 374
Good	250 – 320	281– 321
Good Medium	250 – 276	270 – 310
Medium (KTDA)	170 – 202	170 – 254
Medium (Plantations)	152– 204	162 – 185
Lower Medium	127 – 155	128 – 184
Plainer	090– 116	082– 120

DUST GRADES (M1)**PDUST:**

- Best:** Gained up to USC26 but a few lines were easier by up to USC6.
- Brighter:** Saw irregular enquiry and varied between USC7 dearer to mostly easier by up to USC9.
- Mediums:** KTDA mediums were steady to USC24 above previous levels to USC7 easier with plantation mediums appreciating by up to USC10
- Lower Medium:** Were dearer by up to USC10.
- Plainer:** Mostly gained by up to USC6 but select invoices lost up to USC8. .

DUST1:

- Best:** Were up to USC9 dearer to USC16 below previous levels
- Brighter:** Irregular ranging between firm to USC8 dearer to mostly easier by up to USC14.
- Mediums:** KTDA mediums were irregular and ranged between firm to USC8 above last levels to mostly easier by up to USC13. Plantation mediums advanced up to USC15 but select lines were discounted by up to USC3.
- Lower Medium:** Irregular ranging between firm to USC6 dearer to easier by up to USC5.
- Plainer:** Were up to USC5 above previous rates to easier by up to USC3.

CTC QUOTATIONS	PDUST1 - USC	DUST1 - USC
Best	255 – 350	271 – 362
Good	230– 282	250 – 300
Good Medium	230– 261	250– 323
Medium (KTDA)	180 – 240	180 – 266
Medium (Plantations)	164 – 198	166– 192
Lower Medium	129 –163	127 – 155
Plainer	082 – 130	085 – 115

SECONDARY GRADES(S1)

In the Secondary Catalogues, **BPs** were firm with better made sorts dearer; **PFs** sold at about previous rates. Clean well sorted coloury **Fannings** were steady to dearer while **similar Dusts** were firm with some lines selling above previous levels. **Other Fannings** were firm while **DUSTs** were irregular. **BMFs** were well absorbed..

SECONDARY QUOTATIONS (USC)	BP / BP2	PF / PF2	FNGS1 / FNGS	DUST / DUST2	BMF
Best / Good	192 – 293	186 – 260	126 – 228	110 – 281	-
Good Medium / Medium	-	-	110– 161	110 – 185	-
Lower Medium	106 – 162	105 – 145	100 – 130	075– 123	100 – 110
Plainer	086– 106	080 – 109	082– 101	077 – 105	084 – 101

August 5th 2025
-/ra.

International Tea News

Matcha is facing a global shortage, and tariffs may make it worse



Somewhere between our third matcha of the day and sixth Instagram story on wellness routines, it finally happened: the beloved [Japanese drink](#) is in short supply. Matcha quickly transcended from a health-friendly Japanese tea to a cultural symbol of wellness, aesthetics and style, thanks to TikTok, Pinterest moodboards, and influencers.

Japan, too, has experienced a surge in tourism in recent years, resulting in increased consumption of the coveted drink. In 2024, Japan had a whopping 36.9 international tourists, as reported by Japan International Transport and Tourism Institute.

It is anticipated that the US tariffs on Japanese products might add to the lack of accessibility of matcha, as well. This comes after it was reported that Trump's tariffs may cause [shortages of popular Costco products](#) and raise the prices of [Chinese products, shaking up the wedding industry](#).

"We have been receiving an unexpected high volume of orders during the past few months. Taking production scale and capacity into consideration, we regrettably to announce that availability for all Matcha products, regardless size and packaging type, will be limited from now on," wrote Marukyu Koyamaen, a popular matcha company, on its website.

"Therefore, some Matcha products maybe temporarily marked as sold out. We deeply understand the inconvenience this may cause, and will restock those sold out products as soon as possible."

How matcha production works

Matcha is made from a specific type of tea leaf called tencha, which comes from the *Camellia sinensis* plant. The same plant is used for all true teas (black, oolong, etc.) What makes matcha different, though, is how it is grown and processed.

After harvesting, the leaves are steamed to keep them fresh and green, then dried and stripped of stems and veins. The tencha is then ground slowly into a fine powder.

At the moment, there is a shortage of tencha. As per [Forbes](#), most Japanese matcha farms are small family-owned operations. These farmers usually use traditional methods of production, that are effective but have limited output.

The matcha landscape is transforming, though, with matcha farms emerging in other places like China, South Korea, Taiwan and the US.

What differentiates the international farms from their Japanese counterparts is the quality of matcha being produced. It is a time-consuming and arduous process to nail traditional farming methods for production.

The impact of US tariffs

According to the Trade Statistics of Japan Ministry of Finance, 78% of all powdered green tea from Japan was exported to the US in 2024. President Donald Trump's 15% tariffs on Japanese exports are also threatening to raise the prices of matcha in the US.

How will this affect my Starbucks order?

It remains unclear if there will be a direct change to the Starbucks menu. The Mirror US has reached out to Starbucks.

The coffee giant has recently changed its pricing for an extra serving of the matcha powder. Those looking to add scoop to their drinks will have to pay an additional \$1. The same goes for added syrups and sweeteners as well.

Government revokes licences of tea exporter accused of irregular trade with Iran



The government has cancelled the licenses of a Kenyan tea exporting company accused of engaging in questionable trade activities with Iran.

In a directive from Agriculture Principal Secretary Kipronoh Ronoh, the Tea Board of Kenya was instructed to withdraw all trading licenses issued to the firm and its affiliates.

The Ministry cited the company's involvement in trade irregularities that have negatively affected Kenya's tea exports to the Iranian market.

"The Ministry is aware of trade irregularities conducted between Kenya and Iran by a local company, which has led to the cancellation of tea trade between the two countries," reads a letter addressed to the Tea Board of Kenya CEO, Willy Mutai.

Given the scale of the impact, including the loss of a key export market, the government has called for the immediate termination of the company's trading rights.

"We are directing that your institution cancel with immediate effect the tea trade licenses for the local company and its associates."

Iran's suspension of tea imports from Kenya reportedly stems from contractual and compliance concerns involving the company at the centre of the allegations.

PS Ronoh said the cancellation is part of broader reforms intended to promote transparency and accountability in the sector. He noted that both Iran and Oman are vital markets for Kenyan tea, and protecting these trade relationships is a priority.

"This decision is part of ongoing efforts to bring sanity and discipline to the tea industry," Ronoh stated.

The communication was also copied to Agriculture Cabinet Secretary Mutahi Kagwe and East African Tea Trade Association Managing Director George Omuga.

The company at the centre of the directive is a Kenyan-based exporter that sources premium tea varieties, including both CTC and orthodox types, directly from local estates. It regularly participates in the Mombasa Tea Auction and trades popular grades such as BP1, PF1, Dust, and Orthodox OP1.

India's tea production increases in 2025, Darjeeling's output remains a concern



The production of tea across the country from January to May 2025 stood at 336.22 million kg compared to 267.36 million kg between January to May 2024

While the production of tea in the country from January to May 2025 increased by 25.76% compared to last year, the output of Darjeeling tea that dropped by 10.34% in the same period remains a matter of concern. The production of tea across the country from January to May 2025 stood at 336.22 million kilograms compared to 267.36 million kilograms between January to May 2024.

“For January–May 2025, provisional data indicates a recovery, with All-India production rising by 25.76% in the same period of 2024. Regionally, West Bengal saw a 44% rise, while Assam recorded a 14% growth,” a press statement by the Indian Tea Association (ITA) said on Tuesday (July 29, 2025).

Bengal. | Photo Credit: PTI

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For Darjeeling tea, the production between January to May 2025 was 1.34 Mkg compared to 1.47 Mkg in the same period in 2023. The shortfall in 2025 can be pegged at 18.24%.

According to ITA , the tea production figures show a relative improvement compared to the poor production in 2024, but in comparison to 2023 levels, most regions have experienced a decline in production.

“The production shortfall is largely attributed to unfavourable weather conditions, compounded by pest attacks that have further impacted the industry,” the press statement added. ITA also added that production of “Big Growers’ (Registered Tea Gardens) has declined by 12.89% in West Bengal and 8.65% in Assam compared to 2023 level”.

Unfavourable weather conditions

The Indian Tea Association said the challenges faced by the industry include unfavourable climate conditions. “A 2°C rise in average day temperatures and reduced rainfall compared to last year led to dry conditions, stressing tea growth and resulting in a 20-25% production drop in key tea growing regions of Assam & West Bengal,” the press statement said.

On the price front, the auction prices for CTC Leaf and Dust have declined by almost 7% in Assam and 9.5% in Dooars/Terai from April to late July 2025, which are a concern for the industry’s financial sustainability.

The country’s tea exports for January–April 2025 totalled 85.77 Mkg, marginally down by 0.18 Mkg (-0.22%) compared to 85.95 Mkg in 2024.

Rising imports

India’s tea imports from January to March 2025, rose to 9.86 Mkg from 5.12 Mkg in 2024, with Kenya’s imports doubling (4.26 Mkg vs. 2.05 Mkg).

“A significant influx of tea imports in 2024 and early 2025 has contributed to depressing prices. Total imports in 2024 surged by 82% to 44.53 Mkg from 24.52 Mkg in 2023, with Kenya and Nepal accounting for 74% of the total,” ITA data stated.
